

Meeting of Management Committee

Thursday 20 May 2021

AGENDA

Notice of Meeting

Councillors of the Tamala Park Regional Council Management Committee are advised that a meeting will be held in the Challenger Room, City of Stirling at 25 Cedric Street, Stirling on Thursday 20 May 2021 at 6:30pm.



TONY ARIAS
Chief Executive Officer

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This item satisfies the requirements of Section 5.23 c) and e) of the Local Government Act 1995, enabling it to be considered at a meeting, or part of a meeting, that is closed to members of the public, on the grounds that it deals with:	
c)A contract entered into, or which may be entered into, by the TPRC and which relates to a matter to be discussed at a meeting (section 5.23(2)(c)); and	
e)A matter that if disclosed, would reveal –	
i) Information that has a commercial value to a person; or	
ii) Information about the business, professional, commercial or financial affairs of a person where the information is held by, or is about, a person other than the TPRC (section 5.23(2)(e)).	

MEMBERSHIP

OWNER COUNCIL	MEMBER
Town of Cambridge	Cr Andres Timmermanis (CHAIR)
City of Joondalup	Cr John Chester
City of Vincent	Cr Joanne Fotakis
City of Stirling	Cr Karen Caddy Cr David Lagan Cr Suzanne Migdale Cr Bianca Sandri
City of Wanneroo	Cr Brett Treby

Representatives from the Satterley Property Group will be in attendance at the meeting.

Note: There will be a briefing session at 6:00pm (prior to the Management Committee meeting) on:

- Draft Project Budget FYE 2022.

The briefing will involve a presentation by Satterley, followed by questions/discussions on the matters. The briefing is open to all TPRC Councillors.

PRELIMINARIES

1. OFFICIAL OPENING

DISCLOSURE OF INTERESTS

2. PUBLIC STATEMENT/QUESTION TIME

3. APOLOGIES AND LEAVE OF ABSENCE

4. PETITIONS

5. CONFIRMATION OF MINUTES

That the Management Committee CONFIRMS and the Chair signs the minutes from the Management Committee meeting held, 18 March 2021 as a true and accurate record of proceedings.

5A BUSINESS ARISING FROM MINUTES

6. ANNOUNCEMENTS BY CHAIR (WITHOUT DISCUSSION)

7. ADMINISTRATION REPORTS AS PRESENTED (ITEMS 7.1 – 7.4)

7.1 BUSINESS REPORT – PERIOD ENDING 13 MAY 2021

Responsible Officer:	Manager Project Coordination
Attachments:	Simply Circus Community Event Summary
Voting Requirements:	Simple Majority

RECOMMENDATION

That the Management Committee RECEIVES the Business Report to 13 May 2021.

PURPOSE

To advise the Council of matters of interest not requiring formal resolutions.

RISK MANAGEMENT IMPLICATIONS

Risk Ref: 2	Risk Rating:
Strategic - Stable and effective governance environment.	Moderate
Action:	
SPG and TPRC provide reports/information to Council Meetings.	

The report provides information to Council on key activities, programs and milestones.

BACKGROUND

The business of the Council requires adherence to many legislative provisions, policies and procedures that aim at best practice. There are also many activities that do not need to be reported formally to the Council but will be of general interest to Council members and will also be of interest to the public who may, from time to time, refer to Council minutes.

In the context of the above, a Business Report provides the opportunity to advise on activities that have taken place between meetings. The report will sometimes anticipate questions that may arise out of good governance concerns by Council members.

COMMENT

1. Civil Construction - Status

Stage 28

Construction of Stage 28 (35 lots) is due to achieve practical completion on 3 June 2021. Titles are expected to issue early August 2021.

Connolly Drive/Aviator Boulevard Roundabout

Electrical relocation works associated with the Connolly Drive Roundabout have been completed and gas relocation works are due to be completed in mid-late May 2021. Civil works are due to commence on 17 May 2021 and are anticipated to be completed in September 2021.

Catalina Beach Foreshore Access Road / Carpark

A contract for the construction of the foreshore access road and carpark has been awarded to RJ Vincent. Works are due to commence on 24 May 2021 and be completed by September 2021.

Portofino Promenade/Longbeach Promenade

City of Wanneroo approval for the engineering design for the extension to Portofino Promenade is imminent. Engineering design for Longbeach Promenade is currently being finalised for submission to the City for approval. The intention is to tie construction of the road extensions to coincide with the construction of the foreshore access road.

2. Landscape Works – Status

Aviator Boulevard Greenlink

Landscape design for the Aviator Boulevard Greenlink extension from Roulettes Parade to Connolly Drive in Catalina Central is well-advanced. Landscape works are programmed to commence November 2021.

Portofino Promenade

Landscape design for the Portofino Promenade extension is in progress. Landscape works will follow the civil construction of the road extension.

Catalina Beach Park – Phase 2

Landscape design for Phase 2 of the Catalina Beach Park on Portofino Promenade has commenced. Funding for the landscape works is proposed in the draft Project Budget FYE 2022.

BCA - Marmion Avenue

The City of Wanneroo has identified several matters that it requires to be addressed prior to accepting handover of the northern Biodiversity Conservation Area (BCA), which are currently being worked through by the project team.

3. Housing Construction

The following table provides an overview of the current progress of housing construction to 13 May 2021:

Stage	Total Lots	Under Construction	Completed	Vacant
Stages 1 – 13, 18A, Stage 25 (Display Village), 25B	701	0	696	5
Stage 14	73	0	72	1
Stage 15	55	0	54	1
Stage 16A	17	2	0	15
Stage 17A	25	1	24	0
Stage 17B	36	15	16	5
Stage 18B	31	2	23	6
Stage 25	34	5	27	2
Stage 25 (Builders Release)	7	0	6	1
Stage 26	38	16	5	17

Stage 27A	20	1	0	19
Total	1037	42	923	72

4. Community Events

The 'Simply Circus' community event was held on Thursday 15th April 2021 in Drimmie Park in Catalina Central. The event offered a range of circus-related activities for children of all ages, such as juggling, hula hoops and plate spinning, a stilt walker, face painting, totem tennis, other games and creative crafts and had approximately 200 attendees. Three community groups participated, including Quinns Men's Shed, who ran a fundraising sausage sizzle and the Paint the Town REAd program, which provided a Reading Corner as part of its early childhood literacy programme and an arts and craft activity assisted by the Wanneroo/Mindarie Rotary Club. Good feedback was received. An event summary is contained in Appendix 7.1.

A 'Sweet Treat' new residents' welcome event is to be held on 16 May 2021 at the Catalina Beach Sales Office. The event will feature live music, children's games and activities, a caricature artist, coffee and sweet treats from the Sweet Box Cart. The event is intended to promote socialisation between Catalina residents and provide an opportunity to engage on residents' experience living in the estate.

A 'Clean Up Catalina' event is planned for 20 June 2021. The format of the event will follow the Keep Australia Beautiful WA's Adopt a Spot program, which encourages community-focussed organisations and individuals to keep their local environment clean by adopting a site to look after to keep litter-free. The intent is to mobilise residents at Drimmie Park into small teams to collect rubbish from adjoining streets before returning for a morning tea/brunch.

5. Coastal Dual Use Path, Burns Beach – Mindarie

Peet Limited has been requested to provide a program outlining its intended timing for construction of the remaining southern segment of the coastal dual use path.

6. Local Centre – Aviator Boulevard, Catalina Central

Site works and installation of the slab for the childcare centre at the corner of Aviator Boulevard and Roulettes Parade have been completed. Stage 2 of the local centre development will include several shop tenancies (300m² net lettable area) and a 170m² café.

7. Catalina Green

A Development Application has been lodged with the City of Wanneroo for bulk earthworks in preparation for the first phase of subdivision of Catalina Green. Approval is anticipated in late May 2021 and earthworks are expected to commence in July 2021.

A subdivision application has been lodged with the Western Australian Planning Commission for Phase 1 of Catalina Green consisting of 127 residential lots and a neighbourhood centre commercial site. Approval of the application is anticipated in August 2021.

Landscape design for the proposed parkland adjacent to Neerabup Road, in addition to streetscapes along Connolly Drive and Neerabup Road has commenced.

8. Stage 18C – Catalina Central

A subdivision application has been lodged with the Western Australian Planning Commission for Stage 18C of Catalina Central consisting of 28 residential lots. Approval of the application is anticipated in August 2021.

9. Stage 27B, 29 and 30 – Catalina Beach

A subdivision application has been lodged with the Western Australian Planning Commission for Stages 27C, 29 and 30 of Catalina Beach consisting of 117 residential lots. Approval of the application is anticipated in August 2021.

7.2 PROJECT FINANCIAL REPORT – MARCH 2021

Responsible Officer: Chief Executive Officer

Attachments: Letter from Satterley Property Group dated 4 May 2021 with Financial Report

Voting Requirements: Simple Majority

RECOMMENDATION

That the Management Committee RECEIVES the Project Financial Report (March 2021) submitted by the Satterley Property Group.

PURPOSE

To consider the Project Financial Report for March 2021 submitted by the Satterley Property Group.

POLICY REFERENCE

N/A

LOCAL GOVERNMENT ACT/REGULATION

N/A

PREVIOUS MINUTES

N/A

FINANCIAL/BUDGET IMPLICATIONS

Review of Project Financial Report for March 2021.

RISK MANAGEMENT IMPLICATIONS

Risk Ref: 2	Risk Rating:
Strategic - Stable and effective governance environment.	Moderate
Action:	
SPG and TPRC provide reports/information to Council Meetings.	

The report provides information to the Management Committee on Catalina Project financial outcomes in particular, revenue, expenditure and variances to ensure transparency and governance of financial activity.

BACKGROUND

At its meeting of 18 June 2020, the Council approved the Project Budget FYE 2021, submitted by the Satterley Property Group, as the basis of financial planning for the TPRC Budget FYE 2021.

The Development Manager's Key Performance Indicators 2020 - Governance, requires the preparation of monthly progress reports.

COMMENT

The Satterley Property Group has prepared a Financial Report for March 2021 for the Project. The report has been prepared on a cash basis and compares actual expenditure to approved budget expenditure for the period up to 31 March 2021 and is attached at Appendix 7.2.

The Financial Report identifies the following main areas of variance:

1. Settlement revenue was \$27.43M, which is \$6.30M favorable to budget due to 20 more residential settlements for the year to date.
2. Expenditure was \$8.2M under budget, in the following areas:
 - Lot Production \$5.72M;
 - P&L expenditure \$1.24M.
 - Infrastructure \$0.79M.
 - Landscaping \$0.43M.
3. Lot Sales Value was \$28.15M which is \$1.88M favourable to budget due 4 more lot sales year to date and higher average selling price.

The Satterley Property Group Financial Report provides detail on the variations.

Satterley Property Group representatives will be in attendance to present the report.

7.3 SALES AND SETTLEMENT REPORT – PERIOD ENDING 13 MAY 2021

Responsible Officer: Manager Project Coordination

Attachments: Staging Plan

Voting Requirements: Simple Majority

RECOMMENDATION

That the Management Committee RECEIVES the Sales and Settlement Report to 13 May 2021.

PURPOSE

To advise the Management Committee of the status of sales, settlements and sales releases.

POLICY REFERENCE

N/A

LOCAL GOVERNMENT ACT/REGULATION

Local Government Act 1995: Sect 3.58 – Disposal of Property.

PREVIOUS MINUTES

N/A

FINANCIAL/BUDGET IMPLICATIONS

Income under this matter will be posted under item I145011 (Income on Lot Sales):

Budget Amount:	\$ 30,462,568
Received to Date:	\$ 28,691,085
Balance:	\$ 1,771,483

RISK MANAGEMENT IMPLICATIONS

Risk Ref: 2	Risk Rating:
Strategic - Stable and effective governance environment.	Moderate
Action:	
SPG and TPRC provide reports/information to Council Meetings.	

The report provides information on Catalina Project sales/settlements and variances to ensure the Management Committee is well informed on sales and market trends.

BACKGROUND

The Sales and Settlement Report provides the Management Committee with a status update of sales and settlements for the Project. The Staging Plan provided under Appendix 7.3 identifies the extent of the stage boundaries referenced within the report.

COMMENT

Table 1 provides a summary of the Catalina Estate Sales and Settlement position for lots released up to 13 May 2021.

Table 1: Summary of Sales and Settlement of Lots – Catalina Estate

Stage/ Release Date	Release Date	Lots Released	Lot Sizes (m ²)	Sold*	Stock	Settled
Completed Stages	-	966	174 - 658	966	0	966
Stage 16A	Aug-20	17	375 - 450	16	1	12
Stage 17B (2)	Sep-19	8	245 - 450	8	0	7
Stage 17B (3)	Apr-20	10	300 - 450	10	0	9
Stage 26 (3)	Dec-19	7	367 - 481	7	0	6
Stage 26 (4)	Dec-19	9	315 - 539	9	0	8
Stage 27A (1)	Aug-20	12	225 - 450	12	0	11
Stage 27A (2)	Sep-20	8	300 - 450	8	0	7
Stage 28 (1)	Nov-20	10	357 - 450	10	0	1
Stage 28 (2)	Feb-21	10	370-450	10	0	0
Stage 28 (DV)	Mar-21	12	375-474	0	12	0
Stage 28 (3)	Apr-21	6	375-449	4	2	0
Total		1,075	174 - 658	1,060	15	1,028

Table 2: Summary of Net Sales for FYE 2021 against Budget – Catalina Estate

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	YTD	Jun	FYE 21
Budget#	34	3	17	6	6	6	2	4	4	4	4	90	4	94
Actual	34	3	16	10	6	3	-2	9	6	10	3*	98		
Variance	0	0	-1	4	0	-3	-4	5	2	6	-1	8		

* Includes three sales contracts pending advertising and acceptance.

Budgeted sales reflect the amended Project Budget FYE 2021, approved by the Council in December 2020 as part of the mid-year review.

The Project currently holds 32 contracts, two unconditional, 28 conditional and two pending acceptance.

The Project has a current released stock position of 15 lots, comprised of the following:

- Stage 16A (Central Precinct) – 1 lot (titled).
- Stage 28 (Beach Precinct) Builders Display Village – 12 lots (under construction, with lot allocations to builders currently in progress).
- Stage 28 (Beach Precinct) Release 3 – 2 lots (under construction).

Table 3: Summary of Settlements for FYE 2021 against Budget – Catalina Estate

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	YTD	Jun	FYE 21
Budget#	3	9	11	2	1	7	8	13	12	11	11	88	7	95
Actual	3	9	11	18	6	3	6	8	22	6	1	93		
Variance	0	0	0	16	5	-4	-2	-5	10	-5	-10	5		

Budgeted settlements reflect the amended Project Budget FYE 2021, approved by the Council in December 2020 as part of the mid-year review.

Northern Corridor Estates Analysis

Table 4 provides a summary of sales at developments in the northern corridor.

Table 4: Summary of Sales in Northern Corridor (April 2020 to March 2021)

ESTATE	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	12 Month Total Sales
NORTH-WEST METRO													
Alkimos Beach (Alkimos)	2	8	43	20	5	0	7	5	7	5	12	7	121
Alkimos Vista (Alkimos)	0	1	28	17	13	3	2	7	7	3	-1	11	91
Allara (Eglinton)	1	2	29	9	14	13	2	3	-3	3	3	7	83
Amberton (Eglinton)	3	13	41	30	24	15	18	10	10	5	7	13	189
Beaumaris (Iluka)	0	0	5	2	0	0	2	1	3	1	0	0	14
Burns Beach (Burns Beach)	1	1	86	0	0	0	0	0	0	0	0	0	88
Catalina (Clarkson-Mindarie)	1	4	6	34	3	16	10	6	3	-2	9	6	96
East of the Beach (Eglinton)	0	2	32	18	4	0	-1	3	3	8	7	12	88
Eden Beach (Jindalee)	0	11	32	20	22	7	8	7	13	12	5	15	152
Shorehaven (Alkimos)	8	12	62	14	26	5	10	7	8	10	9	15	186
Trinity (Alkimos)	5	5	43	20	25	20	8	11	1	12	7	15	172
TOTAL	21	59	407	184	136	79	66	60	52	57	58	101	1,280
CATALINA SHARE (%)	4.8 %	6.8 %	1.5 %	18.5 %	2.2 %	20.3 %	15.2 %	10.0 %	5.8 %	0%	15.5 %	5.9 %	7.5%

Note 1: Satterley reporting is based on 'mid-month' sales period.

Note 2: Satterley has expressed caution that these sales results are indicative only based on information obtained in the marketplace and supplied on a voluntary basis.

Table 5 provides a summary of available stock in the northern corridor.

Table 5: Summary of Price of Available Lots in Northern Corridor Estates

Estate	225sqm Price (\$)	300sqm Price (\$)	375sqm Price (\$)	450sqm Price (\$)	500sqm + Price (\$)	Total Dwellings	Stock
Allara	n/a	n/a	190,000	220,000	225,000	3,405	15
Alkimos Beach	n/a	n/a	262,000-266,000	295,000-300,000	310,000-320,000	2,413	30
Amberton	n/a	n/a	214,000-257,000	257,000-291,000	246,000-305,000	2,500	12
Burns Beach	n/a	n/a	495,000	n/a	n/a	1,580	21
Catalina Central	n/a	n/a	n/a	n/a	n/a	2,480	1
Catalina Beach	n/a	n/a	365,000	410,000-415,000	n/a		14
Eden Beach	180,000	n/a	279,000	n/a	n/a	1,100	21
Shorehaven	182,000-222,000	215,000	249,000-253,000	285,000	315,000	2,800	44
Trinity	n/a	187,000-225,000	197,000-248,000	244,000-282,000	258,000-265,000	2,500	45

Lot Releases

Stage 28 – Catalina Beach

Two lots remain for sale in Stage 28. The lots are currently under construction and expected to title in August 2021.

New Catalina Beach Builders' Display Village

A tender seeking submissions from builders to acquire a lot in the new Catalina Beach Builders' Display Village, adjacent to Marmion Avenue in Stage 28, closed on 14 April 2021. There was strong interest with 14 submissions received for the 12 lots on offer. Submissions have been evaluated to establish rankings to guide the lot allocation process and the allocation process is to be completed by 14 May 2021. It is anticipated that all 12 lots within the proposed new Display Village will be taken up by builders.

Stage 27B – Catalina Beach

In April 2021 Council approved bringing forward the construction and release of lots in Stage 27B. Engineering design for this stage is well advanced and anticipated to be submitted to the City of Wanneroo for approval by the end of May 2021. It is anticipated that the first release of lots will occur by the end of May 2021.

Marketing

Current project marketing is focussed on lead generation and brand awareness campaigns through social media advertising (primarily Google and Facebook) and search engine optimisation.

Preparations are being made for the launch of sales in Catalina Green. Brand artwork for signage and digital advertising has been prepared based on the brand concepts that were reported to the Council at its April 2021 meeting. Development applications are being prepared to install hoarding signs near the intersection of Mitchell Freeway and Neerabup Road and adjacent to the Neerabup Road and Connolly Drive roundabout.

7.4 PROJECT BUDGET FYE 2022

Responsible Officer: Manager Project Coordination

Attachments: 1. Satterley Project Budget FYE 2022 (May 2021)
2. Satterley Correspondence (12 May 2021)

Voting Requirements: Simple Majority

RECOMMENDATION

That Council **APPROVES** the Project Budget FYE 2022 (May 2021), submitted by the Satterley Property Group, as the basis of financial planning for the TPRC Budget FYE 2022.

PURPOSE

To review the Project Budget FYE 2022 (May 2021) prepared by the Satterley Property Group (Satterley).

POLICY REFERENCE

N/A

LOCAL GOVERNMENT ACT/REGULATION

N/A

PREVIOUS MINUTES

- Council Meeting – 20 August 2020 (Item 9.7 - Project Budget FYE 2021)
- Council Meeting – 15 April 2021 (Item 8.3 – Project Budget FYE 2022 Preliminary Consideration)

FINANCIAL/BUDGET IMPLICATIONS

Input into TPRC project and financial planning.

RISK MANAGEMENT IMPLICATIONS

Risk Ref: 2	Risk Rating:
Development Manager ability to deliver	Moderate
Action:	
Development Manager required to provide an Annual Plan, Annual Budget for approval.	

The report relates the draft Project Budget FYE 2022 provided by Satterley and includes commentary on potential risks for the TPRC.

BACKGROUND

At its meeting of 20 August 2020, the Council approved the Project Budget FYE 2021 as the basis for Project and financial planning and the TPRC Budget.

At its meeting of 15 April 2021, the Council considered a preliminary report on the Project Budget FYE 2022, prepared by Satterley. The report outlined potential items for inclusion in the Project Budget FYE 2022. The purpose was to provide an opportunity for discussion on key activities and infrastructure options to set the direction of the Project and aid development of the Project Budget for FYE 2022.

The Council resolved to receive the report and support the preliminary recommendations made by Satterley for the Project Budget FYE 2022 and the following additional expenditure items:

- Construction of the Catalina Beach Park (Phase 2);
- Sale of the Local Centre Site – Catalina Green;
- Design of the Aviator Boulevard – Catalina Green; and
- Construction of Foreshore Beach Park in Catalina Beach (Phase 1).

COMMENT

Satterley has prepared the Project Budget FYE 2022 (May 2021), attached in Appendix 7.4, for the Management Committee's consideration in accordance with the Council's resolution of 15 April 2021.

The Project Budget FYE 2021 gives consideration to the following:

- Market Conditions;
- Review of Forecast FYE 2021 outcomes;
- Operations for FYE 2022;
- Key Risks;
- Forecast FYE 2023;
- Key Assumptions;
- Civil Construction Triggers;
- Cash Requirement, Capital Return and Profit Distribution.

Market Conditions

Satterley advises that the Project Budget FYE 2022 (May 2021) has been prepared in the context of the following market conditions:

- Western Australian population growth has slowed in the past 12 months, with restrictions on inbound migration likely continue into 2022.
- Quicker than expected recovery of unemployment and underemployment figures over past 9 months following the initial impacts of COVID-19.
- Official cash rate remains at 0.25%. The Reserve Bank Australia still has no desire to raise rates in the short term.
- Property sale listings in WA are currently well below the historical equilibrium.
- Perth median house prices have risen over the past three quarters.
- Rent increases following the end of the rent moratorium and an extremely low vacancy rate of 0.9%.
- The 2021 Federal budget included the following measures which will help the sector:

- Additional 10,000 places available under the First Home Loan Deposit Scheme.
 - New Family Home Guarantee initiative for eligible single parents with dependants to build a new home or purchase an existing home with a deposit of 2%.
 - First home buyers can put away an extra \$20,000 in voluntary contributions as part of the First Home Super Saver Scheme.
 - HomeBuilder scheme deadlines extended.
- Recent snap lockdowns across the country serve as a reminder that COVID-19 is likely to impact for some time.

Review of FYE 2021 Forecast Outcomes

Satterley has forecast outcomes for the remainder of FYE 2021 and detailed variances to the approved Project Budget FYE 2021 (August 2020), having regard to the sales/settlement and expenditure information to 31 March 2021 and expectations for revenue and expenditure for the final quarter of FYE 2021.

The review forecasts a cashflow before distributions for the current year of \$15.8M, which is \$12.2M higher than forecast in the Project Budget FYE 2021 (August 2020) and \$14.9M higher than forecast in the mid-year review of the Project Budget FYE 2021 (December 2020).

	Budget FYE 2021 (Aug 2020)	Budget FYE 2021 Mid-Year Review (Dec 2020)	Budget FYE 2021 Review (May 2021)
Gross Income	\$31.80M	\$27.33M	\$27.97M
Development Costs	\$28.20M	\$26.39M	\$12.14M
Distributions	\$3.00M	\$3.00M	\$3.00M
Cashflow	\$3.59M	\$0.95M	\$15.8M

Areas of variance comparing the approved Project Budget FYE 2021 (August 2020) to the May 2021 forecast outcomes for FYE 2021 include:

- Settlements reduced from 117 lots to 97 lots, with gross income expected to be \$3.8M lower than budgeted mainly due to deferral of receipt of settlement income for Stage 28 lots in Catalina Beach to Q1 FYE 2022;
- Development costs to be \$16.1M lower than budgeted due to deferral of:
 - The first WAPC land acquisition to December 2021 (\$5.1M);
 - Infrastructure items including the Connolly Drive roundabout, Foreshore Access Road and the Portofino Promenade/Longbeach Promenade extensions (\$4.9M);
 - Lot production in Catalina Green and Stage 18 (\$2.7M);
 - Landscaping work in Stage 16 in Catalina Central, Catalina Beach and public art(\$1.5M).

In undertaking a review of forecast outcomes for FYE 2021 Satterley has forecast 107 sales, 12 fewer lots than projected in the Project Budget FYE 2021 (August 2020).

Distributions to member Councils for FYE 2021 remain unchanged at \$3.0M.

Operations for FYE 2022

The Project Budget FYE 2022 makes provision for the following key activities:

- Sales/Settlements
 - 110 sales;
 - 98 settlements;
 - Titles: 208 lots (Stage 18C – 28 lots, Stage 27B – 34 lots, Stage 28 – 34 lots, Stage 29 – 33 lots, Stage 36 – 79 lots);
 - Gross income of \$32.5M.
- Western Australian Planning Commission (WAPC) Land Acquisition (\$5.1M) – the Project Budget FYE 2022 assumes the acquisition of the WAPC land (\$10.2M) will be made through two payments, with the first payment in December 2021 and the second payment in December 2022. The land is located within Catalina Green, adjacent to Mitchell Freeway. The agreement to purchase is consistent with the Negotiated Planning Solution (2004) approved by the WAPC and the member Councils. The acquisition is pending finalisation of WAPC land disposal processes.
- Civil Construction (\$17.9M)
 - Stage 18C (Catalina Central);
 - Stage 27B (Catalina Beach);
 - Stage 29 (Catalina Beach);
 - Stage 36 (Catalina Green).
- Infrastructure (\$7.8M)
 - Portofino Promenade extension - \$2.8M;
 - Longbeach Promenade extension - \$1.3M;
 - Foreshore access road - \$1.7M;
 - Connolly Drive roundabout - \$1.9M.
- Landscape Construction (\$7.2M)
 - Foreshore access road (\$0.7M);
 - Portofino Promenade/Longbeach Promenade extensions (\$0.4M);
 - Catalina Beach Foreshore Park (\$1.6M);
 - Catalina Beach Park Phase 2 (0.2M);
 - Stage 12/13/16 Green Link and Connolly/Aviator roundabout (\$2.3M);
 - Stage 18C (\$0.2M);
 - Catalina Green – Stage 1 Park, Connolly and Neerabup Verges/Entries (\$0.7M);
 - Minor landscape works, including bore iron filter, conservation area revegetation, public art (\$0.4M);
 - Landscape Consultancy (\$0.7M).
- Marketing (\$0.4M)
 - Catalina branding;
 - Sales launch of Catalina Green;
 - Advertising for estate campaigns.
- Distributions are \$13M higher than the forecast approved in August 2020 at \$16M.

It should be noted that Satterley is to provide a sensitivity analysis of three sales scenarios (6, 8 and 10 sales each month), which will be provided separately for Committee members' information.

Review of Project Budget FYE 2022 against the FYE 2022 Forecast (August 2020)

Satterley has reviewed the Project Budget FYE 2022 against the FYE 2022 Forecast (August 2020). The main areas of variance from the Forecast (August 2020) include:

- Annual sales for FYE 2022 have increased from 96 to 110 lots due to improved market conditions since mid-2020;
- Forecast settlements in FYE 2022 have increased from 86 to 98 due to increased sales rates in FYE 2021.;
- Special site income has increased by \$2.9M;
- The first payment of \$5.1M for the WAPC land acquisition is now budgeted for December 2021 (previously budgeted for May 2021);
- Infrastructure costs of \$7.8M are budgeted for in FYE 2022, compared to \$0.2M in the Forecast;
- Lot production costs in total for FYE 2022 are \$17.9M, which is \$10.5M higher than the Forecast due to the increased production after depletion of stock levels during FYE 2021. An additional 60 titled lots are budgeted;
- Landscaping costs for FYE 2022 are \$2.5M lower than the Forecast;
- Due to the high level of demand for civil construction, cost escalation has been set at over 7% for FYE 2022, returning to a long-term rate of 2% from July 2022;
- Distributions for FYE 2022 (\$16M) are \$13M higher than the Forecast.

Key Risks for Achieving FYE 2021 Budget

Satterley has identified the following items as key risks to achieving the Project Budget FYE 2022 outcomes:

- Achieving title dates and therefore settlement revenues is based on the following key assumptions:
 - Approvals are achieved within statutory timeframes or better.
 - Construction contracts are awarded on engineering design prior to City of Wanneroo Approval.
 - Pre-award budgets are provided to the civil contractor to commence pre-work plans (traffic, safety etc) prior to the stage being awarded.
 - No allowance has been made for extended construction periods caused by shortages of labour or materials.
 - Assumptions have been made to allow a cross-over of earthworks and civil works within Catalina Green.
 - No allowance has been made for rock or hard digging within the program.
- Any adverse impacts flowing from the COVID-19 pandemic, in particular those affecting employment and borrowing capacity. Reduced migration could have an effect over the medium term.

The risks identified would be considered typical for a project such as Catalina, which is heavily influenced by market conditions. These risks will continue to be managed by project supervision and management, monthly financial review and reporting, application of construction triggers and monitoring market and economic conditions. The specific project risks are actively being managed to minimise potential exposure to the TPRC and to achieve budget predictions. In particular, the sales and construction program for Catalina Green requires proactive management to achieve the indicated milestones.

The Project Budget FYE 2022 assumes the first of the WAPC land acquisition payments will be made in December 2021. Adjustments to timing and price could impact the actual cashflow position, with a flow on effect to forecast distributions. This will be monitored through FYE

2022 and if required recommendations made to Council as part of the Mid-Year Budget Review in December 2021.

Forecast FYE 2023

Satterley has prepared a Cashflow for FYE 2023 for financial planning purposes and information. It is not intended to be endorsed by the Council at this time.

The following table shows the variance between the Cashflow FYE 2023 (2018) and the current Forecast FYE 2023 (2021) for Income, Development Costs, Cashflow and Distributions.

Annual Cashflow	Cashflow FYE 2023 Project Forecast (2018)	FYE 2023 Forecast (2021)	Variance
Gross Income	\$47.47M	\$24.12M	(\$23.35M)
Development Costs	\$25.24M	\$31.49M	(\$6.25M)
Cashflow	\$22.23M	(\$7.37M)	(\$29.60M)
Distributions	\$23.0M	\$11.0M	(\$12.0M)

The major variances result from the following:

- Gross Income reduced due to 79 fewer settlements, partially offset by \$2.2M deferred direct selling costs;
- Development Costs increased due to increased civil and landscape construction.

These estimates should only be considered as a general guide for the Forecast FYE 2023. The budget for FYE 2023 will be reviewed in light of the Western Australian economy and the residential land market at that time.

Comparison of Project Forecasts 2018 and 2021

A report on an independent review of the Project Forecast (2020) was received at the Council’s meeting of 15 April 2021 and the Council resolved that an update to the Project Forecast (2020) be presented for consideration at its June 2021 meeting.

Satterley has compared the approved Project Forecast (2018) to the preliminary Project Forecast 2021. The 2021 forecast indicates an overall Project net cash profit of \$242.3M (\$98.2M reduction between forecasts). With diminished returns and the project duration increasing seven years through slower sales rates, project IRR has reduced from 18.4% in the Project Forecast to 14.3%.

Analysis of the key differences between the 2018 and 2021 forecasts will be provided in a report to the June 2021 Council meeting and there is no requirement for the Management Committee to determine the matter at this time.

Key Assumptions

Key assumptions made in the preparation of the Project Budget FYE 2022 include:

- Escalation - based on 3% income escalation commencing July 2021 for the remainder of the Project, with cost escalation set at 7% over FY22, lowering to 2% from July 2022 for the remainder of the Project.
- Lot pricing - based on the following pricing approach:

PRECINCT PRICES	375m ²	450m ²
Central	235,000	265,000
Beach	345,000	385,000
Green Phase 1 (stages 36 and 37)	<i>Individually priced</i>	
Green Balance	<i>Avg. \$225,000 for avg. 312m² lot size</i>	

It is noted that lot pricing for Catalina Beach is consistent with the pricing approved in the Project Budget FYE 2021 (August 2020), however for Catalina Central the pricing is \$23,000 less for 375m² lots and \$28,000 less for 450m² lots. The basis for the modelled lot prices for Catalina Central is questionable given the sales achieved and price escalation since August 2020, however as there is a limited amount of stock to be sold in Catalina Central in FYE 2022 (14 lots), the impact on revenue is relatively minor. It should be noted that pricing of sales releases is based on Satterley and independent valuation advice at the time of release, whichever is the higher.

CONCLUSION

Satterley forecasts that good market conditions are expected to continue through FYE 2022 and recommends substantial lot production, infrastructure and landscaping programs.

The Project Budget FYE 2022 reflects a sales and revenue position that is considered appropriate given the position of the land sales market and the condition of the Western Australian economy. It forecasts that the TPRC can meet all cashflow obligations without the need to call upon member local government funds to meet any operating or capital expenditure and will be able to increase distributions to the member local governments.

It is recommended that Council approves the Project Budget FYE 2022 (May 2021), submitted by Satterley, as the basis of project and financial planning for FYE 2022.

8. ELECTED MEMBERS MOTIONS OF WHICH NOTICE HAS BEEN GIVEN

9. QUESTIONS BY ELECTED MEMBERS OF WHICH DUE NOTICE HAS BEEN GIVEN

10. URGENT BUSINESS APPROVED BY THE CHAIR

11. GENERAL BUSINESS

12. DECISION TO MOVE TO CONFIDENTIAL SESSION

That the Management Committee:

Move into Closed Session and exclude members of the press and public from the meeting of the Closed Session and access to the correspondence and reports relating to the items considered during the course of the Closed Session be withheld. This action is taken in accordance with Section 5.23 of the *Local Government Act 1995*, as items 12.1 - Annual Plan FYE 2022, 12.2 - Catalina Natural Environment Strategy (2021) and 12.3 - Foreshore Road Revegetation Works - Tender 02/2021 come within the following provisions:

These items satisfy the requirements of Section 5.23 c) and e) of the Local Government Act 1995, enabling them to be considered at a meeting, or part of a meeting, that is closed to members of the public, on the grounds that they deal with:

- c) *A contract entered into, or which may be entered into, by the TPRC and which relates to a matter to be discussed at a meeting (section 5.23(2)(c)); and*
- e) *A matter that if disclosed, would reveal –*
 - i) *Information that has a commercial value to a person; or*
 - ii) *Information about the business, professional, commercial or financial affairs of a person where the information is held by, or is about, a person other than the TPRC (section 5.23(2)(e)).*

13. FORMAL CLOSURE OF MEETING

APPENDICES

Appendix 7.1



Catalina residents were invited to an exclusive April school holiday event that aimed to encourage socialisation, utilize the Stage 11 park in Catalina Central and encourage the resident working group to contribute to event organisation and promotion.

Catalina Simply Circus took place from 10am - 1pm on Thursday 15 April 2021. Kids and adults joined in the fun, which included Have a Go circus activities, facepainting, arts and crafts and giant games.

- Three community groups participated including Quinns Men’s Shed who ran a fundraising sausage sizzle. Paint the Town ReAD Wanneroo/Mindarie Rotary Club provided arts and crafts activities at The Reading Corner as part of their early childhood literacy programme.
- The Catalina Working Resident’s Group was approached to participate however there was no uptake.
- Around 150 - 200 residents attended from a total of 270 registrations.
- The event budget had initially catered for 120 people however these spots filled quickly when registrations opened, including 60 places on waitlist.
- In response to resident’s requests, the budget was reworked to allow for 200 registrations (inclusive of a free sausage sizzle per person and a free box of popcorn for each child).
- A further 100 places were made available as entry only with no free food offers.
- There were zero safety incidents
- Strong eDM engagement:
 - Invite eDM: 516 unique opens (22.35% open rate)
 - Real Estate Industry average open rate is 21.04%

"Thanks so much, it was such a fun event", "My kids are loving the circus activities, I can't get them to come home!" – Catalina residents





Catalina

PRESENTS

Simply Circus



Appendix 7.2

4 May 2021

Mr Tony Arias
Chief Executive Officer
Tamala Park Regional Council
PO Box 655
INNALOO WA 6918

Dear Tony

Catalina Financial Report for March 2021

Please find attached the Catalina Financial Report for March 2021. This report has been prepared on a cash basis and compares actual income and expenditure to the December 2020 approved budget for the period 1 March 2021 to 31 March 2021.

Residential settlement revenue for the year to date to 31 March 2021 is \$27.4m which is \$6.3m favourable to the approved 'December 2020' budget due to 20 more settlements.

Sales for FYE2021 are \$1.9m ahead of budget due to 4 more sales to date and favourable selling prices \$7k/lot.

Overall FYE2021 expenditure is \$8.2m under budget per the approved 'December 2020' budget, with \$5.6m spent against a budget of \$13.8m. The main areas of variances are summarised below:

- Lot Production is \$5.7m under budget, noting the following variances:
 - Stages 28-31 Earthworks \$0.4m under budget as earthworks now undertaken a stage at a time;
 - Stage 16A \$1.5m under budget due to re-configuration of the stage;
 - Stage 18B \$0.5m under budget as works yet to commence;
 - Stage 27A \$1.2m under budget due to timing of invoice payments;
 - Stage 28 \$1.3m under budget due to timing of invoice payments;
 - Clearance Bonds not yet required \$0.3m;
 - \$0.5m combined minor variances.
- Landscaping is \$426k under budget due to minor variances across multiple jobs.
- Infrastructure Spend is \$0.8m under budget, noting the following variances:
 - Connolly Drv Aviator Blvd Intersection \$0.3m under budget due to timing of invoice payments;
 - Foreshore Access Rd \$0.2m under budget due to timing of invoice payments;
 - \$0.3m combined minor variances
- Indirect Consultants are \$23k under budget due to timing of invoice payments.
- P&L expenditure is \$1.2m under budget, noting the following variances:
 - Sales & Marketing \$173k under budget due to favourable selling conditions;
 - Community and Development \$90k under budget due timing of invoice payments;

- Maintenance \$88k under budget due to timing of invoice payments;
- Rates & Taxes \$177k under budget as full provisional amounts not yet required;
- Contingency \$589k not required;
- \$123k Combined minor variances for other Overheads.

Please refer to the attached Cashflow Analysis for a more detailed analysis of actual to budget variances. Should you have any queries on this report, please do not hesitate to contact me.

Yours faithfully



Ross Carmichael
General Manager Finance

Catalina Actual vs Budget Analysis

Tamala Park Cashflow FY2021		Actual MTD Vs Budget Mar 2021			Year to date Vs Budget to Mar 2021			Full Year		Project to date Vs Budget to Mar 2021			Bud Comparison: Dec 20 Approved
Job Description	Account Description	Actual 1 month to Mar 2021	Budget 1 month to Mar 2021	Variance	YTD to Mar 2021	YTD budget	Variance	Budget 2021	YTD Act vs Full Year Budget Variance	PTD to Mar 2021	PTD budget	Variance	Comments regarding variance
REVENUE													
Settlements	Settlement revenue	6,703,500	3,776,947	2,926,553	27,427,500	21,130,149	6,297,351	30,462,568	(3,035,068)	271,811,000	265,513,649	6,297,351	86 settlements YTD ex GST Margin scheme. GST Margin as detailed in Burgess Rawson valuations
Margin GST	Margin GST	(82,491)	(54,545)	(27,945)	(293,884)	(283,975)	(9,909)	(415,794)	121,909	(3,878,521)	(3,868,612)	(9,909)	
Direct Selling Costs		(302,015)	(173,897)	(128,118)	(1,246,955)	(967,805)	(279,150)	(1,396,965)	150,011	(12,407,643)	(12,092,494)	(315,150)	Includes Commission and Management Fees Penalty interest income on settlements
Interest Income		568	0	568	4,455	0	4,455	0	4,455	89,568	85,114	4,455	
Forfeited Deposits		0	0	0	4,545	4,545	0	4,545	0	27,273	27,273	0	
Other Income	Special sites revenue	0	0	0	0	0	0	0	0	3,728,594	3,728,594	0	
Rebate Allowance		(8,696)	(113,892)	105,196	(138,321)	(980,992)	842,671	(1,322,668)	1,184,347	(6,076,831)	(7,459,122)	1,382,291	Construction Recycling, Fencing, Landscape, Shared Bore, Solar, and Display Builder Rebates
		6,310,866	3,434,612	2,876,254	25,757,340	18,901,923	6,855,418	27,331,686	(1,574,346)	253,293,441	245,934,403	7,359,038	
LOT PRODUCTION													
Completed Earthworks		0	0	0	0	0	0	0	0	13,529,541	13,529,541	(0)	
Earthworks Stages 25-27	Siteworks / Earthworks	0	0	0	0	0	0	0	0	3,603,087	3,603,087	(0)	
	Direct Consultants	0	0	0	0	3,335	3,335	3,335	3,335	186,216	192,859	6,643	
Total Earthworks Stage 25-27		0	0	0	0	3,335	3,335	3,335	3,335	3,789,303	3,795,945	6,643	
Earthworks Stages 28-31	Siteworks / Earthworks	0	273,396	273,396	0	273,396	273,396	1,093,585	1,093,585	0	273,396	273,396	
	Direct Consultants	0	3,333	3,333	0	118,592	118,592	121,925	121,925	0	118,592	118,592	
Total Earthworks Stage 28-31		0	276,730	276,730	0	391,988	391,988	1,215,510	1,215,510	0	391,988	391,988	
Earthworks Stages 36-40	Siteworks / Earthworks	0	0	0	0	0	0	737,323	737,323	0	0	0	
	Direct Consultants	0	11,875	11,875	0	64,375	64,375	95,000	95,000	0	64,375	64,375	
Total Earthworks Stage 36-40		0	11,875	11,875	0	64,375	64,375	832,323	832,323	0	64,375	64,375	
Completed Stages		0	0	0	0	0	0	0	0	46,092,294	46,092,295	1	
Stage 14B	Siteworks / Earthworks	0	0	0	0	0	0	0	0	482,855	500,850	17,995	
	Authorities Fees	0	0	0	0	0	0	0	0	110,991	110,991	0	
	Direct Consultants	0	0	0	0	0	0	0	0	17,639	17,639	0	
Total Stage 14B		0	0	0	0	0	0	0	0	611,485	629,480	17,995	
Stage 16A	Siteworks / Earthworks	56,782	0	(56,782)	1,352,625	2,651,400	1,298,775	2,651,400	1,298,775	1,352,625	2,651,400	1,298,775	
	Authorities Fees	0	0	0	121,461	336,256	214,796	336,256	214,796	131,304	346,100	214,796	
	Direct Consultants	1,976	14,041	12,065	75,432	84,672	9,240	126,795	51,363	93,037	102,277	9,240	
Total Stage 16A		58,757	14,041	(44,717)	1,549,518	3,072,328	1,522,811	3,114,451	1,564,933	1,576,967	3,099,777	1,522,811	
Stage 16B	Direct Consultants	0	0	0	0	0	0	0	0	26,000	26,000	0	
Total Stage 16B		0	0	0	0	0	0	0	0	26,000	26,000	0	
Stage 17A	Siteworks / Earthworks	0	0	0	0	0	0	0	0	732,033	732,033	0	
	Authorities Fees	0	0	0	0	0	0	0	0	161,279	161,279	0	
	Direct Consultants	0	0	0	0	5,000	5,000	5,000	5,000	110,250	115,250	5,000	
Total Stage 17A		0	0	0	0	5,000	5,000	5,000	5,000	1,003,563	1,008,563	5,000	
Stage 17B	Siteworks / Earthworks	0	0	0	0	0	0	0	0	1,273,015	1,273,015	0	
	Authorities Fees	0	0	0	0	0	0	0	0	194,411	194,411	0	
	Direct Consultants	0	1,415	1,415	0	9,905	9,905	11,320	11,320	180,869	190,774	9,905	
Total Stage 17B		0	1,415	1,415	0	9,905	9,905	11,320	11,320	1,648,295	1,658,200	9,905	
Stage 18B	Siteworks / Earthworks	0	0	0	0	481,909	481,909	481,909	481,909	1,486,381	1,968,290	481,909	
	Authorities Fees	0	0	0	0	3,510	3,510	3,510	3,510	267,438	270,948	3,510	
	Direct Consultants	0	0	0	0	0	0	0	0	191,390	191,390	0	
Total Stage 18B		0	0	0	0	485,419	485,419	485,419	485,419	1,945,209	2,430,628	485,419	
Stage 18C	Siteworks / Earthworks	0	0	0	0	0	0	305,300	305,300	0	0	0	
	Direct Consultants	0	24,156	24,156	4,250	120,778	116,528	193,244	188,994	4,250	120,778	116,528	
Total Stage 18C		0	24,156	24,156	4,250	120,778	116,528	498,544	494,294	4,250	120,778	116,528	
Stage 25	Siteworks / Earthworks	0	0	0	0	63,266	63,266	63,266	63,266	5,523,981	5,587,247	63,266	
	Authorities Fees	0	0	0	0	0	0	0	0	212,929	212,929	0	
	Direct Consultants	0	0	0	0	21,020	21,020	21,020	21,020	280,279	297,991	17,713	
Total Stage 25		0	0	0	0	84,286	84,286	84,286	84,286	6,017,188	6,098,167	80,979	
Stage 26	Siteworks / Earthworks	0	0	0	2,202	163,792	161,590	163,792	161,590	1,273,228	1,199,122	(74,106)	
	Authorities Fees	0	0	0	0	32,851	32,851	32,851	32,851	239,777	498,507	258,729	
	Direct Consultants	0	2,505	2,505	0	17,532	17,532	17,532	17,532	144,968	162,500	17,532	
Total Stage 26		0	2,505	2,505	2,202	214,175	211,973	214,175	211,973	1,657,973	1,860,129	202,155	
Stage 27A	Siteworks / Earthworks	124,321	0	(124,321)	665,948	1,757,811	1,091,863	1,757,811	1,091,863	665,948	1,765,993	1,100,045	
	Authorities Fees	0	0	0	121,204	197,050	75,846	197,050	75,846	131,379	207,225	75,846	
	Direct Consultants	4,671	8,656	3,984	72,978	87,439	14,461	104,750	31,772	72,978	87,439	14,461	
Total Stage 27A		128,992	8,656	(120,337)	860,130	2,042,300	1,182,170	2,059,611	1,199,481	870,305	2,060,657	1,190,352	
Stage 27B	Direct Consultants	0	0	0	0	0	0	13,239	13,239	0	0	0	
Total Stage 27B		0	0	0	0	0	0	13,239	13,239	0	0	0	
Stage 28	Siteworks / Earthworks	201,234	470,520	269,286	372,808	1,411,561	1,038,753	2,352,602	1,979,794	372,808	1,413,197	1,040,389	
	Authorities Fees	0	286,100	286,100	58,357	286,100	227,743	286,100	227,743	58,357	286,100	227,743	
	Direct Consultants	2,918	16,989	14,071	95,601	113,989	18,388	152,900	57,299	95,601	113,989	18,388	

Catalina Actual vs Budget Analysis

Tamala Park Cashflow FY2021		Actual MTD Vs Budget Mar 2021			Year to date Vs Budget to Mar 2021			Full Year		Project to date Vs Budget to Mar 2021			Bud Comparison: Dec 20 Approved
Job Description	Account Description	Actual 1 month to Mar 2021	Budget 1 month to Mar 2021	Variance	YTD to Mar 2021	YTD budget	Variance	Budget 2021	YTD Act vs Full Year Budget Variance	PTD to Mar 2021	PTD budget	Variance	Comments regarding variance
Total Stage 28		204,152	773,609	569,457	526,767	1,811,650	1,284,883	2,791,602	2,264,835	526,767	1,813,286	1,286,520	
Stage 36	Direct Consultants	0	20,525	20,525	0	61,574	61,574	123,148	123,148	0	61,574	61,574	
Total Stage 36		0	20,525	20,525	0	61,574	61,574	123,148	123,148	0	61,574	61,574	
Various Stages	Clearance Bonds	0	0	0	653,287	949,757	296,470	599,757	(53,530)	896,155	1,192,625	296,470	
TOTAL LOT PRODUCTION		391,902	1,133,510	741,608	3,596,153	9,316,870	5,720,717	12,051,721	8,455,567	80,195,294	85,934,007	5,738,712	Within budget
LANDSCAPING		0	0	0	0	0	0	0	0	7,149,264	7,149,264	0	
Completed Landscaping		0	0	0	0	0	0	0	0	7,149,264	7,149,264	0	
Stage 11 Landscape Consultancy	Landscape Construction	0	0	0	0	0	0	0	0	1,332,634	1,328,968	(3,666)	Within total FY21 Landscaping budget
Stage 11 Landscape Consultancy	Landscape Consulting	0	0	0	570	570	0	570	0	162,929	162,929	0	
Stage 12 Landscaping	Landscape Construction	0	0	0	0	6,553	6,553	6,553	6,553	236,650	243,203	6,553	
Stage 12 Landscaping	Landscape Consulting	0	0	0	0	0	0	0	0	27,377	27,377	0	
Stage 14A Landscaping	Landscape Construction	0	0	0	0	0	0	0	0	553,652	553,652	0	
Stage 14A Landscaping	Landscape Consulting	0	0	0	0	0	0	0	0	12,013	8,430	(3,583)	
Stage 14B Landscaping	Landscape Construction	0	0	0	0	0	0	0	0	216,700	216,700	0	
Stage 14B Landscaping	Landscape Consulting	0	0	0	0	0	0	0	0	15,457	15,457	0	
Stage 15 Landscaping	Landscape Construction	0	0	0	0	0	0	0	0	115,933	115,933	0	
Stage 15 Landscaping	Landscape Consulting	0	0	0	0	0	0	0	0	18,838	18,838	0	
Stage 16A Landscaping	Landscape Consulting	0	0	0	0	0	0	0	0	11,303	11,303	0	
Stage 17 Landscaping	Landscape Construction	0	0	0	10,542	0	(10,542)	0	(10,542)	213,992	203,449	(10,542)	
Stage 17 Landscaping	Landscape Consulting	0	0	0	0	0	0	0	0	2,720	2,720	0	
Stage 10 Biodiversity Conservation Area	Landscape Construction	0	0	0	0	36,961	36,961	36,961	36,961	228,092	265,053	36,961	
Stage 10 Biodiversity Conservation Area	Landscape Consulting	0	0	0	0	0	0	0	0	28,012	28,012	0	
Seed Collection	Landscape Construction	0	0	0	10,697	0	(10,697)	0	(10,697)	22,797	0	(22,797)	
School Oval	Landscape Construction	0	0	0	0	0	0	0	0	44,219	44,219	0	
Marmion Ave Eastern Verge Upgrade	Landscape Construction	0	0	0	0	0	0	0	0	269,451	269,451	0	
Marmion Ave Eastern Verge Upgrade	Landscape Consulting	0	0	0	0	0	0	0	0	19,688	19,688	0	
Western Cell POS2	Landscape Consulting	0	0	0	0	0	0	0	0	64,091	64,091	0	
Catalina Beach Foreshore Node / Beach Connect	Landscape Construction	889	0	(889)	889	0	(889)	0	(889)	889	0	(889)	
Catalina Beach Portofino Medians	Landscape Construction	506	0	(506)	506	0	(506)	0	(506)	506	0	(506)	
Catalina Beach Greenlink Stage 25	Landscape Construction	0	0	0	22	166,095	166,073	166,095	166,073	3,941,470	4,107,543	166,073	
Catalina Beach Greenlink Stage 25	Landscape Consulting	0	0	0	2,000	2,000	(0)	2,000	(0)	120,249	118,508	(1,741)	
Preliminary Landscaping Consultancy	Landscape Consulting	6,650	11,707	5,057	69,640	57,180	(12,460)	106,903	37,263	332,383	319,923	(12,460)	
Northern Biodiversity Conservation Area	Landscape Construction	0	0	0	5,735	35,000	29,266	35,000	29,266	354,111	383,377	29,266	
Northern Biodiversity Conservation Area	Landscape Consulting	0	0	0	0	0	0	0	0	19,093	19,093	0	
Public Open Space - Lot 8009	Landscape Construction	0	0	0	0	0	0	0	0	166,728	166,728	0	
Public Open Space - Lot 8009	Landscape Consulting	0	0	0	0	0	0	0	0	11,504	11,504	0	
Environmental Landscaping	Landscape Construction	30,157	12,834	(17,323)	30,157	58,826	28,669	58,826	28,669	281,522	364,271	82,749	
Public Art	Landscape Construction	0	0	0	15,000	0	(15,000)	200,000	185,000	171,764	156,764	(15,000)	
Public Art	Landscape Consulting	0	0	0	0	0	0	0	0	13,105	13,105	0	
Fauna Relocation	Landscape Construction	0	0	0	0	0	0	0	0	37,080	0	(37,080)	
Stage 11 Landscape Phase 2	Landscape Construction	0	0	0	47,579	47,889	310	65,389	17,810	743,690	744,000	310	
Catalina Grove Initial Scoping Works	Landscape Consulting	0	0	0	0	3,197	3,197	3,197	3,197	16,803	20,000	3,197	
Catalina Central Landscape Upgrade	Landscape Construction	0	6,606	6,606	0	46,245	46,245	59,458	59,458	821,012	867,257	46,245	
Catalina Central Landscape Upgrade	Landscape Consulting	0	0	0	0	0	0	0	0	63,128	63,128	0	
Stage 12/13 Greenlink New Bore	Landscape Construction	0	43,215	43,215	0	43,215	43,215	129,646	129,646	70,354	113,569	43,215	
Marmion Ave Shrub Planting	Landscape Construction	0	0	0	0	0	0	0	0	17,282	17,282	0	
Bore 6	Landscape Construction	0	0	0	0	0	0	0	0	30,906	30,906	0	
Catalina Beach Stage 26 Landscaping	Landscape Construction	0	667	667	0	667	667	2,000	2,000	40,667	40,667	667	
Catalina Beach Stage 27 Landscaping	Landscape Construction	0	54,583	54,583	0	54,583	54,583	218,333	218,333	0	54,583	54,583	
Catalina Beach Stage 28 Landscaping	Landscape Construction	0	0	0	0	0	0	15,000	15,000	0	0	0	
Aviator Blvd Roundabouts Upgrade	Landscape Construction	0	12,000	12,000	0	60,000	60,000	60,000	60,000	0	60,000	60,000	
TOTAL LANDSCAPING		38,203	141,614	103,411	193,337	618,981	425,644	1,165,931	972,594	17,999,390	18,420,944	421,554	Within budget
INDIRECT CONSULTANTS		0	0	0	0	0	0	0	0	0	0	0	
Planning - indirect	Planning	56,025	21,170	(34,855)	182,001	191,865	9,864	255,375	73,374	2,563,786	2,583,550	19,764	
	Architect	0	744	744	0	5,207	5,207	7,439	7,439	15,100	21,307	6,207	
	Environmental	6,131	1,654	(4,477)	20,002	13,965	(6,037)	18,927	(1,075)	357,891	351,854	(6,037)	
	Geotechnical	0	642	642	0	4,494	4,494	6,421	6,421	12,300	16,794	4,494	
	Title - Survey & Legal fees	0	1,500	1,500	1,500	10,500	9,000	15,000	13,500	156,420	165,420	9,000	
	Engineering fees	19,508	4,272	(15,236)	48,049	37,628	(10,421)	50,442	2,393	287,309	276,887	(10,421)	
	Traffic planning	0	91	91	0	635	635	907	907	84,181	84,816	635	
	Landscaping consultancy	4,021	0	(4,021)	8,936	0	(8,936)	0	(8,936)	9,936	0	(9,936)	
	Miscellaneous Consultants	0	2,499	2,499	748	17,493	16,745	24,990	24,242	6,260	23,005	16,745	
	Planning - fire & safety	1,500	75	(1,425)	10,425	2,277	(8,149)	2,500	(7,925)	10,575	2,427	(8,149)	
	Planning - Hydrology	6,280	2,200	(4,080)	6,728	15,845	9,117	22,444	15,716	125,803	134,920	9,117	
	Planning - Sustainability	0	938	938	0	6,563	6,563	9,375	9,375	26,805	33,368	6,563	
	Acoustic & Noise Consult	0	0	0	6,065	0	(6,065)	0	(6,065)	6,065	0	(6,065)	

Catalina Actual vs Budget Analysis

Tamala Park Cashflow FY2021		Actual MTD Vs Budget Mar 2021			Year to date Vs Budget to Mar 2021			Full Year		Project to date Vs Budget to Mar 2021			Bud Comparison: Dec 20 Approved
Job Description	Account Description	Actual 1 month to Mar 2021	Budget 1 month to Mar 2021	Variance	YTD to Mar 2021	YTD budget	Variance	Budget 2021	YTD Act vs Full Year Budget Variance	PTD to Mar 2021	PTD budget	Variance	Comments regarding variance
	Tree Mapping	0	200	200	0	1,400	1,400	2,000	2,000	1,616	3,016	1,400	
TOTAL INDIRECT CONSULTANTS		93,465	35,983	(57,482)	284,454	307,871	23,417	415,819	131,365	3,664,047	3,697,364	33,317	Within budget
INFRASTRUCTURE													
Completed Infrastructure		0	0	0	0	0	0	0	0	11,110,854	11,110,854	-0	Within total FY21 Infrastructure budget
Neerabup Rd Maroochydore Way Intersection		0	0	0	0	0	0	0	0	1,498,274	1,480,279	(17,995)	↓ Within total FY21 Infrastructure budget
Neerabup Rd Maroochydore Way Intersection		0	0	0	0	0	0	0	0	97,321	97,321	0	
Connolly Drive Aviator Blvd Intersection		0	396,320	396,320	93,119	396,320	303,201	1,585,280	1,492,161	102,519	405,720	303,201	
Connolly Drive Aviator Blvd Intersection		0	6,590	6,590	5,203	6,590	1,387	26,359	21,156	104,822	106,208	1,387	
Asbestos and rubbish removal - Gen Allowance		0	0	0	0	1,630	1,630	1,630	1,630	25,801	48,617	22,816	
Foreshore Access Road		0	214,233	214,233	0	214,233	214,233	856,933	856,933	2,600	216,833	214,233	
Foreshore Access Road		0	3,577	3,577	10,524	28,045	17,521	38,775	28,252	37,584	55,105	17,521	
Portofino Extension		0	129,750	129,750	0	129,750	129,750	519,000	519,000	1,500	131,250	129,750	
Portofino Extension		0	561	561	2,363	6,286	3,924	7,968	5,605	42,292	46,216	3,924	
Main 01 Bulk Earthworks Stg 20-24 Primary School & GHS		0	0	0	0	0	0	0	0	57,021	57,021	0	
Catalina Beach North/South Dual Use Path		0	0	0	680,742	730,000	49,258	730,000	49,258	680,742	730,000	49,258	
Catalina Beach North/South Dual Use Path		0	0	0	0	35,000	35,000	35,000	35,000	0	35,000	35,000	
Catalina Beach LED Lighting		0	0	0	0	0	0	810,000	810,000	0	0	0	
Catalina Beach LED Lighting		0	5,850	5,850	0	29,250	29,250	46,800	46,800	0	29,250	29,250	
Rubbish removal - General Allowance		0	0	0	0	0	0	0	0	17,314	17,314	0	
INFRASTRUCTURE		0	756,880	756,880	791,950	1,577,104	785,154	4,657,745	3,865,795	13,778,643	14,566,988	788,344	Within budget
INFRASTRUCTURE REFUNDS													
Neerabup Road Reimbursement		0	0	0	0	0	0	0	0	(432,548)	(432,548)	0	
Waste Water Pump Station (West)		0	0	0	0	0	0	0	0	(1,397,613)	(1,397,613)	0	
INFRASTRUCTURE REFUNDS		0	0	0	0	0	0	0	0	(1,830,161)	(1,830,161)	0	
TOTAL INFRASTRUCTURE		0	756,880	756,880	791,950	1,577,104	785,154	4,657,745	3,865,795	11,948,482	12,736,826	788,344	Within budget
SPECIAL SITES & FIXED ASSETS													
Lot 1 Group Housing Site Construction		0	0	0	0	0	0	0	0	172,782	172,782	0	
Removal of temp sales office		0	0	0	0	0	0	0	0	8,636	8,636	0	
Sales Office Building		0	0	0	0	0	0	0	0	573,050	573,981	932	
Sales Office Retrofit		0	0	0	0	0	0	0	0	11,186	3,440	(7,746)	
Sales Office Carparks		0	0	0	0	0	0	0	0	98,087	98,087	0	
Temp Sales office services		0	0	0	0	0	0	0	0	3,812	3,812	0	
Sales Office Construction Western		0	0	0	0	730	730	730	730	624,762	625,505	744	
Sales office carparks Western		0	0	0	0	0	0	0	0	240,000	240,000	0	
Security Cameras		0	1,667	1,667	0	8,333	8,333	13,333	13,333	19,560	27,893	8,333	
TOTAL SPECIAL SITES & FIXED ASSETS		0	1,667	1,667	0	9,063	9,063	14,063	14,063	1,751,875	1,754,138	2,263	Within budget
TOTAL CONSTRUCTION		523,569	2,069,653	1,546,084	4,865,894	11,829,889	6,963,995	18,305,279	13,439,385	115,559,088	122,543,279	6,984,191	Within budget
LAND		0	0	0	0	0	0	5,103,000	5,103,000	0	0	0	
PROFIT & LOSS EXPENDITURE													
Sales & Marketing		11,968	8,000	(3,968)	41,085	56,000	14,915	80,000	38,915	260,939	276,498	15,559	
Sales Office & Builder Rel.		0	1,714	1,714	906	12,000	11,094	17,143	16,237	111,667	129,308	17,640	
Brochures		0	1,600	1,600	6,030	11,200	5,170	16,000	9,970	145,923	151,093	5,170	
Advertising		3,984	16,550	12,567	58,460	145,777	87,317	195,429	136,968	921,610	1,015,091	93,481	
Signage		1,005	6,628	5,624	10,678	48,687	38,009	68,571	57,893	452,544	491,870	39,326	
Website		0	2,286	2,286	0	16,000	16,000	22,857	22,857	9,891	27,194	17,303	
Promotions		0	0	0	0	0	0	0	0	19,550	28,903	9,353	
Public Relations		0	0	0	0	0	0	0	0	7,124	13,198	6,075	
Total Sales and Marketing		16,956	36,779	19,822	117,159	289,664	172,505	400,000	282,841	1,929,248	2,133,156	203,908	Within budget
Total Community Development		5,808	17,841	12,034	35,218	124,976	89,758	178,500	143,282	462,443	568,085	105,642	Within budget
Administration		13,330	0	(13,330)	18,156	21,710	3,554	21,710	3,554	268,235	260,421	(7,815)	
Cleaning		282	1,000	718	5,068	8,408	3,340	11,408	6,340	43,632	46,995	3,363	
Computer Costs		0	500	500	0	3,763	3,763	5,263	5,263	0	6,164	6,164	
Couriers		0	300	300	0	2,257	2,257	3,157	3,157	1,338	12,090	10,752	
Electricity & Gas		0	1,000	1,000	9,573	8,866	(707)	11,866	2,293	121,039	120,364	(675)	
Insurance		0	500	500	0	3,500	3,500	5,000	5,000	3,184	6,684	3,500	
Legal fees		0	5,000	5,000	0	35,000	35,000	50,000	50,000	199,392	234,401	35,009	
Licenses & Fees		0	500	500	0	3,500	3,500	5,000	5,000	470	4,782	4,312	
Postage, Print & Stationery		0	500	500	0	3,500	3,500	5,000	5,000	2,244	32,491	30,248	
Rent - Sales Office & Cprk		0	0	0	0	0	0	0	0	467,350	467,350	0	
Sundry Office Expenses		0	1,500	1,500	0	10,500	10,500	15,000	15,000	1,076	26,777	25,700	
Training		0	2,500	2,500	0	17,500	17,500	25,000	25,000	0	17,500	17,500	
Valuations		8,800	3,890	(4,910)	15,300	28,330	13,030	40,000	24,700	182,863	195,893	13,030	
Rates & Taxes		214	0	(214)	108,795	285,891	177,096	285,891	177,096	701,041	1,144,915	443,874	
Maintenance		74,991	67,566	(7,425)	429,253	517,301	88,048	720,000	290,747	2,305,285	2,379,914	74,628	
Maint- Carpark Makegood		0	0	0	0	0	0	0	0	53,798	53,798	0	

Catalina Actual vs Budget Analysis

Tamala Park Cashflow FY2021		Actual MTD Vs Budget Mar 2021			Year to date Vs Budget to Mar 2021			Full Year		Project to date Vs Budget to Mar 2021			Bud Comparison: Dec 20 Approved
Job Description	Account Description	Actual 1 month to Mar 2021	Budget 1 month to Mar 2021	Variance	YTD to Mar 2021	YTD budget	Variance	Budget 2021	YTD Act vs Full Year Budget Variance	PTD to Mar 2021	PTD budget	Variance	Comments regarding variance
	Security	0	3,600	3,600	320	25,200	24,880	36,000	35,680	28,877	54,177	25,301	
Total Administration		97,617	88,356	(9,260)	586,464	975,226	388,762	1,240,295	653,831	4,379,823	5,064,716	684,893	Within budget
Finance	Contingency	12,834	109,990	97,155	12,834	601,696	588,862	1,219,562	1,206,728	2,188,164	588,862	(1,599,303)	Actual Contingency spend applied to cost types above.
	Contingency Offset Transfer	(12,834)	(12,834)	0	(12,834)	(12,834)	0	(12,834)	0	(2,188,164)	0	2,188,164	
Total Finance		0	97,155	97,155	0	588,862	588,862	1,206,728	1,206,728	0	588,862	588,862	
Total P&L Expenditure		120,381	240,132	119,751	738,841	1,978,728	1,239,887	3,025,523	2,286,682	6,771,514	8,354,819	1,583,305	
Grand Expense Total		643,950	2,309,785	1,665,835	5,604,736	13,808,617	8,203,881	26,433,802	20,829,066	122,330,602	130,898,097	8,567,496	Within budget

Contingency Summary

YTD Budget	601,696
Contingency Transferred (Actual & Budget)	(12,834)
Contingency not yet used	588,862

List of Contingency items transferred year to date

Period	Job Description	Amount
Mar-21	Foreshore Revegetation	12,834
		12,834

Budget Transfers

List of Budget items transferred year to date

Period	Job Description	Amount
Mar-21	Landscape Consultancy	(50,084)
Mar-21	Maintenance	50,084
		0

Note: Actual Contingency spend in prior years is reported against the job that the spend relates to.

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1.0 Management Accounts

1.1 KEY STATISTICS

1.1.1 RESIDENTIAL LOTS & DISTRIBUTIONS

	<u>Lots Produced (titles)</u>		<u>Sales</u>		<u>Settlements</u>		<u>Distributions</u>	
	<u>Actual</u>	<u>Budget (Dec-20)</u>	<u>Actual</u>	<u>Budget (Dec-20)</u>	<u>Actual</u>	<u>Budget (Dec-20)</u>	<u>Actual</u>	<u>Budget (Dec-20)</u>
Prior Years	1,004	1,004	960	960	936	936	78,000,000	78,000,000
Jul-2020	-	-	34	34	3	3	-	-
Aug-2020	-	-	3	3	9	9	-	-
Sep-2020	-	-	17	17	11	11	-	-
Sep Qtr	-	-	54	54	23	23	-	-
Oct-2020	-	-	10	6	18	2	-	-
Nov-2020	-	-	6	6	6	1	-	-
Dec-2020	-	17	3	6	3	7	-	-
Dec Qtr	-	17	19	18	27	10	-	-
Jan-2021	17	20	(2)	2	6	8	-	-
Feb-2021	20	-	9	4	8	13	-	-
Mar-2021	-	-	6	4	22	12	-	-
Mar Qtr	37	20	13	10	36	33	-	-
Apr-2021	-	35	-	4	-	11	-	-
May-2021	-	-	-	4	-	11	-	-
Jun-2021	-	-	-	4	-	7	-	3,000,000
Jun Qtr	-	35	-	12	-	29	-	3,000,000
PTD	1,041	1,041	1,046	1,042	1,022	1,002	78,000,000	78,000,000
Full 2019/20 Year	37	72	86	94	86	95	-	3,000,000
2021/22		81		90		78		3,000,000
2022/23		123		96		91		23,000,000

- There were 6 sales and 22 residential settlements for March.

1.2 Sales & Settlements

	<u>MTH Act</u>	<u>MTH Bgt (Dec-20)</u>	<u>YTD Act</u>	<u>YTD Bgt (Dec-20)</u>	<u>PTD Act</u>	<u>PTD Bgt (Dec-20)</u>
Residential						
- Sales #	6	4	86	82	1,046	1,042
- Sales \$	2,183,000	1,314,206	28,153,500	26,268,112	279,835,500	277,950,112
- Sales \$/lot	363,833	328,552	327,366	320,343	267,529	266,747
- Settlements #	22	12	86	66	1,022	1,002
- Settlements \$	6,703,500	3,776,947	27,427,500	21,130,151	271,811,000	265,513,651
- Settlements \$/lot	304,705	314,746	318,924	320,154	265,960	264,984
Special Sites						
- Sales #	-	-	-	-	4	4
- Sales \$	-	-	-	-	3,772,000	3,772,000
- Sales \$/lot	-	-	-	-	943,000	943,000
- Settlements #	-	-	-	-	4	4
- Settlements \$	-	-	-	-	3,772,000	3,772,000
- Settlements \$/lot	-	-	-	-	943,000	943,000
Lots Under Contract						
- Unsettled sales #	24			7	Titled	
- Unsettled sales \$	8,024,500			17	1,046 incl. Spec sites	
- Unsettled sales \$/lot	334,354					

1.3 Cashflow - MTD Actuals to budget

	<u>MTD Act</u>	<u>MTD Bgt</u> (Dec-20)	<u>Variance</u>
<u>Income</u>			
Settlement Revenue	6,703,500	3,776,947	2,926,553
Margin GST	(82,491)	(54,545)	(27,945)
Direct selling costs	(302,015)	(173,897)	(128,118)
Interest Income	568	-	568
Forfeited Deposits	-	-	-
Other Income	-	-	-
Rebate Allowance	(8,696)	(113,892)	105,196
	<u>6,310,866</u>	<u>3,434,612</u>	<u>2,876,254</u>
<u>Development costs</u>			
WAPC Land Acq.	-	-	-
Lot production	391,902	1,133,510	741,608
Clearance Bonds	-	-	-
Landscaping	38,203	141,614	103,411
Consultants	93,465	35,983	(57,482)
Infrastructure	-	756,880	756,880
Sales office building	-	1,667	1,667
	<u>523,569</u>	<u>2,069,653</u>	<u>1,546,084</u>
<u>Overheads</u>			
Sales & marketing	16,956	36,779	19,822
Community Develop.	5,808	17,841	12,034
Administration	97,617	88,356	(9,260)
Finance/Contingency	-	97,155	97,155
	<u>120,381</u>	<u>240,132</u>	<u>119,751</u>
Net Cashflow	<u>5,666,916</u>	<u>1,124,827</u>	<u>4,542,089</u>

1.4 Cashflow - YTD Actuals to budget

	<u>YTD Act</u>	<u>YTD Bgt</u> (Dec-20)	<u>Variance</u>
<u>Income</u>			
Settlement Revenue	27,427,500	21,130,149	6,297,351
Margin GST	(293,884)	(283,975)	(9,909)
Direct selling costs	(1,246,955)	(967,805)	(279,150)
Interest Income	4,455	-	4,455
Forfeited Deposits	4,545	4,545	0
Other Income	-	-	-
Rebate Allowance	(138,321)	(980,992)	842,671
	<u>25,757,340</u>	<u>18,901,923</u>	<u>6,855,418</u>
<u>Development costs</u>			
WAPC Land Acq.	-	-	-
Lot production	2,942,866	8,367,113	5,424,247
Clearance Bonds	653,287	949,757	296,470
Landscaping	193,337	618,981	425,644
Consultants	284,454	307,871	23,417
Infrastructure	791,950	1,577,104	785,154
Sales office building	-	9,063	9,063
	<u>4,865,894</u>	<u>11,829,889</u>	<u>6,963,995</u>
<u>Overheads</u>			
Sales & marketing	117,159	289,664	172,505
Community Develop.	35,218	124,976	89,758
Administration	586,464	975,226	388,762
Finance/Contingency	-	588,862	588,862
	<u>738,841</u>	<u>1,978,728</u>	<u>1,239,887</u>
Net Cashflow	<u>20,152,605</u>	<u>5,093,306</u>	<u>15,059,299</u>

1.5 Bonds

	<u>Last Year</u>	<u>Last Month</u>	<u>This Month</u>
City of Wanneroo	242,868	896,155	896,155
	<u>242,868</u>	<u>896,155</u>	<u>896,155</u>

Bonds relate to stages 25, 16A & 27A early clearances.

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2.0 PROFIT & LOSS

	<u>MTH Act</u>	<u>MTH Bgt</u> (Dec-20)	<u>Var</u>	<u>YTD Act</u>	<u>YTD Bgt</u> (Dec-20)	<u>Var</u>	<u>PTD Act</u>	<u>PTD Bgt</u> (Dec-20)
- Revenue \$ (Stlmnts)	6,703,500	3,776,947	2,926,553	27,427,500	21,130,151	6,297,349	271,811,000	265,513,651
- Revenue \$/lot	304,705	314,746		318,924	320,154		265,960	264,984
- Selling & GST \$	658,606	383,651	(274,955)	3,127,139	2,216,846	(910,293)	24,639,753	23,729,461
- Selling & GST \$/lot	29,937	31,971		36,362	33,589		24,109	23,682
- Cost of sales \$	2,204,296	1,550,528	(653,768)	8,450,132	7,127,888	(1,322,244)	95,762,086	94,439,842
- Cost of sales \$/lot	100,195	129,211		98,257	107,998		93,701	94,251
- Gross profit \$	3,840,598	1,842,768	1,997,830	15,850,229	11,785,416	4,064,813	151,409,161	147,344,348
- Gross profit \$/lot	174,573	153,564		184,305	178,567		148,150	147,050
- Gross profit Mgn %	57.29%	48.79%		57.79%	55.78%		55.70%	55.49%
- Special Sites \$	-	-	-	-	-	-	2,091,959	2,091,959
- Other income \$	568	-	568	9,000	4,545	4,455	264,411	259,957
- Sales & Marketing \$	32,939	55,128	22,189	160,387	418,020	257,633	2,383,785	2,641,418
- Administration \$	156,170	116,304	(39,866)	581,254	894,319	313,065	4,900,494	5,213,558
- Finance/Other \$	-	-	-	-	-	-	198,181	198,181
- Contingency \$	-	109,990	109,990	-	601,696	601,696	-	601,696
- Net profit \$	3,652,057	1,561,347	2,090,710	15,117,588	9,875,927	5,241,661	146,283,071	141,041,410
- Net profit \$/lot	166,003	130,112		175,786	149,635		143,134	140,760

- Year to date Gross profit is \$4.1m favourable to budget due to 20 more settlements to date.
- Year to date Overheads are \$1.2m below budget due to:
 - Marketing \$258k favourable due to favourable selling conditions provided by Govt Grants;
 - Admin \$313k favourable (full provisional amounts for Rates & Taxes not yet required);
 - Unused Contingency \$602k.

YEAR TO DATE VERSUS FULL YEAR BUDGET

	<u>YTD Act</u>	<u>FY20</u> <u>Full Year Bgt</u>	<u>Var</u>
- Revenue \$ (Stlmnts)	27,427,500	30,462,570	(3,035,070)
- Revenue \$/lot	318,924	320,659	
- Selling & GST \$	3,127,139	3,152,913	25,774
- Selling & GST \$/lot	36,362	33,189	
- Cost of sales \$	8,450,132	10,924,394	2,474,262
- Cost of sales \$/lot	98,257	114,994	
- Gross profit \$	15,850,229	16,385,262	(535,033)
- Gross profit \$/lot	184,305	172,476	
- Gross profit Mgn %	57.79%	53.79%	
- Special Sites \$	-	-	-
- Other income \$	9,000	4,545	4,455
- Sales & Marketing \$	160,387	583,404	423,016
- Administration \$	581,254	1,243,230	661,976
- Finance \$	-	-	-
- Contingency \$	-	964,411	964,411
- Net profit \$	15,117,588	13,598,763	1,518,824
- Net profit \$/lot	175,786	143,145	

2.1 GROSS PROFIT ANALYSIS

Actual

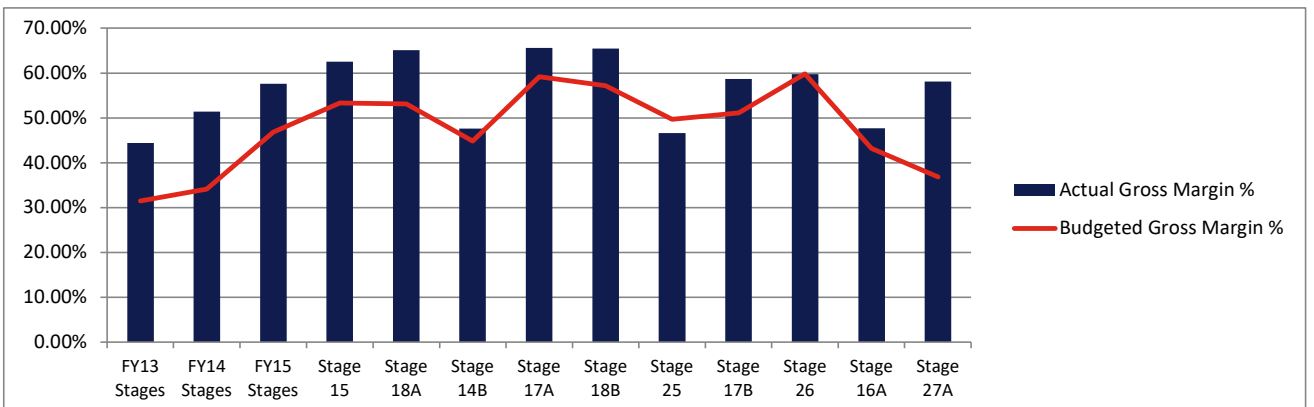
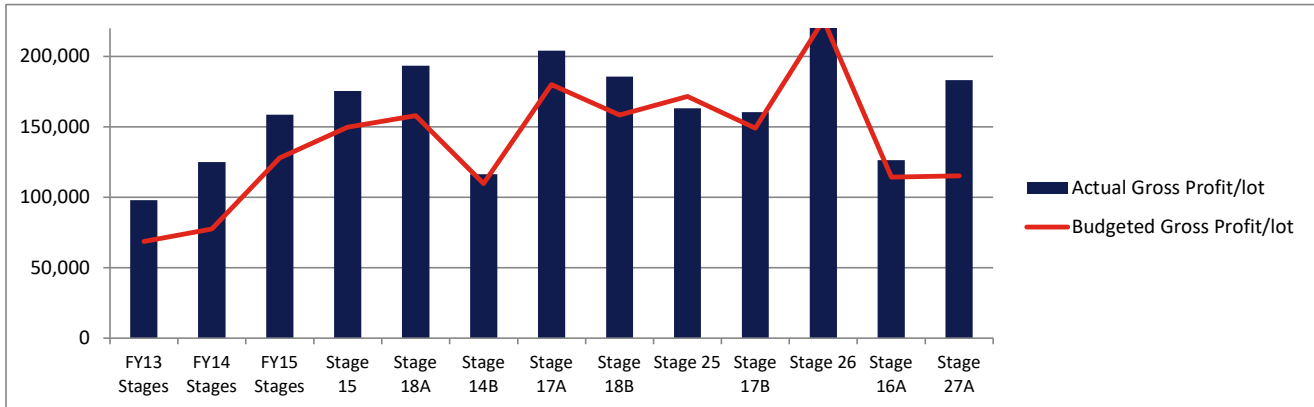
Stages	Title Issue Date	Revenue	Revenue/lot	Direct Selling & COGS (incl. GST)		Direct Costs/lot	Actual Gross		Actual Gross Margin %
				COGS	Profit		Profit/lot	Margin %	
Incentives Writeback				-4,253,385			4,253,385		
FY13 Stages	2012 / 2013	51,375,500	220,496	28,570,159		122,619	22,805,341	97,877	44.39%
FY14 Stages	2013 / 2014	50,325,000	243,116	24,477,309		118,248	25,847,691	124,868	51.36%
FY15 Stages	2014 / 2015	77,688,000	275,489	32,963,408		116,892	44,724,592	158,598	57.57%
Stage 15	15-Dec-15	15,444,000	280,800	5,791,567		105,301	9,652,433	175,499	62.50%
Stage 18A	27-May-16	8,626,000	297,448	3,015,429		103,980	5,610,571	193,468	65.04%
Stage 14B	28-Oct-16	2,444,000	244,400	1,281,011		128,101	1,162,989	116,299	47.59%
Stage 17A	20-Feb-17	7,774,000	310,960	2,674,295		106,972	5,099,705	203,988	65.60%
Stage 18B	13-Jun-17	8,792,000	283,613	3,035,185		97,909	5,756,815	185,704	65.48%
Stage 25	8-Aug-17	18,901,000	350,019	10,093,140		186,910	8,807,860	163,109	46.60%
Stage 17B	22-May-18	9,014,000	273,152	3,723,671		112,839	5,290,329	160,313	58.69%
Stage 26	26-Sep-19	13,417,500	372,708	5,396,444		149,901	8,021,056	222,807	59.78%
Stage 16A	25-Jan-21	2,649,000	264,900	1,386,487		138,649	1,262,513	126,251	47.66%
Stage 27A	24-Feb-21	5,361,000	315,353	2,247,118		132,183	3,113,882	183,170	58.08%
		<u>271,811,000</u>		<u>120,401,839</u>			<u>151,409,161</u>		

- Values for actuals are based on 'settled lots only' for the relevant stages.

Budget

Stages	Budget Version	Revenue	Revenue/lot	Direct Selling & COGS (incl. GST)		Direct Costs/lot	Budgeted Gross		Budgeted Gross Margin %
				COGS	Profit		Profit/lot	Margin %	
FY13 Stages	May-12	51,358,953	217,623	35,200,675		149,155	16,158,278	68,467	31.46%
FY 14 Stages	Jun-13	46,931,935	226,724	30,917,421		149,360	16,014,514	77,365	34.12%
FY 15 Stages	Aug-14	76,167,089	273,000	40,469,170		145,051	35,697,919	127,950	46.87%
Stage 15	Aug-15	15,433,000	280,600	7,203,599		130,975	8,229,401	149,625	53.32%
Stage 18A	Jun-16	8,626,000	297,448	4,048,854		139,616	4,577,146	157,833	53.06%
Stage 14B	Jun-16	2,448,087	244,809	1,352,232		135,223	1,095,855	109,585	44.76%
Stage 17A	Jun-16	9,427,756	304,121	3,845,430		124,046	5,582,326	180,075	59.21%
Stage 18B	Jun-16	8,584,690	276,925	3,677,414		118,626	4,907,276	158,299	57.16%
Stage 25	Aug-17	19,696,448	345,552	9,915,141		173,950	9,781,307	171,602	49.66%
Stage 17B	Dec-17	10,496,494	291,569	5,131,807		142,550	5,364,687	149,019	51.11%
Stage 26	Jun-19	14,347,000	377,553	5,766,060		151,738	8,580,940	225,814	59.81%
Stage 16A	Dec-20	4,498,002	264,588	2,555,841		150,344	1,942,161	114,245	43.18%
Stage 27A	Dec-20	6,251,840	312,592	3,951,378		197,569	2,300,462	115,023	36.80%
		<u>274,267,294</u>		<u>154,035,023</u>			<u>120,232,272</u>		

- Values for budget are based on 'total lots' for the relevant stages.



- Stage 27A Gross profit / lot is \$68k above budget due to savings on construction. Stage 27A was originally budgeted as a single stage 27, but when it was split into 2, the construction budget was split 50/50. We therefore expect extra costs for stage 27B.

Catalina

Finished Lots & Cost of Lots Sold calculations to 31 Mar 2021

Title date:	Completed	Completed	7-Nov-12	7-Nov-12	28-Oct-16	20-Feb-17	13-Jun-17	8-Aug-17	8-Aug-17	8-Aug-17	22-May-18	26-Sep-19	25-Jan-21	25-Jan-21	TOTAL
	Spec Sites	Resi Stages	Stage 2	Central Cell Sales Office	Stage 14B	Stage 17A	Stage 18B	Stage 25	Stage 25 Sales Office	Stage 25 GHS Lot 2179	Stage 17B	Stage 26	Stage 16A	Stage 16A	
Direct costs															
Civil Construction			3,312,998	89,540	633,835	795,104	794,550	4,918,686	83,260	253,163	968,747	1,238,569	945,403	707,388	
Sewer headwks			209,432	5,660	51,015	116,369	136,672	261,837	4,514	4,514	174,117	183,682	101,201	113,955	
Local authority fees			161,433	4,363	1,911	6,839	10,835	35,653	615	615	12,684	12,947	28,623	17,424	
Local authority scheme costs			100,077	2,705	27,000	67,500	83,700	156,600	-	-	97,200	13,620	-	-	
Survey & legal fees			37,093	1,003	13,139	25,550	29,762	54,801	945	945	35,586	34,200	16,150	19,000	
Engineering fees			205,607	5,557	18,200	85,250	97,962	159,500	2,750	12,341	100,839	104,500	77,057	58,349	
Sales Office Build Cost				330,780											
Finished Goods Adjustments	- 31,206	- 1,282,787	- 1,044,810	- 28,238	- 11,250	- 25,549	- 39,478	- 220,060				82,824			
	420,826	43,233,645	2,981,830	411,370	733,850	1,071,063	1,114,003	5,367,017	92,084	271,578	1,389,173	1,670,342	1,168,434	916,116	
Earthworks Allocation															
Ewks Stg 1-4.6	260,179	11,806,198	447,375	12,091	50,570	123,078	152,616	1,077,304	18,574	66,681	166,059	672,342	112,605	303,183	
Ewks Stg 5 & 7			459,466												
Ewks Stg 8															
Indirect Costs															
Land	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Infrastructure	84,898	6,012,456	265,106	7,165	70,224	235,295	282,496	620,746	7,879	31,674	351,671	521,532	176,806	245,746	
Landscape	118,628	8,518,643	333,226	9,006	154,123	495,646	594,017	1,308,860	16,613	66,785	871,324	1,270,179	409,039	568,530	
TOTAL COST	884,530	69,570,942	4,027,536	439,633	1,008,767	1,925,082	2,143,132	8,373,927	135,150	436,718	2,778,227	4,134,395	1,866,884	2,033,575	
Lots	3	769	37	1	10	25	31	58	1	1	36	38	17	20	
COST PER LOT	294,843	90,469	108,852	439,633	100,877	77,003	69,133	144,378	135,150	436,718	77,173	108,800	109,817	101,679	
Lots settled	3	769	37	1	10	25	31	54	-	-	33	36	10	17	1,026
COST OF LOTS SETTLED	884,530	69,570,942	4,027,536	439,633	1,008,767	1,925,082	2,143,132	7,796,415	-	-	2,546,708	3,916,795	1,098,167	1,728,539	97,086,246
Stage Area (m2)	10,900	261,394	6,849	320	2,926	10,128	11,236	11,236	255	1,795	13,154	15,904	6,632	6,615	
Cost per m2	81	266	588	1,374	345	190	191	745	530	243	211	260	281	307	
Avg lot size	3,633	340	185	320	293	405	362	194	255	1,795	365	419	390	331	
Other cash expenditure															
Direct Selling & Proj Mgt Costs															24,995,632
Marketing costs															2,383,785
Administration															4,900,494
Finance															198,181
Contingency															0
TOTAL COSTS															129,564,337
PERIODIC ANALYSIS															
			Month					YTD				PTD			PY Jun-20
Lots settled			22					86				1,026			917
Cost of lots settled			2,204,296	*				8,450,132				97,086,248			88,636,117
Direct selling costs			658,606					3,127,139				24,995,632			21,868,493
Marketing costs			32,939					160,387				2,383,785			2,223,397
Administration			156,170					581,254				4,900,494			4,319,240
Finance			-					-				198,181			198,181
Contingency			-					-				-			-
TOTAL COSTS			3,052,011					12,318,912				129,564,340			117,245,428

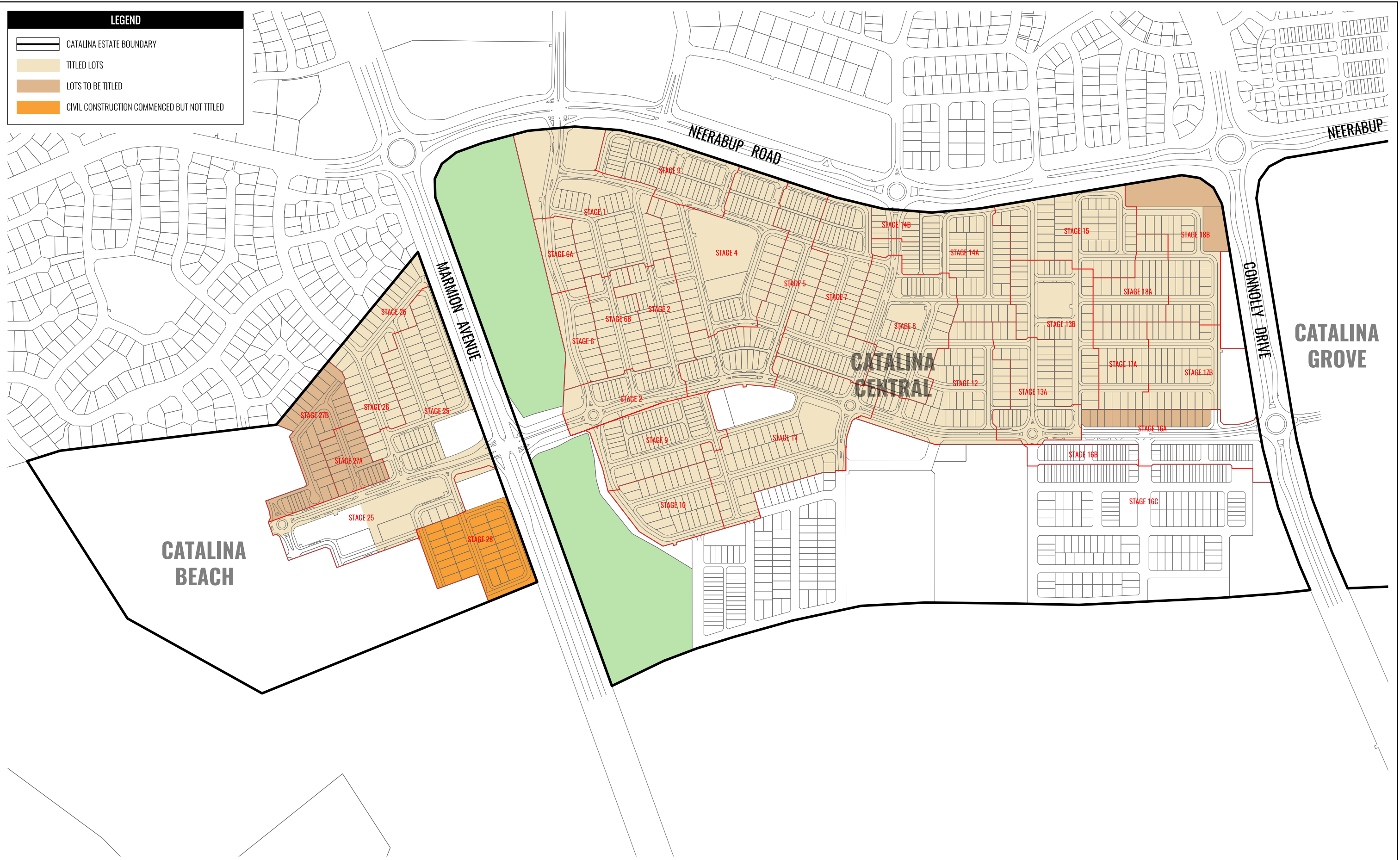
*Stage 26 late cost increase from additional retaining walls.

Catalina COGS Calc

31-Mar-21

Job	Titled Date	Direct Cost	Indirect Cost	COGS Total	Lot #	Titled	Untitled	COGS/Lot	Settled Lots	PTD COGS	Finished Goods	FG/Lot
140-01-001	17-Oct-2012	4,004,839	637,443	4,642,282	35	35	-	132,637	35	4,642,282	-	-
140-01-002	7-Nov-2012	3,429,204	598,332	4,027,537	37	37	-	108,852	37	4,027,537	-	-
140-01-003	14-Jan-2013	3,002,658	554,241	3,556,899	43	43	-	82,719	43	3,556,899	-	-
140-01-004	20-Mar-2013	3,371,482	800,585	4,172,067	47	47	-	88,767	47	4,172,067	-	-
140-01-005	20-May-2013	4,894,899	968,068	5,862,967	63	63	-	93,063	63	5,862,967	-	-
140-01-06A	18-Jan-2013	483,435	179,725	663,160	8	8	-	82,895	8	663,160	-	-
140-01-06B	19-Jan-2015	1,100,352	510,130	1,610,482	24	24	-	67,103	24	1,610,482	-	-
140-01-06C	3-Apr-2014	671,286	211,296	882,581	10	10	-	88,258	10	882,581	-	-
140-01-007	31-Oct-2013	4,146,749	938,488	5,085,238	63	63	-	80,718	63	5,085,238	-	-
140-01-008	16-Jan-2014	4,389,068	881,805	5,270,874	53	53	-	99,450	53	5,270,874	-	-
140-01-009	8-May-2014	4,640,905	814,395	5,455,300	51	51	-	106,967	51	5,455,300	-	-
140-01-010	8-May-2014	2,460,031	595,126	3,055,157	30	30	-	101,839	30	3,055,157	-	-
140-01-011	1-Oct-2014	4,797,823	1,320,873	6,118,696	64	64	-	95,605	64	6,118,696	-	-
140-01-012	3-Dec-2014	3,225,081	1,064,585	4,289,666	49	49	-	87,544	49	4,289,666	-	-
140-01-13A	30-Mar-2015	2,965,498	717,571	3,683,069	37	37	-	99,542	37	3,683,069	-	-
140-01-13B	11-May-2015	2,739,324	986,155	3,725,479	45	45	-	82,788	45	3,725,479	-	-
140-01-014	4-Jun-2015	3,619,629	1,347,229	4,966,858	63	63	-	78,839	63	4,966,858	-	-
140-01-015	15-Dec-2015	3,073,171	1,243,145	4,316,316	55	55	-	78,478	55	4,316,316	-	-
140-01-18A	27-May-2016	1,453,614	760,239	2,213,853	29	29	-	76,340	29	2,213,853	-	-
140-01-14B	28-Oct-2016	784,420	224,347	1,008,767	10	10	-	100,877	10	1,008,767	-	-
140-01-017	20-Feb-2017	1,194,140	730,941	1,925,081	25	25	-	77,003	25	1,925,081	-	-
140-01-18B	13-Jun-2017	1,266,620	876,513	2,143,133	31	31	-	69,133	31	2,143,133	-	-
140-02-025	8-Aug-2017	6,444,321	1,929,606	8,373,927	58	58	-	144,378	54	7,796,414	577,512	144,378
140-01-17B	22-May-2018	1,555,232	1,222,995	2,778,227	36	36	-	77,173	33	2,546,708	231,519	77,173
140-02-026	26-Sep-2019	2,342,687	1,791,711	4,134,398	38	38	-	108,800	36	3,916,798	217,600	108,800
140-01-16A	25-Jan-2021	1,281,039	585,845	1,866,884	17	17	-	109,817	10	1,098,167	768,717	109,817
140-02-27A	24-Feb-2021	1,219,300	814,276	2,033,576	20	20	-	101,679	17	1,728,540	305,036	101,679
140-70-001	7-Nov-2012	423,461	16,171	439,633	1	1	-	439,633	1	439,633	-	-
140-70-004	12-Dec-2013	20,322	41,798	62,119	1	1	-	62,119	1	62,119	-	-
140-70-005	8-Aug-2017	110,657	24,492	135,149	1	1	-	135,149	-	-	135,149	135,149
140-70-007	17-Oct-2012	222,150	87,611	309,761	1	1	-	309,761	1	309,761	-	-
140-70-008	1-Oct-2014	438,532	74,117	512,649	1	1	-	512,649	1	512,649	-	-
140-70-028	8-Aug-2017	338,259	98,459	436,718	1	1	-	436,718	-	-	436,718	436,718
76,110,186		23,648,314	99,758,500	1,047	1,047	-			1,026	97,086,248	2,672,252	

Appendix 7.3



CATALINA FYE 2021 OPERATIONS

Catalina Estate. TAMALA PARK

A Tamala Park Regional Council Project

NORTH

Scale: 1:6000 @ A3

0 60 120 180m

PLAN: TAMCA-1-033
DATE: 18/11/2020
PROJECTION: PCG 94
DATUM: AHD

REVISION:
DRAWN: JP
PLANNER: TV
CHECK: JH

cdp

Town Planning & Urban Design

Unit 2, 464 Murray Street
Perth WA 6000
(08) 6333 1888
info@cdpau.com.au
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Appendix 7.4

12 May 2021

Mr. Tony Arias
Chief Executive Officer
Tamala Park Regional Council
Unit 2, 369 Scarborough Beach Road
INNALOO WA 6019

Dear Tony,

Proposed Catalina FY2022 Budget

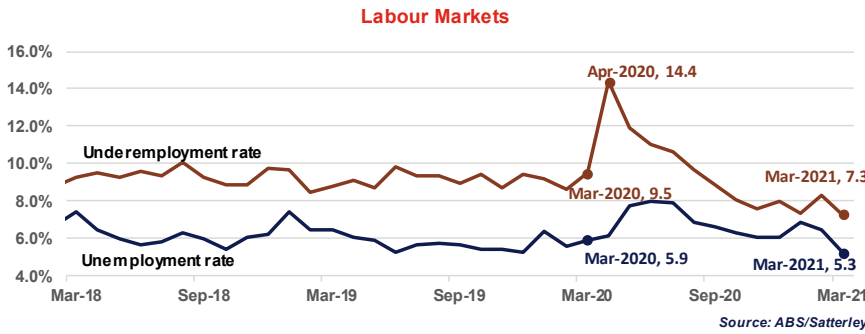
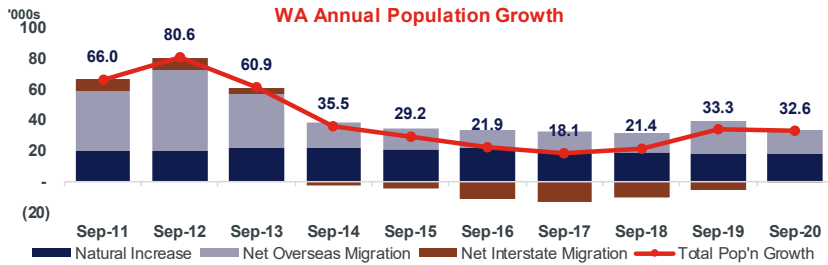
Please find attached the FY2022 Catalina Budget. The review is discussed under the following headings:

1. WA Market Overview
2. Budget Comparisons
3. Financial Year Ending 2021 (FY2021)
4. Operations for Financial Year Ending 2022 (FY2022)
5. Review of FY2022
6. Key Risks for Achieving FY2022 Budget
7. Overview of Financial Year Ending 2023 (FY2023)
8. Project Forecast
9. Assumptions
10. Cash Requirement, Capital Return and Profit Distributions

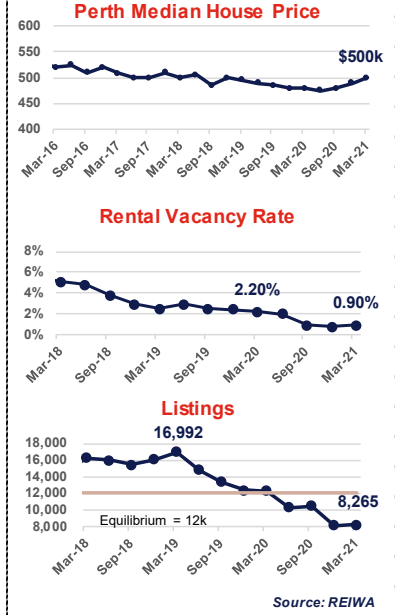
1. WA Market Overview

The graphic below provides a snapshot of the state of the WA property market at present and a brief history leading up to this point. It provides some context to the assumptions used in the Proposed Catalina FY2022 Budget.

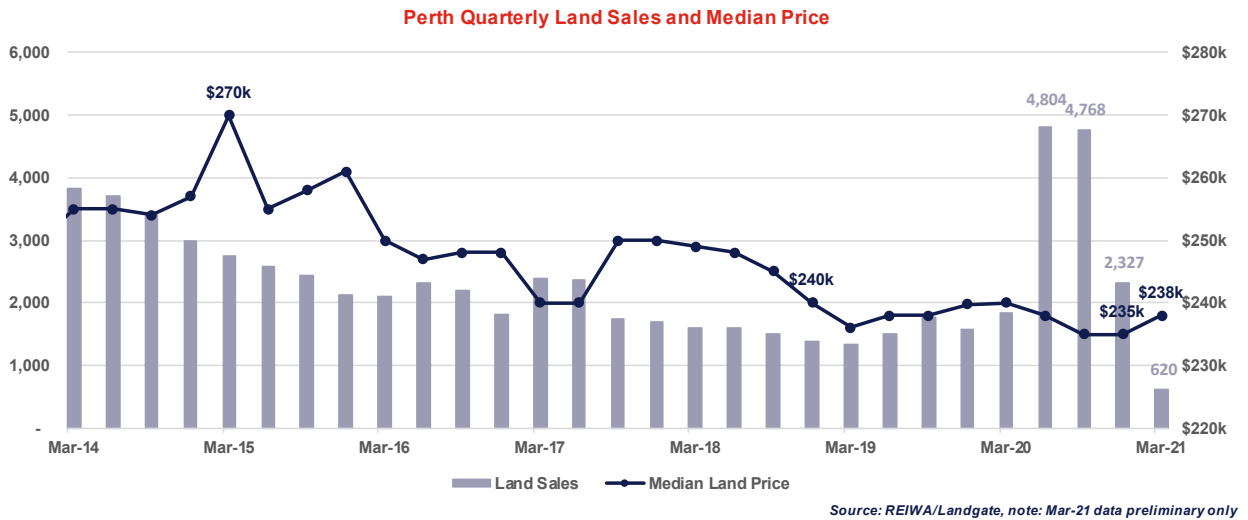
WA ECONOMY



WA PROPERTY MARKET



WA LAND MARKET



- Population growth was improving with reduced net outflow of interstate migrants. Migration now on hold until at least well into 2022 according to the 2021 Federal Budget.
- Quicker than expected recovery of unemployment and underemployment figures over past 9 months following initial COVID-19 shock. Employment a key focus of the 2021 Federal Budget.
- Official cash rate remains at 0.25%. RBA still no desire to raise rates in the short term.

- Stock levels in WA now well below the historical equilibrium.
- Perth median house prices have risen over the past three quarters.
- Rent increases following the end of the rent moratorium and an extremely low vacancy rate of 0.9%.
- The 2021 Federal budget included the following measures which will help the sector:
 - › Additional 10,000 places available under the First Home Loan Deposit Scheme
 - › New Family Home Guarantee initiative for eligible single parents with dependants to build a new home or purchase an existing home with a deposit of 2%
 - › First home buyers can put away and extra \$20,000 extra in voluntary contributions as part of the First Home Super Saver Scheme
 - › HomeBuilder scheme deadlines extended
- Recent snap lockdowns across the country serve as a reminder the COVID-19 pandemic still has a while to play out.

2. Budget Comparisons

Budget review and analysis in this document for FY2021 and FY2022 compares to the budget approved in August 2020.

Budget review and analysis in this document for FY2023 and subsequent years compares to the 2018 Project Forecast (Project Forecast).

3. Financial Year Ending 2021 (FY2021)

The key outcomes for the 2021 financial year as forecast in this review are as follows:

This review forecasts a cashflow before distributions of \$15.8m, which is \$12.2m higher than the budget approved in August 2020. The high-level areas of variance are summarised below:

- 107 net sales are forecast in FY2021, (12) lots less than the approved budget.
- Gross income is forecast to be (\$3.8m) lower, which is driven by (20) fewer lot settlements.
- Development costs are forecast to be \$16.1m lower than the budget approved in August 2020, driven by:
 - › Deferral of what was to be the first \$5.1m WAPC Land Acquisition payment – now forecast for Dec-21.
 - › Net infrastructure costs are \$4.9m lower due to deferral of \$1.9m for the Connolly Drive Green Link Intersection, \$1.7m for the Portofino and Long Beach extensions and \$1.3m for the Foreshore Access Road, with these costs now forecast in FY2022.
 - › Lot production is \$2.7m lower driven by costs deferred to FY2022 including \$2.3m of earthworks for Catalina Beach and Green and \$1.3m for stage 18C works. Partially offsetting these are (\$0.4m) for stage 18B and (\$0.2m) for stage 26 deferred from

FY2020 with the balance made up of minor timing changes in final stage costs for completed works.

- › Landscaping costs are \$1.5m lower due to costs deferred including, but not limited to, \$0.2m for Public Art, \$0.6m for stage 16 landscaping and \$0.3m for Catalina Beach landscaping.
 - › The FY2021 forecast is a combined \$0.5m lower across marketing and admin with costs deferred.
 - › The FY2021 forecast sees a \$1.0m reduction in contingency through deferred works.
- Distributions for FY2021 are forecast as \$3m as per the budget approved in August 2020.

4. Operations for Financial Year Ending 2022 (FY2022)

The key operations for the 2022 financial year as forecast in this review are as follows:

- Distributions are \$13m higher from the budget approved in August 2020 at \$16m, with the ending cash balance (\$8.5m) lower at \$32.1m in June 2022.
- Forecast sales of 110 lots (+14 from the August 2020 budget).
- Forecast settlements of 98 lots (+12 from the August 2020 budget).
- Forecast gross income of \$32.5m.
- 208 forecast titles to be issued for stages 28 (34 lots, Jul-21), 18C (28 lots, Feb-22), 27B (34 lots, Feb-22), 36 (79 lots, Apr-22) and 29 (33 lots, Jun-22).
- The first of two \$5.1m WAPC land acquisition payments in Dec-21.
- Total earthworks and civil construction costs for the year of \$17.9m, with significant civil construction occurring across all three precincts.
- Net infrastructure costs of \$7.8m are forecast for FY2022 with costs including \$1.9m for the Connolly Drive / Aviator Blvd Intersection, a combined \$4.1m for the Portofino and Long Beach extensions and \$1.6m for the Foreshore Access Road.
- Total landscaping of \$7.2m budgeted. Key items include \$2.2m for the Central Green Link, \$1.4m for the Beach Foreshore POS Area 1, \$0.7m for the Beach Foreshore Access Area 1 and \$0.9m to begin landscaping Catalina Green including commencement of the first POS in the precinct.

5. Review of FY2022

This review forecasts a cashflow before distributions of (\$10.1m) for the year to 30 June 2022, compared to \$0.8m cashflow in the budget approved in August 2020. The main areas of variance are summarised below:

- Annual sales for FY2022 have increased by 14 lots to 110 for the year. The higher forecast reflects a short-term period where the estate will trade across all three precincts, all appealing to different market segments. Once sold out of Central the budget returns to the long-term average of 8 sales per month as we trade across Catalina Beach and Green.

- Forecast settlements have increased by 12 lots to 98 lots in FY2022 with the \$6.3m higher lot income figure attributable to both the higher settlement forecast and the higher proportion of lots settled in Catalina Beach.
- Special site income has increased by \$2.9m due to the combination of:
 - › \$7.5m settlement of the Catalina Green Commercial Site brought forward to Jun-22.
 - › (\$1.7m) deferral of the stage 17B group housing site to Mar-23
 - › (\$0.8m) removed for the stage 18C demonstration lot sale proceeds (now all green title residential)
 - › (\$0.7m) for the conversion of group housing lot 2179 in Beach to residential lots which will attract higher revenue
 - › (\$1.4m) deferral of the lot 2138 stage 28 group housing site to Dec-24.
- The first \$5.1m WAPC land acquisition payment is now budgeted for December 2021, previously forecast as May-21.
- The (\$7.6m) increase in FY2022 infrastructure costs to \$7.8m are the result of works deferred from FY2021. The proposed FY2022 budget includes the following:
 - › \$1.9m for the Connolly Drive Aviator Blvd Extension
 - › \$2.8m for the Portofino Extension
 - › \$1.3m for the Long Beach Extension
 - › \$0.1m for the Foreshore POS infrastructure
 - › \$1.6m for the Foreshore Access Road
 - › \$0.05m initial engineering costs for the Green Pump Station
 - › \$0.1m for the initial engineering costs for the Catalina Green Aviator Extension

It should be noted that the Portofino Extension, Long Beach Extension and Foreshore Access Road works are collectively (\$2.4m) higher in total than previous due to the separate identification of costs and re-classification from lot production stage costs to infrastructure.

- No special site development costs are budgeted for FY2022, compared to \$1.0m previously which included the stage 18C demonstration lot now removed and the stage 17B group housing site deferred.
- Lot production costs in total for FY2022 are (\$10.0m) higher due to the higher volume of titles forecast – 208 lots compared to 78 lots previously. FY2022 budgeted lot production of \$17.9m includes the following:
 - › \$1.7m lot production costs for stage 18C (28 titles Feb-22)
 - › \$2.8m lot production costs for stage 27B (34 titles Feb-22)
 - › \$2.8m lot production costs for stage 29 (33 titles Jun-22)
 - › \$10.6m lot production costs for Catalina Green works which includes bulk earthworks and the commercial site.

Cumulatively, by the end of FY2022, we are now forecasting to have titled 60 more residential lots than previous, due to the different stage boundaries and lot counts.

- With the appointment of a new landscape consultant comes a new vision for landscape works for the Catalina project. Included in the \$7.2m of landscape works now budgeted for FY2022 are the following key items:
 - › \$2.2m for the Catalina Central Green Link
 - › \$0.6m for other Central landscape works
 - › \$1.4m for the Beach Foreshore POS Area 1
 - › \$0.7m for the Beach Foreshore Access Area 1
 - › \$0.3m for Beach Portofino Verge South
 - › \$0.4m for other Beach works
 - › \$0.9m for initial Catalina Green landscape works
 - › \$0.7m in landscape consultancy is budgeted.

By contrast the previous budget provided for a total of \$9.7m landscape works.

- FY2022 marketing has been set at \$0.4m, a reduction of \$0.1m.
- Budgeted contingency costs are (\$1.0m) higher than previous due to the higher development costs budgeted.
- Due to the high level of demand for civil construction, cost escalation has been set at 7% over the FY2022 year, returning to a long-term rate of 2% from Jul-22.

6. Key Risks for Achieving FY2022 Budget

The following are key risks to achieving the outcomes of the proposed FY2022 budget:

- Achieving title dates and therefore settlement revenues is based on the following key assumptions:
 - › Approvals are achieved within statutory timeframes or better
 - › Construction contracts are awarded on engineering design prior to City of Wanneroo Approval
 - › Pre-award budgets are provided to the civil contractor to commence pre-work plans (traffic, safety etc) prior to the stage being awarded
 - › No allowance has been made for extended construction periods caused by shortages of labour or materials
 - › Assumptions have been made to allow a cross-over of earthworks and civil works within Catalina Green
 - › No allowance has been made for rock or hard digging within the program
- Finding a buyer for the Catalina Green Commercial site than can settle by Jun-22 at the budgeted price
- Any adverse impacts flowing from the COVID-19 pandemic, in particular those affecting employment and borrowing capacity. Reduced migration could have an effect over the medium term.

7. Overview of Financial Year Ending 2023

This review forecasts cashflow before distributions of (\$7.4m) for the year to 30 June 2023, which is (\$29.6m) lower than the 2018 Project Forecast. The high-level areas of variance are summarised below:

- Gross income has decreased by (\$23.4m) due to (\$25.6m) lower lot income from (79) fewer settlements, partially offset by \$2.2m lower direct selling costs on reduced income.
- Overall development costs are (\$6.2m) higher in FY2023 than previously forecast, driven by the \$5.1m WAPC land acquisition payment in Dec-22 previously anticipated to have transacted.
- Forecast distributions for FY2023 are (\$14.0m) lower than the Project Forecast at \$9.0m, with a \$0.6m increase in forecast closing cash balance at \$15.7m.

8. Project Forecast

This review forecasts an overall net cash profit of \$242.3m for the life of the project which is (\$98.2m) lower than the Project Forecast.

With diminished returns and the project duration increasing seven years through slower sales rates, project IRR has reduced from 18.4% in the Project Forecast to 14.3%.

9. Assumptions

Escalation

The proposed FY2022 budget uses 3% income escalation commencing July 2021 for the remainder of the project, with cost escalation set at 7% over FY22, lowering to 2% from July 2022 for the remainder of the project.

The changes to escalation rates and timing from the 2018 Project Forecast are shown below:

CATALINA Escalation Rates						
INCOME						
From	Jan-11	Jul-19	Jul-21	Jul-22	Jul-23	
To	Jun-19	Jun-21	Jun-22	Jun-23	End	
Current	0.0%	0.0%	3.0%	3.0%	3.0%	
2018 Project Forecast	0.0%	4.0%	4.0%	4.0%	4.0%	
COST						
From	Jan-11	Jul-19	Jul-21	Jul-22	Jul-23	
To	Jun-19	Jun-21	Jun-22	Jun-23	End	
Current - Jun-20	0.0%	0.0%	7.0%	2.0%	2.0%	
2018 Project Forecast	0.0%	2.5%	2.5%	2.5%	2.5%	

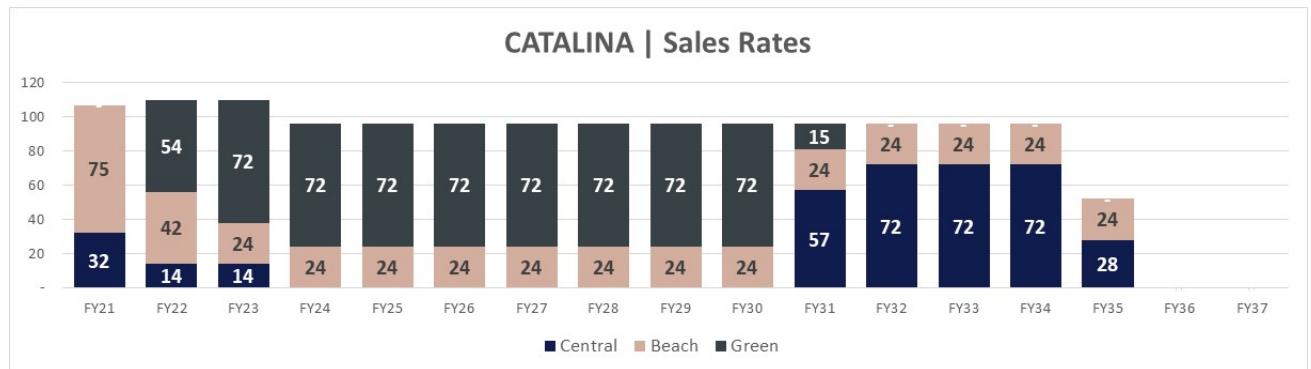
Pricing

Standard prices used in the proposed FY2022 budget are as follows:

PRECINCT PRICES	375m ²	450m ²
Central	235,000	265,000
Beach	345,000	385,000
Green Phase 1 (stages 36 and 37)	<i>Individually priced</i>	
Green Balance	<i>Avg. \$225,000 for avg. 312m² lot size</i>	

Sales Rates

The sales rates budgeted under the proposed FY2022 budget are shown below. Note that whilst property markets are often cyclical and will vary over time, for modelling purposes long-term averages have been kept consistent, as is common industry practice.



Other Assumptions

- WAPC land acquisition split in two payments, \$5.1m Dec-21, \$5.1m in Dec-22
- Beach sales equate to approximately a 25-30% split to finish at same time as the final Central stage 23 to extract maximum value from premium land
- Stage 16B and Primary School GHS deferred until the project returns to Catalina Central once Grove sales complete, assumes buffer restrictions lifted
- Marketing budget after FY2022 set at 2.25% of lot income for project duration, community development at \$1,500 per lot sold
- High quality estate presentation will be key to achieving the sales rates in each scenario. As such, unescalated maintenance budgets have been set at \$850,000 per annum.
- All IRR calculations assume a notional land payment based on historical valuation estimate of \$77.4m at commencement of the project, consistent with IRR methodology for other residential development projects.

10. Cash Requirement, Capital Return and Profit Distributions

This review forecasts a minimum cash balance for the project of \$32.1m in FY2022 and \$15.7m in FY2023. Approximately \$15m is maintained as a minimum ongoing cash throughout the duration of the project.

Life of project distributions are now forecast as follows;

CATALINA Profit Distributions				
FINANCIAL YEAR	CURRENT JUN-20	2018 PROJECT FORECAST	VARIANCE	CUMULATIVE VARIANCE
PTD FY19	61,700,000	63,700,000	(2,000,000)	(2,000,000)
FY20	3,000,000	14,000,000	(11,000,000)	(13,000,000)
FY21	3,000,000	21,000,000	(18,000,000)	(31,000,000)
FY22	3,000,000	24,000,000	(21,000,000)	(52,000,000)
FY23	13,000,000	23,000,000	(10,000,000)	(62,000,000)
FY24	4,000,000	28,000,000	(24,000,000)	(86,000,000)
FY25	22,000,000	34,000,000	(12,000,000)	(98,000,000)
FY26	4,000,000	31,000,000	(27,000,000)	(125,000,000)
FY27	12,000,000	46,000,000	(34,000,000)	(159,000,000)
FY28	5,000,000	39,000,000	(34,000,000)	(193,000,000)
FY29	9,000,000	16,000,000	(7,000,000)	(200,000,000)
FY30	9,000,000	794,729	8,205,271	(191,794,729)
FY31	12,000,000	-	12,000,000	(179,794,729)
FY32	2,000,000	-	2,000,000	(177,794,729)
FY33	13,000,000	-	13,000,000	(164,794,729)
FY34	5,000,000	-	5,000,000	(159,794,729)
FY35	17,000,000	-	17,000,000	(142,794,729)
FY36	20,000,000	-	20,000,000	(122,794,729)
FY37	24,000,000	-	24,000,000	(98,794,729)
FY38	-	-	-	(98,794,729)
FY39	14,584,319	-	14,584,319	(84,210,410)
TOTAL	256,284,319	340,494,729	(84,210,410)	(84,210,410)

Should you have any queries on this report, please do not hesitate to contact me.
Yours sincerely



Carl Buckley
Project Director

CATALINA Summary			
CATEGORY	CURRENT	2018 PROJECT FORECAST	VARIANCE
Total Lots	2,395	2,489	(94)
Residential area	805,115m ²	786,761m ²	18,354m ²
Special sites area	72,357m ²	110,832m ²	(38,475m ²)
GROSS INCOME			
Income - Lots	680,162,140	724,700,240	(44,538,100)
Income - Special Sites	27,631,575	40,589,540	(12,957,965)
Income - Other	263,843	147,570	116,273
Direct Selling Expenses	78,458,803	83,661,510	5,202,707
GROSS INCOME	629,598,756	681,775,840	(52,177,085)
DEVELOPMENT COSTS			
Land	10,206,000	10,206,000	-
Consultants	10,574,123	9,106,160	(1,467,964)
Infrastructure	24,114,062	15,821,974	(8,292,088)
Special Sites/Other Development	4,410,106	4,853,544	443,438
Lot Production	221,954,238	213,183,896	(8,770,342)
Landscape	63,769,895	52,971,398	(10,798,496)
Marketing	11,580,222	8,664,422	(2,915,801)
Community Development	2,613,609	2,224,981	(388,627)
Administration	25,403,574	12,722,435	(12,681,139)
Finance/Bonds	-	-	-
Contingency	12,647,219	11,526,301	(1,120,918)
DEVELOPMENT COSTS	387,273,049	341,281,111	(45,991,937)
PROJECT PROFIT	242,325,707	340,494,729	(98,169,022)
Capital IRR	9.3%	16.4%	(7.1%)
Project IRR	14.3%	18.4%	(4.1%)
Profit on Cost	62.6%	99.8%	(37.2%)
Profit /Lot	101,180	136,800	(35,620)

CURRENT PER LOT	2018 PROJECT FORECAST PER LOT	PER LOT VARIANCE
2,395	2,489	(94)
336m ²	316m ²	20m ²
283,993	291,161	(7,169)
11,537	16,308	(4,770)
32,759	33,612	853
262,880	273,916	(11,086)
4,261	4,100	(161)
4,415	3,659	(757)
10,069	6,357	(3,712)
1,841	1,950	109
92,674	85,650	(7,024)
26,626	21,282	(5,344)
4,835	3,481	(1,354)
1,091	894	(197)
10,607	5,111	(5,495)
-	-	-
5,281	4,631	(650)
161,701	137,116	(24,585)
101,180	142,169	(40,989)

Note: All IRR calculations assume a notional land payment of \$77.4m at commencement of the project.

FEASIBILITY	VARIANCE
2,310	85
828,075m ²	(22,960m ²)
7,826m ²	64,531m ²
797,371,531	(117,209,391)
2,997,655	24,633,921
130,908,852	52,450,049
669,460,334	(40,125,421)
-	(10,206,000)
5,672,600	(4,901,523)
26,107,961	1,993,899
935,121	(3,474,985)
245,536,927	23,582,689
36,363,281	(27,406,613)
11,234,127	(346,096)
2,904,656	291,047
11,881,589	(13,521,985)
-	-
17,031,813	4,384,595
357,668,075	(29,604,974)
311,792,259	(69,466,552)
17.4%	(8.0%)
18.2%	(3.9%)
87.2%	(24.6%)
134,975	(33,795)

CATALINA NPV Analysis			
DISCOUNT RATE	6%	8%	10%
Prospective NPV of project cashflows	\$67.8m	\$56.6m	\$47.5m

CATALINA Profit Distributions				
FINANCIAL YEAR	CURRENT	2018 PROJECT FORECAST	VARIANCE	CUMULATIVE VARIANCE
PTD FY20	64,700,000	77,700,000	(13,000,000)	(13,000,000)
FY21	3,000,000	21,000,000	(18,000,000)	(31,000,000)
FY22	16,000,000	24,000,000	(8,000,000)	(39,000,000)
FY23	9,000,000	23,000,000	(14,000,000)	(53,000,000)
FY24	8,000,000	28,000,000	(20,000,000)	(73,000,000)
FY25	15,000,000	34,000,000	(19,000,000)	(92,000,000)
FY26	10,000,000	31,000,000	(21,000,000)	(113,000,000)
FY27	7,000,000	46,000,000	(39,000,000)	(152,000,000)
FY28	11,000,000	39,000,000	(28,000,000)	(180,000,000)
FY29	8,000,000	16,000,000	(8,000,000)	(188,000,000)
FY30	9,000,000	794,729	8,205,271	(179,794,729)
FY31	6,000,000	-	6,000,000	(173,794,729)
FY32	6,000,000	-	6,000,000	(167,794,729)
FY33	16,000,000	-	16,000,000	(151,794,729)
FY34	12,000,000	-	12,000,000	(139,794,729)
FY35	24,000,000	-	24,000,000	(115,794,729)
FY36	4,000,000	-	4,000,000	(111,794,729)
FY37	13,625,707	-	13,625,707	(98,169,022)
TOTAL	242,325,707	340,494,729	(98,169,022)	(98,169,022)

* Included in the distributions shown above on the left hand side are GST amounts withheld from settlement proceeds and claimed directly by member Councils.

CATALINA GST Withheld		
FINANCIAL YEAR	GST WITHHELD (claimed direct by member Councils)	DISTRIBUTIONS NET OF GST CLAIMED DIRECTLY
PTD FY20	-	64,700,000
FY21	-	3,000,000
FY22	2,753,138	13,246,862
FY23	2,000,822	6,999,178
FY24	2,058,466	5,941,534
FY25	2,372,239	12,627,761
FY26	2,021,509	7,978,491
FY27	2,047,336	4,952,664
FY28	1,947,690	9,052,310
FY29	2,111,295	5,888,705
FY30	2,313,818	6,686,182
FY31	1,972,641	4,027,359
FY32	1,754,124	4,245,876
FY33	2,366,978	13,633,022
FY34	2,327,440	9,672,560
FY35	2,064,328	21,935,672
FY36	350,658	3,649,342
FY37	-	13,625,707
TOTAL	30,462,482	211,863,225

CATALINA | Escalation Rates

INCOME					
From	Jan-11	Jul-19	Jul-21	Jul-22	Jul-23
To	Jun-19	Jun-21	Jun-22	Jun-23	End
Current	0.0%	0.0%	3.0%	3.0%	3.0%
2018 Project Forecast	0.0%	4.0%	4.0%	4.0%	4.0%
COST					
From	Jan-11	Jul-19	Jul-21	Jul-22	Jul-23
To	Jun-19	Jun-21	Jun-22	Jun-23	End
Current - Jun-20	0.0%	0.0%	7.0%	2.0%	2.0%
2018 Project Forecast	0.0%	2.5%	2.5%	2.5%	2.5%

CATALINA | Sales Rates

SALES RATES	CURRENT	2018 PROJECT FORECAST	VARIANCE
PTD FY2020	960	1,164	(204)
FYE2021	107	150	(43)
FYE2022	110	163	(53)
FYE2023	110	203	(93)
FYE2024	96	193	(97)
FYE2025	96	195	(99)
FYE2026	96	199	(103)
FYE2027	96	185	(89)
FYE2028	96	37	59
FYE2029	96	-	96
FYE2030	96	-	96
FYE2031	96	-	96
FYE2032	96	-	96
FYE2033	96	-	96
FYE2034	96	-	96
FYE2035	52	-	52
FYE2036	-	-	-
FYE2037	-	-	-
Total	2,395	2,489	(94)
Final Sale	Jun-35	Mar-28	+87 Mths
Final Settlement	Nov-35	Aug-28	+87 Mths

FEASIBILITY	VARIANCE
1,512	(552)
180	(73)
180	(70)
180	(70)
180	(84)
78	18
-	96
-	96
-	96
-	96
-	96
-	96
-	96
-	96
-	96
-	96
-	52
-	-
-	-
2,310	85
Dec-24	+126 Mths
Mar-25	+128 Mths

CATALINA | Annual Cashflow (June 2021)

CATEGORY	PROJECT TOTAL	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY29
STOCK											
Sales Release	2,395	1,000	75	174	85	103	117	37	125	74	125
Sales	2,395	960	107	110	110	96	96	96	96	96	96
Titles	2,395	1,004	37	208	48	103	117	74	125	74	88
Settlements	2,395	936	97	98	109	103	96	96	96	96	96
Closing Stock	-	40	8	72	47	54	75	16	45	23	52
Contracts on Hand	-	24	34	46	47	40	40	40	40	40	40
AVERAGE SETTLEMENT PRICE	283,993	261,093	316,165	301,787	239,791	274,827	286,668	289,027	294,101	289,835	298,404
GROSS INCOME											
Income - Lots	680,162,140	244,383,500	30,667,961	29,575,138	26,137,271	28,307,206	27,520,099	27,746,593	28,233,707	27,824,137	28,646,796
Income - Special Sites	27,631,575	4,479,500	-	7,511,660	1,883,346	846,576	4,904,158	871,721	780,743	-	1,166,208
Income - Other	263,843	255,411	8,432	-	-	-	-	-	-	-	-
Direct Selling Expenses	78,458,803	21,228,692	2,719,972	4,582,222	3,900,074	3,512,751	3,938,281	4,228,756	3,428,455	3,360,438	3,610,980
GROSS INCOME	629,598,756	227,889,719	27,956,421	32,504,576	24,120,543	25,641,031	28,485,975	24,389,559	25,585,995	24,463,699	26,202,024
DEVELOPMENT COSTS											
Land	10,206,000	-	-	5,103,000	5,103,000	-	-	-	-	-	-
Consultants	10,574,123	3,389,493	417,794	433,863	454,610	469,592	467,648	485,719	491,368	501,286	511,404
Infrastructure	24,114,062	11,102,701	876,633	7,816,331	6,038,015	2,202,502	(2,372,120)	-	-	-	-
Special Sites/Other Development	4,410,106	1,798,873	730	-	561,784	745,351	-	-	-	-	-
Lot Production	221,954,238	76,347,156	8,962,149	17,902,141	5,396,441	9,770,698	9,828,127	8,436,677	11,550,534	7,012,296	10,963,016
Landscape	63,769,895	17,801,963	141,812	7,171,015	10,207,126	1,377,610	2,568,767	2,697,615	3,176,027	3,605,877	2,843,046
Marketing	11,580,222	2,486,673	244,000	400,000	588,089	636,912	619,202	624,298	635,258	626,043	644,553
Community Development	2,613,609	443,109	178,500	165,000	165,000	144,000	144,000	144,000	144,000	144,000	144,000
Administration	25,403,574	4,035,692	912,853	1,258,573	1,477,925	1,486,186	1,495,389	1,505,800	1,516,022	1,526,043	1,535,851
Finance/Bonds	-	408,971	30,524	350,000	-	499,278	-	(700,000)	350,000	(350,000)	350,000
Contingency	12,647,219	-	372,934	2,012,496	1,499,600	841,643	637,551	694,705	875,660	670,777	832,093
DEVELOPMENT COSTS	387,273,049	117,814,632	12,137,929	42,612,419	31,491,590	18,173,771	13,388,563	13,888,814	18,738,869	13,736,321	17,823,963
CASHFLOW	242,325,707	110,075,087	15,818,492	(10,107,844)	(7,371,048)	7,467,260	15,097,412	10,500,745	6,847,126	10,727,378	8,378,061
Capital Calls	(13,300,000)	(13,300,000)	-	-	-	-	-	-	-	-	-
Capital Returns	13,300,000	13,300,000	-	-	-	-	-	-	-	-	-
PROFIT DISTRIBUTIONS	242,325,707	64,700,000	3,000,000	16,000,000	9,000,000	8,000,000	15,000,000	10,000,000	7,000,000	11,000,000	8,000,000
Cash Balance at Year End	-	45,375,087	58,193,579	32,085,735	15,714,688	15,181,948	15,279,359	15,780,105	15,627,231	15,354,608	15,732,669

CATALINA | Annual

CATEGORY	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37	FY38	FY39	FY40
STOCK											
Sales Release	74	154	50	142	60	-	-	-	-	-	-
Sales	96	96	96	96	96	52	-	-	-	-	-
Titles	74	143	98	41	161	-	-	-	-	-	-
Settlements	96	102	90	96	96	82	10	-	-	-	-
Closing Stock	30	88	42	88	52	-	-	-	-	-	-
Contracts on Hand	40	34	40	40	40	10	-	-	-	-	-
AVERAGE SETTLEMENT PRICE	307,770	262,983	278,432	339,491	346,345	359,639	436,004	-	-	-	-
GROSS INCOME											
Income - Lots	29,545,881	26,824,229	25,058,919	32,591,114	33,249,146	29,490,400	4,360,043	-	-	-	-
Income - Special Sites	2,701,674	1,044,391	-	941,598	-	-	500,000	-	-	-	-
Income - Other	-	-	-	-	-	-	-	-	-	-	-
Direct Selling Expenses	3,916,204	3,653,993	3,350,544	3,721,657	3,780,012	3,573,351	1,778,941	173,478	-	-	-
GROSS INCOME	28,331,351	24,214,626	21,708,375	29,811,055	29,469,134	25,917,049	3,081,102	(173,478)	-	-	-
DEVELOPMENT COSTS											
Land	-	-	-	-	-	-	-	-	-	-	-
Consultants	521,726	535,119	540,081	553,960	398,021	402,438	-	-	-	-	-
Infrastructure	(1,550,000)	-	-	-	-	-	-	-	-	-	-
Special Sites/Other Development	1,303,369	-	-	-	-	-	-	-	-	-	-
Lot Production	13,392,604	10,295,644	11,017,973	8,946,689	12,132,094	-	-	-	-	-	-
Landscape	2,990,388	4,119,017	915,303	781,485	3,318,560	54,286	-	-	-	-	-
Marketing	664,782	603,545	563,826	733,300	748,106	663,534	98,101	-	-	-	-
Community Development	144,000	144,000	144,000	144,000	144,000	78,000	-	-	-	-	-
Administration	1,545,433	1,554,777	1,562,474	1,572,692	757,097	748,711	535,802	376,254	-	-	-
Finance/Bonds	(350,000)	350,000	(350,000)	700,000	(700,000)	(350,000)	(238,773)	-	-	-	-
Contingency	950,615	862,605	737,183	636,606	874,894	97,348	31,695	18,813	-	-	-
DEVELOPMENT COSTS	19,612,917	18,464,707	15,130,841	14,068,732	17,672,772	1,694,317	426,826	395,066	-	-	-
CASHFLOW	8,718,435	5,749,919	6,577,534	15,742,323	11,796,363	24,222,732	2,654,277	(568,545)	-	-	-
Capital Calls	-	-	-	-	-	-	-	-	-	-	-
Capital Returns	-	-	-	-	-	-	-	-	-	-	-
PROFIT DISTRIBUTIONS	9,000,000	6,000,000	6,000,000	16,000,000	12,000,000	24,000,000	4,000,000	13,625,707	-	-	-
Cash Balance at Year End	15,451,104	15,201,023	15,778,557	15,520,880	15,317,243	15,539,975	14,194,252	-	-	-	-

CATALINA | FY21 Cashflow (June 2021)

CATEGORY	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	FY21 TOTAL	APPROVED (AUG-20)	VARIANCE
Sales - Stage 16A	-	2	6	2	4	1	(2)	1	1	1	1	-	17	17	-
Sales - Stage 17A	2	-	-	-	-	-	-	-	-	-	-	-	2	2	-
Sales - Stage 17B	11	(2)	1	-	-	(1)	-	2	-	-	-	-	11	11	-
Sales - Stage 18B	2	-	(1)	-	1	-	-	-	-	-	-	-	2	2	-
Sales - Stage 18C	-	-	-	-	-	-	-	-	-	-	-	-	-	12	(12)
Sales - Stage 25	2	-	-	-	-	1	-	-	2	-	1	-	6	6	-
Sales - Stage 26	17	3	1	1	-	-	-	-	1	-	-	-	23	23	-
Sales - Stage 27A	-	-	10	7	1	-	-	1	-	1	-	-	20	20	-
Sales - Stage 28	-	-	-	-	-	2	-	5	2	7	4	6	26	26	-
Total Sales	34	3	17	10	6	3	(2)	9	6	9	6	6	107	119	(12)
Titles	-	-	-	-	-	-	17	20	-	-	-	-	37	107	(70)
Settlements	3	9	11	18	6	3	6	8	22	6	3	2	97	117	(20)
Contracts on hand	55	49	55	47	47	47	39	40	24	27	30	34	34	26	8
Average Settlement Price	319,000	327,889	308,273	317,278	327,750	340,167	418,500	276,702	305,511	294,617	297,213	282,886	316,165	296,485	19,680
GROSS INCOME															
Income - Stage 16A	-	-	-	-	-	-	-	1,842,615	796,879	796,503	266,714	267,523	3,970,235	2,517,207	1,453,028
Income - Stage 17A	-	-	310,000	329,000	-	-	-	-	-	-	-	-	639,000	586,000	53,000
Income - Stage 17B	262,000	549,500	1,372,500	2,093,500	240,500	240,500	-	-	298,250	298,250	298,250	298,250	5,951,500	5,880,472	71,028
Income - Stage 18B	-	523,000	310,000	270,000	260,000	-	-	-	306,000	-	-	-	1,669,000	1,672,627	(3,627)
Income - Stage 25	395,000	-	-	371,000	-	-	402,000	-	-	360,000	-	-	1,528,000	1,799,151	(271,151)
Income - Stage 26	300,000	1,878,500	1,398,500	2,647,500	1,466,000	780,000	2,109,000	371,000	-	-	-	-	10,950,500	11,476,377	(525,877)
Income - Stage 27A	-	-	-	-	-	-	-	-	5,320,105	312,947	326,674	-	5,959,726	6,265,236	(305,510)
Income - Stage 28	-	-	-	-	-	-	-	-	-	-	-	-	-	4,249,062	(4,249,062)
Income - Lots Total	957,000	2,951,000	3,391,000	5,711,000	1,966,500	1,020,500	2,511,000	2,213,615	6,721,234	1,767,701	891,638	565,773	30,667,961	34,688,724	(4,020,763)
Income - Special Sites	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Income - Other	4,545	-	-	3,887	-	-	-	-	-	-	-	-	8,432	-	8,432
Direct Selling Expenses	99,338	268,374	334,309	523,542	175,964	83,629	167,442	204,906	465,824	164,818	140,673	91,153	2,719,972	2,891,698	171,726
GROSS INCOME	862,208	2,682,626	3,056,691	5,191,344	1,790,536	936,871	2,343,558	2,008,709	6,255,410	1,602,882	750,965	474,620	27,956,421	31,797,026	(3,840,605)
DEVELOPMENT COSTS															
Land	-	-	-	-	-	-	-	-	-	-	-	-	-	5,103,000	5,103,000
Consultants	49,937	6,054	36,268	14,895	23,477	1,498	18,831	53,367	53,367	53,367	53,367	53,367	417,794	415,819	(1,975)
Infrastructure	2,921	2,448	4,009	3,205	686,248	93,119	-	106	106	84,364	106	-	876,633	5,772,557	4,895,924
Special Sites/Other Development	-	-	-	-	-	-	-	365	365	-	-	-	730	10,000	9,270
Catalina Beach Bulk Earthworks Stgs 25-28	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 29-31	-	-	-	-	-	-	-	-	-	-	-	-	-	1,485,573	1,485,573
Catalina Green Cell Bulk Earthworks Stgs 36-40	-	-	-	-	-	-	-	-	-	-	-	-	-	832,323	832,323
Lot Production - Stage 16A	-	427	351,086	380,448	392,935	358,735	53,307	454,547	454,547	531,453	76,906	76,906	3,131,297	3,063,733	(67,564)
Lot Production - Stage 17A	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lot Production - Stage 17B	-	-	-	-	-	-	-	-	-	-	-	-	-	4,245	4,245
Lot Production - Stage 18B	-	-	-	-	-	-	-	-	-	244,464	240,954	-	485,419	-	(485,419)
Lot Production - Stage 18C	-	-	-	4,250	-	-	-	-	-	12,794	12,794	12,794	42,633	1,341,933	1,299,300
Lot Production - Stage 25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lot Production - Stage 26	2,202	-	-	-	-	-	-	59,707	59,707	59,707	-	-	181,324	6,830	(174,494)
Lot Production - Stage 27A	-	450	140,878	161,885	202,472	152,722	125,006	397,701	397,701	480,796	-	-	2,059,611	2,036,876	(22,735)
Lot Production - Stage 28	-	-	42,901	14,329	56,512	181,271	44,478	442,793	442,793	456,894	442,793	656,435	2,781,201	2,757,624	(23,577)
Lot Production - Stage 27B	-	-	-	-	-	-	-	9,675	9,675	9,675	9,675	9,675	48,375	105,911	57,536
Lot Production - Stage 29	-	-	-	-	-	-	-	18,178	18,178	18,178	18,178	18,178	90,889	-	(90,889)
Lot Production - Stage 36	-	-	-	-	-	-	-	-	-	47,133	47,133	47,133	141,400	61,574	(79,826)
Landscape	60,718	11,470	19,113	6,650	25,542	17,870	450	-	-	-	-	-	141,812	1,669,700	1,527,888
Marketing	26,229	5,985	4,786	5,884	17,569	22,124	18,428	28,599	28,599	28,599	28,599	28,599	244,000	400,000	156,000
Community Development	87	-	3,468	13,343	8,083	1,636	1,820	30,013	30,013	30,013	30,013	30,013	178,500	178,500	-
Administration	47,152	7,160	205,908	20,612	48,385	27,934	38,193	103,502	103,502	103,502	103,502	103,502	912,853	1,283,020	370,167
Finance/Bonds	-	-	96,437	642,572	(10,715)	(10,715)	(10,715)	153,845	-	-	(350,000)	(350,000)	160,708	350,000	189,292
Debtor/Creditor Movement	(60,044)	12,367	(429,375)	275,345	(104,369)	(565,304)	741,196	-	-	-	-	-	(130,184)	-	130,184
Contingency	-	-	-	-	-	-	-	79,928	79,928	108,047	53,201	51,830	372,934	1,326,461	953,527
DEVELOPMENT COSTS	129,200	46,361	475,478	1,543,418	1,346,138	280,889	1,030,994	1,832,326	1,678,481	2,268,988	767,223	738,433	12,137,929	28,205,679	16,067,750
CASHFLOW	733,008	2,636,266	2,581,213	3,647,927	444,397	655,982	1,312,564	176,383	4,576,929	(666,106)	(16,258)	(263,813)	15,818,492	3,591,348	12,227,144
Capital Calls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Returns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit Distributions	-	-	-	-	-	-	-	-	-	-	-	3,000,000	3,000,000	3,000,000	-
Cumulative Cash Balance	46,108,095	48,744,361	51,325,573	54,973,500	55,417,897	56,073,880	57,386,443	57,562,826	62,139,755	61,473,649	61,457,391	58,193,579	58,193,579	42,762,492	15,431,087

CATALINA | FY22 Cashflow (June 2021)

CATEGORY	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	FY22 TOTAL	APPROVED (AUG-20)	VARIANCE
Sales - Stage 18C	-	-	-	2	1	2	1	2	1	2	1	2	14	23	(9)
Sales - Stage 27B	-	8	8	2	2	2	1	1	1	1	1	1	28	32	(4)
Sales - Stage 28	8	-	-	-	-	-	-	-	-	-	-	-	8	9	(1)
Sales - Stage 29	-	-	-	-	-	-	1	1	1	1	1	1	6	2	4
Sales - Stage 36	-	-	-	6	6	6	6	6	6	6	6	6	54	30	24
Total Sales	8	8	8	10	9	10	9	10	9	10	9	10	110	96	14
Titles	34	-	-	-	-	-	-	62	-	79	-	33	208	78	130
Settlements	3	5	2	5	2	7	4	6	17	8	20	19	98	86	12
Contracts on hand	39	42	48	53	60	63	68	72	64	66	55	46	46	36	10
Average Settlement Price	327,161	345,350	338,068	372,632	372,632	372,632	372,632	372,632	338,197	321,986	227,742	229,869	301,787	270,083	31,704
GROSS INCOME															
Income - Stage 16A	267,523	267,523	-	-	-	-	-	-	-	-	-	-	535,045	-	535,045
Income - Stage 18C	-	-	-	-	-	-	-	-	388,856	194,637	390,144	195,329	1,168,966	2,911,114	(1,742,148)
Income - Stage 25	349,462	349,462	349,462	-	-	-	-	-	-	-	-	-	1,048,385	702,075	346,310
Income - Stage 26	364,500	364,500	-	-	-	-	-	-	-	-	-	-	729,000	-	729,000
Income - Stage 27A	-	-	326,674	-	-	-	-	-	-	-	-	-	326,674	-	326,674
Income - Stage 27B	-	-	-	-	-	-	-	-	2,379,440	2,381,253	1,362,471	1,364,999	7,488,162	9,611,292	(2,123,130)
Income - Stage 28	-	745,265	-	1,863,162	745,265	2,608,426	1,490,529	2,235,794	2,981,059	-	-	-	12,669,500	8,144,036	4,525,464
Income - Stage 29	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Income - Stage 36	-	-	-	-	-	-	-	-	-	-	2,802,224	2,807,181	5,609,405	1,858,633	3,750,772
Income - Lots Total	981,484	1,726,749	676,135	1,863,162	745,265	2,608,426	1,490,529	2,235,794	5,749,355	2,575,890	4,554,839	4,367,509	29,575,138	23,227,151	6,347,987
Income - Special Sites	-	-	-	-	-	-	-	-	-	-	-	7,511,660	7,511,660	4,644,570	2,867,090
Income - Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct Selling Expenses	120,457	228,104	182,990	330,586	141,246	213,596	192,705	247,952	628,376	255,381	517,902	1,522,928	4,582,222	4,391,743	(190,479)
GROSS INCOME	861,028	1,498,645	493,145	1,532,576	604,019	2,394,830	1,297,824	1,987,843	5,120,979	2,320,509	4,036,937	10,356,241	32,504,576	23,479,978	9,024,598
DEVELOPMENT COSTS															
Land	-	-	-	-	-	5,103,000	-	-	-	-	-	-	5,103,000	-	(5,103,000)
Consultants	35,010	35,214	35,420	35,626	35,834	36,043	36,253	36,465	36,677	36,891	37,107	37,323	433,863	409,694	(24,169)
Infrastructure	571,235	574,567	987,247	1,316,538	1,324,218	1,331,942	756,389	429,653	432,160	30,616	30,794	30,974	7,816,331	250,000	(7,566,331)
Special Sites/Other Development	-	-	-	-	-	-	-	-	-	-	-	-	-	1,101,072	1,101,072
Catalina Beach Bulk Earthworks Stgs 29-31	-	-	-	-	-	-	-	-	-	-	-	-	-	273,396	273,396
Catalina Green Cell Bulk Earthworks Stgs 36-40	-	-	-	-	-	-	-	5,071	5,101	5,131	5,161	8,765	29,229	2,249,470	2,220,241
Lot Production - Stage 18C	12,869	12,944	13,020	13,096	293,837	295,551	522,673	285,605	287,271	-	-	-	1,736,865	-	(1,736,865)
Lot Production - Stage 27B	13,352	13,430	349,510	351,548	353,599	355,662	641,352	349,687	351,727	3,816	3,838	3,860	2,791,382	2,039,278	(752,104)
Lot Production - Stage 28	10,461	-	-	-	-	-	-	-	-	-	-	-	10,461	-	(10,461)
Lot Production - Stage 29	18,284	18,390	18,498	18,606	295,059	296,780	298,512	300,253	302,004	303,766	593,271	307,320	2,770,744	631,100	(2,139,644)
Lot Production - Stage 36	47,408	972,966	978,642	984,350	990,092	995,868	952,585	958,142	1,649,612	969,353	975,008	-	10,474,026	2,607,872	(7,866,154)
Lot Production - Stage 37	-	-	-	-	-	-	-	-	22,164	22,293	22,423	22,554	89,434	123,148	33,714
Landscape	77,491	77,943	78,398	78,855	355,843	357,919	404,107	463,366	465,962	1,221,550	1,789,624	1,799,956	7,171,015	9,670,889	2,499,874
Marketing	33,333	33,333	33,333	33,333	33,333	33,333	33,333	33,333	33,333	33,333	33,333	33,333	400,000	522,611	122,611
Community Development	10,313	10,313	10,313	10,313	10,313	10,313	17,188	17,188	17,188	17,188	17,188	17,188	165,000	144,000	(21,000)
Administration	79,331	79,878	350,255	80,980	81,536	82,095	82,658	83,223	83,792	84,365	84,940	85,519	1,258,573	1,221,960	(36,613)
Finance/Bonds	350,000	350,000	-	700,000	(350,000)	-	-	-	-	-	-	(700,000)	350,000	350,000	-
Debtor/Creditor Movement	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Contingency	45,454	91,449	142,732	146,162	188,683	444,925	187,252	148,099	184,350	136,415	179,634	117,340	2,012,496	1,062,225	(950,271)
DEVELOPMENT COSTS	1,304,542	2,270,428	2,997,365	3,769,407	3,612,347	9,343,431	3,932,302	3,110,087	3,871,341	2,864,717	3,772,320	1,764,133	42,612,419	22,656,715	(19,955,704)
CASHFLOW	(443,515)	(771,782)	(2,504,220)	(2,236,831)	(3,008,328)	(6,948,601)	(2,634,477)	(1,122,244)	1,249,638	(544,208)	264,616	8,592,108	(10,107,844)	823,263	(10,931,107)
Capital Calls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Returns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit Distributions	-	-	-	-	-	-	-	-	-	-	-	16,000,000	16,000,000	3,000,000	13,000,000
Cumulative Cash Balance	57,750,064	56,978,282	54,474,062	52,237,231	49,228,903	42,280,302	39,645,825	38,523,581	39,773,219	39,229,011	39,493,627	32,085,735	32,085,735	40,585,755	(8,500,020)

CATALINA | FY23 Cashflow (June 2021)

CATEGORY	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	FY23 TOTAL	2018 PROJECT FORECAST	VARIANCE
Sales - Stage 18C	1	2	1	2	1	2	1	2	1	1	-	-	14	-	14
Sales - Stage 27B	1	1	1	1	1	1	-	-	-	-	-	-	6	-	6
Sales - Stage 29	1	1	1	1	1	1	2	2	2	2	2	2	18	17	1
Sales - Stage 30	-	-	-	-	-	-	-	-	-	-	-	-	-	30	(30)
Sales - Stage 31	-	-	-	-	-	-	-	-	-	-	-	-	-	3	(3)
Sales - Stage 36	6	6	6	6	1	-	-	-	-	-	-	-	25	-	25
Sales - Stage 37	-	-	-	-	5	6	6	6	6	6	6	6	47	-	47
Sales - Stage 42	-	-	-	-	-	-	-	-	-	-	-	-	-	44	(44)
Sales - Stage 43	-	-	-	-	-	-	-	-	-	-	-	-	-	48	(48)
Sales - Stage 44	-	-	-	-	-	-	-	-	-	-	-	-	-	48	(48)
Sales - Stage 45	-	-	-	-	-	-	-	-	-	-	-	-	-	13	(13)
Total Sales	9	10	9	10	9	10	9	10	9	8	8	8	110	203	(93)
Titles	-	-	-	-	-	-	-	-	48	-	-	-	48	174	(126)
Settlements	8	7	8	7	8	7	8	7	10	13	16	10	109	188	(79)
Contracts on hand	47	50	51	54	55	58	59	62	61	57	49	47	47	85	(38)
Average Settlement Price	239,304	246,037	240,354	247,111	241,407	247,999	242,103	248,578	234,694	138,533	146,886	113,661	204,294	275,448	(71,154)
GROSS INCOME															
Income - Stage 18C	391,674	196,125	393,363	196,990	395,157	197,902	397,023	198,844	398,938	199,809	400,344	200,172	3,566,341	-	3,566,341
Income - Stage 27B	342,237	343,204	344,155	345,093	346,020	346,939	347,851	347,851	347,851	-	347,851	347,851	3,806,905	-	3,806,905
Income - Stage 29	376,476	377,026	377,643	378,315	379,035	379,794	380,586	381,993	383,113	384,074	384,941	385,748	4,568,744	14,779,611	(10,210,867)
Income - Stage 36	804,044	805,901	807,669	809,377	811,044	811,361	811,361	811,361	1,217,041	1,217,041	1,217,041	202,840	10,326,078	-	10,326,078
Income - Stage 41	-	-	-	-	-	-	-	-	-	-	-	-	-	11,234,004	(11,234,004)
Income - Stage 42	-	-	-	-	-	-	-	-	-	-	-	-	-	10,441,819	(10,441,819)
Income - Stage 43	-	-	-	-	-	-	-	-	-	-	-	-	-	11,047,157	(11,047,157)
Income - Lots Total	1,914,430	1,722,256	1,922,830	1,729,776	1,931,256	1,735,995	1,936,821	1,740,049	2,346,943	2,937,075	3,715,559	2,504,281	26,137,271	51,784,178	(25,646,907)
Income - Special Sites	-	-	-	-	-	-	-	-	1,883,346	-	-	-	1,883,346	1,796,325	87,021
Income - Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Direct Selling Expenses	216,990	250,175	228,902	226,835	205,425	250,632	233,666	240,304	691,027	373,707	563,041	419,371	3,900,074	6,108,759	2,208,684
GROSS INCOME	1,697,440	1,472,081	1,693,928	1,502,941	1,725,831	1,485,364	1,703,155	1,499,745	3,539,262	2,563,368	3,152,519	2,084,910	24,120,543	47,471,744	(23,351,201)
DEVELOPMENT COSTS															
Land	-	-	-	-	-	5,103,000	-	-	-	-	-	-	5,103,000	-	(5,103,000)
Consultants	37,538	37,601	37,663	37,726	37,789	37,852	37,915	37,978	38,042	38,105	38,169	38,232	454,610	659,534	204,924
Infrastructure	960,524	962,125	963,729	965,335	966,944	968,556	93,329	31,390	31,442	31,494	31,547	31,599	6,038,015	-	(6,038,015)
Special Sites/Other Development	-	-	63,056	63,161	63,266	63,372	63,477	63,583	45,353	45,429	45,505	45,581	561,784	365,683	(196,101)
Bulk Earthworks 19-23/Primary School/GHS/Oval	-	-	-	-	-	-	-	-	-	-	-	-	-	523,287	523,287
Catalina Beach Bulk Earthworks Stgs 32-35	-	-	-	-	-	-	-	-	-	-	-	-	-	2,163,575	2,163,575
Catalina Green Cell Bulk Earthworks Stgs 36-40	8,780	8,794	8,809	8,824	8,838	5,243	5,252	122,978	123,183	123,388	123,594	123,800	671,481	-	(671,481)
Catalina Green Bulk Earthworks Stgs 41-44	20,798	20,832	20,867	20,902	24,541	24,582	3,616	3,622	3,628	3,634	-	-	147,023	-	(147,023)
WAPC Land Bulk Earthworks Stgs 48-51	-	-	-	-	-	-	-	-	-	-	-	-	-	2,927,200	2,927,200
Scheme costs - Stages 1-18	368,789	-	-	-	-	-	-	-	-	-	-	-	368,789	-	(368,789)
Lot Production - Stage 25	22,445	-	-	-	-	-	-	-	-	-	-	-	22,445	-	(22,445)
Lot Production - Stage 26	14,705	-	-	-	-	-	-	-	-	-	-	-	14,705	-	(14,705)
Lot Production - Stage 27A	7,740	-	-	-	-	-	-	-	-	-	-	-	7,740	-	(7,740)
Lot Production - Stage 27B	13,157	-	-	-	-	-	-	-	-	-	-	-	13,157	-	(13,157)
Lot Production - Stage 28	13,157	-	-	-	-	-	-	-	-	-	-	-	13,157	-	(13,157)
Lot Production - Stage 29	12,770	-	-	-	-	-	-	-	-	-	-	-	12,770	-	(12,770)
Lot Production - Stage 30	-	-	-	-	-	18,027	18,057	18,087	18,117	18,147	18,178	18,208	126,821	1,933,920	1,807,099
Lot Production - Stage 31	-	-	-	-	-	-	-	-	-	-	-	-	-	432,521	432,521
Lot Production - Stage 32	-	-	-	-	-	-	-	-	-	-	-	-	-	32,571	32,571
Lot Production - Stage 36	30,571	-	-	-	-	-	-	-	-	-	-	-	30,571	-	(30,571)
Lot Production - Stage 37	22,591	22,629	22,667	22,705	22,742	640,910	641,978	1,055,331	644,120	645,194	-	-	3,740,868	-	(3,740,868)
Lot Production - Stage 38	-	-	-	18,760	18,792	18,823	18,854	18,886	18,917	18,949	18,980	19,012	169,972	-	(169,972)
Lot Production - Stage 41	-	-	-	-	-	-	-	-	-	-	-	-	-	439,650	439,650
Lot Production - Stage 42	-	-	-	-	-	-	-	-	-	-	-	-	-	2,924,961	2,924,961
Lot Production - Stage 43	-	-	-	-	-	-	-	-	-	-	-	-	-	3,022,681	3,022,681
Lot Production - Stage 44	-	-	-	-	-	-	-	-	-	-	-	-	-	2,703,159	2,703,159
Lot Production - Stage 45	-	-	-	-	-	-	-	-	-	-	-	-	-	690,529	690,529
Lot Production - Stage 46	-	-	-	-	-	-	-	-	-	-	-	-	-	161,301	161,301
Lot Production - Stage 47	-	-	-	-	-	-	-	-	-	-	-	-	-	53,991	53,991
Landscape	1,839,182	1,531,225	1,507,117	1,509,629	1,325,933	1,287,193	518,619	137,188	137,416	137,645	137,875	138,105	10,207,126	2,859,959	(7,347,167)
Marketing	49,007	49,007	49,007	49,007	49,007	49,007	49,007	49,007	49,007	49,007	49,007	49,007	588,089	676,246	88,157
Community Development	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	13,750	165,000	205,304	40,304
Administration	100,010	100,177	367,086	100,511	100,678	100,846	101,014	101,183	101,351	101,520	101,689	101,859	1,477,925	932,778	(545,147)
Finance/Bonds	-	(350,000)	-	(350,000)	350,000	-	-	-	-	-	-	350,000	-	350,000	350,000
Debtor/Creditor Movement	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Contingency	176,776	137,307	152,688	140,515	131,614	416,558	78,244	82,649	61,216	62,261	29,864	29,908	1,499,600	1,185,443	(314,157)
DEVELOPMENT COSTS	3,712,291	2,533,448	3,206,439	2,600,825	3,113,896	8,747,719	1,643,114	1,735,632	1,285,544	1,307,473	627,137	978,072	31,491,590	25,244,293	(6,247,297)
CASHFLOW	(2,014,851)	(1,061,367)	(1,512,512)	(1,097,884)	(1,388,065)	(7,262,355)	60,041	(235,887)	2,253,718	1,255,895	2,525,381	1,106,838	(7,371,048)	22,227,451	(29,598,499)
Capital Calls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Returns	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit Distributions	-	-	-	-	-	-	-	-	-	-	-	9,000,000	9,000,000	23,000,000	(14,000,000)
Cumulative Cash Balance	30,070,885	29,009,517	27,497,006	26,399,121	25,011,056	17,748,701	17,808,742	17,572,855	19,826,573	21,082,468	23,607,850	15,714,688	15,714,688	15,111,595	603,092

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
ACTUAL OR FORECAST																
OPENING STOCK								0	12	24	36	48	60	72	84	96
Stage 1	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 2	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 3	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 4	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 5	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 6A	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 6C	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 6B	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 7	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 8	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 9	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 10	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 11	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 12	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 13A	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 13B	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 14A	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 14B	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 15	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 16A	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 16B	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 17A	Catalina Central							2	2	-	-	-	-	-	-	-
Stage 17B	Catalina Central							11	11	-	-	-	-	-	-	-
Stage 18A	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 18B	Catalina Central							2	2	-	-	-	-	-	-	-
Stage 18C	Catalina Central							-	-	-	14	-	-	-	-	-
Stage 19	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 20	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 21	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 22	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 23	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 24	Catalina Central							-	-	-	-	-	-	-	-	-
Stage 25	Catalina Beach							2	2	-	-	-	-	-	-	-
Stage 26	Catalina Beach							23	23	-	-	-	-	-	-	-
Stage 27A	Catalina Beach							-	-	-	-	-	-	-	-	-
Stage 28	Catalina Beach							-	-	8	-	-	-	-	-	-
Stage 27B	Catalina Beach							-	-	-	6	-	-	-	-	-
Stage 29	Catalina Beach							-	-	-	27	9	-	-	-	-
Stage 30	Catalina Beach							-	-	-	-	-	14	-	-	-
Stage 31	Catalina Beach							-	-	-	-	-	-	33	9	-
Stage 32	Catalina Beach							-	-	-	-	-	-	-	-	36
Stage 33	Catalina Beach							-	-	-	-	-	-	-	-	-
Stage 34	Catalina Beach							-	-	-	-	-	-	-	-	-
Stage 35	Catalina Beach							-	-	-	-	-	-	-	-	-
Stage 36	Catalina Green							-	-	-	25	-	-	-	-	-
Stage 37	Catalina Green							-	-	-	-	1	-	-	-	-
Stage 38	Catalina Green							-	-	-	-	37	-	-	-	-
Stage 39	Catalina Green							-	-	-	-	-	3	-	-	-
Stage 40	Catalina Green							-	-	-	-	-	37	-	-	-
Stage 41	Catalina Green							-	-	-	-	-	-	5	-	-
Stage 42	Catalina Green							-	-	-	-	-	-	37	-	-
Stage 43	Catalina Green							-	-	-	-	-	-	-	7	-
Stage 44	Catalina Green							-	-	-	-	-	-	-	-	-
Stage 45	Catalina Green							-	-	-	-	-	-	-	-	9
Stage 46	Catalina Green							-	-	-	-	-	-	-	-	-
Stage 47	Catalina Green							-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	WAPC							-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	WAPC							-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	WAPC							-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	WAPC							-	-	-	-	-	-	-	-	-
TOTAL OPENING STOCK								40	40	8	72	47	54	75	16	45
SALES RELEASE	TOTALLOTS	FtoC	OFFSET	SALE	RELEASE											
Stage 1	35	0		Apr-12	Mar-12			35	-	-	-	-	-	-	-	-
Stage 2	37	0		Apr-12	Apr-12			37	-	-	-	-	-	-	-	-
Stage 3	43	0		Sep-12	Aug-12			43	-	-	-	-	-	-	-	-
Stage 4	47	0		Nov-12	Nov-12			47	-	-	-	-	-	-	-	-
Stage 5	63	0		Mar-13	Feb-13			63	-	-	-	-	-	-	-	-
Stage 6A	8	0		Nov-12	Oct-12			8	-	-	-	-	-	-	-	-
Stage 6C	10	0		Mar-14	Feb-14			10	-	-	-	-	-	-	-	-
Stage 6B	24	0		Dec-14	Nov-14			24	-	-	-	-	-	-	-	-
Stage 7	63	0		Jun-13	May-13			63	-	-	-	-	-	-	-	-
Stage 8	53	0		Sep-13	Aug-13			53	-	-	-	-	-	-	-	-
Stage 9	51	0		Jan-14	Dec-13			51	-	-	-	-	-	-	-	-
Stage 10	30	0		Mar-14	Feb-14			30	-	-	-	-	-	-	-	-
Stage 11	64	0		Apr-14	Mar-14			64	-	-	-	-	-	-	-	-
Stage 12	49	0		Jun-14	May-14			49	-	-	-	-	-	-	-	-
Stage 13A	37	0		Sep-14	Aug-14			37	-	-	-	-	-	-	-	-
Stage 13B	45	0		Nov-14	Oct-14			45	-	-	-	-	-	-	-	-
Stage 14A	63	0		Feb-15	Jan-15			63	-	-	-	-	-	-	-	-
Stage 14B	10	0		Aug-16	Jul-16			10	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 15	55	0		Aug-15	Jul-15	55	55	55	-	-	-	-	-	-	-	-
Stage 16A	17	17	0	Aug-20	Aug-20	17	17	-	17	-	-	-	-	-	-	-
Stage 16B	55	55	1	Sep-30	Aug-30	55	-	-	-	-	-	-	-	-	-	-
Stage 17A	25	0		Nov-16	Oct-16	25	25	25	-	-	-	-	-	-	-	-
Stage 17B	36	0	0	Nov-17	Nov-17	36	36	36	-	-	-	-	-	-	-	-
Stage 18A	29	0		Mar-16	Feb-16	29	29	29	-	-	-	-	-	-	-	-
Stage 18B	31	0	1	Mar-17	Mar-17	31	31	31	-	-	-	-	-	-	-	-
Stage 18C	28	28	1	Oct-21	Sep-21	28	-	-	-	28	-	-	-	-	-	-
Stage 19	48	48	1	Jun-31	May-31	48	-	-	-	-	-	-	-	-	-	-
Stage 20	50	50	1	Feb-32	Jan-32	50	-	-	-	-	-	-	-	-	-	-
Stage 21	41	41	1	Nov-32	Oct-32	41	-	-	-	-	-	-	-	-	-	-
Stage 22	47	47	1	May-33	Apr-33	47	-	-	-	-	-	-	-	-	-	-
Stage 23	60	60	1	Jan-34	Dec-33	60	-	-	-	-	-	-	-	-	-	-
Stage 24						-	-	-	-	-	-	-	-	-	-	-
Stage 25	58	4	0	Jun-17	May-17	58	56	54	4	-	-	-	-	-	-	-
Stage 26	38	0	1	Apr-19	Mar-19	38	38	38	-	-	-	-	-	-	-	-
Stage 27A	20	20	0	Sep-20	Sep-20	20	20	-	20	-	-	-	-	-	-	-
Stage 28	34	34	0	Dec-20	Dec-20	34	8	-	34	-	-	-	-	-	-	-
Stage 27B	34	34	1	Aug-21	Jul-21	34	-	-	-	34	-	-	-	-	-	-
Stage 29	33	33	1	Jan-22	Dec-21	33	-	-	-	33	-	-	-	-	-	-
Stage 30	29	29	1	Nov-23	Oct-23	29	-	-	-	-	-	29	-	-	-	-
Stage 31	43	43	1	Feb-25	Jan-25	43	-	-	-	-	-	-	43	-	-	-
Stage 32	51	51	1	Nov-26	Oct-26	51	-	-	-	-	-	-	-	-	51	-
Stage 33	51	51	1	Jan-29	Dec-28	51	-	-	-	-	-	-	-	-	-	-
Stage 34	51	51	1	Feb-31	Jan-31	51	-	-	-	-	-	-	-	-	-	-
Stage 35	54	54	1	Apr-33	Mar-33	54	-	-	-	-	-	-	-	-	-	-
Stage 36	79	79	1	Oct-21	Sep-21	79	-	-	-	79	-	-	-	-	-	-
Stage 37	48	48	1	Nov-22	Oct-22	48	-	-	-	-	48	-	-	-	-	-
Stage 38	37	37	1	Jul-23	Jun-23	37	-	-	-	-	37	-	-	-	-	-
Stage 39	37	37	1	Jan-24	Dec-23	37	-	-	-	-	-	37	-	-	-	-
Stage 40	37	37	1	Jul-24	Jun-24	37	-	-	-	-	-	37	-	-	-	-
Stage 41	37	37	1	Jan-25	Dec-24	37	-	-	-	-	-	-	37	-	-	-
Stage 42	37	37	1	Jul-25	Jun-25	37	-	-	-	-	-	-	37	-	-	-
Stage 43	37	37	1	Feb-26	Jan-26	37	-	-	-	-	-	-	-	37	-	-
Stage 44	37	37	1	Aug-26	Jul-26	37	-	-	-	-	-	-	-	-	37	-
Stage 45	37	37	1	Feb-27	Jan-27	37	-	-	-	-	-	-	-	-	37	-
Stage 46	37	37	1	Aug-27	Jul-27	37	-	-	-	-	-	-	-	-	-	37
Stage 47	37	37	1	Feb-28	Jan-28	37	-	-	-	-	-	-	-	-	-	37
Stage 48 - WAPC Land	37	37	1	Aug-28	Jul-28	37	-	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	37	1	Mar-29	Feb-29	37	-	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	37	1	Sep-29	Aug-29	37	-	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	37	1	Mar-30	Feb-30	37	-	-	-	-	-	-	-	-	-	-
TOTAL SALES RELEASE	2,395	1,395				2,395	1,047	1,000	75	174	85	103	117	37	125	74
CUMULATIVE SALES RELEASE							8,236	1,000	1,075	1,249	1,334	1,437	1,554	1,591	1,716	1,790
TITLES	TOTALLOTS	1ST SETT DATE	OFFSET		TITLES											
Stage 01	35	Jun-13			May-12	35	35	35	-	-	-	-	-	-	-	-
Stage 02	37	Jun-13			Oct-12	37	37	37	-	-	-	-	-	-	-	-
Stage 03	43	Jun-13			Jan-13	43	43	43	-	-	-	-	-	-	-	-
Stage 04	47	Jul-13			Mar-13	47	47	47	-	-	-	-	-	-	-	-
Stage 05	63	Jul-13			May-13	63	63	63	-	-	-	-	-	-	-	-
Stage 6A	8	Jan-14			Jan-13	8	8	8	-	-	-	-	-	-	-	-
Stage 6C	10	May-14			Mar-14	10	10	10	-	-	-	-	-	-	-	-
Stage 6B	24	Feb-15			Jan-15	24	24	24	-	-	-	-	-	-	-	-
Stage 07	63	Nov-13			Oct-13	63	63	63	-	-	-	-	-	-	-	-
Stage 08	53	Feb-14			Jan-14	53	53	53	-	-	-	-	-	-	-	-
Stage 09	51	May-14			Apr-14	51	51	51	-	-	-	-	-	-	-	-
Stage 10	30	May-14			Apr-14	30	30	30	-	-	-	-	-	-	-	-
Stage 11	64	Oct-14			Sep-14	64	64	64	-	-	-	-	-	-	-	-
Stage 12	49	Dec-14			Nov-14	49	49	49	-	-	-	-	-	-	-	-
Stage 13A	37	Apr-15			Mar-15	37	37	37	-	-	-	-	-	-	-	-
Stage 13B	45	May-15			Apr-15	45	45	45	-	-	-	-	-	-	-	-
Stage 14A	63	Jun-15			May-15	63	63	63	-	-	-	-	-	-	-	-
Stage 14B	10	Nov-16			Oct-16	10	10	10	-	-	-	-	-	-	-	-
Stage 15	55	Dec-15			Dec-15	55	55	55	-	-	-	-	-	-	-	-
Stage 16A	17	Feb-21	1		Jan-21	17	17	-	17	-	-	-	-	-	-	-
Stage 16B	55	Jan-31	1		Dec-30	55	-	-	-	-	-	-	-	-	-	-
Stage 17A	25	Mar-17			Feb-17	25	25	25	-	-	-	-	-	-	-	-
Stage 17B	36	Jun-18			May-18	36	36	36	-	-	-	-	-	-	-	-
Stage 18A	29	Jun-16			May-16	29	29	29	-	-	-	-	-	-	-	-
Stage 18B	31	Jul-17			Jun-17	31	31	31	-	-	-	-	-	-	-	-
Stage 18C	28	Mar-22	1		Feb-22	28	-	-	-	28	-	-	-	-	-	-
Stage 19	48	Nov-31	1		Oct-31	48	-	-	-	-	-	-	-	-	-	-
Stage 20	50	Jul-32	1		Jun-32	50	-	-	-	-	-	-	-	-	-	-
Stage 21	41	Apr-33	1		Mar-33	41	-	-	-	-	-	-	-	-	-	-
Stage 22	47	Oct-33	1		Sep-33	47	-	-	-	-	-	-	-	-	-	-
Stage 23	60	Jun-34	1		May-34	60	-	-	-	-	-	-	-	-	-	-
Stage 24						-	-	-	-	-	-	-	-	-	-	-
Stage 25	58	Aug-17			Aug-17	58	58	58	-	-	-	-	-	-	-	-
Stage 26	38	Jul-20	1		Sep-19	38	38	38	-	-	-	-	-	-	-	-
Stage 27A	20	Mar-21	1		Feb-21	20	-	-	20	-	-	-	-	-	-	-
Stage 28	34	Aug-21	1		Jul-21	34	-	-	-	34	-	-	-	-	-	-
Stage 27B	34	Mar-22	1		Feb-22	34	-	-	-	34	-	-	-	-	-	-
Stage 29	33	Jul-22	1		Jun-22	33	-	-	-	33	-	-	-	-	-	-
Stage 30	29	Apr-24	1		Mar-24	29	-	-	-	-	-	29	-	-	-	-
Stage 31	43	Jul-25	1		Jun-25	43	-	-	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28	
Stage 32		51	Apr-27	1		Mar-27	51	-	-	-	-	-	-	-	51	-	
Stage 33		51	Jun-29	1		May-29	51	-	-	-	-	-	-	-	-	-	
Stage 34		51	Jul-31	1		Jun-31	51	-	-	-	-	-	-	-	-	-	
Stage 35		54	Sep-33	1		Aug-33	54	-	-	-	-	-	-	-	-	-	
Stage 36		79	May-22	1		Apr-22	79	-	-	79	-	-	-	-	-	-	
Stage 37		48	Apr-23	1		Mar-23	48	-	-	-	48	-	-	-	-	-	
Stage 38		37	Dec-23	1		Nov-23	37	-	-	-	-	37	-	-	-	-	
Stage 39		37	Jun-24	1		May-24	37	-	-	-	-	37	-	-	-	-	
Stage 40		37	Dec-24	1		Nov-24	37	-	-	-	-	-	37	-	-	-	
Stage 41		37	Jun-25	1		May-25	37	-	-	-	-	-	37	-	-	-	
Stage 42		37	Dec-25	1		Nov-25	37	-	-	-	-	-	-	37	-	-	
Stage 43		37	Jul-26	1		Jun-26	37	-	-	-	-	-	-	37	-	-	
Stage 44		37	Jan-27	1		Dec-26	37	-	-	-	-	-	-	-	37	-	
Stage 45		37	Jul-27	1		Jun-27	37	-	-	-	-	-	-	-	37	-	
Stage 46		37	Jan-28	1		Dec-27	37	-	-	-	-	-	-	-	-	37	
Stage 47		37	Jul-28	1		Jun-28	37	-	-	-	-	-	-	-	-	37	
Stage 48 - WAPC Land		37	Jan-29	1		Dec-28	37	-	-	-	-	-	-	-	-	-	
Stage 49 - WAPC Land		37	Aug-29	1		Jul-29	37	-	-	-	-	-	-	-	-	-	
Stage 50 - WAPC Land		37	Feb-30	1		Jan-30	37	-	-	-	-	-	-	-	-	-	
Stage 51 - WAPC Land		37	Aug-30	1		Jul-30	37	-	-	-	-	-	-	-	-	-	
TOTAL TITLES		2,395					2,395	1,021	1,004	37	208	48	103	117	74	125	74
CUMULATIVE TITLES							2,395		1,004	1,041	1,249	1,297	1,400	1,517	1,591	1,716	1,790
SALES	TOTALLOTS	ERROR CHECK	1ST SALE														
Stage 1	35	-	Apr-12	11 Demo			35	35	-	-	-	-	-	-	-	-	-
Stage 2	37	-	Apr-12				37	37	-	-	-	-	-	-	-	-	-
Stage 3	43	-	Sep-12	43 Builders			43	43	-	-	-	-	-	-	-	-	-
Stage 4	47	-	Nov-12	23 Builders			47	47	-	-	-	-	-	-	-	-	-
Stage 5	63	-	Mar-13	39 Builders			63	63	-	-	-	-	-	-	-	-	-
Stage 6A	8	-	Nov-12				8	8	-	-	-	-	-	-	-	-	-
Stage 6C	10	-	Mar-14				10	10	-	-	-	-	-	-	-	-	-
Stage 6B	24	-	Dec-14				24	24	-	-	-	-	-	-	-	-	-
Stage 7	63	-	Jun-13				63	63	-	-	-	-	-	-	-	-	-
Stage 8	53	-	Sep-13				53	53	-	-	-	-	-	-	-	-	-
Stage 9	51	-	Jan-14				51	51	-	-	-	-	-	-	-	-	-
Stage 10	30	-	Mar-14				30	30	-	-	-	-	-	-	-	-	-
Stage 11	64	-	Apr-14				64	64	-	-	-	-	-	-	-	-	-
Stage 12	49	-	Jun-14				49	49	-	-	-	-	-	-	-	-	-
Stage 13A	37	-	Sep-14				37	37	-	-	-	-	-	-	-	-	-
Stage 13B	45	-	Nov-14				45	45	-	-	-	-	-	-	-	-	-
Stage 14A	63	-	Feb-15				63	63	-	-	-	-	-	-	-	-	-
Stage 14B	10	-	Aug-16				10	10	-	-	-	-	-	-	-	-	-
Stage 15	55	-	Aug-15				55	55	-	-	-	-	-	-	-	-	-
Stage 16A	17	-	Aug-20				17	13	17	-	-	-	-	-	-	-	-
Stage 16B	55	-	Sep-30				55	-	-	-	-	-	-	-	-	-	-
Stage 17A	25	-	Nov-16				25	25	23	2	-	-	-	-	-	-	-
Stage 17B	36	-	Nov-17				36	34	25	11	-	-	-	-	-	-	-
Stage 18A	29	-	Mar-16				29	29	-	-	-	-	-	-	-	-	-
Stage 18B	31	-	Mar-17				31	31	29	2	-	-	-	-	-	-	-
Stage 18C	28	-	Oct-21				28	-	-	14	14	-	-	-	-	-	-
Stage 19	48	-	Jun-31				48	-	-	-	-	-	-	-	-	-	-
Stage 20	50	-	Feb-32				50	-	-	-	-	-	-	-	-	-	-
Stage 21	41	-	Nov-32				41	-	-	-	-	-	-	-	-	-	-
Stage 22	47	-	May-33				47	-	-	-	-	-	-	-	-	-	-
Stage 23	60	-	Jan-34				60	-	-	-	-	-	-	-	-	-	-
Stage 24							-	-	-	-	-	-	-	-	-	-	-
Stage 25	58	-	Jun-17				58	55	52	6	-	-	-	-	-	-	-
Stage 26	38	-	Apr-19				38	37	15	23	-	-	-	-	-	-	-
Stage 27A	20	-	Sep-20				20	18	-	20	-	-	-	-	-	-	-
Stage 28	34	-	Dec-20				34	2	-	26	8	-	-	-	-	-	-
Stage 27B	34	-	Aug-21				34	-	-	28	6	-	-	-	-	-	-
Stage 29	33	-	Jan-22				33	-	-	6	18	9	-	-	-	-	-
Stage 30	29	-	Nov-23				29	-	-	-	-	15	14	-	-	-	-
Stage 31	43	-	Feb-25				43	-	-	-	-	-	10	24	9	-	-
Stage 32	51	-	Nov-26				51	-	-	-	-	-	-	-	15	24	-
Stage 33	51	-	Jan-29				51	-	-	-	-	-	-	-	-	-	-
Stage 34	51	-	Feb-31				51	-	-	-	-	-	-	-	-	-	-
Stage 35	54	-	Apr-33				54	-	-	-	-	-	-	-	-	-	-
Stage 36	79	-	Oct-21				79	-	-	54	25	-	-	-	-	-	-
Stage 37	48	-	Nov-22				48	-	-	-	47	1	-	-	-	-	-
Stage 38	37	-	Jul-23				37	-	-	-	-	37	-	-	-	-	-
Stage 39	37	-	Jan-24				37	-	-	-	-	34	3	-	-	-	-
Stage 40	37	-	Jul-24				37	-	-	-	-	-	37	-	-	-	-
Stage 41	37	-	Jan-25				37	-	-	-	-	-	32	5	-	-	-
Stage 42	37	-	Jul-25				37	-	-	-	-	-	-	37	-	-	-
Stage 43	37	-	Feb-26				37	-	-	-	-	-	-	30	7	-	-
Stage 44	37	-	Aug-26				37	-	-	-	-	-	-	-	37	-	-
Stage 45	37	-	Feb-27				37	-	-	-	-	-	-	-	28	9	-
Stage 46	37	-	Aug-27				37	-	-	-	-	-	-	-	-	37	-
Stage 47	37	-	Feb-28				37	-	-	-	-	-	-	-	-	26	-
Stage 48 - WAPC Land	37	-	Aug-28				37	-	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	-	Mar-29				37	-	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	-	Sep-29				37	-	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	-	Mar-30				37	-	-	-	-	-	-	-	-	-	-
TOTAL SALES	2,395		Jun-35	<- FINAL SALE			2,395	1,031	960	107	110	110	96	96	96	96	96
CUMULATIVE SALES									960	1,067	1,177	1,287	1,383	1,479	1,575	1,671	1,767

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
SALES VALUE	TOTALLOTS	STARTING														
Stage 1	35	0		244,514	244,514	8,558,000	8,558,000	8,558,000	-	-	-	-	-	-	-	-
Stage 2	37	0		220,473	220,473	8,157,500	8,157,500	8,157,500	-	-	-	-	-	-	-	-
Stage 3	43	0		173,605	173,605	7,465,000	7,465,000	7,465,000	-	-	-	-	-	-	-	-
Stage 4	47	0		228,638	228,638	10,746,000	10,746,000	10,746,000	-	-	-	-	-	-	-	-
Stage 5	63	0		218,635	218,635	13,774,000	13,774,000	13,774,000	-	-	-	-	-	-	-	-
Stage 6A	8	0		334,375	334,375	2,675,000	2,675,000	2,675,000	-	-	-	-	-	-	-	-
Stage 6C	10	0	No Esc	370,800	370,800	3,708,000	3,708,000	3,708,000	-	-	-	-	-	-	-	-
Stage 6B	24	0	No Esc		310,500	7,452,000	7,452,000	7,452,000	-	-	-	-	-	-	-	-
Stage 7	63	0		213,524	213,524	13,452,000	13,452,000	13,452,000	-	-	-	-	-	-	-	-
Stage 8	53	0	No Esc	229,170	229,170	12,146,000	12,146,000	12,146,000	-	-	-	-	-	-	-	-
Stage 9	51	0	No Esc		235,275	11,999,000	11,999,000	11,999,000	-	-	-	-	-	-	-	-
Stage 10	30	0	No Esc		300,667	9,020,000	9,020,000	9,020,000	-	-	-	-	-	-	-	-
Stage 11	64	0	No Esc		275,172	17,611,000	17,611,000	17,611,000	-	-	-	-	-	-	-	-
Stage 12	49	0	No Esc		287,000	14,063,000	14,063,000	14,063,000	-	-	-	-	-	-	-	-
Stage 13A	37	0	No Esc		261,486	9,675,000	9,675,000	9,675,000	-	-	-	-	-	-	-	-
Stage 13B	45	0	No Esc		268,956	12,103,000	12,103,000	12,103,000	-	-	-	-	-	-	-	-
Stage 14A	63	0	No Esc		266,413	16,784,000	16,784,000	16,784,000	-	-	-	-	-	-	-	-
Stage 14B	10	0	No Esc		244,400	2,444,000	2,444,000	2,444,000	-	-	-	-	-	-	-	-
Stage 15	55	0	No Esc		280,800	15,444,000	15,444,000	15,444,000	-	-	-	-	-	-	-	-
Stage 16A	17	269,140		4,505,280	265,016	4,505,280	3,422,000	-	4,505,280	-	-	-	-	-	-	-
Stage 16B	55	102,067			136,216	7,491,889	-	-	-	-	-	-	-	-	-	-
Stage 17A	25	0	No Esc		310,960	7,774,000	7,774,000	7,135,000	639,000	-	-	-	-	-	-	-
Stage 17B	36	0	No Esc		275,208	9,907,500	9,358,000	7,007,500	2,900,000	-	-	-	-	-	-	-
Stage 18A	29	0	No Esc		297,448	8,626,000	8,626,000	8,626,000	-	-	-	-	-	-	-	-
Stage 18B	31	0	No Esc		285,903	8,863,000	8,863,000	8,313,000	550,000	-	-	-	-	-	-	-
Stage 18C	28	191,536			197,714	5,535,995	-	-	-	2,735,663	2,800,332	-	-	-	-	-
Stage 19	48	210,500			287,015	13,776,706	-	-	-	-	-	-	-	-	-	-
Stage 20	50	240,667			334,896	16,744,799	-	-	-	-	-	-	-	-	-	-
Stage 21	41	196,207			278,262	11,408,726	-	-	-	-	-	-	-	-	-	-
Stage 22	47	238,519			344,517	16,192,278	-	-	-	-	-	-	-	-	-	-
Stage 23	60	223,999			330,827	19,849,620	-	-	-	-	-	-	-	-	-	-
Stage 24	0	0			#DIV/0!	-	-	-	-	-	-	-	-	-	-	-
Stage 25	58	328,385	No Esc		350,162	20,309,385	19,256,000	18,128,000	2,181,385	-	-	-	-	-	-	-
Stage 26	38	0	No Esc		372,171	14,142,500	13,784,500	5,316,000	8,826,500	-	-	-	-	-	-	-
Stage 27A	20	340,400	No Esc		314,320	6,286,400	5,596,000	-	6,286,400	-	-	-	-	-	-	-
Stage 28	34	365,980	No Esc		372,632	12,669,500	800,000	-	9,741,660	2,927,840	-	-	-	-	-	-
Stage 27B	34	336,924			342,439	11,642,919	-	-	-	9,541,583	2,101,335	-	-	-	-	-
Stage 29	33	367,647			386,199	12,744,568	-	-	-	2,258,855	6,948,072	3,537,641	-	-	-	-
Stage 30	29	369,554			404,577	11,732,732	-	-	-	-	-	6,015,490	5,717,243	-	-	-
Stage 31	43	346,087			396,344	17,042,772	-	-	-	-	-	-	3,882,128	9,517,256	3,643,389	-
Stage 32	51	289,475			351,552	17,929,132	-	-	-	-	-	-	-	-	5,155,148	8,452,042
Stage 33	51	289,475			374,672	19,108,281	-	-	-	-	-	-	-	-	-	-
Stage 34	51	289,475			399,294	20,363,982	-	-	-	-	-	-	-	-	-	-
Stage 35	54	289,475			426,355	23,023,182	-	-	-	-	-	-	-	-	-	-
Stage 36	79	196,688			201,715	15,935,484	-	-	-	10,835,689	5,099,794	-	-	-	-	-
Stage 37	48	216,663			228,141	10,950,766	-	-	-	-	10,720,147	230,619	-	-	-	-
Stage 38	37	225,000			241,149	8,922,521	-	-	-	-	-	8,922,521	-	-	-	-
Stage 39	37	225,000			244,888	9,060,867	-	-	-	-	-	8,320,536	740,331	-	-	-
Stage 40	37	225,000			248,685	9,201,358	-	-	-	-	-	-	9,201,358	-	-	-
Stage 41	37	225,000			252,541	9,344,025	-	-	-	-	-	-	8,072,610	1,271,415	-	-
Stage 42	37	225,000			256,457	9,488,902	-	-	-	-	-	-	-	9,488,902	-	-
Stage 43	37	225,000			260,451	9,636,679	-	-	-	-	-	-	-	7,801,904	1,834,775	-
Stage 44	37	225,000			264,489	9,786,101	-	-	-	-	-	-	-	-	9,786,101	-
Stage 45	37	225,000			268,590	9,937,837	-	-	-	-	-	-	-	-	7,505,932	2,431,905
Stage 46	37	225,000			272,755	10,091,925	-	-	-	-	-	-	-	-	-	10,091,925
Stage 47	37	225,000			276,984	10,248,400	-	-	-	-	-	-	-	-	-	7,184,738
Stage 48 - WAPC Land	37	225,000			281,278	10,407,300	-	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	225,000			285,659	10,569,380	-	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	225,000			290,088	10,733,263	-	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	225,000			294,586	10,899,686	-	-	-	-	-	-	-	-	-	-
TOTAL SALES VALUE	2,395					680,162,140	274,756,000	251,802,000	35,630,225	28,299,630	27,669,680	27,026,807	27,613,669	28,079,476	27,925,345	28,160,611
SALE AREA	TOTAL AREA	AVG AREA	AVG REMAIN													
Stage 1	14,753 m²	422 m²	-			14,753m²	14,753m²	14,753m²	-	-	-	-	-	-	-	-
Stage 2	13,161 m²	356 m²	-			13,161m²	13,161m²	13,161m²	-	-	-	-	-	-	-	-
Stage 3	11,481 m²	267 m²	-			11,481m²	11,481m²	11,481m²	-	-	-	-	-	-	-	-
Stage 4	17,531 m²	373 m²	-			17,531m²	17,531m²	17,531m²	-	-	-	-	-	-	-	-
Stage 5	21,385 m²	339 m²	-			21,385m²	21,385m²	21,385m²	-	-	-	-	-	-	-	-
Stage 6A	4,151 m²	519 m²	-			4,151m²	4,151m²	4,151m²	-	-	-	-	-	-	-	-
Stage 6C	4,789 m²	479 m²	-			4,789m²	4,789m²	4,789m²	-	-	-	-	-	-	-	-
Stage 6B	9,319 m²	388 m²	-			9,319m²	9,319m²	9,319m²	-	-	-	-	-	-	-	-
Stage 7	19,069 m²	303 m²	-			19,069m²	19,069m²	19,069m²	-	-	-	-	-	-	-	-
Stage 8	16,509 m²	311 m²	-			16,509m²	16,509m²	16,509m²	-	-	-	-	-	-	-	-
Stage 9	14,553 m²	285 m²	-			14,553m²	14,553m²	14,553m²	-	-	-	-	-	-	-	-
Stage 10	11,840 m²	395 m²	-			11,840m²	11,840m²	11,840m²	-	-	-	-	-	-	-	-
Stage 11	21,915 m²	342 m²	-			21,915m²	21,915m²	21,915m²	-	-	-	-	-	-	-	-
Stage 12	17,797 m²	363 m²	-			17,797m²	17,797m²	17,797m²	-	-	-	-	-	-	-	-
Stage 13A	11,586 m²	313 m²	-			11,586m²	11,586m²	11,586m²	-	-	-	-	-	-	-	-
Stage 13B	14,186 m²	315 m²	-			14,186m²	14,186m²	14,186m²	-	-	-	-	-	-	-	-
Stage 14A	19,990 m²	317 m²	-			19,990m²	19,990m²	19,990m²	-	-	-	-	-	-	-	-
Stage 14B	2,926 m²	293 m²	-			2,926m²	2,926m²	2,926m²	-	-	-	-	-	-	-	-
Stage 15	19,028 m²	346 m²	-			19,028m²	19,028m²	19,028m²	-	-	-	-	-	-	-	-
Stage 16A	6,632 m²	390 m²	403 m²			6,632m²	5,025m²	-	6,632m²	-	-	-	-	-	-	-
Stage 16B	8,922 m²	162 m²	162 m²			8,922m²	-	-	-	-	-	-	-	-	-	-
Stage 17A	10,128 m²	405 m²	-			10,128m²	10,128m²	9,228m²	900m²	-	-	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 17B	13,154 m²	365 m²	391 m²			13,154m²	12,371m²	9,213m²	3,941m²	-	-	-	-	-	-	-
Stage 18A	10,971 m²	378 m²	-			10,971m²	10,971m²	10,971m²	-	-	-	-	-	-	-	-
Stage 18B	11,237 m²	362 m²	-			11,236m²	11,236m²	10,462m²	774m²	-	-	-	-	-	-	-
Stage 18C	8,393 m²	300 m²	300 m²			8,393m²	-	-	-	4,197m²	4,197m²	-	-	-	-	-
Stage 19	15,705 m²	327 m²	327 m²			15,705m²	-	-	-	-	-	-	-	-	-	-
Stage 20	19,776 m²	396 m²	396 m²			19,776m²	-	-	-	-	-	-	-	-	-	-
Stage 21	11,468 m²	280 m²	280 m²			11,468m²	-	-	-	-	-	-	-	-	-	-
Stage 22	17,622 m²	375 m²	375 m²			17,622m²	-	-	-	-	-	-	-	-	-	-
Stage 23	20,014 m²	334 m²	334 m²			20,014m²	-	-	-	-	-	-	-	-	-	-
Stage 24	-	-	-			-	-	-	-	-	-	-	-	-	-	-
Stage 25	20,886 m²	360 m²	357 m²			20,886m²	19,784m²	18,584m²	2,302m²	-	-	-	-	-	-	-
Stage 26	15,903 m²	419 m²	-			15,904m²	15,529m²	5,914m²	9,990m²	-	-	-	-	-	-	-
Stage 27A	6,614 m²	331 m²	370 m²			6,615m²	5,869m²	-	6,615m²	-	-	-	-	-	-	-
Stage 28	13,721 m²	404 m²	396 m²			13,721m²	900m²	-	10,554m²	3,167m²	-	-	-	-	-	-
Stage 27B	13,036 m²	383 m²	383 m²			13,036m²	-	-	-	10,736m²	2,300m²	-	-	-	-	-
Stage 29	13,880 m²	421 m²	421 m²			13,880m²	-	-	-	2,524m²	7,571m²	3,785m²	-	-	-	-
Stage 30	12,461 m²	430 m²	430 m²			12,461m²	-	-	-	-	-	6,445m²	6,016m²	-	-	-
Stage 31	16,428 m²	382 m²	382 m²			16,428m²	-	-	-	-	-	-	3,820m²	9,169m²	3,438m²	-
Stage 32	16,229 m²	318 m²	318 m²			16,229m²	-	-	-	-	-	-	-	-	4,773m²	7,637m²
Stage 33	16,229 m²	318 m²	318 m²			16,229m²	-	-	-	-	-	-	-	-	-	-
Stage 34	16,229 m²	318 m²	318 m²			16,229m²	-	-	-	-	-	-	-	-	-	-
Stage 35	17,184 m²	318 m²	318 m²			17,184m²	-	-	-	-	-	-	-	-	-	-
Stage 36	25,992 m²	329 m²	329 m²			25,992m²	-	-	-	17,767m²	8,225m²	-	-	-	-	-
Stage 37	18,714 m²	390 m²	390 m²			18,714m²	-	-	-	-	18,324m²	390m²	-	-	-	-
Stage 38	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	11,544m²	-	-	-	-
Stage 39	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	10,608m²	936m²	-	-	-
Stage 40	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	11,544m²	-	-	-
Stage 41	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	9,984m²	1,560m²	-	-
Stage 42	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	11,544m²	-	-
Stage 43	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	9,360m²	2,184m²	-
Stage 44	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	11,544m²	-
Stage 45	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	8,736m²	2,808m²
Stage 46	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	11,544m²
Stage 47	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	8,112m²
Stage 48 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
TOTAL SALE AREA	805,115 m²					805,115m²	357,783m²	330,341m²	41,708m²	38,389m²	40,617m²	32,773m²	32,300m²	31,633m²	30,676m²	30,101m²
SETTLEMENTS	TOTALLOTS	FtOC	OFFSET	TITLES												
Stage 1	35	0		May-12 Catalina Central		35	35	35	-	-	-	-	-	-	-	-
Stage 2	37	0		Oct-12 Catalina Central		37	37	37	-	-	-	-	-	-	-	-
Stage 3	43	0		Jan-13 Catalina Central		43	43	43	-	-	-	-	-	-	-	-
Stage 4	47	0		Mar-13 Catalina Central		47	47	47	-	-	-	-	-	-	-	-
Stage 5	63	0		May-13 Catalina Central		63	63	63	-	-	-	-	-	-	-	-
Stage 6A	8	0		Jan-13 Catalina Central		8	8	8	-	-	-	-	-	-	-	-
Stage 6C	10	0		Mar-14 Catalina Central		10	10	10	-	-	-	-	-	-	-	-
Stage 6B	24	0		Jan-15 Catalina Central		24	24	24	-	-	-	-	-	-	-	-
Stage 7	63	0		Oct-13 Catalina Central		63	63	63	-	-	-	-	-	-	-	-
Stage 8	53	0		Jan-14 Catalina Central		53	53	53	-	-	-	-	-	-	-	-
Stage 9	51	0		Apr-14 Catalina Central		51	51	51	-	-	-	-	-	-	-	-
Stage 10	30	0		Apr-14 Catalina Central		30	30	30	-	-	-	-	-	-	-	-
Stage 11	64	0	4	Sep-14 Catalina Central		64	64	64	-	-	-	-	-	-	-	-
Stage 12	49	0	4	Nov-14 Catalina Central		49	49	49	-	-	-	-	-	-	-	-
Stage 13A	37	0		Mar-15 Catalina Central		37	37	37	-	-	-	-	-	-	-	-
Stage 13B	45	0	4	Apr-15 Catalina Central		45	45	45	-	-	-	-	-	-	-	-
Stage 14A	63	0	4	May-15 Catalina Central		63	63	63	-	-	-	-	-	-	-	-
Stage 14B	10	0	4	Oct-16 Catalina Central		10	10	10	-	-	-	-	-	-	-	-
Stage 15	55	0	4	Dec-15 Catalina Central		55	55	55	-	-	-	-	-	-	-	-
Stage 16A	17	0	5	Jan-21 Catalina Central		17	-	-	15	2	-	-	-	-	-	-
Stage 16B	55	0	4	Dec-30 Catalina Central		55	-	-	-	-	-	-	-	-	-	-
Stage 17A	25	0	4	Feb-17 Catalina Central		25	25	23	2	-	-	-	-	-	-	-
Stage 17B	36	0	4	May-18 Catalina Central		36	32	14	22	-	-	-	-	-	-	-
Stage 18A	29	0	4	May-16 Catalina Central		29	29	29	-	-	-	-	-	-	-	-
Stage 18B	31	0	4	Jun-17 Catalina Central		31	30	25	6	-	-	-	-	-	-	-
Stage 18C	28	0	5	Feb-22 Catalina Central		28	-	-	-	6	18	4	-	-	-	-
Stage 19	48	0	5	Oct-31 Catalina Central		48	-	-	-	-	-	-	-	-	-	-
Stage 20	50	0	5	Jun-32 Catalina Central		50	-	-	-	-	-	-	-	-	-	-
Stage 21	41	0	5	Mar-33 Catalina Central		41	-	-	-	-	-	-	-	-	-	-
Stage 22	47	0	5	Sep-33 Catalina Central		47	-	-	-	-	-	-	-	-	-	-
Stage 23	60	0	5	May-34 Catalina Central		60	-	-	-	-	-	-	-	-	-	-
Stage 24	0	0	5	Jan-00 Catalina Central		-	-	-	-	-	-	-	-	-	-	-
Stage 25	58	0	4	Aug-17 Catalina Beach		58	54	51	4	3	-	-	-	-	-	-
Stage 26	38	0	4	Sep-19 Catalina Beach		38	35	7	29	2	-	-	-	-	-	-
Stage 27A	20	0	5	Feb-21 Catalina Beach		20	-	-	19	1	-	-	-	-	-	-
Stage 28	34	0	8	Jul-21 Catalina Beach		34	-	-	-	34	-	-	-	-	-	-
Stage 27B	34	0	7	Feb-22 Catalina Beach		34	-	-	-	22	11	1	-	-	-	-
Stage 29	33	0	6	Jun-22 Catalina Beach		33	-	-	-	-	12	21	-	-	-	-
Stage 30	29	0	5	Mar-24 Catalina Beach		29	-	-	-	-	-	5	24	-	-	-
Stage 31	43	0	5	Jun-25 Catalina Beach		43	-	-	-	-	-	-	-	24	19	-
Stage 32	51	0	5	Mar-27 Catalina Beach		51	-	-	-	-	-	-	-	-	5	24
Stage 33	51	0	5	May-29 Catalina Beach		51	-	-	-	-	-	-	-	-	-	-
Stage 34	51	0	5	Jun-31 Catalina Beach		51	-	-	-	-	-	-	-	-	-	-
Stage 35	54	0	5	Aug-33 Catalina Beach		54	-	-	-	-	-	-	-	-	-	-
Stage 36	79	0	7	Apr-22 Catalina Green		79	-	-	-	28	51	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 37	48	0	US	Mar-23	Catalina Green	48	-	-	-	-	17	31	-	-	-	-
Stage 38	37	0	US	Nov-23	Catalina Green	37	-	-	-	-	-	37	-	-	-	-
Stage 39	37	0	US	May-24	Catalina Green	37	-	-	-	-	-	4	33	-	-	-
Stage 40	37	0	US	Nov-24	Catalina Green	37	-	-	-	-	-	-	37	-	-	-
Stage 41	37	0	US	May-25	Catalina Green	37	-	-	-	-	-	-	2	35	-	-
Stage 42	37	0	US	Nov-25	Catalina Green	37	-	-	-	-	-	-	-	37	-	-
Stage 43	37	0	US	Jun-26	Catalina Green	37	-	-	-	-	-	-	-	-	37	-
Stage 44	37	0	US	Dec-26	Catalina Green	37	-	-	-	-	-	-	-	-	35	2
Stage 45	37	0	US	Jun-27	Catalina Green	37	-	-	-	-	-	-	-	-	-	37
Stage 46	37	0	US	Dec-27	Catalina Green	37	-	-	-	-	-	-	-	-	-	33
Stage 47	37	0	US	Jun-28	Catalina Green	37	-	-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	37	0	US	Dec-28	WAPC	37	-	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	0	US	Jul-29	WAPC	37	-	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	0	US	Jan-30	WAPC	37	-	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	0	US	Jul-30	WAPC	37	-	-	-	-	-	-	-	-	-	-
TOTAL SETTLEMENTS	2,395	Nov-35	--> FINAL SETTLEMENT			2,395	992	936	97	98	109	103	96	96	96	96
CUMULATIVE SETTLEMENTS								936	1,033	1,131	1,240	1,343	1,439	1,535	1,631	1,727
SETTLEMENT AREA	TOTAL AREA	AVG AREA	AVG REMAIN													
Stage 1	14,753 m²	422 m²	-			14,753m²	14,753m²	14,753m²	-	-	-	-	-	-	-	-
Stage 2	13,161 m²	356 m²	-			13,161m²	13,161m²	13,161m²	-	-	-	-	-	-	-	-
Stage 3	11,481 m²	267 m²	-			11,481m²	11,481m²	11,481m²	-	-	-	-	-	-	-	-
Stage 4	17,531 m²	373 m²	-			17,531m²	17,531m²	17,531m²	-	-	-	-	-	-	-	-
Stage 5	21,385 m²	339 m²	-			21,385m²	21,385m²	21,385m²	-	-	-	-	-	-	-	-
Stage 6A	4,151 m²	519 m²	-			4,151m²	4,151m²	4,151m²	-	-	-	-	-	-	-	-
Stage 6C	4,789 m²	479 m²	-			4,789m²	4,789m²	4,789m²	-	-	-	-	-	-	-	-
Stage 6B	9,319 m²	388 m²	-			9,319m²	9,319m²	9,319m²	-	-	-	-	-	-	-	-
Stage 7	19,069 m²	303 m²	-			19,069m²	19,069m²	19,069m²	-	-	-	-	-	-	-	-
Stage 8	16,509 m²	311 m²	-			16,509m²	16,509m²	16,509m²	-	-	-	-	-	-	-	-
Stage 9	14,553 m²	285 m²	-			14,553m²	14,553m²	14,553m²	-	-	-	-	-	-	-	-
Stage 10	11,840 m²	395 m²	-			11,840m²	11,840m²	11,840m²	-	-	-	-	-	-	-	-
Stage 11	21,915 m²	342 m²	-			21,915m²	21,915m²	21,915m²	-	-	-	-	-	-	-	-
Stage 12	17,797 m²	363 m²	-			17,797m²	17,797m²	17,797m²	-	-	-	-	-	-	-	-
Stage 13A	11,586 m²	313 m²	-			11,586m²	11,586m²	11,586m²	-	-	-	-	-	-	-	-
Stage 13B	14,186 m²	315 m²	-			14,186m²	14,186m²	14,186m²	-	-	-	-	-	-	-	-
Stage 14A	19,990 m²	317 m²	-			19,990m²	19,990m²	19,990m²	-	-	-	-	-	-	-	-
Stage 14B	2,926 m²	293 m²	-			2,926m²	2,926m²	2,926m²	-	-	-	-	-	-	-	-
Stage 15	19,028 m²	346 m²	-			19,028m²	19,028m²	19,028m²	-	-	-	-	-	-	-	-
Stage 16A	6,632 m²	390 m²	390 m²			6,632m²	-	-	5,851m²	781m²	-	-	-	-	-	-
Stage 16B	8,922 m²	162 m²	162 m²			8,922m²	-	-	-	-	-	-	-	-	-	-
Stage 17A	10,128 m²	405 m²	-			10,128m²	10,128m²	9,228m²	900m²	-	-	-	-	-	-	-
Stage 17B	13,154 m²	365 m²	386 m²			13,154m²	11,546m²	5,088m²	8,066m²	-	-	-	-	-	-	-
Stage 18A	10,971 m²	378 m²	-			10,971m²	10,971m²	10,971m²	-	-	-	-	-	-	-	-
Stage 18B	11,236 m²	362 m²	-			11,237m²	10,937m²	8,937m²	2,300m²	-	-	-	-	-	-	-
Stage 18C	8,393 m²	300 m²	300 m²			8,393m²	-	-	-	1,799m²	5,396m²	1,199m²	-	-	-	-
Stage 19	15,705 m²	327 m²	327 m²			15,705m²	-	-	-	-	-	-	-	-	-	-
Stage 20	19,776 m²	396 m²	396 m²			19,776m²	-	-	-	-	-	-	-	-	-	-
Stage 21	11,468 m²	280 m²	280 m²			11,468m²	-	-	-	-	-	-	-	-	-	-
Stage 22	17,622 m²	375 m²	375 m²			17,622m²	-	-	-	-	-	-	-	-	-	-
Stage 23	20,014 m²	334 m²	334 m²			20,014m²	-	-	-	-	-	-	-	-	-	-
Stage 24	-	-	-			-	-	-	-	-	-	-	-	-	-	-
Stage 25	20,886 m²	360 m²	369 m²			20,886m²	19,409m²	18,134m²	1,644m²	1,108m²	-	-	-	-	-	-
Stage 26	15,904 m²	419 m²	375 m²			15,903m²	14,693m²	2,680m²	12,473m²	750m²	-	-	-	-	-	-
Stage 27A	6,614 m²	331 m²	323 m²			6,614m²	-	-	6,291m²	323m²	-	-	-	-	-	-
Stage 28	13,721 m²	404 m²	404 m²			13,721m²	-	-	-	13,721m²	-	-	-	-	-	-
Stage 27B	13,036 m²	383 m²	13,036m²			13,036m²	-	-	-	8,435m²	4,218m²	383m²	-	-	-	-
Stage 29	13,880 m²	421 m²	421 m²			13,880m²	-	-	-	5,047m²	8,833m²	-	-	-	-	-
Stage 30	12,461 m²	430 m²	430 m²			12,461m²	-	-	-	-	2,148m²	10,313m²	-	-	-	-
Stage 31	16,428 m²	382 m²	382 m²			16,428m²	-	-	-	-	-	-	9,169m²	7,259m²	-	-
Stage 32	16,229 m²	318 m²	318 m²			16,229m²	-	-	-	-	-	-	-	1,591m²	7,637m²	-
Stage 33	16,229 m²	318 m²	318 m²			16,229m²	-	-	-	-	-	-	-	-	-	-
Stage 34	16,229 m²	318 m²	318 m²			16,229m²	-	-	-	-	-	-	-	-	-	-
Stage 35	17,184 m²	318 m²	318 m²			17,184m²	-	-	-	-	-	-	-	-	-	-
Stage 36	25,992 m²	329 m²	329 m²			25,992m²	-	-	-	9,212m²	16,780m²	-	-	-	-	-
Stage 37	18,714 m²	390 m²	390 m²			18,714m²	-	-	-	-	6,628m²	12,086m²	-	-	-	-
Stage 38	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	11,544m²	-	-	-	-
Stage 39	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	1,248m²	10,296m²	-	-	-
Stage 40	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	11,544m²	-	-	-
Stage 41	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	624m²	10,920m²	-	-
Stage 42	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	11,544m²	-	-
Stage 43	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	11,544m²	-
Stage 44	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	10,920m²	624m²
Stage 45	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	11,544m²
Stage 46	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	10,296m²
Stage 47	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	11,544 m²	312 m²	312 m²			11,544m²	-	-	-	-	-	-	-	-	-	-
TOTAL SETTLEMENT AREA	805,114 m²					805,115m²	343,653m²	321,006m²	37,526m²	36,129m²	38,068m²	37,442m²	32,777m²	31,633m²	31,314m²	30,101m²
CONTRACTS ON HAND	TOTALLOTS				Neg Check											
Stage 1	35															
Stage 2	37															
Stage 3	43															
Stage 4	47															
Stage 5	63															

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 6A		8				-		-	-	-	-	-	-	-	-	-
Stage 6C		10				-		-	-	-	-	-	-	-	-	-
Stage 6B		24				-		-	-	-	-	-	-	-	-	-
Stage 7		63				-		-	-	-	-	-	-	-	-	-
Stage 8		53				-		-	-	-	-	-	-	-	-	-
Stage 9		51				-		-	-	-	-	-	-	-	-	-
Stage 10		30				-		-	-	-	-	-	-	-	-	-
Stage 11		64				-		-	-	-	-	-	-	-	-	-
Stage 12		49				-		-	-	-	-	-	-	-	-	-
Stage 13A		37				-		-	-	-	-	-	-	-	-	-
Stage 13B		45				-		-	-	-	-	-	-	-	-	-
Stage 14A		63				-		-	-	-	-	-	-	-	-	-
Stage 14B		10				-		-	-	-	-	-	-	-	-	-
Stage 15		55				-		-	-	-	-	-	-	-	-	-
Stage 16A		17				-		-	2	-	-	-	-	-	-	-
Stage 16B		55				-		-	-	-	-	-	-	-	-	-
Stage 17A		25				-		-	-	-	-	-	-	-	-	-
Stage 17B		36				-		11	-	-	-	-	-	-	-	-
Stage 18A		29				-		-	-	-	-	-	-	-	-	-
Stage 18B		31				-		4	-	-	-	-	-	-	-	-
Stage 18C		28				-		-	-	8	4	-	-	-	-	-
Stage 19		48				-		-	-	-	-	-	-	-	-	-
Stage 20		50				-		-	-	-	-	-	-	-	-	-
Stage 21		41				-		-	-	-	-	-	-	-	-	-
Stage 22		47				-		-	-	-	-	-	-	-	-	-
Stage 23		60				-		-	-	-	-	-	-	-	-	-
Stage 24		0				-		-	-	-	-	-	-	-	-	-
Stage 25		58				-		1	3	-	-	-	-	-	-	-
Stage 26		38				-		8	2	-	-	-	-	-	-	-
Stage 27A		20				-		-	1	-	-	-	-	-	-	-
Stage 28		34				-		-	26	-	-	-	-	-	-	-
Stage 27B		34				-		-	-	6	1	-	-	-	-	-
Stage 29		33				-		-	-	6	12	-	-	-	-	-
Stage 30		29				-		-	-	-	-	10	-	-	-	-
Stage 31		43				-		-	-	-	-	-	10	10	-	-
Stage 32		51				-		-	-	-	-	-	-	-	10	10
Stage 33		51				-		-	-	-	-	-	-	-	-	-
Stage 34		51				-		-	-	-	-	-	-	-	-	-
Stage 35		54				-		-	-	-	-	-	-	-	-	-
Stage 36		79				-		-	-	26	-	-	-	-	-	-
Stage 37		48				-		-	-	-	30	-	-	-	-	-
Stage 38		37				-		-	-	-	-	-	-	-	-	-
Stage 39		37				-		-	-	-	-	30	-	-	-	-
Stage 40		37				-		-	-	-	-	-	-	-	-	-
Stage 41		37				-		-	-	-	-	-	30	-	-	-
Stage 42		37				-		-	-	-	-	-	-	-	-	-
Stage 43		37				-		-	-	-	-	-	-	30	-	-
Stage 44		37				-		-	-	-	-	-	-	-	2	-
Stage 45		37				-		-	-	-	-	-	-	-	28	-
Stage 46		37				-		-	-	-	-	-	-	-	-	4
Stage 47		37				-		-	-	-	-	-	-	-	-	26
Stage 48 - WAPC Land		37				-		-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land		37				-		-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land		37				-		-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land		37				-		-	-	-	-	-	-	-	-	-
TOTAL CONTRACTS ON HAND		2,395						24	34	46	47	40	40	40	40	40
TITLES ON HAND		TOTALLOTS														
Stage 01		35				-		-	-	-	-	-	-	-	-	-
Stage 02		37				-		-	-	-	-	-	-	-	-	-
Stage 03		43				-		-	-	-	-	-	-	-	-	-
Stage 04		47				-		-	-	-	-	-	-	-	-	-
Stage 05		63				-		-	-	-	-	-	-	-	-	-
Stage 6A		8				-		-	-	-	-	-	-	-	-	-
Stage 6C		10				-		-	-	-	-	-	-	-	-	-
Stage 6B		24				-		-	-	-	-	-	-	-	-	-
Stage 07		63				-		-	-	-	-	-	-	-	-	-
Stage 08		53				-		-	-	-	-	-	-	-	-	-
Stage 09		51				-		-	-	-	-	-	-	-	-	-
Stage 10		30				-		-	-	-	-	-	-	-	-	-
Stage 11		64				-		-	-	-	-	-	-	-	-	-
Stage 12		49				-		-	-	-	-	-	-	-	-	-
Stage 13A		37				-		-	-	6	-	-	-	-	-	-
Stage 13B		45				-		-	-	-	-	-	-	-	-	-
Stage 14A		63				-		-	-	-	-	-	-	-	-	-
Stage 14B		10				-		-	-	-	-	-	-	-	-	-
Stage 15		55				-		-	-	-	-	-	-	-	-	-
Stage 16A		17				-		-	2	-	-	-	-	-	-	-
Stage 16B		55				-		-	-	-	-	-	-	-	-	-
Stage 17A		25				-		2	-	-	-	-	-	-	-	-
Stage 17B		36				-		22	-	-	-	-	-	-	-	-
Stage 18A		29				-		-	-	-	-	-	-	-	-	-
Stage 18B		31				-		6	-	-	-	-	-	-	-	-
Stage 18C		28				-		-	-	22	4	-	-	-	-	-
Stage 19		48				-		-	-	-	-	-	-	-	-	-
Stage 20		50				-		-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 21		41						-	-	-	-	-	-	-	-	-
Stage 22		47						-	-	-	-	-	-	-	-	-
Stage 23		60						-	-	-	-	-	-	-	-	-
Stage 24		0						-	-	-	-	-	-	-	-	-
Stage 25		58						7	3	-	-	-	-	-	-	-
Stage 26		38						31	2	-	-	-	-	-	-	-
Stage 27A		20						-	1	-	-	-	-	-	-	-
Stage 28		34						-	-	-	-	-	-	-	-	-
Stage 27B		34						-	-	12	1	-	-	-	-	-
Stage 29		33						-	-	33	21	-	-	-	-	-
Stage 30		29						-	-	-	-	24	-	-	-	-
Stage 31		43						-	-	-	-	-	43	19	-	-
Stage 32		51						-	-	-	-	-	-	-	46	22
Stage 33		51						-	-	-	-	-	-	-	-	-
Stage 34		51						-	-	-	-	-	-	-	-	-
Stage 35		54						-	-	-	-	-	-	-	-	-
Stage 36		79						-	-	51	-	-	-	-	-	-
Stage 37		48						-	-	-	31	-	-	-	-	-
Stage 38		37						-	-	-	-	-	-	-	-	-
Stage 39		37						-	-	-	-	33	-	-	-	-
Stage 40		37						-	-	-	-	-	-	-	-	-
Stage 41		37						-	-	-	-	-	35	-	-	-
Stage 42		37						-	-	-	-	-	-	-	-	-
Stage 43		37						-	-	-	-	-	-	37	-	-
Stage 44		37						-	-	-	-	-	-	-	2	-
Stage 45		37						-	-	-	-	-	-	-	37	-
Stage 46		37						-	-	-	-	-	-	-	-	4
Stage 47		37						-	-	-	-	-	-	-	-	37
Stage 48 - WAPC Land		37						-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land		37						-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land		37						-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land		37						-	-	-	-	-	-	-	-	-
TOTAL TITLES ON HAND		2,395						68	8	124	57	57	78	56	85	63
TITLED UNSOLD STOCK																
Stage 01								-	-	-	-	-	-	-	-	-
Stage 02								-	-	-	-	-	-	-	-	-
Stage 03								-	-	-	-	-	-	-	-	-
Stage 04								-	-	-	-	-	-	-	-	-
Stage 05								-	-	-	-	-	-	-	-	-
Stage 6A								-	-	-	-	-	-	-	-	-
Stage 6C								-	-	-	-	-	-	-	-	-
Stage 6B								-	-	-	-	-	-	-	-	-
Stage 07								-	-	-	-	-	-	-	-	-
Stage 08								-	-	-	-	-	-	-	-	-
Stage 09								-	-	-	-	-	-	-	-	-
Stage 10								-	-	-	-	-	-	-	-	-
Stage 11								-	-	-	-	-	-	-	-	-
Stage 12								-	-	-	-	-	-	-	-	-
Stage 13A								-	-	-	-	-	-	-	-	-
Stage 13B								-	-	-	-	-	-	-	-	-
Stage 14A								-	-	-	-	-	-	-	-	-
Stage 14B								-	-	-	-	-	-	-	-	-
Stage 15								-	-	-	-	-	-	-	-	-
Stage 16A								-	-	-	-	-	-	-	-	-
Stage 16B								-	-	-	-	-	-	-	-	-
Stage 17A								-	-	-	-	-	-	-	-	-
Stage 17B								-	-	-	-	-	-	-	-	-
Stage 18A								-	-	-	-	-	-	-	-	-
Stage 18B								-	-	-	-	-	-	-	-	-
Stage 18C								-	-	13	-	-	-	-	-	-
Stage 19								-	-	-	-	-	-	-	-	-
Stage 20								-	-	-	-	-	-	-	-	-
Stage 21								-	-	-	-	-	-	-	-	-
Stage 22								-	-	-	-	-	-	-	-	-
Stage 23								-	-	-	-	-	-	-	-	-
Stage 24								-	-	-	-	-	-	-	-	-
Stage 25								4	-	-	-	-	-	-	-	-
Stage 26								6	-	-	-	-	-	-	-	-
Stage 27A								-	-	-	-	-	-	-	-	-
Stage 28								-	-	-	-	-	-	-	-	-
Stage 27B								-	-	5	-	-	-	-	-	-
Stage 29								-	-	26	7	-	-	-	-	-
Stage 30								-	-	-	-	12	-	-	-	-
Stage 31								-	-	-	-	-	31	7	-	-
Stage 32								-	-	-	-	-	-	-	34	10
Stage 33								-	-	-	-	-	-	-	-	-
Stage 34								-	-	-	-	-	-	-	-	-
Stage 35								-	-	-	-	-	-	-	-	-
Stage 36								-	-	19	-	-	-	-	-	-
Stage 37								-	-	-	-	-	-	-	-	-
Stage 38								-	-	-	-	-	-	-	-	-
Stage 39								-	-	-	-	-	-	-	-	-
Stage 40								-	-	-	-	-	-	-	-	-
Stage 41								-	-	-	-	-	-	-	-	-
Stage 42								-	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 43								-	-	-	-	-	-	1	-	-
Stage 44								-	-	-	-	-	-	-	-	-
Stage 45								-	-	-	-	-	-	-	3	-
Stage 46								-	-	-	-	-	-	-	-	-
Stage 47								-	-	-	-	-	-	-	-	5
Stage 48 - WAPC Land								-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land								-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land								-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land								-	-	-	-	-	-	-	-	-
TOTAL UNSOLD STOCK								10	-	63	7	12	31	8	37	15
CLOSING STOCK					<i>Neg Check</i>											
Stage 1					-			-	-	-	-	-	-	-	-	-
Stage 2					-			-	-	-	-	-	-	-	-	-
Stage 3					-			-	-	-	-	-	-	-	-	-
Stage 4A					-			-	-	-	-	-	-	-	-	-
Stage 5					-			-	-	-	-	-	-	-	-	-
Stage 6A					-			-	-	-	-	-	-	-	-	-
Stage 6C					-			-	-	-	-	-	-	-	-	-
Stage 6B					-			-	-	-	-	-	-	-	-	-
Stage 7					-			-	-	-	-	-	-	-	-	-
Stage 8					-			-	-	-	-	-	-	-	-	-
Stage 9					-			-	-	-	-	-	-	-	-	-
Stage 10					-			-	-	-	-	-	-	-	-	-
Stage 11					-			-	-	-	-	-	-	-	-	-
Stage 12					-			-	-	-	-	-	-	-	-	-
Stage 13A					-			-	-	-	-	-	-	-	-	-
Stage 13B					-			-	-	-	-	-	-	-	-	-
Stage 14A					-			-	-	-	-	-	-	-	-	-
Stage 14B					-			-	-	-	-	-	-	-	-	-
Stage 15					-			-	-	-	-	-	-	-	-	-
Stage 16A					-			-	-	-	-	-	-	-	-	-
Stage 16B					-			-	-	-	-	-	-	-	-	-
Stage 17A					-			2	-	-	-	-	-	-	-	-
Stage 17B					-			11	-	-	-	-	-	-	-	-
Stage 18A					-			-	-	-	-	-	-	-	-	-
Stage 18B					-			2	-	-	-	-	-	-	-	-
Stage 18C					-			-	-	14	-	-	-	-	-	-
Stage 19					-			-	-	-	-	-	-	-	-	-
Stage 20					-			-	-	-	-	-	-	-	-	-
Stage 21					-			-	-	-	-	-	-	-	-	-
Stage 22					-			-	-	-	-	-	-	-	-	-
Stage 23					-			-	-	-	-	-	-	-	-	-
Stage 24					-			-	-	-	-	-	-	-	-	-
Stage 25					-			2	-	-	-	-	-	-	-	-
Stage 26					-			23	-	-	-	-	-	-	-	-
Stage 27A					-			-	-	-	-	-	-	-	-	-
Stage 28					-			-	8	-	-	-	-	-	-	-
Stage 27B					-			-	-	6	-	-	-	-	-	-
Stage 29					-			-	-	27	9	-	-	-	-	-
Stage 30					-			-	-	-	-	14	-	-	-	-
Stage 31					-			-	-	-	-	-	33	9	-	-
Stage 32					-			-	-	-	-	-	-	-	36	12
Stage 33					-			-	-	-	-	-	-	-	-	-
Stage 34					-			-	-	-	-	-	-	-	-	-
Stage 35					-			-	-	-	-	-	-	-	-	-
Stage 36					-			-	-	25	-	-	-	-	-	-
Stage 37					-			-	-	-	1	-	-	-	-	-
Stage 38					-			-	-	-	37	-	-	-	-	-
Stage 39					-			-	-	-	-	3	-	-	-	-
Stage 40					-			-	-	-	-	37	-	-	-	-
Stage 41					-			-	-	-	-	-	5	-	-	-
Stage 42					-			-	-	-	-	-	37	-	-	-
Stage 43					-			-	-	-	-	-	-	7	-	-
Stage 44					-			-	-	-	-	-	-	-	-	-
Stage 45					-			-	-	-	-	-	-	-	9	-
Stage 46					-			-	-	-	-	-	-	-	-	-
Stage 47					-			-	-	-	-	-	-	-	-	11
Stage 48 - WAPC Land					-			-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land					-			-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land					-			-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land					-			-	-	-	-	-	-	-	-	-
TOTAL CLOSING STOCK								40	8	72	47	54	75	16	45	23
LOT INCOME	TOTALLOTS	UNESCALATED AVG.	ESCALATED AVG.	UNESCALATED TOTAL												
Stage 1	35		244,514	0	8,558,000	8,558,000	8,558,000	-	-	-	-	-	-	-	-	-
Stage 2	37		220,473	0	8,157,500	8,157,500	8,157,500	-	-	-	-	-	-	-	-	-
Stage 3	43		173,605	0	7,465,000	7,465,000	7,465,000	-	-	-	-	-	-	-	-	-
Stage 4	47		228,638	0	10,746,000	10,746,000	10,746,000	-	-	-	-	-	-	-	-	-
Stage 5	63		218,635	0	13,774,000	13,774,000	13,774,000	-	-	-	-	-	-	-	-	-
Stage 6A	8		334,375	0	2,675,000	2,675,000	2,675,000	-	-	-	-	-	-	-	-	-
Stage 6C	10		370,800	0	3,708,000	3,708,000	3,708,000	-	-	-	-	-	-	-	-	-
Stage 6B	24		310,500	0	7,452,000	7,452,000	7,452,000	-	-	-	-	-	-	-	-	-
Stage 7	63		213,524	0	13,452,000	13,452,000	13,452,000	-	-	-	-	-	-	-	-	-
Stage 8	53		229,170	0	12,146,000	12,146,000	12,146,000	-	-	-	-	-	-	-	-	-
Stage 9	51		235,275	0	11,999,000	11,999,000	11,999,000	-	-	-	-	-	-	-	-	-
Stage 10	30		300,667	0	9,020,000	9,020,000	9,020,000	-	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 11		64		275,172	0	17,611,000	17,611,000	17,611,000	-	-	-	-	-	-	-	-
Stage 12		49		287,000	0	14,063,000	14,063,000	14,063,000	-	-	-	-	-	-	-	-
Stage 13A		37		261,486	0	9,675,000	9,675,000	9,675,000	-	-	-	-	-	-	-	-
Stage 13B		45		268,956	0	12,103,000	12,103,000	12,103,000	-	-	-	-	-	-	-	-
Stage 14A		63		266,413	0	16,784,000	16,784,000	16,784,000	-	-	-	-	-	-	-	-
Stage 14B		10		244,400	0	2,444,000	2,444,000	2,444,000	-	-	-	-	-	-	-	-
Stage 15		55		280,800	0	15,444,000	15,444,000	15,444,000	-	-	-	-	-	-	-	-
Stage 16A		17	269,140	265,016	0	4,575,380	4,505,280	-	3,970,235	535,045	-	-	-	-	-	-
Stage 16B		55	102,067	136,216	0	5,613,670	7,491,889	-	-	-	-	-	-	-	-	-
Stage 17A		25	0	310,960	0	7,774,000	7,774,000	7,135,000	639,000	-	-	-	-	-	-	-
Stage 17B		36	0	275,208	0	9,907,500	8,714,500	3,956,000	5,951,500	-	-	-	-	-	-	-
Stage 18A		29		297,448	0	8,626,000	8,626,000	8,626,000	-	-	-	-	-	-	-	-
Stage 18B		31	0	285,903	0	8,863,000	8,557,000	7,194,000	1,669,000	-	-	-	-	-	-	-
Stage 18C		28	191,536	197,714	0	5,363,000	5,535,995	-	-	1,168,966	3,566,341	800,688	-	-	-	-
Stage 19		48	210,500	287,015	0	10,104,015	13,776,706	-	-	-	-	-	-	-	-	-
Stage 20		50	240,667	334,896	0	12,033,355	16,744,799	-	-	-	-	-	-	-	-	-
Stage 21		41	196,207	278,262	0	8,044,478	11,408,726	-	-	-	-	-	-	-	-	-
Stage 22		47	238,519	344,517	0	11,210,371	16,192,278	-	-	-	-	-	-	-	-	-
Stage 23		60	223,999	330,827	0	13,439,915	19,849,620	-	-	-	-	-	-	-	-	-
Stage 24		0														
Stage 25		58	328,385	350,162	0	20,309,385	18,901,000	17,733,000	1,528,000	1,048,385	-	-	-	-	-	-
Stage 26		38	0	372,171	0	14,142,500	13,042,500	2,463,000	10,950,500	729,000	-	-	-	-	-	-
Stage 27A		20	340,400	314,320	0	6,808,000	6,286,400	-	5,959,726	326,674	-	-	-	-	-	-
Stage 28		34	365,980	372,632	0	12,443,320	12,669,500	-	-	12,669,500	-	-	-	-	-	-
Stage 27B		34	336,924	342,439	0	11,455,425	11,642,919	-	-	7,488,162	3,806,905	347,851	-	-	-	-
Stage 29		33	367,647	386,199	0	12,132,367	12,744,568	-	-	-	4,568,744	8,175,824	-	-	-	-
Stage 30		29	369,554	404,577	0	10,717,066	11,732,732	-	-	-	-	2,001,107	9,731,625	-	-	-
Stage 31		43	346,087	396,344	0	14,881,751	17,042,772	-	-	-	-	-	-	9,417,568	7,625,204	-
Stage 32		51	289,475	351,552	0	14,763,201	17,929,132	-	-	-	-	-	-	-	1,714,907	8,356,637
Stage 33		51	289,475	374,672	0	14,763,201	19,108,281	-	-	-	-	-	-	-	-	-
Stage 34		51	289,475	399,294	0	14,763,201	20,363,982	-	-	-	-	-	-	-	-	-
Stage 35		54	289,475	426,355	0	15,631,624	23,023,182	-	-	-	-	-	-	-	-	-
Stage 36		79	196,688	201,715	0	15,538,382	15,935,484	-	-	5,609,405	10,326,078	-	-	-	-	-
Stage 37		48	216,663	228,141	0	10,399,840	10,950,766	-	-	-	3,869,203	7,081,562	-	-	-	-
Stage 38		37	225,000	241,149	0	8,325,000	8,922,521	-	-	-	-	8,922,521	-	-	-	-
Stage 39		37	225,000	244,888	0	8,325,000	9,060,867	-	-	-	-	977,652	8,083,215	-	-	-
Stage 40		37	225,000	248,685	0	8,325,000	9,201,358	-	-	-	-	-	9,201,358	-	-	-
Stage 41		37	225,000	252,541	0	8,325,000	9,344,025	-	-	-	-	-	503,901	8,840,123	-	-
Stage 42		37	225,000	256,457	0	8,325,000	9,488,902	-	-	-	-	-	-	9,488,902	-	-
Stage 43		37	225,000	260,451	0	8,325,000	9,636,679	-	-	-	-	-	-	-	9,636,679	-
Stage 44		37	225,000	264,489	0	8,325,000	9,786,101	-	-	-	-	-	-	-	9,256,916	529,184
Stage 45		37	225,000	268,590	0	8,325,000	9,937,837	-	-	-	-	-	-	-	-	9,937,837
Stage 46		37	225,000	272,755	0	8,325,000	10,091,925	-	-	-	-	-	-	-	-	9,000,478
Stage 47		37	225,000	276,984	0	8,325,000	10,248,400	-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land		37	225,000	281,278	0	8,325,000	10,407,300	-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land		37	225,000	285,659	0	8,325,000	10,569,380	-	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land		37	225,000	290,088	0	8,325,000	10,733,263	-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land		37	225,000	294,586	0	8,325,000	10,899,686	-	-	-	-	-	-	-	-	-
TOTAL LOT INCOME		2,395				680,162,140	262,891,500	244,383,500	30,667,961	29,575,138	26,137,271	28,307,206	27,520,099	27,746,593	28,233,707	27,824,137
SPECIAL SITE INCOME																
Special Sites: Sales Office Sale			320 m ² Complete			477,000	477,000	477,000	-	-	-	-	-	-	-	-
Special Sites: Charity Home			520 m ² Complete			707,500	707,500	707,500	-	-	-	-	-	-	-	-
GHS R60 Stage 1			4,600 m ² Complete			1,200,000	1,200,000	1,200,000	-	-	-	-	-	-	-	-
GHS R60 Stage 4			2,295 m ² Complete			695,000	695,000	695,000	-	-	-	-	-	-	-	-
Stage 11 Local Centre			4,011 m ² Complete			1,400,000	1,400,000	1,400,000	-	-	-	-	-	-	-	-
Stage 18C Demonstration Lot 1 (Land & Building)			Removed			-	-	-	-	-	-	-	-	-	-	-
GHS Stage 25 - Lot 2179			Removed			-	-	-	-	-	-	-	-	-	-	-
GHS Stage 28 (formerly GHS 9 - Catalina Beach and 0.1795ha)			Removed			-	-	-	-	-	-	-	-	-	-	-
Special Sites: Catalina Beach Sales Office Land & Building	846,576		255 m ²	May-24	May-24	1 Mths	846,576	-	-	-	-	846,576	-	-	-	-
Special Sites: Catalina Green Sales Office Building Only	500,000			Nov-35	Nov-35	1 Mths	500,000	-	-	-	-	-	-	-	-	-
GHS Stage 17B - Lot 341	1,730,250		6,921 m ²	Mar-23	Mar-23	1 Mths	1,883,346	-	-	-	1,883,346	-	-	-	-	-
GHS - School Site 1	1,797,250		7,189 m ²	Mar-30	Mar-30	1 Mths	2,249,989	-	-	-	-	-	-	-	-	-
GHS - School Site 2	359,000		1,436 m ²	Jun-30	Jun-30	1 Mths	451,685	-	-	-	-	-	-	-	-	-
GHS Stage 25 - Lot 2137	1,732,420		4,559 m ²	Dec-24	Dec-24	1 Mths	1,952,820	-	-	-	-	-	1,952,820	-	-	-
GHS Stage 28 - Lot 2138	1,432,220		3,769 m ²	Dec-24	Dec-24	1 Mths	1,614,428	-	-	-	-	-	1,614,428	-	-	-
Beach Commercial Site	750,500		1,975 m ²	Jun-26	Jun-26	1 Mths	871,721	-	-	-	-	-	-	871,721	-	-
GHS 1 Catalina Green	1,188,000		3,960 m ²	Nov-24	Nov-24	1 Mths	1,336,910	-	-	-	-	-	1,336,910	-	-	-
GHS 2 Catalina Green	666,600		2,222 m ²	Nov-26	Nov-26	1 Mths	780,743	-	-	-	-	-	-	-	780,743	-
GHS 3 Catalina Green	956,700		3,189 m ²	Nov-28	Nov-28	1 Mths	1,166,208	-	-	-	-	-	-	-	-	-
GHS 4 Catalina Green	823,200		2,744 m ²	Nov-30	Nov-30	1 Mths	1,044,391	-	-	-	-	-	-	-	-	-
GHS 5 Catalina Green	713,100		2,377 m ²	Nov-32	Nov-32	1 Mths	941,598	-	-	-	-	-	-	-	-	-
Catalina Green Commercial Site	7,005,250		20,015 m ²	Jun-22	Jun-22	1 Mths	7,511,660	-	-	7,511,660	-	-	-	-	-	-
TOTAL SPECIAL SITE INCOME						27,631,575	4,479,500	4,479,500	-	7,511,660	1,883,346	846,576	4,904,158	871,721	780,743	-
OTHER INCOME																
Forfeited deposits						27,273	27,273	22,727	4,545	-	-	-	-	-	-	-
Interest Income						89,000	89,000	85,114	3,887	-	-	-	-	-	-	-
Other Income						147,570	147,570	147,570	-	-	-	-	-	-	-	-
TOTAL OTHER INCOME						263,843	263,843	255,411	8,432	-	-	-	-	-	-	-
TOTAL INCOME						708,057,558	267,634,843	249,118,411	30,676,393	37,086,798	28,020,617	29,153,782	32,424,256	28,618,314	29,014,450	27,824,137
DIRECT SELLING COSTS																
Stage 1 Margin GST	\$4,500 /Lot	\$24m Margin				574,649	574,649	574,649	-	-	-	-	-	-	-	-
Stage 2 Margin GST	10,021	\$24m Margin				126,595	126,595	126,595	-	-	-	-	-	-	-	-
Stage 3 Margin GST	10,021	\$24m Margin				127,144	127,144	127,144	-	-	-	-	-	-	-	-
Stage 4 Margin GST	4,545	\$50,000 improvements per lot				146,683	146,683	146,683	-	-	-	-	-	-	-	-
Stage 5 Margin GST	4,545	\$50,000 improvements per lot				250,563	250,563	250,563	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 6A Margin GST	4,545	\$50,000 improvements per lot				24,565	24,565	24,565	-	-	-	-	-	-	-	-
Stage 6C Margin GST	4,545	\$50,000 improvements per lot				37,258	37,258	37,258	-	-	-	-	-	-	-	-
Stage 6B Margin GST	4,545	\$50,000 improvements per lot				76,325	76,325	76,325	-	-	-	-	-	-	-	-
Stage 7 Margin GST	4,545	\$50,000 improvements per lot				160,984	160,984	160,984	-	-	-	-	-	-	-	-
Stage 8 Margin GST	4,545	\$50,000 improvements per lot				193,475	193,475	193,475	-	-	-	-	-	-	-	-
Stage 9 Margin GST	4,545	\$50,000 improvements per lot				202,014	202,014	202,014	-	-	-	-	-	-	-	-
Stage 10 Margin GST	4,545	\$50,000 improvements per lot				114,915	114,915	114,915	-	-	-	-	-	-	-	-
Stage 11 Margin GST	4,545	\$50,000 improvements per lot				260,782	260,782	260,782	-	-	-	-	-	-	-	-
Stage 12 Margin GST	4,545	\$50,000 improvements per lot				159,262	159,262	159,262	-	-	-	-	-	-	-	-
Stage 13A Margin GST	4,545	\$50,000 improvements per lot				134,008	134,008	134,008	-	-	-	-	-	-	-	-
Stage 13B Margin GST	4,545	\$50,000 improvements per lot				138,215	138,215	138,215	-	-	-	-	-	-	-	-
Stage 14A Margin GST	4,545	\$50,000 improvements per lot				181,081	181,081	181,081	-	-	-	-	-	-	-	-
Stage 14B Margin GST	4,545	\$50,000 improvements per lot				30,357	30,357	30,357	-	-	-	-	-	-	-	-
Stage 15 Margin GST	4,545	\$50,000 improvements per lot				158,048	158,048	158,048	-	-	-	-	-	-	-	-
Stage 16A Margin GST	4,545	\$50,000 improvements per lot				77,307	-	-	68,182	9,125	-	-	-	-	-	-
Stage 16B Margin GST	4,545	\$50,000 improvements per lot				336,994	-	-	-	-	-	-	-	-	-	-
Stage 17A Margin GST	4,545	\$50,000 improvements per lot				75,750	75,750	69,162	6,588	-	-	-	-	-	-	-
Stage 17B Margin GST	4,545	\$50,000 improvements per lot				90,323	72,141	28,544	61,779	-	-	-	-	-	-	-
Stage 18A Margin GST	4,545	\$50,000 improvements per lot				89,733	89,733	89,733	-	-	-	-	-	-	-	-
Stage 18B Margin GST	4,545	\$50,000 improvements per lot				89,792	85,246	70,900	18,891	-	-	-	-	-	-	-
Stage 18C Margin GST	4,545	\$50,000 improvements per lot				133,029	-	-	-	27,986	85,654	19,389	-	-	-	-
Stage 19 Margin GST	4,545	\$50,000 improvements per lot				301,226	-	-	-	-	-	-	-	-	-	-
Stage 20 Margin GST	4,545	\$50,000 improvements per lot				320,230	-	-	-	-	-	-	-	-	-	-
Stage 21 Margin GST	4,545	\$50,000 improvements per lot				267,622	-	-	-	-	-	-	-	-	-	-
Stage 22 Margin GST	4,545	\$50,000 improvements per lot				312,453	-	-	-	-	-	-	-	-	-	-
Stage 23 Margin GST	4,545	\$50,000 improvements per lot				407,855	-	-	-	-	-	-	-	-	-	-
Stage 24 Margin GST	4,545	\$50,000 improvements per lot				-	-	-	-	-	-	-	-	-	-	-
Stage 25 Margin GST	4,545	\$50,000 improvements per lot				243,517	225,267	210,384	19,429	13,705	-	-	-	-	-	-
Stage 26 Margin GST	4,545	\$50,000 improvements per lot				131,290	117,619	18,990	103,175	9,125	-	-	-	-	-	-
Stage 27A Margin GST	4,545	\$50,000 improvements per lot				90,943	-	-	86,364	4,580	-	-	-	-	-	-
Stage 28 Margin GST	4,545	\$50,000 improvements per lot				157,111	-	-	-	157,111	-	-	-	-	-	-
Stage 27B Margin GST	4,545	\$50,000 improvements per lot				159,749	-	-	-	102,587	52,324	4,838	-	-	-	-
Stage 29 Margin GST	4,545	\$50,000 improvements per lot				159,947	-	-	-	-	57,126	102,821	-	-	-	-
Stage 30 Margin GST	4,545	\$50,000 improvements per lot				146,124	-	-	-	-	-	24,815	121,308	-	-	-
Stage 31 Margin GST	4,545	\$50,000 improvements per lot				226,649	-	-	-	-	-	-	-	124,998	101,651	-
Stage 32 Margin GST	4,545	\$50,000 improvements per lot				285,068	-	-	-	-	-	-	-	-	27,149	132,718
Stage 33 Margin GST	4,545	\$50,000 improvements per lot				303,816	-	-	-	-	-	-	-	-	-	-
Stage 34 Margin GST	4,545	\$50,000 improvements per lot				323,781	-	-	-	-	-	-	-	-	-	-
Stage 35 Margin GST	4,545	\$50,000 improvements per lot				366,062	-	-	-	-	-	-	-	-	-	-
Stage 36 Margin GST	4,545	\$50,000 improvements per lot				373,820	-	-	-	130,980	242,839	-	-	-	-	-
Stage 37 Margin GST	4,545	\$50,000 improvements per lot				232,626	-	-	-	-	81,852	150,774	-	-	-	-
Stage 38 Margin GST	4,545	\$50,000 improvements per lot				182,517	-	-	-	-	-	182,517	-	-	-	-
Stage 39 Margin GST	4,545	\$50,000 improvements per lot				185,347	-	-	-	-	-	19,892	165,456	-	-	-
Stage 40 Margin GST	4,545	\$50,000 improvements per lot				188,221	-	-	-	-	-	-	188,221	-	-	-
Stage 41 Margin GST	4,545	\$50,000 improvements per lot				191,140	-	-	-	-	-	-	10,248	180,891	-	-
Stage 42 Margin GST	4,545	\$50,000 improvements per lot				194,103	-	-	-	-	-	-	-	194,103	-	-
Stage 43 Margin GST	4,545	\$50,000 improvements per lot				197,126	-	-	-	-	-	-	-	-	197,126	-
Stage 44 Margin GST	4,545	\$50,000 improvements per lot				200,183	-	-	-	-	-	-	-	-	189,274	10,909
Stage 45 Margin GST	4,545	\$50,000 improvements per lot				203,287	-	-	-	-	-	-	-	-	-	203,287
Stage 46 Margin GST	4,545	\$50,000 improvements per lot				206,439	-	-	-	-	-	-	-	-	-	183,958
Stage 47 Margin GST	4,545	\$50,000 improvements per lot				209,639	-	-	-	-	-	-	-	-	-	-
Stage 48 Margin GST - WAPC Land	4,545	\$50,000 improvements per lot				212,890	-	-	-	-	-	-	-	-	-	-
Stage 49 Margin GST - WAPC Land	4,545	\$50,000 improvements per lot				216,205	-	-	-	-	-	-	-	-	-	-
Stage 50 Margin GST - WAPC Land	4,545	\$50,000 improvements per lot				219,558	-	-	-	-	-	-	-	-	-	-
Stage 51 Margin GST - WAPC Land	4,545	\$50,000 improvements per lot				222,962	-	-	-	-	-	-	-	-	-	-
Sales Office GST						39,127	39,127	39,127	-	-	-	-	-	-	-	-
Catalina Beach Sales Office Land & Building GST		Assumed full GST				76,961	-	-	-	-	-	76,961	-	-	-	-
Catalina Green Sales Office Land & Building GST		Assumed full GST				45,455	-	-	-	-	-	-	-	-	-	-
Charity Home Margin GST		Assumed full GST				64,318	64,318	64,318	-	-	-	-	-	-	-	-
GHS R60 Stage 1 Margin GST		Complete				109,091	109,091	109,091	-	-	-	-	-	-	-	-
GHS R60 Stage 4 Margin GST		Complete				15,967	15,967	15,967	-	-	-	-	-	-	-	-
Stage 11 Local Centre GST		Complete				26,791	26,791	26,791	-	-	-	-	-	-	-	-
GHS Stage 17B - Lot 341 GST		Assumed full GST	55 DUE's			171,213	-	-	-	-	171,213	-	-	-	-	-
Stage 18C Demonstration Lot 1 (Land & Building) GST		Assumed full GST				-	-	-	-	-	-	-	-	-	-	-
GHS - School Site 1 GST		Assumed full GST	22 DUE's			204,544	-	-	-	-	-	-	-	-	-	-
GHS - School Site 2 GST		Assumed full GST	4 DUE's			41,062	-	-	-	-	-	-	-	-	-	-
GHS Stage 25 - Lot 2137 GST		Assumed full GST	50 DUE's			177,529	-	-	-	-	-	-	177,529	-	-	-
GHS Stage 25 - Lot 2179 GST		Assumed full GST	0 DUE's			-	-	-	-	-	-	-	-	-	-	-
GHS Stage 28 - Lot 2138 GST		Assumed full GST	23 DUE's			146,766	-	-	-	-	-	-	146,766	-	-	-
GHS Stage 28 (formerly GHS 9) GST		Assumed full GST	0 DUE's			-	-	-	-	-	-	-	-	-	-	-
GHS 1 Catalina Green GST		Assumed full GST				121,537	-	-	-	-	-	-	121,537	-	-	-
GHS 2 Catalina Green GST		Assumed full GST				70,977	-	-	-	-	-	-	-	-	70,977	-
GHS 3 Catalina Green GST		Assumed full GST				106,019	-	-	-	-	-	-	-	-	-	-
GHS 4 Catalina Green GST		Assumed full GST				94,945	-	-	-	-	-	-	-	-	-	-
GHS 5 Catalina Green GST		Assumed full GST				85,600	-	-	-	-	-	-	-	-	-	-
Catalina Green Commercial Site GST		Assumed full GST				682,878	-	-	-	682,878	-	-	-	-	-	-
Selling Commission	2.10%					14,283,405	5,520,722	5,132,054	644,027	621,078	548,883	594,451	577,922	582,678	592,908	584,307
Project Management	2.25%					15,303,648	5,915,059	5,498,629	690,029	665,441	588,089	636,912	619,202	624,298	635,258	626,043
Selling Commission Special Sites	2.10%					565,406	79,212	79,212	-	157,745	39,550	17,778	102,987	18,306	16,396	-
Project Management Special Sites	2.25%					605,792	84,870	84,870	-	169,012	42,375	19,048	110,344	19,614	17,567	-
Settlement Fees	\$800 /Lot					1,489,183	355,583	329,924	58,459	79,200	88,000	83,200	79,200	77,600	77,600	76,800
Display builder rebates	1,622,886	Allows for \$825k Green in future		Aug-25	Aug-25	1,770,315	797,886	797,886	30,000	-	-	-	-	942,429	-	-
Construction Rebates & Campaign Incentives	\$10,000 /Lot	\$10k for 1st stage Green	Manual elements →			1,862,552	1,062,552	535,552	537,000	280,000	510,000	-	-	-	-	-
Construction Recycling rebate	\$300 /Lot					704,020	157,000	157,000	17,417	28,786	34,223	37,855	33,506	33,147	33,816	34,499
Fencing Package	\$3,500 /Lot	Offset 12mth	Manual elements →			9,297,670	1,519,872	1,501,273	42,717	422,715	405,938	467,638	458,612	445,109	463,259	482,149

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Special Sites: Sales Office Furniture & Fitout Western		Complete				51,760	51,760	51,760	-	-	-	-	-	-	-	-
Lot 1 Group Housing Site Construction costs		Complete				172,782	172,782	172,782	-	-	-	-	-	-	-	-
Stage 18C Demonstration Lot 1 (Building)		Removed				-	-	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Construction Western	573,745		Feb-21	Mar-21	2 Mths	573,745	573,015	573,015	730	-	-	-	-	-	-	-
Special Sites: Sales Office Construction Green	500,000		Mar-23	Feb-24	12 Mths	549,258	-	-	-	-	181,868	367,390	-	-	-	-
Special Sites: Sales Office Furniture & Fitout Green	100,000		Mar-24	May-24	3 Mths	111,230	-	-	-	-	-	111,230	-	-	-	-
Sales office carparks Green	240,000	100 bays	Mar-24	Apr-24	2 Mths	266,731	-	-	-	-	-	266,731	-	-	-	-
Security Cameras		Complete				19,560	19,560	19,560	-	-	-	-	-	-	-	-
Stage 17B GHS - Lot 341	351,072		Sep-22	Feb-23	6 Mths	379,916	-	-	-	-	379,916	-	-	-	-	-
GHS School Site 1 Construction	872,112	7,189 m²	Sep-29	Feb-30	6 Mths	1,085,462	-	-	-	-	-	-	-	-	-	-
GHS School Site 2 Construction	174,204	1,436 m²	Dec-29	May-30	6 Mths	217,907	-	-	-	-	-	-	-	-	-	-
GHS 1 Catalina Green Construction		3,960 m²	May-24	Oct-24	6 Mths	-	-	-	-	-	-	-	-	-	-	-
GHS 2 Catalina Green Construction		2,222 m²	May-26	Oct-26	6 Mths	-	-	-	-	-	-	-	-	-	-	-
GHS 3 Catalina Green Construction		3,189 m²	May-28	Oct-28	6 Mths	-	-	-	-	-	-	-	-	-	-	-
GHS 4 Catalina Green Construction		2,744 m²	May-30	Oct-30	6 Mths	-	-	-	-	-	-	-	-	-	-	-
GHS 5 Catalina Green Construction		2,377 m²	May-32	Oct-32	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Catalina Green Commercial Site Construction		20,015 m²	Dec-21	May-22	6 Mths	-	-	-	-	-	-	-	-	-	-	-
TOTAL SPECIAL SITE AND OTHER DEVELOPMENT COSTS						4,410,106	1,798,873	1,798,873	730		561,784	745,351				
LOT PRODUCTION	AMOUNT		START	FINISH	DURATION											
Main 01 Bulk Earthworks stgs 1-4,6		Complete				2,122,407	2,122,407	2,122,407	-	-	-	-	-	-	-	-
Main 01 Survey / Titles		Complete				24,940	24,940	24,940	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants		Complete				132,887	132,887	132,887	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 5 & 7		Complete				2,368,798	2,368,798	2,368,798	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 5 & 7		Complete				121,827	121,827	121,827	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stg 8		Complete				1,265,418	1,265,418	1,265,418	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stg 8		Complete				63,366	63,366	63,366	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 9-11 Cell B		Complete				4,066,094	4,066,094	4,066,094	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 9-11 Cell B		Complete				99,325	99,325	99,325	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 12 & 13 Cell B		Complete				1,139,937	1,139,937	1,139,937	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 12 & 13 Cell B		Complete				108,025	108,025	108,025	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 14-18 Cell B		Complete				1,738,744	1,738,744	1,738,744	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 14-18 Cell B		Complete				250,660	250,660	250,660	-	-	-	-	-	-	-	-
Bulk Earthworks Primary School & GHS	2,232,400		Jun-29	Sep-29	4 Mths	2,760,073	-	-	-	-	-	-	-	-	-	-
Bulk Earthworks Stg 19-23	5,035,500	198 Lots	Dec-29	Sep-30	10 Mths	6,319,814	-	-	-	-	-	-	-	-	-	-
Survey / Titles Stgs 19-23 Earthworks	20,000		Apr-29	Jan-30	10 Mths	24,769	-	-	-	-	-	-	-	-	-	-
Engineering Consultants Stgs 19-23 Earthworks	149,490	755 /Lot	Jun-29	Mar-30	10 Mths	185,752	-	-	-	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 25-28	3,603,087	Complete				3,603,087	3,603,087	3,603,087	-	-	-	-	-	-	-	-
Catalina Beach Survey / Titles Stgs 25-28		Complete				16,665	16,665	16,665	-	-	-	-	-	-	-	-
Catalina Beach Engineering Consultants Stgs 25-28		Complete				172,859	172,859	172,859	-	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 29-31		Removed, incl. in individual stage costs				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Survey / Titles Stgs 29-31		Removed, incl. in individual stage costs				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Engineering Consultants Stgs 29-31		Removed, incl. in individual stage costs				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 32-35	1,227,700	5,931 /Lot	May-25	Oct-25	6 Mths	1,401,287	-	-	-	-	-	-	465,541	935,746	-	-
Catalina Beach Survey / Titles Stgs 32-35	20,000	207 Lots	Sep-24	Feb-25	6 Mths	22,526	-	-	-	-	-	-	22,526	-	-	-
Catalina Beach Engineering Consultants Stgs 32-35	156,285	755 /Lot	Nov-24	Apr-25	6 Mths	176,609	-	-	-	-	-	-	176,609	-	-	-
Catalina Green Bulk Earthworks Stgs 39-40	679,015	9,176 /Lot	Feb-23	Jul-23	6 Mths	740,948	-	-	-	-	616,942	124,006	-	-	-	-
Catalina Green Survey / Titles Stgs 39-40	20,000	74 Lots	Jun-22	Nov-22	6 Mths	21,535	-	-	-	3,574	17,961	-	-	-	-	-
Catalina Green Engineering Consultants Stgs 39-40	58,090	785 /Lot	Feb-22	Jan-23	12 Mths	62,233	-	-	-	25,655	36,578	-	-	-	-	-
Catalina Green Bulk Earthworks Stgs 41-44	1,358,031	9,176 /Lot	Jul-23	Dec-23	6 Mths	1,494,286	-	-	-	-	-	1,494,286	-	-	-	-
Catalina Green Survey / Titles Stgs 41-44	20,000	148 Lots	Nov-22	Apr-23	6 Mths	21,715	-	-	-	-	21,715	-	-	-	-	-
Catalina Green Engineering Consultants Stgs 41-44	116,180	785 /Lot	Jul-22	Dec-22	6 Mths	125,307	-	-	-	-	125,307	-	-	-	-	-
Catalina Green Bulk Earthworks Stgs 45-47	1,018,523	9,176 /Lot	Aug-25	Jan-26	6 Mths	1,168,357	-	-	-	-	-	-	-	1,168,357	-	-
Catalina Green Survey / Titles Stgs 45-47	20,000	111 Lots	Dec-24	May-25	6 Mths	22,639	-	-	-	-	-	-	22,639	-	-	-
Catalina Green Engineering Consultants Stgs 45-47	87,135	785 /Lot	Aug-24	Jan-25	6 Mths	97,976	-	-	-	-	-	-	97,976	-	-	-
WAPC Land Bulk Earthworks Stgs 48-51	1,358,031	9,176 /Lot	Mar-27	Aug-27	6 Mths	1,607,886	-	-	-	-	-	-	-	-	1,070,138	537,748
WAPC Land Survey / Titles Stgs 48-51	20,000	148 Lots	Jul-26	Dec-26	6 Mths	23,366	-	-	-	-	-	-	-	-	23,366	-
WAPC Land Engineering Consultants Stgs 48-51	116,180	785 /Lot	Mar-26	Aug-26	6 Mths	134,834	-	-	-	-	-	-	-	89,739	45,094	-
BULK EARTHWORKS TOTAL	17,315,647					33,706,950	17,295,039	17,295,039		29,229	818,504	1,618,291	785,290	2,193,842	1,138,599	537,748
Stage 01 Civils		Complete				2,785,128	2,785,128	2,785,128	-	-	-	-	-	-	-	-
Stage 01 Underground Power		Complete				419,465	419,465	419,465	-	-	-	-	-	-	-	-
Stage 01 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 01 FTTH		Complete				3,940	3,940	3,940	-	-	-	-	-	-	-	-
Stage 01 Headworks		Complete				135,481	135,481	135,481	-	-	-	-	-	-	-	-
Stage 01 Local Auth Sprvsn & WC plng		Complete				22,720	22,720	22,720	-	-	-	-	-	-	-	-
Stage 01 Local Auth Scheme Costs	12,610	360 /Lot	Jul-22	Jul-22	1 Mths	13,544	-	-	-	-	13,544	-	-	-	-	-
Stage 01 Survey / Titles		Complete				57,604	57,604	57,604	-	-	-	-	-	-	-	-
Stage 01 Engineering Consultants		Complete				157,313	157,313	157,313	-	-	-	-	-	-	-	-
STAGE 01 TOTAL	12,610	360	102,720		35 Lots	3,595,194	3,581,649	3,581,649			13,544					
Stage 02 Civils		Complete				2,060,894	2,060,894	2,060,894	-	-	-	-	-	-	-	-
Stage 02 Underground Power		Complete				539,490	539,490	539,490	-	-	-	-	-	-	-	-
Stage 02 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 02 FTTH		Complete				90,903	90,903	90,903	-	-	-	-	-	-	-	-
Stage 02 Headworks		Complete				215,092	215,092	215,092	-	-	-	-	-	-	-	-
Stage 02 Local Auth Sprvsn & WC plng		Complete				41,852	41,852	41,852	-	-	-	-	-	-	-	-
Stage 02 Local Auth Scheme Costs	13,331	360 /Lot	Jul-22	Jul-22	1 Mths	14,318	-	-	-	-	14,318	-	-	-	-	-
Stage 02 Western Power Fees		Complete				(46,652)	(46,652)	(46,652)	-	-	-	-	-	-	-	-
Stage 02 Survey / Titles		Complete				31,966	31,966	31,966	-	-	-	-	-	-	-	-
Stage 02 Engineering Consultants		Complete				132,205	132,205	132,205	-	-	-	-	-	-	-	-
STAGE 02 TOTAL	13,331	360	83,245		37 Lots	3,080,068	3,065,750	3,065,750			14,318					
Stage 03 Civils		Complete				1,944,190	1,944,190	1,944,190	-	-	-	-	-	-	-	-
Stage 03 Underground Power		Complete				63,023	63,023	63,023	-	-	-	-	-	-	-	-
Stage 03 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 03 FTTH		Complete				3,720	3,720	3,720	-	-	-	-	-	-	-	-
Stage 03 Headworks		Complete				237,710	237,710	23								

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 03 Local Auth Scheme Costs	15,492	360 /Lot	Jul-22	Jul-22	1 Mths	16,640	-	-	-	-	16,640	-	-	-	-	-
Stage 03 Survey / Titles		Complete				33,694	33,694	33,694	-	-	-	-	-	-	-	-
Stage 03 Engineering Consultants		Complete				153,954	153,954	153,954	-	-	-	-	-	-	-	-
STAGE 03 TOTAL	15,492	360	58,125		43 Lots	2,499,376	2,482,736	2,482,736	-	-	16,640	-	-	-	-	-
Stage 04 Civils		Complete				2,292,288	2,292,288	2,292,288	-	-	-	-	-	-	-	-
Stage 04 Underground Power		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 04 Third Pipe		Complete				2,933	2,933	2,933	-	-	-	-	-	-	-	-
Stage 04 FTTH		Complete				3,520	3,520	3,520	-	-	-	-	-	-	-	-
Stage 04 Headworks		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 04 Local Auth Sprvsn & WC plng		Complete				284,471	284,471	284,471	-	-	-	-	-	-	-	-
Stage 04 Local Auth Scheme Costs	16,934	360 /Lot	Jul-22	Jul-22	1 Mths	18,188	-	-	-	-	18,188	-	-	-	-	-
Stage 04 Survey / Titles		Complete				54,521	54,521	54,521	-	-	-	-	-	-	-	-
Stage 04 Engineering Consultants		Complete				165,462	165,462	165,462	-	-	-	-	-	-	-	-
STAGE 04 TOTAL	16,934	360	60,029		47 Lots	2,821,383	2,803,195	2,803,195	-	-	18,188	-	-	-	-	-
Stage 6A Civils		Complete				297,465	297,465	297,465	-	-	-	-	-	-	-	-
Stage 6A Underground Power		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 6A Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 6A FTTH		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 6A Headworks		Complete				47,151	47,151	47,151	-	-	-	-	-	-	-	-
Stage 6A Local Auth Sprvsn & WC plng		Complete				3,056	3,056	3,056	-	-	-	-	-	-	-	-
Stage 6A Local Auth Scheme Costs	2,882	360 /Lot	Jul-22	Jul-22	1 Mths	3,096	-	-	-	-	3,096	-	-	-	-	-
Stage 6A Survey / Titles		Complete				4,621	4,621	4,621	-	-	-	-	-	-	-	-
Stage 6A Engineering Consultants		Complete				34,412	34,412	34,412	-	-	-	-	-	-	-	-
STAGE 6A TOTAL	2,882	360	48,725		8 Lots	389,801	386,705	386,705	-	-	3,096	-	-	-	-	-
Stage 6C Civils		Complete				484,386	484,386	484,386	-	-	-	-	-	-	-	-
Stage 6C Headworks		Complete				60,796	60,796	60,796	-	-	-	-	-	-	-	-
Stage 6C Local Auth Sprvsn & WC plng		Complete				29,815	29,815	29,815	-	-	-	-	-	-	-	-
Stage 6C Local Auth Scheme Costs	3,603	360 /Lot	Jul-22	Jul-22	1 Mths	3,870	-	-	-	-	3,870	-	-	-	-	-
Stage 6C Survey / Titles		Complete				10,765	10,765	10,765	-	-	-	-	-	-	-	-
Stage 6C Engineering Consultants		Complete				41,250	41,250	41,250	-	-	-	-	-	-	-	-
STAGE 6C TOTAL	3,603	360	63,088		10 Lots	630,882	627,012	627,012	-	-	3,870	-	-	-	-	-
Stage 6B Civils		Complete				708,104	708,104	708,104	-	-	-	-	-	-	-	-
Stage 6B Headworks		Complete				143,643	143,643	143,643	-	-	-	-	-	-	-	-
Stage 6B Local Auth Sprvsn & WC plng		Complete				5,352	5,352	5,352	-	-	-	-	-	-	-	-
Stage 6B Local Auth Scheme Costs	8,647	360 /Lot	Jul-22	Jul-22	1 Mths	9,287	-	-	-	-	9,287	-	-	-	-	-
Stage 6B Western Power Fees		Complete				53,422	53,422	53,422	-	-	-	-	-	-	-	-
Stage 6B Survey / Titles		Complete				20,535	20,535	20,535	-	-	-	-	-	-	-	-
Stage 6B Engineering Consultants		Complete				100,625	100,625	100,625	-	-	-	-	-	-	-	-
STAGE 6B TOTAL	8,647	346	41,639		25 Lots	1,040,969	1,031,681	1,031,681	-	-	9,287	-	-	-	-	-
Stage 05 Civils		Complete				2,796,102	2,796,102	2,796,102	-	-	-	-	-	-	-	-
Stage 05 Underground Power		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 05 FTTH		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 05 Headworks		Complete				337,806	337,806	337,806	-	-	-	-	-	-	-	-
Stage 05 Local Auth Sprvsn & WC plng		Complete				54,276	54,276	54,276	-	-	-	-	-	-	-	-
Stage 05 Local Auth Scheme Costs	22,698	360 /Lot	Jul-22	Jul-22	1 Mths	24,380	-	-	-	-	24,380	-	-	-	-	-
Stage 05 Survey / Titles		Complete				55,569	55,569	55,569	-	-	-	-	-	-	-	-
Stage 05 Engineering Consultants		Complete				332,802	332,802	332,802	-	-	-	-	-	-	-	-
STAGE 05 TOTAL	22,698	360	57,158		63 Lots	3,600,934	3,576,555	3,576,555	-	-	24,380	-	-	-	-	-
Stage 07 Civils		Complete				2,184,857	2,184,857	2,184,857	-	-	-	-	-	-	-	-
Stage 07 Underground Power		Complete				70,334	70,334	70,334	-	-	-	-	-	-	-	-
Stage 07 Third Pipe		Complete				2,493	2,493	2,493	-	-	-	-	-	-	-	-
Stage 07 FTTH		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 07 Headworks		Complete				348,434	348,434	348,434	-	-	-	-	-	-	-	-
Stage 07 Local Auth Sprvsn & WC plng		Complete				77,473	77,473	77,473	-	-	-	-	-	-	-	-
Stage 07 Local Auth Scheme Costs	22,698	360 /Lot	Jul-22	Jul-22	1 Mths	24,380	-	-	-	-	24,380	-	-	-	-	-
Stage 07 Survey / Titles		Complete				59,353	59,353	59,353	-	-	-	-	-	-	-	-
Stage 07 Engineering Consultants		Complete				231,525	231,525	231,525	-	-	-	-	-	-	-	-
STAGE 07 TOTAL	22,698	360	47,601		63 Lots	2,998,848	2,974,469	2,974,469	-	-	24,380	-	-	-	-	-
Stage 08 Civils		Complete				2,494,187	2,494,187	2,494,187	-	-	-	-	-	-	-	-
Stage 08 Headworks		Complete				295,827	295,827	295,827	-	-	-	-	-	-	-	-
Stage 08 Local Auth Sprvsn & WC plng		Complete				19,165	19,165	19,165	-	-	-	-	-	-	-	-
Stage 08 Local Auth Scheme Costs	19,095	360 /Lot	Jul-22	Jul-22	1 Mths	20,510	-	-	-	-	20,510	-	-	-	-	-
Stage 08 Survey / Titles		Complete				56,330	56,330	56,330	-	-	-	-	-	-	-	-
Stage 08 Engineering Consultants		Complete				194,775	194,775	194,775	-	-	-	-	-	-	-	-
STAGE 08 TOTAL	19,095	360	58,128		53 Lots	3,080,793	3,060,284	3,060,284	-	-	20,510	-	-	-	-	-
Stage 09 Civils		Complete				2,418,198	2,418,198	2,418,198	-	-	-	-	-	-	-	-
Stage 09 Headworks		Complete				287,395	287,395	287,395	-	-	-	-	-	-	-	-
Stage 09 Local Auth Sprvsn & WC plng		Complete				112,197	112,197	112,197	-	-	-	-	-	-	-	-
Stage 09 Local Auth Scheme Costs	18,375	360 /Lot	Jul-22	Jul-22	1 Mths	19,736	-	-	-	-	19,736	-	-	-	-	-
Stage 09 Western Power Fees		Complete				7,212	7,212	-	-	-	-	-	-	-	-	-
Stage 09 Survey / Titles		Complete				49,423	49,423	49,423	-	-	-	-	-	-	-	-
Stage 09 Engineering Consultants		Complete				187,425	187,425	187,425	-	-	-	-	-	-	-	-
STAGE 09 TOTAL	18,375	360	60,423		51 Lots	3,081,586	3,061,850	3,061,850	-	-	19,736	-	-	-	-	-
Stage 10 Civils		Complete				1,229,760	1,229,760	1,229,760	-	-	-	-	-	-	-	-
Stage 10 Headworks		Complete				168,052	168,052	168,052	-	-	-	-	-	-	-	-
Stage 10 Local Auth Sprvsn & WC plng		Complete				13,874	13,874	13,874	-	-	-	-	-	-	-	-
Stage 10 Local Auth Scheme Costs	10,809	360 /Lot	Jul-22	Jul-22	1 Mths	11,609	-	-	-	-	11,609	-	-	-	-	-
Stage 10 Western Power Fees		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 10 Survey / Titles		Complete				31,105	31,105	31,105	-	-	-	-	-	-	-	-
Stage 10 Engineering Consultants		Complete				110,250	110,250	110,250	-	-	-	-	-	-	-	-
STAGE 10 TOTAL	10,809	360	52,155		30 Lots	1,564,650	1,553,041	1,553,041	-	-	11,609	-	-	-	-	-
Stage 11 Civils		Complete				2,778,422	2,778,422	2,778,422	-	-	-	-	-	-	-	-
Stage 11 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-	-
Stage 11 Headworks		Complete				376,003	376,003	376,003	-	-	-	-	-	-	-	-
Stage 11 Local Auth Sprvsn & WC plng		Complete				19,076	19,076	19,076	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 24 Local Auth Sprvion & WC plng	0	/Lot				-	-	-	-	-	-	-	-	-	-	-
Stage 24 Western Power Fees	0	/Lot				-	-	-	-	-	-	-	-	-	-	-
Stage 24 Local Auth Scheme Costs	0	360 /Lot	Jul-22	Jul-22	1 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 24 Survey / Titles	0	/Lot				-	-	-	-	-	-	-	-	-	-	-
Stage 24 Engineering Consultants	0	/Lot				-	-	-	-	-	-	-	-	-	-	-
STAGE 24 TOTAL	0	#DIV/0!	#DIV/0!		Lots	-	-	-	-	-	-	-	-	-	-	-
Stage 25 Civils		Complete				5,105,707	5,105,707	5,105,707	-	-	-	-	-	-	-	-
Stage 25 Underground Power		Complete				418,274	418,274	418,274	-	-	-	-	-	-	-	-
Stage 25 Headworks		Complete				279,895	279,895	279,895	-	-	-	-	-	-	-	-
Stage 25 Local Auth Sprvion & WC plng		Complete				48,673	48,673	48,673	-	-	-	-	-	-	-	-
Stage 25 Local Auth Scheme Costs	20,897	360 /Lot	Jul-22	Jul-22	1 Mths	22,445	-	-	-	-	22,445	-	-	-	-	-
Stage 25 Western Power Fees		Complete. CR received.				(115,639)	(115,639)	(115,639)	-	-	-	-	-	-	-	-
Stage 25 Survey / Titles		Complete				58,580	58,580	58,580	-	-	-	-	-	-	-	-
Stage 25 Engineering Consultants		Complete				218,391	218,391	218,391	-	-	-	-	-	-	-	-
STAGE 25 TOTAL	20,897	354	102,311		59 Lots	6,036,325	6,013,881	6,013,881	-	-	22,445	-	-	-	-	-
Stage 26 Civils	1,425,000	37,500 /Lot	Feb-21	Apr-21	3 Mths	1,425,000	1,263,410	1,263,410	163,792	-	-	-	-	-	-	-
Stage 26 Earthworks	0					-	-	-	-	-	-	-	-	-	-	-
Stage 26 Underground Power	0					-	-	-	-	-	-	-	-	-	-	-
Stage 26 Headworks		Complete				183,682	183,682	183,682	-	-	-	-	-	-	-	-
Stage 26 Local Auth Sprvion & WC plng		Complete				12,947	12,947	12,947	-	-	-	-	-	-	-	-
Stage 26 Local Auth Scheme Costs	13,691	360 /Lot	Jul-22	Jul-22	1 Mths	14,705	-	-	-	-	14,705	-	-	-	-	-
Stage 26 Western Power Fees		Complete				43,149	43,149	43,149	-	-	-	-	-	-	-	-
Stage 26 Survey / Titles	48,000	1,200 /Lot	Feb-21	Apr-21	3 Mths	48,000	34,096	34,096	13,904	-	-	-	-	-	-	-
Stage 26 Engineering Consultants	114,500	3,013 /Lot	Feb-21	Apr-21	3 Mths	114,500	110,872	110,872	3,628	-	-	-	-	-	-	-
STAGE 26 TOTAL	1,601,191	42,137	48,473		38 Lots	1,841,982	1,648,155	1,648,155	181,324	-	14,705	-	-	-	-	-
Stage 27A Civils	1,731,592	86,580 /Lot	Feb-21	Apr-21	3 Mths	1,731,592	579,427	8,182	1,723,410	-	-	-	-	-	-	-
Stage 27A Earthworks	0					-	-	-	-	-	-	-	-	-	-	-
Stage 27A Underground Power	27,152	1,358 /Lot	Apr-21	Jun-21	3 Mths	27,152	27,152	-	27,152	-	-	-	-	-	-	-
Stage 27A Headworks	145,050	7,253 /Lot	Apr-21	Apr-21	1 Mths	145,050	113,955	-	145,050	-	-	-	-	-	-	-
Stage 27A Local Auth Sprvion & WC plng	17,424	871 /Lot	Apr-21	Apr-21	1 Mths	17,424	17,424	10,175	7,249	-	-	-	-	-	-	-
Stage 27A Local Auth Scheme Costs	7,206	360 /Lot	Jul-22	Jul-22	1 Mths	7,740	-	-	-	-	7,740	-	-	-	-	-
Stage 27A Western Power Fees	52,000	2,600 /Lot	Apr-21	Apr-21	1 Mths	52,000	-	-	52,000	-	-	-	-	-	-	-
Stage 27A Survey / Titles	26,400	1,200 /Lot	Feb-21	Apr-21	3 Mths	26,400	12,700	-	26,400	-	-	-	-	-	-	-
Stage 27A Engineering Consultants	78,350	3,918 /Lot	Feb-21	Apr-21	3 Mths	78,350	51,112	-	78,350	-	-	-	-	-	-	-
Stage 27A TOTAL	2,085,174	104,259	104,285		20 Lots	2,085,708	801,770	18,357	2,059,611	-	7,740	-	-	-	-	-
Stage 28 Civils	2,354,238	69,242 /Lot	Feb-21	Jun-21	5 Mths	2,354,238	192,274	1,636	2,352,602	-	-	-	-	-	-	-
Stage 28 Earthworks	0	/Lot	Apr-21	Aug-21	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 28 Underground Power	0	/Lot	Apr-21	Sep-21	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 28 Headworks	200,900	5,909 /Lot	Jun-21	Jun-21	1 Mths	200,900	-	-	200,900	-	-	-	-	-	-	-
Stage 28 Local Auth Sprvion & WC plng	13,200	388 /Lot	Jun-21	Jun-21	1 Mths	13,200	458	-	13,200	-	-	-	-	-	-	-
Stage 28 Local Auth Scheme Costs	12,250	360 /Lot	Jul-22	Jul-22	1 Mths	13,157	-	-	-	-	13,157	-	-	-	-	-
Stage 28 Western Power Fees	72,000	2,118 /Lot	Apr-21	Apr-21	1 Mths	72,000	57,899	-	72,000	-	-	-	-	-	-	-
Stage 28 Survey / Titles	44,400	6,343 /Lot	Feb-21	Jul-21	6 Mths	44,442	750	-	37,125	7,317	-	-	-	-	-	-
Stage 28 Engineering Consultants	108,500	3,191 /Lot	Feb-21	Jul-21	6 Mths	108,518	89,746	-	105,374	3,144	-	-	-	-	-	-
STAGE 28 TOTAL	2,805,488	82,514	82,543		34 Lots	2,806,456	341,127	1,636	2,781,201	10,461	13,157	-	-	-	-	-
Stage 27B Civils	2,311,322	67,980 /Lot	Sep-21	Mar-22	7 Mths	2,393,569	-	-	-	2,393,569	-	-	-	-	-	-
Stage 27B Earthworks	0	/Lot	Feb-21	Aug-21	7 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 27B Underground Power	0	/Lot	Sep-21	Feb-22	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 27B Headworks	189,600	5,576 /Lot	Jan-22	Jan-22	1 Mths	197,479	-	-	197,479	-	-	-	-	-	-	-
Stage 27B Local Auth Sprvion & WC plng	14,700	432 /Lot	Jan-22	Jan-22	1 Mths	15,311	-	-	-	15,311	-	-	-	-	-	-
Stage 27B Local Auth Scheme Costs	12,250	360 /Lot	Jul-22	Jul-22	1 Mths	13,157	-	-	-	-	13,157	-	-	-	-	-
Stage 27B Western Power Fees	68,000	2,000 /Lot	Jan-22	Jan-22	1 Mths	70,826	-	-	70,826	-	-	-	-	-	-	-
Stage 27B Survey / Titles	43,200	1,200 /Lot	Jul-21	Jun-22	12 Mths	44,874	-	-	44,874	-	-	-	-	-	-	-
Stage 27B Engineering Consultants	116,100	3,415 /Lot	Feb-21	Jan-22	12 Mths	117,699	-	-	48,375	69,324	-	-	-	-	-	-
Stage 27B TOTAL	2,755,172	81,034	83,909		34 Lots	2,852,914	-	-	48,375	2,791,382	13,157	-	-	-	-	-
Stage 29 Civils	2,292,815	53,843 /Lot	Nov-21	Jun-22	8 Mths	2,409,233	-	-	-	2,409,233	-	-	-	-	-	-
Stage 29 Earthworks	0	/Lot	Mar-21	Oct-21	8 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 29 Underground Power	0	/Lot	Nov-21	Apr-22	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 29 Headworks	184,100	5,579 /Lot	May-22	May-22	1 Mths	196,264	-	-	196,264	-	-	-	-	-	-	-
Stage 29 Local Auth Sprvion & WC plng	19,800	286 /Lot	May-22	May-22	1 Mths	21,108	-	-	21,108	-	-	-	-	-	-	-
Stage 29 Local Auth Scheme Costs	11,890	360 /Lot	Jul-22	Jul-22	1 Mths	12,770	-	-	-	-	12,770	-	-	-	-	-
Stage 29 Western Power Fees	66,000	2,000 /Lot	May-22	May-22	1 Mths	70,361	-	-	70,361	-	-	-	-	-	-	-
Stage 29 Survey / Titles	42,000	1,200 /Lot	Feb-21	Oct-21	9 Mths	42,274	-	-	23,333	18,940	-	-	-	-	-	-
Stage 29 Engineering Consultants	121,600	2,843 /Lot	Feb-21	Oct-21	9 Mths	122,393	-	-	67,556	54,837	-	-	-	-	-	-
STAGE 29 TOTAL	2,738,205	82,976	87,103		33 Lots	2,874,403	-	-	90,889	2,770,744	12,770	-	-	-	-	-
Stage 30 Civils	1,642,989	53,843 /Lot	Sep-23	Apr-24	8 Mths	1,816,895	-	-	-	-	-	1,816,895	-	-	-	-
Stage 30 Earthworks	0	/Lot	Jan-23	Aug-23	8 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 30 Underground Power	0	/Lot	Sep-23	Feb-24	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 30 Headworks	161,800	5,579 /Lot	Feb-24	Feb-24	1 Mths	179,372	-	-	-	-	-	179,372	-	-	-	-
Stage 30 Local Auth Sprvion & WC plng	10,300	286 /Lot	Feb-24	Feb-24	1 Mths	11,419	-	-	-	-	-	11,419	-	-	-	-
Stage 30 Local Auth Scheme Costs	40,489	1,396 /Lot	Jun-32	Jun-32	1 Mths	53,019	-	-	-	-	-	-	-	-	-	-
Stage 30 Western Power Fees	58,000	2,000 /Lot	Feb-24	Feb-24	1 Mths	64,299	-	-	-	-	-	64,299	-	-	-	-
Stage 30 Survey / Titles	37,200	1,200 /Lot	Dec-22	Aug-23	9 Mths	40,559	-	-	-	-	31,494	9,066	-	-	-	-
Stage 30 Engineering Consultants	112,600	2,843 /Lot	Dec-22	Aug-23	9 Mths	122,768	-	-	-	-	95,327	27,441	-	-	-	-
STAGE 30 TOTAL	2,063,378	71,151	78,908		29 Lots	2,288,332	-	-	-	-	126,821	2,108,492	-	-	-	-
Stage 31 Civils	2,513,329	53,843 /Lot	Dec-24	Jul-25	8 Mths	2,849,658	-	-	-	-	-	-	2,491,371	358,287	-	-
Stage 31 Earthworks	0	/Lot	Apr-24	Nov-24	8 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 31 Underground Power	0	/Lot	Dec-24	May-25	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 31 Headworks	239,907	5,579 /Lot	May-25	May-25	1 Mths	272,										

CashFlow

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 32 Civils	2,980,926	53,843 /Lot	Nov-26	Apr-27	6 Mths	3,505,936	-	-	-	-	-	-	-	-	3,505,936	-
Stage 32 Earthworks	0	/Lot	May-26	Oct-26	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 32 Underground Power	0	/Lot	Nov-26	Apr-27	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 32 Headworks	284,541	5,579 /Lot	Feb-27	Feb-27	1 Mths	334,932	-	-	-	-	-	-	-	-	334,932	-
Stage 32 Local Auth Sprvision & WC plng	14,586	286 /Lot	Feb-27	Feb-27	1 Mths	17,169	-	-	-	-	-	-	-	-	17,169	-
Stage 32 Local Auth Scheme Costs	71,204	1,396 /Lot	Jun-32	Jun-32	1 Mths	93,240	-	-	-	-	-	-	-	-	-	-
Stage 32 Western Power Fees	102,000	2,000 /Lot	Feb-27	Feb-27	1 Mths	120,064	-	-	-	-	-	-	-	-	120,064	-
Stage 32 Survey / Titles	63,600	1,200 /Lot	Feb-26	Oct-26	9 Mths	73,873	-	-	-	-	-	-	-	40,904	32,969	-
Stage 32 Engineering Consultants	144,993	2,843 /Lot	Feb-26	Oct-26	9 Mths	168,414	-	-	-	-	-	-	-	93,251	75,162	-
STAGE 32 TOTAL	3,661,849	71,801	84,581		51 Lots	4,313,628								134,155	4,086,232	
Stage 33 Civils	2,980,926	53,843 /Lot	Jan-29	Jun-29	6 Mths	3,661,067	-	-	-	-	-	-	-	-	-	-
Stage 33 Earthworks	0	/Lot	Jul-28	Dec-28	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 33 Underground Power	0	/Lot	Jan-29	Jun-29	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 33 Headworks	284,541	5,579 /Lot	Apr-29	Apr-29	1 Mths	349,752	-	-	-	-	-	-	-	-	-	-
Stage 33 Local Auth Sprvision & WC plng	14,586	286 /Lot	Apr-29	Apr-29	1 Mths	17,928	-	-	-	-	-	-	-	-	-	-
Stage 33 Local Auth Scheme Costs	71,204	1,396 /Lot	Jun-32	Jun-32	1 Mths	93,240	-	-	-	-	-	-	-	-	-	-
Stage 33 Western Power Fees	102,000	2,000 /Lot	Apr-29	Apr-29	1 Mths	125,377	-	-	-	-	-	-	-	-	-	-
Stage 33 Survey / Titles	63,600	1,200 /Lot	Apr-28	Dec-28	9 Mths	77,142	-	-	-	-	-	-	-	-	-	25,586
Stage 33 Engineering Consultants	144,993	2,843 /Lot	Apr-28	Dec-28	9 Mths	175,866	-	-	-	-	-	-	-	-	-	58,329
STAGE 33 TOTAL	3,661,849	71,801	88,243		51 Lots	4,500,373										83,915
Stage 34 Civils	2,980,926	53,843 /Lot	Feb-31	Jul-31	6 Mths	3,816,702	-	-	-	-	-	-	-	-	-	-
Stage 34 Earthworks	0	/Lot	Aug-30	Jan-31	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 34 Underground Power	0	/Lot	Feb-31	Jul-31	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 34 Headworks	284,541	5,579 /Lot	May-31	May-31	1 Mths	364,621	-	-	-	-	-	-	-	-	-	-
Stage 34 Local Auth Sprvision & WC plng	14,586	286 /Lot	May-31	May-31	1 Mths	18,690	-	-	-	-	-	-	-	-	-	-
Stage 34 Local Auth Scheme Costs	71,204	1,396 /Lot	Jun-32	Jun-32	1 Mths	93,240	-	-	-	-	-	-	-	-	-	-
Stage 34 Western Power Fees	102,000	2,000 /Lot	May-31	May-31	1 Mths	130,706	-	-	-	-	-	-	-	-	-	-
Stage 34 Survey / Titles	63,600	1,200 /Lot	May-30	Jan-31	9 Mths	80,422	-	-	-	-	-	-	-	-	-	-
Stage 34 Engineering Consultants	144,993	2,843 /Lot	May-30	Jan-31	9 Mths	183,342	-	-	-	-	-	-	-	-	-	-
STAGE 34 TOTAL	3,661,849	71,801	91,916		51 Lots	4,687,724										
Stage 35 Civils	3,156,274	53,843 /Lot	Apr-33	Sep-33	6 Mths	4,220,031	-	-	-	-	-	-	-	-	-	-
Stage 35 Earthworks	0	/Lot	Oct-32	Mar-33	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 35 Underground Power	0	/Lot	Apr-33	Sep-33	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 35 Headworks	301,278	5,579 /Lot	Jul-33	Jul-33	1 Mths	403,152	-	-	-	-	-	-	-	-	-	-
Stage 35 Local Auth Sprvision & WC plng	15,443	286 /Lot	Jul-33	Jul-33	1 Mths	20,665	-	-	-	-	-	-	-	-	-	-
Stage 35 Local Auth Scheme Costs	75,393	1,396 /Lot	Jun-32	Jun-32	1 Mths	98,725	-	-	-	-	-	-	-	-	-	-
Stage 35 Western Power Fees	108,000	2,000 /Lot	Jul-33	Jul-33	1 Mths	144,519	-	-	-	-	-	-	-	-	-	-
Stage 35 Survey / Titles	67,200	1,200 /Lot	Jul-32	Mar-33	9 Mths	88,734	-	-	-	-	-	-	-	-	-	-
Stage 35 Engineering Consultants	153,522	2,843 /Lot	Jul-32	Mar-33	9 Mths	202,716	-	-	-	-	-	-	-	-	-	-
STAGE 35 TOTAL	3,877,110	71,798	95,899		54 Lots	5,178,542										
Stage 36 Civils	9,145,800	115,770 /Lot	Aug-21	May-22	10 Mths	9,499,516	-	-	-	9,499,516	-	-	-	-	-	-
Stage 36 Earthworks	0	/Lot	Apr-21	Jan-22	10 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 36 Underground Power	0	/Lot	Aug-21	Jan-22	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 36 Headworks	435,200	5,509 /Lot	Mar-22	Mar-22	1 Mths	458,588	-	-	-	458,588	-	-	-	-	-	-
Stage 36 Local Auth Sprvision & WC plng	59,700	756 /Lot	Mar-22	Mar-22	1 Mths	62,908	-	-	-	62,908	-	-	-	-	-	-
Stage 36 Local Auth Scheme Costs	28,463	360 /Lot	Jul-22	Jul-22	1 Mths	30,571	-	-	-	-	30,571	-	-	-	-	-
Stage 36 Western Power Fees	156,000	1,975 /Lot	Mar-22	Mar-22	1 Mths	164,384	-	-	-	164,384	-	-	-	-	-	-
Stage 36 Survey / Titles	97,200	1,200 /Lot	Apr-21	Dec-21	9 Mths	98,536	-	-	32,400	66,136	-	-	-	-	-	-
Stage 36 Engineering Consultants	327,000	4,139 /Lot	Apr-21	Dec-21	9 Mths	331,494	-	-	109,000	222,494	-	-	-	-	-	-
STAGE 36 TOTAL	10,249,363	129,739	134,759		79 Lots	10,645,998			141,400	10,474,026	30,571					
Stage 37 Civils	2,958,800	61,642 /Lot	Dec-22	Apr-23	5 Mths	3,215,251	-	-	-	-	3,215,251	-	-	-	-	-
Stage 37 Earthworks	0	/Lot	Jul-22	Nov-22	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 37 Underground Power	0	/Lot	Dec-22	Apr-23	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 37 Headworks	262,200	5,463 /Lot	Feb-23	Feb-23	1 Mths	284,925	-	-	-	-	284,925	-	-	-	-	-
Stage 37 Local Auth Sprvision & WC plng	23,200	483 /Lot	Feb-23	Feb-23	1 Mths	25,211	-	-	-	-	25,211	-	-	-	-	-
Stage 37 Local Auth Scheme Costs	67,016	1,396 /Lot	Jun-32	Jun-32	1 Mths	87,756	-	-	-	-	-	-	-	-	-	-
Stage 37 Western Power Fees	94,000	1,958 /Lot	Feb-23	Feb-23	1 Mths	102,147	-	-	-	-	102,147	-	-	-	-	-
Stage 37 Survey / Titles	60,000	1,200 /Lot	Mar-22	Nov-22	9 Mths	64,269	-	-	-	28,347	35,922	-	-	-	-	-
Stage 37 Engineering Consultants	129,300	2,694 /Lot	Mar-22	Nov-22	9 Mths	138,499	-	-	-	61,087	77,412	-	-	-	-	-
STAGE 37 TOTAL	3,594,516	74,886	81,626		48 Lots	3,918,057			89,434	3,740,868						
Stage 38 Civils	2,238,586	60,502 /Lot	Jul-23	Dec-23	6 Mths	2,463,189	-	-	-	-	-	2,463,189	-	-	-	-
Stage 38 Earthworks	0	/Lot	Jan-23	Jun-23	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 38 Underground Power	0	/Lot	Jul-23	Dec-23	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 38 Headworks	208,414	5,633 /Lot	Oct-23	Oct-23	1 Mths	229,515	-	-	-	-	-	229,515	-	-	-	-
Stage 38 Local Auth Sprvision & WC plng	14,750	399 /Lot	Oct-23	Oct-23	1 Mths	16,243	-	-	-	-	-	16,243	-	-	-	-
Stage 38 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 38 Western Power Fees	74,714	2,019 /Lot	Oct-23	Oct-23	1 Mths	82,279	-	-	-	-	-	82,279	-	-	-	-
Stage 38 Survey / Titles	46,800	1,200 /Lot	Oct-22	Jun-23	9 Mths	50,857	-	-	-	-	50,857	-	-	-	-	-
Stage 38 Engineering Consultants	109,614	2,963 /Lot	Oct-22	Jun-23	9 Mths	119,116	-	-	-	-	119,116	-	-	-	-	-
STAGE 38 TOTAL	2,744,537	74,177	81,861		37 Lots	3,028,844				169,972	2,791,226					
Stage 39 Civils	2,238,586	60,502 /Lot	Jan-24	Jun-24	6 Mths	2,487,924	-	-	-	-	-	2,487,924	-	-	-	-
Stage 39 Earthworks	0	/Lot	Jul-23	Dec-23	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 39 Underground Power	0	/Lot	Jan-24	Jun-24	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 39 Headworks	208,414	5,633 /Lot	Apr-24	Apr-24	1 Mths	231,820	-	-	-	-	-	231,820	-	-	-	-
Stage 39 Local Auth Sprvision & WC plng	14,750	399 /Lot	Apr-24	Apr-24	1 Mths	16,406	-	-	-	-	-	16,406	-	-	-	-
Stage 39 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 39 Western Power Fees	74,714	2,019 /Lot	Apr-24	Apr-24	1 Mths	83,105	-	-	-	-	-	83,105	-	-	-	-
Stage 39 Survey / Titles	46,800	1,200 /Lot	Apr-23	Dec-23	9 Mths	51,367	-	-	-	-	17,037	34,330	-	-	-	-
Stage 39 Engineering Consultants	109,614	2,963 /Lot	Apr-23	Dec-23	9 Mths	120,312	-	-	-	-	39,904	80,408	-	-	-	-
STAGE 39 TOTAL	2,744,537	74,177	82,664		37 Lots	3,058,579				56,941	2,933,993					
Stage 40 Civils	2,238,586	60,502 /Lot	Jul-24	Dec-24	6 Mths	2,5										

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 40 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 40 Western Power Fees	74,714	2,019 /Lot	Oct-24	Oct-24	1 Mths	83,939	-	-	-	-	-	-	83,939	-	-	-
Stage 40 Survey / Titles	46,800	1,200 /Lot	Oct-23	Jun-24	9 Mths	51,883	-	-	-	-	-	51,883	-	-	-	-
Stage 40 Engineering Consultants	109,614	2,963 /Lot	Oct-23	Jun-24	9 Mths	121,520	-	-	-	-	-	121,520	-	-	-	-
STAGE 40 TOTAL	2,744,537	74,177	83,476		37 Lots	3,088,613						173,403	2,847,565			
Stage 41 Civils	2,238,586	60,502 /Lot	Jan-25	Jun-25	6 Mths	2,538,141	-	-	-	-	-	-	2,538,141	-	-	-
Stage 41 Earthworks	0	/Lot	Jul-24	Dec-24	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 41 Underground Power	0	/Lot	Jan-25	Jun-25	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 41 Headworks	208,414	5,633 /Lot	Apr-25	Apr-25	1 Mths	236,499	-	-	-	-	-	-	236,499	-	-	-
Stage 41 Local Auth Sprvision & WC plng	14,750	399 /Lot	Apr-25	Apr-25	1 Mths	16,738	-	-	-	-	-	-	16,738	-	-	-
Stage 41 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 41 Western Power Fees	74,714	2,019 /Lot	Apr-25	Apr-25	1 Mths	84,782	-	-	-	-	-	-	84,782	-	-	-
Stage 41 Survey / Titles	46,800	1,200 /Lot	Apr-24	Dec-24	9 Mths	52,404	-	-	-	-	-	17,381	35,023	-	-	-
Stage 41 Engineering Consultants	109,614	2,963 /Lot	Apr-24	Dec-24	9 Mths	122,740	-	-	-	-	-	40,709	82,031	-	-	-
STAGE 41 TOTAL	2,744,537	74,177	84,296		37 Lots	3,118,949						58,090	2,993,214			
Stage 42 Civils	2,238,586	60,502 /Lot	Jul-25	Dec-25	6 Mths	2,563,628	-	-	-	-	-	-	-	2,563,628	-	-
Stage 42 Earthworks	0	/Lot	Jan-25	Jun-25	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 42 Underground Power	0	/Lot	Jul-25	Dec-25	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 42 Headworks	208,414	5,633 /Lot	Oct-25	Oct-25	1 Mths	238,874	-	-	-	-	-	-	-	238,874	-	-
Stage 42 Local Auth Sprvision & WC plng	14,750	399 /Lot	Oct-25	Oct-25	1 Mths	16,906	-	-	-	-	-	-	-	16,906	-	-
Stage 42 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 42 Western Power Fees	74,714	2,019 /Lot	Oct-25	Oct-25	1 Mths	85,634	-	-	-	-	-	-	-	85,634	-	-
Stage 42 Survey / Titles	46,800	1,200 /Lot	Oct-24	Jun-25	9 Mths	52,930	-	-	-	-	-	-	52,930	-	-	-
Stage 42 Engineering Consultants	109,614	2,963 /Lot	Oct-24	Jun-25	9 Mths	123,973	-	-	-	-	-	-	123,973	-	-	-
STAGE 42 TOTAL	2,744,537	74,177	85,124		37 Lots	3,149,590							176,903	2,905,041		
Stage 43 Civils	2,238,586	60,502 /Lot	Feb-26	Jul-26	6 Mths	2,593,687	-	-	-	-	-	-	-	2,159,604	434,083	-
Stage 43 Earthworks	0	/Lot	Aug-25	Jan-26	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 43 Underground Power	0	/Lot	Feb-26	Jul-26	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 43 Headworks	208,414	5,633 /Lot	May-26	May-26	1 Mths	241,675	-	-	-	-	-	-	-	241,675	-	-
Stage 43 Local Auth Sprvision & WC plng	14,750	399 /Lot	May-26	May-26	1 Mths	17,104	-	-	-	-	-	-	-	17,104	-	-
Stage 43 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 43 Western Power Fees	74,714	2,019 /Lot	May-26	May-26	1 Mths	86,638	-	-	-	-	-	-	-	86,638	-	-
Stage 43 Survey / Titles	46,800	1,200 /Lot	May-25	Jan-26	9 Mths	53,551	-	-	-	-	-	-	11,831	41,720	-	-
Stage 43 Engineering Consultants	109,614	2,963 /Lot	May-25	Jan-26	9 Mths	125,426	-	-	-	-	-	-	27,710	97,716	-	-
STAGE 43 TOTAL	2,744,537	74,177	86,101		37 Lots	3,185,726							39,541	2,644,457	434,083	
Stage 44 Civils	2,238,586	60,502 /Lot	Aug-26	Jan-27	6 Mths	2,619,732	-	-	-	-	-	-	-	-	2,619,732	-
Stage 44 Earthworks	0	/Lot	Feb-26	Jul-26	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 44 Underground Power	0	/Lot	Aug-26	Jan-27	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 44 Headworks	208,414	5,633 /Lot	Nov-26	Nov-26	1 Mths	244,102	-	-	-	-	-	-	-	-	244,102	-
Stage 44 Local Auth Sprvision & WC plng	14,750	399 /Lot	Nov-26	Nov-26	1 Mths	17,276	-	-	-	-	-	-	-	-	17,276	-
Stage 44 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 44 Western Power Fees	74,714	2,019 /Lot	Nov-26	Nov-26	1 Mths	87,508	-	-	-	-	-	-	-	-	87,508	-
Stage 44 Survey / Titles	46,800	1,200 /Lot	Nov-25	Jul-26	9 Mths	54,089	-	-	-	-	-	-	-	48,039	6,050	-
Stage 44 Engineering Consultants	109,614	2,963 /Lot	Nov-25	Jul-26	9 Mths	126,686	-	-	-	-	-	-	-	112,516	14,170	-
STAGE 44 TOTAL	2,744,537	74,177	86,947		37 Lots	3,217,037								160,555	2,988,837	
Stage 45 Civils	2,238,586	60,502 /Lot	Feb-27	Jul-27	6 Mths	2,646,039	-	-	-	-	-	-	-	-	2,203,194	442,845
Stage 45 Earthworks	0	/Lot	Aug-26	Jan-27	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 45 Underground Power	0	/Lot	Feb-27	Jul-27	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 45 Headworks	208,414	5,633 /Lot	May-27	May-27	1 Mths	246,553	-	-	-	-	-	-	-	-	246,553	-
Stage 45 Local Auth Sprvision & WC plng	14,750	399 /Lot	May-27	May-27	1 Mths	17,449	-	-	-	-	-	-	-	-	17,449	-
Stage 45 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 45 Western Power Fees	74,714	2,019 /Lot	May-27	May-27	1 Mths	88,387	-	-	-	-	-	-	-	-	88,387	-
Stage 45 Survey / Titles	46,800	1,200 /Lot	May-26	Jan-27	9 Mths	54,632	-	-	-	-	-	-	-	12,070	42,562	-
Stage 45 Engineering Consultants	109,614	2,963 /Lot	May-26	Jan-27	9 Mths	127,958	-	-	-	-	-	-	-	28,270	99,688	-
STAGE 45 TOTAL	2,744,537	74,177	87,802		37 Lots	3,248,662								40,339	2,697,833	442,845
Stage 46 Civils	2,238,586	60,502 /Lot	Aug-27	Jan-28	6 Mths	2,672,610	-	-	-	-	-	-	-	-	-	2,672,610
Stage 46 Earthworks	0	/Lot	Feb-27	Jul-27	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 46 Underground Power	0	/Lot	Aug-27	Jan-28	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 46 Headworks	208,414	5,633 /Lot	Nov-27	Nov-27	1 Mths	249,029	-	-	-	-	-	-	-	-	249,029	-
Stage 46 Local Auth Sprvision & WC plng	14,750	399 /Lot	Nov-27	Nov-27	1 Mths	17,624	-	-	-	-	-	-	-	-	17,624	-
Stage 46 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 46 Western Power Fees	74,714	2,019 /Lot	Nov-27	Nov-27	1 Mths	89,274	-	-	-	-	-	-	-	-	89,274	-
Stage 46 Survey / Titles	46,800	1,200 /Lot	Nov-26	Jul-27	9 Mths	55,181	-	-	-	-	-	-	-	-	49,008	6,172
Stage 46 Engineering Consultants	109,614	2,963 /Lot	Nov-26	Jul-27	9 Mths	129,243	-	-	-	-	-	-	-	-	114,787	14,456
STAGE 46 TOTAL	2,744,537	74,177	88,665		37 Lots	3,280,605									163,795	3,049,165
Stage 47 Civils	2,238,586	60,502 /Lot	Feb-28	Jul-28	6 Mths	2,699,448	-	-	-	-	-	-	-	-	-	2,699,448
Stage 47 Earthworks	0	/Lot	Aug-27	Jan-28	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 47 Underground Power	0	/Lot	Feb-28	Jul-28	6 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 47 Headworks	208,414	5,633 /Lot	May-28	May-28	1 Mths	251,529	-	-	-	-	-	-	-	-	251,529	-
Stage 47 Local Auth Sprvision & WC plng	14,750	399 /Lot	May-28	May-28	1 Mths	17,801	-	-	-	-	-	-	-	-	17,801	-
Stage 47 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 47 Western Power Fees	74,714	2,019 /Lot	May-28	May-28	1 Mths	90,171	-	-	-	-	-	-	-	-	90,171	-
Stage 47 Survey / Titles	46,800	1,200 /Lot	May-27	Jan-28	9 Mths	55,735	-	-	-	-	-	-	-	-	12,313	43,421
Stage 47 Engineering Consultants	109,614	2,963 /Lot	May-27	Jan-28	9 Mths	130,541	-	-	-	-	-	-	-	-	28,840	101,701
STAGE 47 TOTAL	2,744,537	74,177	89,537		37 Lots	3,312,869									41,154	2,752,288
Stage 48 Civils	2,238,586	60,502 /Lot	Sep-28	Jan-29	5 Mths	2,728,822	-	-	-	-	-	-	-	-	-	-
Stage 48 Earthworks	0	/Lot	Apr-28	Aug-28	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 48 Underground Power	0	/Lot	Sep-28	Jan-29	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 48 Headworks	208,414	5,633 /Lot	Nov-28	Nov-28	1 Mths	254,055	-	-	-	-	-	-	-	-	-	-
Stage 48 Local Auth Sprvision & WC plng	14,750	399 /Lot														

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 49 Civils	2,238,586	60,502 /Lot	Apr-29	Aug-29	5 Mths	2,760,818	-	-	-	-	-	-	-	-	-	-
Stage 49 Earthworks	0	/Lot	Nov-28	Mar-29	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 49 Underground Power	0	/Lot	Apr-29	Aug-29	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 49 Headworks	208,414	5,633 /Lot	Jun-29	Jun-29	1 Mths	257,034	-	-	-	-	-	-	-	-	-	-
Stage 49 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Jun-29	Jun-29	1 Mths	18,191	-	-	-	-	-	-	-	-	-	-
Stage 49 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 49 Western Power Fees	74,714	2,019 /Lot	Jun-29	Jun-29	1 Mths	92,144	-	-	-	-	-	-	-	-	-	-
Stage 49 Survey / Titles	46,800	1,200 /Lot	Jul-28	Mar-29	9 Mths	57,049	-	-	-	-	-	-	-	-	-	-
Stage 49 Engineering Consultants	109,614	2,963 /Lot	Jul-28	Mar-29	9 Mths	133,620	-	-	-	-	-	-	-	-	-	-
STAGE 49 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,386,501										
Stage 50 Civils	2,238,586	60,502 /Lot	Oct-29	Feb-30	5 Mths	2,788,542	-	-	-	-	-	-	-	-	-	-
Stage 50 Earthworks	0	/Lot	May-29	Sep-29	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 50 Underground Power	0	/Lot	Oct-29	Feb-30	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 50 Headworks	208,414	5,633 /Lot	Dec-29	Dec-29	1 Mths	259,615	-	-	-	-	-	-	-	-	-	-
Stage 50 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Dec-29	Dec-29	1 Mths	18,374	-	-	-	-	-	-	-	-	-	-
Stage 50 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 50 Western Power Fees	74,714	2,019 /Lot	Dec-29	Dec-29	1 Mths	93,069	-	-	-	-	-	-	-	-	-	-
Stage 50 Survey / Titles	46,800	1,200 /Lot	Jan-29	Sep-29	9 Mths	57,622	-	-	-	-	-	-	-	-	-	-
Stage 50 Engineering Consultants	109,614	2,963 /Lot	Jan-29	Sep-29	9 Mths	134,962	-	-	-	-	-	-	-	-	-	-
STAGE 50 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,419,829										
Stage 51 Civils	2,238,586	60,502 /Lot	Apr-30	Aug-30	5 Mths	2,816,544	-	-	-	-	-	-	-	-	-	-
Stage 51 Earthworks	0	/Lot	Nov-29	Mar-30	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 51 Underground Power	0	/Lot	Apr-30	Aug-30	5 Mths	-	-	-	-	-	-	-	-	-	-	-
Stage 51 Headworks	208,414	5,633 /Lot	Jun-30	Jun-30	1 Mths	262,222	-	-	-	-	-	-	-	-	-	-
Stage 51 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Jun-30	Jun-30	1 Mths	18,558	-	-	-	-	-	-	-	-	-	-
Stage 51 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	-	-	-	-	-	-	-
Stage 51 Western Power Fees	74,714	2,019 /Lot	Jun-30	Jun-30	1 Mths	94,004	-	-	-	-	-	-	-	-	-	-
Stage 51 Survey / Titles	46,800	1,200 /Lot	Jul-29	Mar-30	9 Mths	58,201	-	-	-	-	-	-	-	-	-	-
Stage 51 Engineering Consultants	109,614	2,963 /Lot	Jul-29	Mar-30	9 Mths	136,317	-	-	-	-	-	-	-	-	-	-
STAGE 51 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,453,490										
TOTAL LOT PRODUCTION	130,370,503					221,954,238	79,013,449	76,347,156	8,962,149	17,902,141	5,396,441	9,770,698	9,828,127	8,436,677	11,550,534	7,012,296
LANDSCAPE	AMOUNT		START	FINISH	DURATION											
Drainage Space and Neerabup Road	Complete					795,713	795,713	795,713	-	-	-	-	-	-	-	-
Drainage Space and Neerabup Road Consultancy	Complete					47,056	47,056	47,056	-	-	-	-	-	-	-	-
Aviator Blvd Greenlink (2.4)	Complete					164,882	164,882	164,882	-	-	-	-	-	-	-	-
Aviator Blvd Greenlink (2.4) Consultancy	Complete					11,980	11,980	11,980	-	-	-	-	-	-	-	-
Roundabout	Complete					7,162	7,162	7,162	-	-	-	-	-	-	-	-
Roundabout Consultancy	Complete					1,035	1,035	1,035	-	-	-	-	-	-	-	-
Public Access Way Lot 8005 (3.1)	Complete					40,537	40,537	40,537	-	-	-	-	-	-	-	-
Aviator Blvd Greenlink (5.2) Consultancy	Complete					6,072	6,072	6,072	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg3	Complete					180,487	180,487	180,487	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg3 Consultancy	Complete					23,134	23,134	23,134	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg4	Complete					206,713	206,713	206,713	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg4 Consultancy	Complete					12,759	12,759	12,759	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg5	Complete					157,346	157,346	157,346	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg5 Consultancy	Complete					14,093	14,093	14,093	-	-	-	-	-	-	-	-
Neerabup Entry Statement	Complete					87,605	87,605	87,605	-	-	-	-	-	-	-	-
Neerabup Entry Statement Consultancy	Complete					1,927	1,927	1,927	-	-	-	-	-	-	-	-
Public Open Space 1	Complete					369,509	369,509	369,509	-	-	-	-	-	-	-	-
Public Open Space 1 Consultancy	Complete					46,158	46,158	46,158	-	-	-	-	-	-	-	-
POS Lot 8009 (2.2)	Complete					166,728	166,728	166,728	-	-	-	-	-	-	-	-
POS Lot 8009 (2.2) Consultancy	Complete					11,504	11,504	11,504	-	-	-	-	-	-	-	-
Sales Centre Landscaping	Complete					8,498	8,498	8,498	-	-	-	-	-	-	-	-
Sales Centre Landscaping Stg 2 Consultancy	Complete					7,527	7,527	7,527	-	-	-	-	-	-	-	-
POS Lot 8007 (4.3)	Complete					1,083,262	1,083,262	1,083,262	-	-	-	-	-	-	-	-
POS Lot 8007 (4.3) Consultancy	Complete					76,262	76,262	76,262	-	-	-	-	-	-	-	-
Feature Entry Statement 1.2	Complete					76,010	76,010	76,010	-	-	-	-	-	-	-	-
Feature Entry Statement 1.2 Consultancy	Complete					4,801	4,801	4,801	-	-	-	-	-	-	-	-
Public Access Way 2.1	Complete					150,700	150,700	150,700	-	-	-	-	-	-	-	-
Public Access Way 2.1 Consultancy	Complete					11,232	11,232	11,232	-	-	-	-	-	-	-	-
Catalina Central Street Trees and Other Items	Complete					59,051	59,051	59,051	-	-	-	-	-	-	-	-
Stage 7 Landscaping	Complete					169,816	169,816	169,816	-	-	-	-	-	-	-	-
Stage 7 Landscaping Consultancy	Complete					7,193	7,193	7,193	-	-	-	-	-	-	-	-
Stage 8 Landscaping POS Lot 8020	Complete					412,952	412,952	412,952	-	-	-	-	-	-	-	-
Stage 8 Landscaping POS Lot 8020 Consultancy	Complete					30,857	30,857	30,857	-	-	-	-	-	-	-	-
Stage 8 Landscaping Verge Landscaping Lot 475	Complete					1,001	1,001	1,001	-	-	-	-	-	-	-	-
Stage 8 Landscaping Street Trees / Streetscapes	Complete					63,552	63,552	63,552	-	-	-	-	-	-	-	-
Stage 8 Landscaping Street Trees / Streetscapes Consultancy	Complete					2,587	2,587	2,587	-	-	-	-	-	-	-	-
Stage 8 Medium Density Lot Verges	Complete					19,598	19,598	19,598	-	-	-	-	-	-	-	-
Stage 8 Medium Density Lot Verges consultancy	Complete					1,346	1,346	1,346	-	-	-	-	-	-	-	-
Stage 9 Landscaping Aviator Blvd Greenlink	Complete					104,134	104,134	104,134	-	-	-	-	-	-	-	-
Stage 9 Landscaping Aviator Blvd Greenlink Consultancy	Complete					11,489	11,489	11,489	-	-	-	-	-	-	-	-
Stage 9 Landscaping Biodiversity Conservation Area (South) verge	Complete					40,000	40,000	40,000	-	-	-	-	-	-	-	-
Stage 9 Landscaping Biodiversity Conservation Area (South) verge Consultancy	Complete					3,120	3,120	3,120	-	-	-	-	-	-	-	-
Stage 10 POS (10.1)	Complete					198,747	198,747	198,747	-	-	-	-	-	-	-	-
Stage 10 POS (10.1) Consultancy	Complete					14,417	14,417	14,417	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) verge (10.2)	Complete					116,647	116,647	116,647	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) verge (10.2) Consultancy	Complete					7,918	7,918	7,918	-	-	-	-	-	-	-	-
Biodiversity Conservation Area (North)	Complete/Removed					354,111	354,111	348,377	5,735	-	-	-	-	-	-	-
Biodiversity Conservation Area (North) Consultancy	Complete/Removed					19,093	19,093	19,093	-	-	-	-	-	-	-	-
Aviator Blvd Entry Stmt	Complete/Removed					511,858	511,858	511,858	-	-	-	-	-	-	-	-
Aviator Blvd Entry Stmt Consultancy	Complete/Removed					27,897	27,897	27,897	-	-	-	-	-	-	-	-
Stage 6 McCallister Blvd Verge	Complete/Removed					145,252	145,252	145,252	-	-	-	-	-	-	-	-
Stage 6 McCallister Blvd Verge Consultancy	Complete/Removed					6,768	6,768	6,768	-	-	-	-	-	-	-	-
Public Art Consultancy	Complete/Removed					13,105	13,105	13,105	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Stage 9 Medium Density Lot Verges		Complete/Removed				95,700	95,700	95,700	-	-	-	-	-	-	-	-
Stage 9 Medium Density Lot Verges Consultancy		Complete/Removed				5,500	5,500	5,500	-	-	-	-	-	-	-	-
Catalina Central Landscape Upgrade		Complete/Removed				821,012	821,012	821,012	-	-	-	-	-	-	-	-
Catalina Central Landscape Upgrade Consultancy		Complete/Removed				63,128	63,128	63,128	-	-	-	-	-	-	-	-
Marmion Ave Shrub Planting		Complete/Removed				17,282	17,282	17,282	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) (10.3)		Complete/Removed				228,092	228,092	228,092	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) (10.3) Consultancy		Complete/Removed				28,012	28,012	28,012	-	-	-	-	-	-	-	-
Stage 11 Landscaping		Complete/Removed				1,328,968	1,328,968	1,328,968	-	-	-	-	-	-	-	-
Stage 11 Landscaping Consultancy		Complete/Removed				162,929	162,929	162,359	570	-	-	-	-	-	-	-
Stage 11 Landscaping Phase 2		Complete/Removed				743,690	743,690	696,112	47,579	-	-	-	-	-	-	-
Stage 12 Landscaping		Complete/Removed				236,650	236,650	236,650	-	-	-	-	-	-	-	-
Stage 12 Landscaping Consultancy		Complete/Removed				27,377	27,377	27,377	-	-	-	-	-	-	-	-
Stage 12 Landscaping - Greenlink		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 13 Landscaping		Complete/Removed				789,993	789,993	789,993	-	-	-	-	-	-	-	-
Stage 13 Landscaping Consultancy		Complete/Removed				61,433	61,433	61,433	-	-	-	-	-	-	-	-
Stage 13 Landscaping - Greenlink		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 12/13 Greenlink Bore 5		Complete/Removed				70,354	70,354	70,354	-	-	-	-	-	-	-	-
Stage 14A Landscaping		Complete/Removed				553,652	553,652	553,652	-	-	-	-	-	-	-	-
Stage 14A Landscaping Consultancy		Complete/Removed				8,430	8,430	8,430	-	-	-	-	-	-	-	-
Stage 14B Landscaping		Complete/Removed				216,700	216,700	216,700	-	-	-	-	-	-	-	-
Stage 14B Landscaping Consultancy		Complete/Removed				15,457	15,457	15,457	-	-	-	-	-	-	-	-
Stage 15 Landscaping		Complete/Removed				115,933	115,933	115,933	-	-	-	-	-	-	-	-
Stage 15 Landscaping Consultancy		Complete/Removed				18,838	18,838	18,838	-	-	-	-	-	-	-	-
Stage 16 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 16 Landscaping Consultancy		Complete/Removed				11,303	11,303	11,303	-	-	-	-	-	-	-	-
Stage 17 Landscaping		Complete/Removed				213,992	213,992	203,449	10,542	-	-	-	-	-	-	-
Stage 17 Landscaping Consultancy		Complete/Removed				2,720	2,720	2,720	-	-	-	-	-	-	-	-
Stage 18 Landscaping		Complete/Removed				267,780	267,780	267,780	-	-	-	-	-	-	-	-
Stage 18 Landscaping Consultancy		Complete/Removed				46,251	46,251	46,251	-	-	-	-	-	-	-	-
Stage 18C Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 19 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 20 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 21 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 22 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Stage 23 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
School Oval		Complete/Removed				44,219	44,219	44,219	-	-	-	-	-	-	-	-
School Oval Passive POS		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Marmion Ave Eastern Verge Upgrade		Complete/Removed				269,451	269,451	269,451	-	-	-	-	-	-	-	-
Marmion Ave Eastern Verge Upgrade Consultancy		Complete/Removed				19,688	19,688	19,688	-	-	-	-	-	-	-	-
Connolly Dve Median Upgrade		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Aviator Blvd Roundabouts Upgrade		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Bore 6		Complete/Removed				30,906	30,906	30,906	-	-	-	-	-	-	-	-
Catalina Beach Greenlink Stage 25		Complete/Removed				3,941,448	3,941,448	3,941,448	-	-	-	-	-	-	-	-
Catalina Beach Greenlink Stage 25 Consultancy		Complete/Removed				118,508	118,508	116,508	2,000	-	-	-	-	-	-	-
Catalina Beach Portofino Entry Statement Consultancy		Complete/Removed				19,164	19,164	19,164	-	-	-	-	-	-	-	-
Catalina Beach Portofino Greenlink Consultancy		Complete/Removed				11,880	11,880	11,880	-	-	-	-	-	-	-	-
Catalina Beach Marmion Ave Verge Consultancy		Complete/Removed				19,196	19,196	19,196	-	-	-	-	-	-	-	-
Catalina Beach POS Consultancy		Complete/Removed				83,145	83,145	83,145	-	-	-	-	-	-	-	-
Catalina Beach POS2		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach POS2 Consultancy		Complete/Removed				64,091	64,091	64,091	-	-	-	-	-	-	-	-
Catalina Beach Bore, Pump, Electrics & Iron Filtration System Stg 25		Complete/Removed				118,324	118,324	118,324	-	-	-	-	-	-	-	-
Catalina Beach Bore, Pump, Electrics & Iron Filtration System Stg 25 Consultancy		Complete/Removed				9,466	9,466	9,466	-	-	-	-	-	-	-	-
Catalina Beach Stage 26 Landscaping		Complete/Removed				40,000	40,000	40,000	-	-	-	-	-	-	-	-
Catalina Beach Stage 27A Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Stage 27B Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Portofino Medians Stg 27 Consultancy		Complete/Removed				19,357	19,357	19,357	-	-	-	-	-	-	-	-
Catalina Beach Stage 28 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Coastal Node Public Open Space / Greenlink		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Bore, Pump, Electrics & Iron Filtration System 5.3		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Foreshore Reserve Interface		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Foreshore Node / Beach Connection		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Southern Boundary Bush Forever Interface		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Portofino Medians		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Catalina Beach Display Village Verge Landscaping		Complete/Removed				53,415	53,415	53,415	-	-	-	-	-	-	-	-
Catalina Green Initial Scoping Works		Complete/Removed				16,803	16,803	16,803	-	-	-	-	-	-	-	-
Catalina Green Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-	-
Landscaping Consultancy		10%				4,478,444	312,433	262,743	49,690	651,910	927,921	125,237	233,524	245,238	288,730	327,807
Environmental Landscaping		371,133 Non-OPC, Final POs				371,940	316,142	305,445	10,697	55,797	-	-	-	-	-	-
Public Art		601,764 Non-OPC, incl manual adjs →				766,870	171,764	156,764	15,000	100,000	-	95,104	97,023	98,982	100,980	103,018
Central Connolly Drive	351,700	Green Connolly Drive Phase 1														
Central Connolly Drive South of Aviator	263,640	Stage 16B														
Central Green Link	2,321,380															
Central Streetscape - High Density	179,920															
Central Stage 18C Subdivision	235,500	Stage 18C														
Central Bore, Pump & Filtration Unit	200,000	School Site/GHS completion														
Central School Oval & Passive POS	2,123,300	Stage 16B														
Central Stage 19 Passive POS & Bore	512,060	Stage 19														
Central Stage 21 POS & Bore	607,150	Stage 21														
Central Stage 22 POS & Bore	1,921,650	Stage 22														
Central Streetscape - Balance Stages	288,000	Stages 16B, 19-23														
Beach Display Village Verge	350,900	Stage 28														
Beach Portofino Verge - North	195,520	Stage 33														
Beach Portofino Verge - South	951,080	Portofino Extension														
Beach Park 2	684,190	Portofino Extension														

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
Beach Foreshore POS Area 1	3,977,340	Portofino Extension		Apr-22	Dec-22	9 Mths	4,273,265	-	-	1,413,392	2,859,873	-	-	-	-	-
Beach Foreshore POS Area 2	956,060	Area 1 + 5 yrs		Apr-27	Dec-27	9 Mths	1,136,688	-	-	-	-	-	-	-	377,005	759,683
Beach Foreshore Access Area 1	650,706	FY22		Jul-21	Jun-22	12 Mths	675,914	-	-	675,914	-	-	-	-	-	-
Beach Foreshore Access Area 2	162,676	FY23		Jul-22	Jun-23	12 Mths	176,338	-	-	-	176,338	-	-	-	-	-
Beach Streetscapes - Commercial & South of Portofino	120,630	Commercial PC (assumed settle -1)		May-26	Aug-26	4 Mths	140,231	-	-	-	-	-	-	69,999	70,232	-
Beach Streetscapes - North of Portofino	227,110	Stages 32-35		Apr-27	Mar-34	84 Mths	287,649	-	-	-	-	-	-	-	9,595	38,864
Beach Mallaca Way Medians	37,000	Stage 30		Mar-24	Jun-24	4 Mths	41,190	-	-	-	-	41,190	-	-	-	-
Beach South Buffer	315,900	Stages 28-35		Jul-21	Mar-34	153 Mths	377,893	-	-	25,736	26,857	27,399	27,952	28,516	29,092	29,679
Beach Long Beach Promenade Verge	91,980	Long Beach Extension		Feb-22	Oct-22	9 Mths	98,180	-	-	54,162	44,018	-	-	-	-	-
Beach Bore, Pump & Filtration Unit	200,000			Apr-22	Dec-22	9 Mths	214,881	-	-	71,072	143,808	-	-	-	-	-
Green Neerabup Road Phase 1	572,800	↓ with Connolly		May-22	Jan-23	9 Mths	617,007	-	-	136,095	480,913	-	-	-	-	-
Green Connolly Drive Phase 1	1,086,150	↑ with Neerabup		May-22	Jan-23	9 Mths	1,169,977	-	-	258,065	911,912	-	-	-	-	-
Green POS 1 Phase 1	1,219,450			May-22	Jan-23	9 Mths	1,313,564	-	-	289,736	1,023,828	-	-	-	-	-
Green Widened Verges Phase 1	137,490	Stage 36		Aug-22	Nov-22	4 Mths	148,291	-	-	-	148,291	-	-	-	-	-
Green Green Link POS Phase 1	313,950	FY23		Jul-22	Jun-23	12 Mths	340,315	-	-	-	340,315	-	-	-	-	-
Green Streetscapes Phase 1	875,825	FY23		Jul-22	Jun-23	12 Mths	949,375	-	-	-	949,375	-	-	-	-	-
Green Central Bore, Pump & Filtration Unit	200,000			May-22	Jun-22	2 Mths	213,836	-	-	213,836	-	-	-	-	-	-
Green Balance Landscaping	13,060,980	Stages 38-51		Jan-24	Aug-30	80 Mths	15,449,612	-	-	-	-	1,088,680	2,210,267	2,254,880	2,300,393	2,346,825
TOTAL LANDSCAPE	36,364,934						63,769,895	17,943,775	17,801,963	141,812	7,171,015	10,207,126	1,377,610	2,568,767	2,697,615	3,176,027
MARKETING																
Brand Development	SM Schedule						2,050,408	249,615	220,498	60,000	80,000	117,618	127,382	123,840	124,860	125,209
Sales Office and Builder Relations	SM Schedule						561,785	118,214	117,308	2,000	20,000	29,404	31,846	30,960	31,215	31,763
Brochures	SM Schedule						597,370	145,923	139,893	15,000	20,000	29,404	31,846	30,960	31,215	31,763
Advertising	SM Schedule						5,414,089	925,416	869,314	120,000	200,000	294,045	318,456	309,601	312,149	317,629
Signage	SM Schedule						1,815,616	451,774	443,183	45,000	60,000	88,213	95,537	92,880	93,645	95,289
Website	SM Schedule						455,672	11,453	11,194	2,000	20,000	29,404	31,846	30,960	31,215	31,763
Sponsorship							7,000	7,000	7,000	-	-	-	-	-	-	-
Promotions	SM Schedule						665,084	665,084	665,084	-	-	-	-	-	-	-
Public Relations	SM Schedule						13,198	13,198	13,198	-	-	-	-	-	-	-
Sales and Marketing Contingency	SM Schedule						-	-	-	-	-	-	-	-	-	-
TOTAL MARKETING						1.70%	11,580,222	2,587,677	2,486,673	244,000	400,000	588,089	636,912	619,202	624,298	635,258
COMMUNITY DEVELOPMENT																
Comm Devmt - Resident Development	CD Schedule						2,526,105	384,041	358,794	175,311	165,000	165,000	144,000	144,000	144,000	144,000
Comm Devmt - Youth and Over 50's							184	184	-	184	-	-	-	-	-	-
Comm Devmt - Community Events							60,158	60,158	58,992	1,166	-	-	-	-	-	-
Comm Devmt - Communications							25,161	25,161	23,322	1,839	-	-	-	-	-	-
Comm Devmt - Sponsorship							2,000	2,000	2,000	-	-	-	-	-	-	-
Comm Devmt - Internal Consultants							-	-	-	-	-	-	-	-	-	-
Comm Devmt - External Consultants							-	-	-	-	-	-	-	-	-	-
TOTAL COMMUNITY DEVELOPMENT						0.38%	2,613,609	471,545	443,109	178,500	165,000	165,000	144,000	144,000	144,000	144,000
ADMINISTRATION																
Audit and Tax		\$20,000/PA					608,283	243,217	238,711	4,506	20,352	21,553	21,988	22,432	22,885	23,347
Cleaning	\$1,000/Mth		Feb-21	Until final settlement			257,035	42,810	38,587	9,223	12,465	13,008	13,270	13,538	13,811	14,090
Computer Costs	\$500/Mth	\$500/Mth	Feb-21	Until final settlement			109,794	2,682	2,401	2,780	6,232	6,504	6,635	6,769	6,906	7,045
Couriers	\$300/Mth	\$300/Mth	Feb-21	Until final settlement			74,567	10,300	9,834	1,966	3,739	3,902	3,981	4,061	4,143	4,227
Electricity & Gas	\$1,000/Mth	\$1,000/Mth	Feb-21	Until final settlement			331,913	117,689	111,497	11,192	12,465	13,008	13,270	13,538	13,811	14,090
Insurance	\$500/Mth	\$500/Mth	Feb-21	Until final settlement			110,296	3,184	3,184	2,500	6,232	6,504	6,635	6,769	6,906	7,045
Legal fees	\$4,167/Mth	\$4,167/Mth	Feb-21	Until final settlement			1,096,168	199,401	199,401	25,000	51,937	54,199	55,293	56,409	57,547	58,709
Licences and Fees	\$500/Mth	\$500/Mth	Feb-21	Until final settlement			108,394	1,282	1,282	2,500	6,232	6,504	6,635	6,769	6,906	7,045
Postage, Print & Stationery	\$500/Mth	\$500/Mth	Feb-21	Until final settlement			136,103	28,991	28,991	2,500	6,232	6,504	6,635	6,769	6,906	7,045
Rent - Temp Sales Office		Complete					19,000	19,000	19,000	-	-	-	-	-	-	-
Rent - Carpark lots Stg 2		Complete					448,350	448,350	448,350	-	-	-	-	-	-	-
Sundry Office Expenses	\$1,500/Mth	\$1,500/Mth	Feb-21	Until final settlement			337,613	16,277	16,277	7,500	18,697	19,512	19,905	20,307	20,717	21,135
OSH Audit	\$2,083/Mth	\$2,083/Mth	Feb-21	Until final settlement			448,384	-	-	12,500	25,968	27,099	27,646	28,204	28,774	29,355
Travel & Accommodation	\$0/Mth	n/a					-	-	-	-	-	-	-	-	-	-
Valuations	\$40,000/PA	\$3,333/Mth		Until final settlement			890,428	173,563	167,563	25,450	41,550	43,359	44,234	45,127	46,038	46,967
Rates & Taxes	\$400,000/PA	Reduces from \$400k per year as land is developed		Until final settlement			3,005,736	921,950	859,024	62,926	249,475	245,189	228,568	212,387	196,901	180,704
Maintenance	\$70,833/Mth	32%	Feb-21	Jun-33	May-37		15,986,784	2,173,045	1,862,613	702,430	720,000	921,381	939,979	958,952	978,307	998,054
Maintenance Supervision	5.5%	Forecast only, Actuals included above					759,756	-	-	21,560	39,600	50,676	51,699	52,742	53,807	54,893
Security	\$3,000/Mth	\$		Until final settlement			674,970	29,297	28,977	18,320	37,395	39,023	39,811	40,614	41,434	42,271
TOTAL ADMINISTRATION							25,403,574	4,431,037	4,035,692	912,853	1,258,573	1,477,925	1,486,186	1,495,389	1,505,800	1,516,022
FINANCE																
Bank Charges	2,000,000	0.75%					-	-	-	-	-	-	-	-	-	-
GST Paid							-	581,087	499,293	81,794	-	-	-	-	-	-
GST Collected							-	(495,311)	(472,112)	(23,199)	-	-	-	-	-	-
Bonds							-	896,155	242,868	107,132	350,000	-	350,000	-	(700,000)	350,000
Creditors							-	(149,278)	(18,891)	(130,387)	-	-	149,278	-	-	-
TPRC Cash Adjustment	0		Feb-21	Aug-32	139 Mths		-	211,292	211,292	-	-	-	-	-	-	-
Receivables							-	-	-	-	-	-	-	-	-	-
Depreciation							-	264,063	241,541	22,522	-	-	-	-	-	-
Depreciation BS							-	(114,103)	(91,581)	(22,522)	-	-	-	-	-	-
Plant & Equipment Write Off							-	197,181	197,181	-	-	-	-	-	-	-
Bad Debts							-	1,000	1,000	-	-	-	-	-	-	-
Prefunds							-	-	-	-	-	-	-	-	-	-
Trade Debtors							-	-	-	-	-	-	-	-	-	-
BAS Refund Due							-	-	-	-	-	-	-	-	-	-
Prepayments							-	69,451	15,875	53,576	-	-	-	-	-	-
Accruals							-	0	0	-	-	-	-	-	-	-
Loans							-	0	0	-	-	-	-	-	-	-
Creditors/Recharges Pending							-	(475,888)	(417,495)	(58,392)	-	-	-	-	-	-
Catalina Beach Contingency	5.0%						1,645,934	-	-	199,396	139,060	9,882	109,785	182,514	71,409	204,312
Contingency	5.0%		Final date:	May-37												

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	PTD ACTUALS	PTD FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28
CASHFLOW						242,325,707	122,086,443	110,075,087	15,818,492	(10,107,844)	(7,371,048)	7,467,260	15,097,412	10,500,745	6,847,126	10,727,378
CAPITAL																
Opening: Cash at Bank / Interest Bearing Debt								110,075,087	46,108,095	57,750,064	30,070,885	17,032,616	16,581,139	15,765,025	16,460,719	16,237,030
Available to distribute			15,000,000			388,625,707	78,000,000	87,000,000	60,000,000	11,000,000	11,000,000	15,000,000	10,000,000	7,000,000	11,000,000	
Distribution adjustment						(133,000,000)	0	(84,000,000)	(44,000,000)	(2,000,000)	(3,000,000)	0	0	0	0	0
Closing: Cash at Bank / Interest Bearing Debt			Cash Minimum (to FY29):	Jul-31	14,883,385			45,375,087	58,193,579	32,085,735	15,714,688	15,181,948	15,279,359	15,780,105	15,627,231	15,354,608
Capital Contributed			5 Year Cash Minimum:	Jun-24	15,181,948	(13,300,000)	(13,300,000)	0	0	0	0	0	0	0	0	0
Capital Returns						13,300,000	13,300,000	0	0	0	0	0	0	0	0	0
PROFIT DISTRIBUTIONS						242,325,707		64,700,000	3,000,000	16,000,000	9,000,000	8,000,000	15,000,000	10,000,000	7,000,000	11,000,000

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
ACTUAL OR FORECAST															
OPENING STOCK							108	120	132	144	156	168	180	192	204
Stage 1	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 2	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 3	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 4	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 5	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 6A	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 6C	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 6B	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 7	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 8	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 9	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 10	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 11	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 12	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 13A	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 13B	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 14A	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 14B	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 15	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 16A	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 16B	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 17A	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 17B	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 18A	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 18B	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 18C	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 19	Catalina Central						-	-	-	46	-	-	-	-	-
Stage 20	Catalina Central						-	-	-	-	24	-	-	-	-
Stage 21	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 22	Catalina Central						-	-	-	-	-	40	-	-	-
Stage 23	Catalina Central						-	-	-	-	-	-	28	-	-
Stage 24	Catalina Central						-	-	-	-	-	-	-	-	-
Stage 25	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 26	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 27A	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 28	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 27B	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 29	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 30	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 31	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 32	Catalina Beach						-	-	-	-	-	-	-	-	-
Stage 33	Catalina Beach						12	-	-	-	-	-	-	-	-
Stage 34	Catalina Beach						-	39	15	-	-	-	-	-	-
Stage 35	Catalina Beach						-	-	-	42	18	-	-	-	-
Stage 36	Catalina Green						-	-	-	-	-	48	24	-	-
Stage 37	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 38	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 39	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 40	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 41	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 42	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 43	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 44	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 45	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 46	Catalina Green						-	-	-	-	-	-	-	-	-
Stage 47	Catalina Green						11	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	WAPC						-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	WAPC						-	13	-	-	-	-	-	-	-
Stage 50 - WAPC Land	WAPC						-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land	WAPC						-	-	15	-	-	-	-	-	-
TOTAL OPENING STOCK							23	52	30	88	42	88	52	-	-
SALES RELEASE	TOTALLOTS	FtoC	OFFSET	SALE	RELEASE										
Stage 1	35	0		Apr-12	Mar-12	35	-	-	-	-	-	-	-	-	-
Stage 2	37	0		Apr-12	Apr-12	37	-	-	-	-	-	-	-	-	-
Stage 3	43	0		Sep-12	Aug-12	43	-	-	-	-	-	-	-	-	-
Stage 4	47	0		Nov-12	Nov-12	47	-	-	-	-	-	-	-	-	-
Stage 5	63	0		Mar-13	Feb-13	63	-	-	-	-	-	-	-	-	-
Stage 6A	8	0		Nov-12	Oct-12	8	-	-	-	-	-	-	-	-	-
Stage 6C	10	0		Mar-14	Feb-14	10	-	-	-	-	-	-	-	-	-
Stage 6B	24	0		Dec-14	Nov-14	24	-	-	-	-	-	-	-	-	-
Stage 7	63	0		Jun-13	May-13	63	-	-	-	-	-	-	-	-	-
Stage 8	53	0		Sep-13	Aug-13	53	-	-	-	-	-	-	-	-	-
Stage 9	51	0		Jan-14	Dec-13	51	-	-	-	-	-	-	-	-	-
Stage 10	30	0		Mar-14	Feb-14	30	-	-	-	-	-	-	-	-	-
Stage 11	64	0		Apr-14	Mar-14	64	-	-	-	-	-	-	-	-	-
Stage 12	49	0		Jun-14	May-14	49	-	-	-	-	-	-	-	-	-
Stage 13A	37	0		Sep-14	Aug-14	37	-	-	-	-	-	-	-	-	-
Stage 13B	45	0		Nov-14	Oct-14	45	-	-	-	-	-	-	-	-	-
Stage 14A	63	0		Feb-15	Jan-15	63	-	-	-	-	-	-	-	-	-
Stage 14B	10	0		Aug-16	Jul-16	10	-	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 15		55	0		Aug-15	Jul-15	55	-	-	-	-	-	-	-	-
Stage 16A		17	17	0	Aug-20	Aug-20	17	-	-	-	-	-	-	-	-
Stage 16B		55	55	1	Sep-30	Aug-30	55	-	-	55	-	-	-	-	-
Stage 17A		25	0		Nov-16	Oct-16	25	-	-	-	-	-	-	-	-
Stage 17B		36	0	0	Nov-17	Nov-17	36	-	-	-	-	-	-	-	-
Stage 18A		29	0		Mar-16	Feb-16	29	-	-	-	-	-	-	-	-
Stage 18B		31	0	1	Mar-17	Mar-17	31	-	-	-	-	-	-	-	-
Stage 18C		28	28	1	Oct-21	Sep-21	28	-	-	-	-	-	-	-	-
Stage 19		48	48	1	Jun-31	May-31	48	-	-	48	-	-	-	-	-
Stage 20		50	50	1	Feb-32	Jan-32	50	-	-	-	50	-	-	-	-
Stage 21		41	41	1	Nov-32	Oct-32	41	-	-	-	-	41	-	-	-
Stage 22		47	47	1	May-33	Apr-33	47	-	-	-	-	47	-	-	-
Stage 23		60	60	1	Jan-34	Dec-33	60	-	-	-	-	-	60	-	-
Stage 24								-	-	-	-	-	-	-	-
Stage 25		58	4	0	Jun-17	May-17	58	-	-	-	-	-	-	-	-
Stage 26		38	0	1	Apr-19	Mar-19	38	-	-	-	-	-	-	-	-
Stage 27A		20	20	0	Sep-20	Sep-20	20	-	-	-	-	-	-	-	-
Stage 28		34	34	0	Dec-20	Dec-20	34	-	-	-	-	-	-	-	-
Stage 27B		34	34	1	Aug-21	Jul-21	34	-	-	-	-	-	-	-	-
Stage 29		33	33	1	Jan-22	Dec-21	33	-	-	-	-	-	-	-	-
Stage 30		29	29	1	Nov-23	Oct-23	29	-	-	-	-	-	-	-	-
Stage 31		43	43	1	Feb-25	Jan-25	43	-	-	-	-	-	-	-	-
Stage 32		51	51	1	Nov-26	Oct-26	51	-	-	-	-	-	-	-	-
Stage 33		51	51	1	Jan-29	Dec-28	51	51	-	-	-	-	-	-	-
Stage 34		51	51	1	Feb-31	Jan-31	51	-	-	51	-	-	-	-	-
Stage 35		54	54	1	Apr-33	Mar-33	54	-	-	-	-	54	-	-	-
Stage 36		79	79	1	Oct-21	Sep-21	79	-	-	-	-	-	-	-	-
Stage 37		48	48	1	Nov-22	Oct-22	48	-	-	-	-	-	-	-	-
Stage 38		37	37	1	Jul-23	Jun-23	37	-	-	-	-	-	-	-	-
Stage 39		37	37	1	Jan-24	Dec-23	37	-	-	-	-	-	-	-	-
Stage 40		37	37	1	Jul-24	Jun-24	37	-	-	-	-	-	-	-	-
Stage 41		37	37	1	Jan-25	Dec-24	37	-	-	-	-	-	-	-	-
Stage 42		37	37	1	Jul-25	Jun-25	37	-	-	-	-	-	-	-	-
Stage 43		37	37	1	Feb-26	Jan-26	37	-	-	-	-	-	-	-	-
Stage 44		37	37	1	Aug-26	Jul-26	37	-	-	-	-	-	-	-	-
Stage 45		37	37	1	Feb-27	Jan-27	37	-	-	-	-	-	-	-	-
Stage 46		37	37	1	Aug-27	Jul-27	37	-	-	-	-	-	-	-	-
Stage 47		37	37	1	Feb-28	Jan-28	37	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land		37	37	1	Aug-28	Jul-28	37	37	-	-	-	-	-	-	-
Stage 49 - WAPC Land		37	37	1	Mar-29	Feb-29	37	37	-	-	-	-	-	-	-
Stage 50 - WAPC Land		37	37	1	Sep-29	Aug-29	37	-	37	-	-	-	-	-	-
Stage 51 - WAPC Land		37	37	1	Mar-30	Feb-30	37	-	37	-	-	-	-	-	-
TOTAL SALES RELEASE	2,395	1,395					2,395	125	74	154	50	142	60		
CUMULATIVE SALES RELEASE								1,915	1,989	2,143	2,193	2,335	2,395	2,395	2,395
TITLES	TOTALLOTS	1ST SETT DATE	OFFSET			TITLES									
Stage 01	35	Jun-13				May-12	35	-	-	-	-	-	-	-	-
Stage 02	37	Jun-13				Oct-12	37	-	-	-	-	-	-	-	-
Stage 03	43	Jun-13				Jan-13	43	-	-	-	-	-	-	-	-
Stage 04	47	Jul-13				Mar-13	47	-	-	-	-	-	-	-	-
Stage 05	63	Jul-13				May-13	63	-	-	-	-	-	-	-	-
Stage 6A	8	Jan-14				Jan-13	8	-	-	-	-	-	-	-	-
Stage 6C	10	May-14				Mar-14	10	-	-	-	-	-	-	-	-
Stage 6B	24	Feb-15				Jan-15	24	-	-	-	-	-	-	-	-
Stage 07	63	Nov-13				Oct-13	63	-	-	-	-	-	-	-	-
Stage 08	53	Feb-14				Jan-14	53	-	-	-	-	-	-	-	-
Stage 09	51	May-14				Apr-14	51	-	-	-	-	-	-	-	-
Stage 10	30	May-14				Apr-14	30	-	-	-	-	-	-	-	-
Stage 11	64	Oct-14				Sep-14	64	-	-	-	-	-	-	-	-
Stage 12	49	Dec-14				Nov-14	49	-	-	-	-	-	-	-	-
Stage 13A	37	Apr-15				Mar-15	37	-	-	-	-	-	-	-	-
Stage 13B	45	May-15				Apr-15	45	-	-	-	-	-	-	-	-
Stage 14A	63	Jun-15				May-15	63	-	-	-	-	-	-	-	-
Stage 14B	10	Nov-16				Oct-16	10	-	-	-	-	-	-	-	-
Stage 15	55	Dec-15				Dec-15	55	-	-	-	-	-	-	-	-
Stage 16A	17	Feb-21	1			Jan-21	17	-	-	-	-	-	-	-	-
Stage 16B	55	Jan-31	1			Dec-30	55	-	-	55	-	-	-	-	-
Stage 17A	25	Mar-17				Feb-17	25	-	-	-	-	-	-	-	-
Stage 17B	36	Jun-18				May-18	36	-	-	-	-	-	-	-	-
Stage 18A	29	Jun-16				May-16	29	-	-	-	-	-	-	-	-
Stage 18B	31	Jul-17				Jun-17	31	-	-	-	-	-	-	-	-
Stage 18C	28	Mar-22	1			Feb-22	28	-	-	-	-	-	-	-	-
Stage 19	48	Nov-31	1			Oct-31	48	-	-	-	48	-	-	-	-
Stage 20	50	Jul-32	1			Jun-32	50	-	-	-	50	-	-	-	-
Stage 21	41	Apr-33	1			Mar-33	41	-	-	-	-	41	-	-	-
Stage 22	47	Oct-33	1			Sep-33	47	-	-	-	-	-	47	-	-
Stage 23	60	Jun-34	1			May-34	60	-	-	-	-	-	60	-	-
Stage 24								-	-	-	-	-	-	-	-
Stage 25	58	Aug-17				Aug-17	58	-	-	-	-	-	-	-	-
Stage 26	38	Jul-20	1			Sep-19	38	-	-	-	-	-	-	-	-
Stage 27A	20	Mar-21	1			Feb-21	20	-	-	-	-	-	-	-	-
Stage 28	34	Aug-21	1			Jul-21	34	-	-	-	-	-	-	-	-
Stage 27B	34	Mar-22	1			Feb-22	34	-	-	-	-	-	-	-	-
Stage 29	33	Jul-22	1			Jun-22	33	-	-	-	-	-	-	-	-
Stage 30	29	Apr-24	1			Mar-24	29	-	-	-	-	-	-	-	-
Stage 31	43	Jul-25	1			Jun-25	43	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 32	51	Apr-27	1		Mar-27	51	-	-	-	-	-	-	-	-	-
Stage 33	51	Jun-29	1		May-29	51	51	-	-	-	-	-	-	-	-
Stage 34	51	Jul-31	1		Jun-31	51	-	-	51	-	-	-	-	-	-
Stage 35	54	Sep-33	1		Aug-33	54	-	-	-	-	-	54	-	-	-
Stage 36	79	May-22	1		Apr-22	79	-	-	-	-	-	-	-	-	-
Stage 37	48	Apr-23	1		Mar-23	48	-	-	-	-	-	-	-	-	-
Stage 38	37	Dec-23	1		Nov-23	37	-	-	-	-	-	-	-	-	-
Stage 39	37	Jun-24	1		May-24	37	-	-	-	-	-	-	-	-	-
Stage 40	37	Dec-24	1		Nov-24	37	-	-	-	-	-	-	-	-	-
Stage 41	37	Jun-25	1		May-25	37	-	-	-	-	-	-	-	-	-
Stage 42	37	Dec-25	1		Nov-25	37	-	-	-	-	-	-	-	-	-
Stage 43	37	Jul-26	1		Jun-26	37	-	-	-	-	-	-	-	-	-
Stage 44	37	Jan-27	1		Dec-26	37	-	-	-	-	-	-	-	-	-
Stage 45	37	Jul-27	1		Jun-27	37	-	-	-	-	-	-	-	-	-
Stage 46	37	Jan-28	1		Dec-27	37	-	-	-	-	-	-	-	-	-
Stage 47	37	Jul-28	1		Jun-28	37	-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	37	Jan-29	1		Dec-28	37	37	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	Aug-29	1		Jul-29	37	-	37	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	Feb-30	1		Jan-30	37	-	37	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	Aug-30	1		Jul-30	37	-	-	37	-	-	-	-	-	-
TOTAL TITLES	2,395					2,395	88	74	143	98	41	161			
CUMULATIVE TITLES						2,395	1,878	1,952	2,095	2,193	2,234	2,395	2,395	2,395	2,395
SALES	TOTALLOTS	ERROR CHECK	1ST SALE												
Stage 1	35	-	Apr-12 11 Demo			35	-	-	-	-	-	-	-	-	-
Stage 2	37	-	Apr-12			37	-	-	-	-	-	-	-	-	-
Stage 3	43	-	Sep-12 43 Builders			43	-	-	-	-	-	-	-	-	-
Stage 4	47	-	Nov-12 23 Builders			47	-	-	-	-	-	-	-	-	-
Stage 5	63	-	Mar-13 39 Builders			63	-	-	-	-	-	-	-	-	-
Stage 6A	8	-	Nov-12			8	-	-	-	-	-	-	-	-	-
Stage 6C	10	-	Mar-14			10	-	-	-	-	-	-	-	-	-
Stage 6B	24	-	Dec-14			24	-	-	-	-	-	-	-	-	-
Stage 7	63	-	Jun-13			63	-	-	-	-	-	-	-	-	-
Stage 8	53	-	Sep-13			53	-	-	-	-	-	-	-	-	-
Stage 9	51	-	Jan-14			51	-	-	-	-	-	-	-	-	-
Stage 10	30	-	Mar-14			30	-	-	-	-	-	-	-	-	-
Stage 11	64	-	Apr-14			64	-	-	-	-	-	-	-	-	-
Stage 12	49	-	Jun-14			49	-	-	-	-	-	-	-	-	-
Stage 13A	37	-	Sep-14			37	-	-	-	-	-	-	-	-	-
Stage 13B	45	-	Nov-14			45	-	-	-	-	-	-	-	-	-
Stage 14A	63	-	Feb-15			63	-	-	-	-	-	-	-	-	-
Stage 14B	10	-	Aug-16			10	-	-	-	-	-	-	-	-	-
Stage 15	55	-	Aug-15			55	-	-	-	-	-	-	-	-	-
Stage 16A	17	-	Aug-20			17	-	-	-	-	-	-	-	-	-
Stage 16B	55	-	Sep-30			55	-	-	55	-	-	-	-	-	-
Stage 17A	25	-	Nov-16			25	-	-	-	-	-	-	-	-	-
Stage 17B	36	-	Nov-17			36	-	-	-	-	-	-	-	-	-
Stage 18A	29	-	Mar-16			29	-	-	-	-	-	-	-	-	-
Stage 18B	31	-	Mar-17			31	-	-	-	-	-	-	-	-	-
Stage 18C	28	-	Oct-21			28	-	-	-	-	-	-	-	-	-
Stage 19	48	-	Jun-31			48	-	-	2	46	-	-	-	-	-
Stage 20	50	-	Feb-32			50	-	-	-	26	24	-	-	-	-
Stage 21	41	-	Nov-32			41	-	-	-	-	41	-	-	-	-
Stage 22	47	-	May-33			47	-	-	-	-	7	40	-	-	-
Stage 23	60	-	Jan-34			60	-	-	-	-	-	32	28	-	-
Stage 24															
Stage 25	58	-	Jun-17			58	-	-	-	-	-	-	-	-	-
Stage 26	38	-	Apr-19			38	-	-	-	-	-	-	-	-	-
Stage 27A	20	-	Sep-20			20	-	-	-	-	-	-	-	-	-
Stage 28	34	-	Dec-20			34	-	-	-	-	-	-	-	-	-
Stage 27B	34	-	Aug-21			34	-	-	-	-	-	-	-	-	-
Stage 29	33	-	Jan-22			33	-	-	-	-	-	-	-	-	-
Stage 30	29	-	Nov-23			29	-	-	-	-	-	-	-	-	-
Stage 31	43	-	Feb-25			43	-	-	-	-	-	-	-	-	-
Stage 32	51	-	Nov-26			51	12	-	-	-	-	-	-	-	-
Stage 33	51	-	Jan-29			51	12	24	15	-	-	-	-	-	-
Stage 34	51	-	Feb-31			51	-	-	9	24	18	-	-	-	-
Stage 35	54	-	Apr-33			54	-	-	-	-	6	24	24	-	-
Stage 36	79	-	Oct-21			79	-	-	-	-	-	-	-	-	-
Stage 37	48	-	Nov-22			48	-	-	-	-	-	-	-	-	-
Stage 38	37	-	Jul-23			37	-	-	-	-	-	-	-	-	-
Stage 39	37	-	Jan-24			37	-	-	-	-	-	-	-	-	-
Stage 40	37	-	Jul-24			37	-	-	-	-	-	-	-	-	-
Stage 41	37	-	Jan-25			37	-	-	-	-	-	-	-	-	-
Stage 42	37	-	Jul-25			37	-	-	-	-	-	-	-	-	-
Stage 43	37	-	Feb-26			37	-	-	-	-	-	-	-	-	-
Stage 44	37	-	Aug-26			37	-	-	-	-	-	-	-	-	-
Stage 45	37	-	Feb-27			37	-	-	-	-	-	-	-	-	-
Stage 46	37	-	Aug-27			37	-	-	-	-	-	-	-	-	-
Stage 47	37	-	Feb-28			37	11	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	37	-	Aug-28			37	37	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	-	Mar-29			37	24	13	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	-	Sep-29			37	-	37	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	-	Mar-30			37	-	22	15	-	-	-	-	-	-
TOTAL SALES	2,395	Jun-35	<-- FINAL SALE			2,395	96	96	96	96	96	96	52		
CUMULATIVE SALES							1,863	1,959	2,055	2,151	2,247	2,343	2,395	2,395	2,395

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
SALES VALUE	TOTALLOTS	STARTING													
Stage 1	35	0		244,514	244,514	8,558,000	-	-	-	-	-	-	-	-	-
Stage 2	37	0		220,473	220,473	8,157,500	-	-	-	-	-	-	-	-	-
Stage 3	43	0		173,605	173,605	7,465,000	-	-	-	-	-	-	-	-	-
Stage 4	47	0		228,638	228,638	10,746,000	-	-	-	-	-	-	-	-	-
Stage 5	63	0		218,635	218,635	13,774,000	-	-	-	-	-	-	-	-	-
Stage 6A	8	0		334,375	334,375	2,675,000	-	-	-	-	-	-	-	-	-
Stage 6C	10	0	No Esc	370,800	370,800	3,708,000	-	-	-	-	-	-	-	-	-
Stage 6B	24	0	No Esc		310,500	7,452,000	-	-	-	-	-	-	-	-	-
Stage 7	63	0		213,524	213,524	13,452,000	-	-	-	-	-	-	-	-	-
Stage 8	53	0	No Esc	229,170	229,170	12,146,000	-	-	-	-	-	-	-	-	-
Stage 9	51	0	No Esc		235,275	11,999,000	-	-	-	-	-	-	-	-	-
Stage 10	30	0	No Esc		300,667	9,020,000	-	-	-	-	-	-	-	-	-
Stage 11	64	0	No Esc		275,172	17,611,000	-	-	-	-	-	-	-	-	-
Stage 12	49	0	No Esc		287,000	14,063,000	-	-	-	-	-	-	-	-	-
Stage 13A	37	0	No Esc		261,486	9,675,000	-	-	-	-	-	-	-	-	-
Stage 13B	45	0	No Esc		268,956	12,103,000	-	-	-	-	-	-	-	-	-
Stage 14A	63	0	No Esc		266,413	16,784,000	-	-	-	-	-	-	-	-	-
Stage 14B	10	0	No Esc		244,400	2,444,000	-	-	-	-	-	-	-	-	-
Stage 15	55	0	No Esc		280,800	15,444,000	-	-	-	-	-	-	-	-	-
Stage 16A	17	269,140			265,016	4,505,280	-	-	-	-	-	-	-	-	-
Stage 16B	55	102,067			136,216	7,491,889	-	-	7,491,889	-	-	-	-	-	-
Stage 17A	25	0	No Esc		310,960	7,774,000	-	-	-	-	-	-	-	-	-
Stage 17B	36	0	No Esc		275,208	9,907,500	-	-	-	-	-	-	-	-	-
Stage 18A	29	0	No Esc		297,448	8,626,000	-	-	-	-	-	-	-	-	-
Stage 18B	31	0	No Esc		285,903	8,863,000	-	-	-	-	-	-	-	-	-
Stage 18C	28	191,536			197,714	5,535,995	-	-	-	-	-	-	-	-	-
Stage 19	48	210,500			287,015	13,776,706	-	-	568,079	13,208,627	-	-	-	-	-
Stage 20	50	240,667			334,896	16,744,799	-	-	-	8,663,542	8,081,258	-	-	-	-
Stage 21	41	196,207			278,262	11,408,726	-	-	-	-	11,408,726	-	-	-	-
Stage 22	47	238,519			344,517	16,192,278	-	-	-	-	2,391,202	13,801,076	-	-	-
Stage 23	60	223,999			330,827	19,849,620	-	-	-	-	-	10,524,219	9,325,401	-	-
Stage 24	0	0			#DIV/0!	-	-	-	-	-	-	-	-	-	-
Stage 25	58	328,385	No Esc		350,162	20,309,385	-	-	-	-	-	-	-	-	-
Stage 26	38	0	No Esc		372,171	14,142,500	-	-	-	-	-	-	-	-	-
Stage 27A	20	340,400	No Esc		314,320	6,286,400	-	-	-	-	-	-	-	-	-
Stage 28	34	365,980	No Esc		372,632	12,669,500	-	-	-	-	-	-	-	-	-
Stage 27B	34	336,924			342,439	11,642,919	-	-	-	-	-	-	-	-	-
Stage 29	33	367,647			386,199	12,744,568	-	-	-	-	-	-	-	-	-
Stage 30	29	369,554			404,577	11,732,732	-	-	-	-	-	-	-	-	-
Stage 31	43	346,087			396,344	17,042,772	-	-	-	-	-	-	-	-	-
Stage 32	51	289,475			351,552	17,929,132	4,321,942	-	-	-	-	-	-	-	-
Stage 33	51	289,475			374,672	19,108,281	4,387,177	8,974,015	5,747,089	-	-	-	-	-	-
Stage 34	51	289,475			399,294	20,363,982	-	-	3,499,880	9,528,224	7,335,878	-	-	-	-
Stage 35	54	289,475			426,355	23,023,182	-	-	-	-	2,482,156	10,116,659	10,424,367	-	-
Stage 36	79	196,688			201,715	15,935,484	-	-	-	-	-	-	-	-	-
Stage 37	48	216,663			228,141	10,950,766	-	-	-	-	-	-	-	-	-
Stage 38	37	225,000			241,149	8,922,521	-	-	-	-	-	-	-	-	-
Stage 39	37	225,000			244,888	9,060,867	-	-	-	-	-	-	-	-	-
Stage 40	37	225,000			248,685	9,201,358	-	-	-	-	-	-	-	-	-
Stage 41	37	225,000			252,541	9,344,025	-	-	-	-	-	-	-	-	-
Stage 42	37	225,000			256,457	9,488,902	-	-	-	-	-	-	-	-	-
Stage 43	37	225,000			260,451	9,636,679	-	-	-	-	-	-	-	-	-
Stage 44	37	225,000			264,489	9,786,101	-	-	-	-	-	-	-	-	-
Stage 45	37	225,000			268,590	9,937,837	-	-	-	-	-	-	-	-	-
Stage 46	37	225,000			272,755	10,091,925	-	-	-	-	-	-	-	-	-
Stage 47	37	225,000			276,984	10,248,400	3,063,662	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	37	225,000			281,278	10,407,300	10,407,300	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	37	225,000			285,659	10,569,380	6,837,061	3,732,318	-	-	-	-	-	-	-
Stage 50 - WAPC Land	37	225,000			290,088	10,733,263	-	10,733,263	-	-	-	-	-	-	-
Stage 51 - WAPC Land	37	225,000			294,586	10,899,686	-	6,460,129	4,439,557	-	-	-	-	-	-
TOTAL SALES VALUE	2,395					680,162,140	29,017,143	29,899,727	21,746,493	31,400,393	31,699,220	34,441,954	19,749,767		
SALE AREA	TOTAL AREA	AVG AREA	AVG REMAIN												
Stage 1	14,753 m²		422 m²	-		14,753m²	-	-	-	-	-	-	-	-	-
Stage 2	13,161 m²		356 m²	-		13,161m²	-	-	-	-	-	-	-	-	-
Stage 3	11,481 m²		267 m²	-		11,481m²	-	-	-	-	-	-	-	-	-
Stage 4	17,531 m²		373 m²	-		17,531m²	-	-	-	-	-	-	-	-	-
Stage 5	21,385 m²		339 m²	-		21,385m²	-	-	-	-	-	-	-	-	-
Stage 6A	4,151 m²		519 m²	-		4,151m²	-	-	-	-	-	-	-	-	-
Stage 6C	4,789 m²		479 m²	-		4,789m²	-	-	-	-	-	-	-	-	-
Stage 6B	9,319 m²		388 m²	-		9,319m²	-	-	-	-	-	-	-	-	-
Stage 7	19,069 m²		303 m²	-		19,069m²	-	-	-	-	-	-	-	-	-
Stage 8	16,509 m²		311 m²	-		16,509m²	-	-	-	-	-	-	-	-	-
Stage 9	14,553 m²		285 m²	-		14,553m²	-	-	-	-	-	-	-	-	-
Stage 10	11,840 m²		395 m²	-		11,840m²	-	-	-	-	-	-	-	-	-
Stage 11	21,915 m²		342 m²	-		21,915m²	-	-	-	-	-	-	-	-	-
Stage 12	17,797 m²		363 m²	-		17,797m²	-	-	-	-	-	-	-	-	-
Stage 13A	11,586 m²		313 m²	-		11,586m²	-	-	-	-	-	-	-	-	-
Stage 13B	14,186 m²		315 m²	-		14,186m²	-	-	-	-	-	-	-	-	-
Stage 14A	19,990 m²		317 m²	-		19,990m²	-	-	-	-	-	-	-	-	-
Stage 14B	2,926 m²		293 m²	-		2,926m²	-	-	-	-	-	-	-	-	-
Stage 15	19,028 m²		346 m²	-		19,028m²	-	-	-	-	-	-	-	-	-
Stage 16A	6,632 m²		390 m²	403 m²		6,632m²	-	-	-	-	-	-	-	-	-
Stage 16B	8,922 m²		162 m²	162 m²		8,922m²	-	-	8,922m²	-	-	-	-	-	-
Stage 17A	10,128 m²		405 m²	-		10,128m²	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 17B	13,154 m ²		365 m ²	391 m ²		13,154m ²	-	-	-	-	-	-	-	-	-
Stage 18A	10,971 m ²		378 m ²	-		10,971m ²	-	-	-	-	-	-	-	-	-
Stage 18B	11,237 m ²		362 m ²	-		11,236m ²	-	-	-	-	-	-	-	-	-
Stage 18C	8,393 m ²		300 m ²	300 m ²		8,393m ²	-	-	-	-	-	-	-	-	-
Stage 19	15,705 m ²		327 m ²	327 m ²		15,705m ²	-	-	654m ²	15,051m ²	-	-	-	-	-
Stage 20	19,776 m ²		396 m ²	396 m ²		19,776m ²	-	-	-	10,284m ²	9,492m ²	-	-	-	-
Stage 21	11,468 m ²		280 m ²	280 m ²		11,468m ²	-	-	-	-	11,468m ²	-	-	-	-
Stage 22	17,622 m ²		375 m ²	375 m ²		17,622m ²	-	-	-	-	2,625m ²	14,997m ²	-	-	-
Stage 23	20,014 m ²		334 m ²	334 m ²		20,014m ²	-	-	-	-	-	10,674m ²	9,340m ²	-	-
Stage 24	-		-	-		-	-	-	-	-	-	-	-	-	-
Stage 25	20,886 m ²		360 m ²	357 m ²		20,886m ²	-	-	-	-	-	-	-	-	-
Stage 26	15,903 m ²		419 m ²	-		15,904m ²	-	-	-	-	-	-	-	-	-
Stage 27A	6,614 m ²		331 m ²	370 m ²		6,615m ²	-	-	-	-	-	-	-	-	-
Stage 28	13,721 m ²		404 m ²	396 m ²		13,721m ²	-	-	-	-	-	-	-	-	-
Stage 27B	13,036 m ²		383 m ²	383 m ²		13,036m ²	-	-	-	-	-	-	-	-	-
Stage 29	13,880 m ²		421 m ²	421 m ²		13,880m ²	-	-	-	-	-	-	-	-	-
Stage 30	12,461 m ²		430 m ²	430 m ²		12,461m ²	-	-	-	-	-	-	-	-	-
Stage 31	16,428 m ²		382 m ²	382 m ²		16,428m ²	-	-	-	-	-	-	-	-	-
Stage 32	16,229 m ²		318 m ²	318 m ²		16,229m ²	3,819m ²	-	-	-	-	-	-	-	-
Stage 33	16,229 m ²		318 m ²	318 m ²		16,229m ²	3,819m ²	7,637m ²	4,773m ²	-	-	-	-	-	-
Stage 34	16,229 m ²		318 m ²	318 m ²		16,229m ²	-	-	2,864m ²	7,637m ²	5,728m ²	-	-	-	-
Stage 35	17,184 m ²		318 m ²	318 m ²		17,184m ²	-	-	-	-	1,909m ²	7,637m ²	7,637m ²	-	-
Stage 36	25,992 m ²		329 m ²	329 m ²		25,992m ²	-	-	-	-	-	-	-	-	-
Stage 37	18,714 m ²		390 m ²	390 m ²		18,714m ²	-	-	-	-	-	-	-	-	-
Stage 38	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 39	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 40	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 41	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 42	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 43	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 44	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 45	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 46	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	-	-	-	-	-	-	-	-
Stage 47	11,544 m ²		312 m ²	312 m ²		11,544m ²	3,432m ²	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	11,544 m ²		312 m ²	312 m ²		11,544m ²	11,544m ²	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land	11,544 m ²		312 m ²	312 m ²		11,544m ²	7,488m ²	4,056m ²	-	-	-	-	-	-	-
Stage 50 - WAPC Land	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	11,544m ²	-	-	-	-	-	-	-
Stage 51 - WAPC Land	11,544 m ²		312 m ²	312 m ²		11,544m ²	-	6,864m ²	4,680m ²	-	-	-	-	-	-
TOTAL SALE AREA	805,115 m²					805,115m²	30,101m²	30,101m²	21,894m²	32,971m²	31,222m²	33,309m²	16,977m²		
SETTLEMENTS	TOTALLOTS		FtoC	OFFSET	TITLES										
Stage 1	35		0		May-12 Catalina Central	35	-	-	-	-	-	-	-	-	-
Stage 2	37		0		Oct-12 Catalina Central	37	-	-	-	-	-	-	-	-	-
Stage 3	43		0		Jan-13 Catalina Central	43	-	-	-	-	-	-	-	-	-
Stage 4	47		0		Mar-13 Catalina Central	47	-	-	-	-	-	-	-	-	-
Stage 5	63		0		May-13 Catalina Central	63	-	-	-	-	-	-	-	-	-
Stage 6A	8		0		Jan-13 Catalina Central	8	-	-	-	-	-	-	-	-	-
Stage 6C	10		0		Mar-14 Catalina Central	10	-	-	-	-	-	-	-	-	-
Stage 6B	24		0		Jan-15 Catalina Central	24	-	-	-	-	-	-	-	-	-
Stage 7	63		0		Oct-13 Catalina Central	63	-	-	-	-	-	-	-	-	-
Stage 8	53		0		Jan-14 Catalina Central	53	-	-	-	-	-	-	-	-	-
Stage 9	51		0		Apr-14 Catalina Central	51	-	-	-	-	-	-	-	-	-
Stage 10	30		0		Apr-14 Catalina Central	30	-	-	-	-	-	-	-	-	-
Stage 11	64		0	4	Sep-14 Catalina Central	64	-	-	-	-	-	-	-	-	-
Stage 12	49		0	4	Nov-14 Catalina Central	49	-	-	-	-	-	-	-	-	-
Stage 13A	37		0		Mar-15 Catalina Central	37	-	-	-	-	-	-	-	-	-
Stage 13B	45		0	4	Apr-15 Catalina Central	45	-	-	-	-	-	-	-	-	-
Stage 14A	63		0	4	May-15 Catalina Central	63	-	-	-	-	-	-	-	-	-
Stage 14B	10		0	4	Oct-16 Catalina Central	10	-	-	-	-	-	-	-	-	-
Stage 15	55		0	4	Dec-15 Catalina Central	55	-	-	-	-	-	-	-	-	-
Stage 16A	17		0	5	Jan-21 Catalina Central	17	-	-	-	-	-	-	-	-	-
Stage 16B	55		0	4	Dec-30 Catalina Central	55	-	-	33	22	-	-	-	-	-
Stage 17A	25		0	4	Feb-17 Catalina Central	25	-	-	-	-	-	-	-	-	-
Stage 17B	36		0	4	May-18 Catalina Central	36	-	-	-	-	-	-	-	-	-
Stage 18A	29		0	4	May-16 Catalina Central	29	-	-	-	-	-	-	-	-	-
Stage 18B	31		0	4	Jun-17 Catalina Central	31	-	-	-	-	-	-	-	-	-
Stage 18C	28		0	5	Feb-22 Catalina Central	28	-	-	-	-	-	-	-	-	-
Stage 19	48		0	5	Oct-31 Catalina Central	48	-	-	-	44	4	-	-	-	-
Stage 20	50		0	5	Jun-32 Catalina Central	50	-	-	-	-	50	-	-	-	-
Stage 21	41		0	5	Mar-33 Catalina Central	41	-	-	-	-	18	23	-	-	-
Stage 22	47		0	5	Sep-33 Catalina Central	47	-	-	-	-	-	47	-	-	-
Stage 23	60		0	5	May-34 Catalina Central	60	-	-	-	-	-	2	58	-	-
Stage 24	0		0	5	Jan-00 Catalina Central	-	-	-	-	-	-	-	-	-	-
Stage 25	58		0	4	Aug-17 Catalina Beach	58	-	-	-	-	-	-	-	-	-
Stage 26	38		0	4	Sep-19 Catalina Beach	38	-	-	-	-	-	-	-	-	-
Stage 27A	20		0	5	Feb-21 Catalina Beach	20	-	-	-	-	-	-	-	-	-
Stage 28	34		0	8	Jul-21 Catalina Beach	34	-	-	-	-	-	-	-	-	-
Stage 27B	34		0	7	Feb-22 Catalina Beach	34	-	-	-	-	-	-	-	-	-
Stage 29	33		0	6	Jun-22 Catalina Beach	33	-	-	-	-	-	-	-	-	-
Stage 30	29		0	5	Mar-24 Catalina Beach	29	-	-	-	-	-	-	-	-	-
Stage 31	43		0	5	Jun-25 Catalina Beach	43	-	-	-	-	-	-	-	-	-
Stage 32	51		0	5	Mar-27 Catalina Beach	51	22	-	-	-	-	-	-	-	-
Stage 33	51		0	5	May-29 Catalina Beach	51	2	24	24	1	-	-	-	-	-
Stage 34	51		0	5	Jun-31 Catalina Beach	51	-	-	-	23	24	4	-	-	-
Stage 35	54		0	5	Aug-33 Catalina Beach	54	-	-	-	-	-	20	24	-	-
Stage 36	79		0	7	Apr-22 Catalina Green	79	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 37		48	0	5	Mar-23	Catalina Green	48	-	-	-	-	-	-	-	-
Stage 38		37	0	5	Nov-23	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 39		37	0	5	May-24	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 40		37	0	5	Nov-24	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 41		37	0	5	May-25	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 42		37	0	5	Nov-25	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 43		37	0	5	Jun-26	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 44		37	0	5	Dec-26	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 45		37	0	5	Jun-27	Catalina Green	37	-	-	-	-	-	-	-	-
Stage 46		37	0	5	Dec-27	Catalina Green	37	4	-	-	-	-	-	-	-
Stage 47		37	0	5	Jun-28	Catalina Green	37	37	-	-	-	-	-	-	-
Stage 48 - WAPC Land		37	0	5	Dec-28	WAPC	37	31	6	-	-	-	-	-	-
Stage 49 - WAPC Land		37	0	5	Jul-29	WAPC	37	-	37	-	-	-	-	-	-
Stage 50 - WAPC Land		37	0	5	Jan-30	WAPC	37	-	29	8	-	-	-	-	-
Stage 51 - WAPC Land		37	0	5	Jul-30	WAPC	37	-	-	37	-	-	-	-	-
TOTAL SETTLEMENTS	2,395		Nov-35	--> FINAL SETTLEMENT		2,395	96	96	102	90	96	96	82	10	-
CUMULATIVE SETTLEMENTS							1,823	1,919	2,021	2,111	2,207	2,303	2,385	2,395	2,395
SETTLEMENT AREA	TOTAL AREA	AVG AREA	AVG REMAIN												
Stage 1	14,753 m ²	422 m ²	-			14,753m ²	-	-	-	-	-	-	-	-	-
Stage 2	13,161 m ²	356 m ²	-			13,161m ²	-	-	-	-	-	-	-	-	-
Stage 3	11,481 m ²	267 m ²	-			11,481m ²	-	-	-	-	-	-	-	-	-
Stage 4	17,531 m ²	373 m ²	-			17,531m ²	-	-	-	-	-	-	-	-	-
Stage 5	21,385 m ²	339 m ²	-			21,385m ²	-	-	-	-	-	-	-	-	-
Stage 6A	4,151 m ²	519 m ²	-			4,151m ²	-	-	-	-	-	-	-	-	-
Stage 6C	4,789 m ²	479 m ²	-			4,789m ²	-	-	-	-	-	-	-	-	-
Stage 6B	9,319 m ²	388 m ²	-			9,319m ²	-	-	-	-	-	-	-	-	-
Stage 7	19,069 m ²	303 m ²	-			19,069m ²	-	-	-	-	-	-	-	-	-
Stage 8	16,509 m ²	311 m ²	-			16,509m ²	-	-	-	-	-	-	-	-	-
Stage 9	14,553 m ²	285 m ²	-			14,553m ²	-	-	-	-	-	-	-	-	-
Stage 10	11,840 m ²	395 m ²	-			11,840m ²	-	-	-	-	-	-	-	-	-
Stage 11	21,915 m ²	342 m ²	-			21,915m ²	-	-	-	-	-	-	-	-	-
Stage 12	17,797 m ²	363 m ²	-			17,797m ²	-	-	-	-	-	-	-	-	-
Stage 13A	11,586 m ²	313 m ²	-			11,586m ²	-	-	-	-	-	-	-	-	-
Stage 13B	14,186 m ²	315 m ²	-			14,186m ²	-	-	-	-	-	-	-	-	-
Stage 14A	19,990 m ²	317 m ²	-			19,990m ²	-	-	-	-	-	-	-	-	-
Stage 14B	2,926 m ²	293 m ²	-			2,926m ²	-	-	-	-	-	-	-	-	-
Stage 15	19,028 m ²	346 m ²	-			19,028m ²	-	-	-	-	-	-	-	-	-
Stage 16A	6,632 m ²	390 m ²	390 m ²			6,632m ²	-	-	-	-	-	-	-	-	-
Stage 16B	8,922 m ²	162 m ²	162 m ²			8,922m ²	-	-	5,353m ²	3,569m ²	-	-	-	-	-
Stage 17A	10,128 m ²	405 m ²	-			10,128m ²	-	-	-	-	-	-	-	-	-
Stage 17B	13,154 m ²	365 m ²	386 m ²			13,154m ²	-	-	-	-	-	-	-	-	-
Stage 18A	10,971 m ²	378 m ²	-			10,971m ²	-	-	-	-	-	-	-	-	-
Stage 18B	11,236 m ²	362 m ²	-			11,237m ²	-	-	-	-	-	-	-	-	-
Stage 18C	8,393 m ²	300 m ²	300 m ²			8,393m ²	-	-	-	-	-	-	-	-	-
Stage 19	15,705 m ²	327 m ²	327 m ²			15,705m ²	-	-	-	14,396m ²	1,309m ²	-	-	-	-
Stage 20	19,776 m ²	396 m ²	396 m ²			19,776m ²	-	-	-	-	19,776m ²	-	-	-	-
Stage 21	11,468 m ²	280 m ²	280 m ²			11,468m ²	-	-	-	-	5,035m ²	6,433m ²	-	-	-
Stage 22	17,622 m ²	375 m ²	375 m ²			17,622m ²	-	-	-	-	-	17,622m ²	-	-	-
Stage 23	20,014 m ²	334 m ²	334 m ²			20,014m ²	-	-	-	-	-	667m ²	19,347m ²	-	-
Stage 24	-	-	-			-	-	-	-	-	-	-	-	-	-
Stage 25	20,886 m ²	360 m ²	369 m ²			20,886m ²	-	-	-	-	-	-	-	-	-
Stage 26	15,904 m ²	419 m ²	375 m ²			15,903m ²	-	-	-	-	-	-	-	-	-
Stage 27A	6,614 m ²	331 m ²	323 m ²			6,614m ²	-	-	-	-	-	-	-	-	-
Stage 28	13,721 m ²	404 m ²	404 m ²			13,721m ²	-	-	-	-	-	-	-	-	-
Stage 27B	13,036 m ²	383 m ²	383 m ²			13,036m ²	-	-	-	-	-	-	-	-	-
Stage 29	13,880 m ²	421 m ²	421 m ²			13,880m ²	-	-	-	-	-	-	-	-	-
Stage 30	12,461 m ²	430 m ²	430 m ²			12,461m ²	-	-	-	-	-	-	-	-	-
Stage 31	16,428 m ²	382 m ²	382 m ²			16,428m ²	-	-	-	-	-	-	-	-	-
Stage 32	16,229 m ²	318 m ²	318 m ²			16,229m ²	7,001m ²	-	-	-	-	-	-	-	-
Stage 33	16,229 m ²	318 m ²	318 m ²			16,229m ²	636m ²	7,637m ²	7,637m ²	318m ²	-	-	-	-	-
Stage 34	16,229 m ²	318 m ²	318 m ²			16,229m ²	-	-	-	7,319m ²	7,637m ²	1,273m ²	-	-	-
Stage 35	17,184 m ²	318 m ²	318 m ²			17,184m ²	-	-	-	-	-	6,364m ²	7,637m ²	3,182m ²	-
Stage 36	25,992 m ²	329 m ²	329 m ²			25,992m ²	-	-	-	-	-	-	-	-	-
Stage 37	18,714 m ²	390 m ²	390 m ²			18,714m ²	-	-	-	-	-	-	-	-	-
Stage 38	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 39	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 40	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 41	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 42	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 43	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 44	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 45	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	-	-	-	-	-	-
Stage 46	11,544 m ²	312 m ²	312 m ²			11,544m ²	1,248m ²	-	-	-	-	-	-	-	-
Stage 47	11,544 m ²	312 m ²	312 m ²			11,544m ²	11,544m ²	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	9,672m ²	1,872m ²	-	-	-	-	-	-
Stage 49 - WAPC Land	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	11,544m ²	-	-	-	-	-	-
Stage 50 - WAPC Land	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	9,048m ²	2,496m ²	-	-	-	-	-
Stage 51 - WAPC Land	11,544 m ²	312 m ²	312 m ²			11,544m ²	-	-	-	11,544m ²	-	-	-	-	-
TOTAL SETTLEMENT AREA	805,114 m²					805,115m²	30,101m²	30,101m²	27,031m²	25,602m²	33,757m²	32,360m²	26,984m²	3,182m²	-
CONTRACTS ON HAND	TOTALLOTS														
Stage 1	35														
Stage 2	37														
Stage 3	43														
Stage 4	47														
Stage 5	63														

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 6A		8				-	-	-	-	-	-	-	-	-	-
Stage 6C		10				-	-	-	-	-	-	-	-	-	-
Stage 6B		24				-	-	-	-	-	-	-	-	-	-
Stage 7		63				-	-	-	-	-	-	-	-	-	-
Stage 8		53				-	-	-	-	-	-	-	-	-	-
Stage 9		51				-	-	-	-	-	-	-	-	-	-
Stage 10		30				-	-	-	-	-	-	-	-	-	-
Stage 11		64				-	-	-	-	-	-	-	-	-	-
Stage 12		49				-	-	-	-	-	-	-	-	-	-
Stage 13A		37				-	-	-	-	-	-	-	-	-	-
Stage 13B		45				-	-	-	-	-	-	-	-	-	-
Stage 14A		63				-	-	-	-	-	-	-	-	-	-
Stage 14B		10				-	-	-	-	-	-	-	-	-	-
Stage 15		55				-	-	-	-	-	-	-	-	-	-
Stage 16A		17				-	-	-	-	-	-	-	-	-	-
Stage 16B		55				-	-	22	-	-	-	-	-	-	-
Stage 17A		25				-	-	-	-	-	-	-	-	-	-
Stage 17B		36				-	-	-	-	-	-	-	-	-	-
Stage 18A		29				-	-	-	-	-	-	-	-	-	-
Stage 18B		31				-	-	-	-	-	-	-	-	-	-
Stage 18C		28				-	-	-	-	-	-	-	-	-	-
Stage 19		48				-	-	2	4	-	-	-	-	-	-
Stage 20		50				-	-	-	26	-	-	-	-	-	-
Stage 21		41				-	-	-	-	23	-	-	-	-	-
Stage 22		47				-	-	-	-	7	-	-	-	-	-
Stage 23		60				-	-	-	-	-	30	-	-	-	-
Stage 24		0				-	-	-	-	-	-	-	-	-	-
Stage 25		58				-	-	-	-	-	-	-	-	-	-
Stage 26		38				-	-	-	-	-	-	-	-	-	-
Stage 27A		20				-	-	-	-	-	-	-	-	-	-
Stage 28		34				-	-	-	-	-	-	-	-	-	-
Stage 27B		34				-	-	-	-	-	-	-	-	-	-
Stage 29		33				-	-	-	-	-	-	-	-	-	-
Stage 30		29				-	-	-	-	-	-	-	-	-	-
Stage 31		43				-	-	-	-	-	-	-	-	-	-
Stage 32		51				-	-	-	-	-	-	-	-	-	-
Stage 33		51				-	10	10	1	-	-	-	-	-	-
Stage 34		51				-	-	-	9	10	4	-	-	-	-
Stage 35		54				-	-	-	-	6	10	10	-	-	-
Stage 36		79				-	-	-	-	-	-	-	-	-	-
Stage 37		48				-	-	-	-	-	-	-	-	-	-
Stage 38		37				-	-	-	-	-	-	-	-	-	-
Stage 39		37				-	-	-	-	-	-	-	-	-	-
Stage 40		37				-	-	-	-	-	-	-	-	-	-
Stage 41		37				-	-	-	-	-	-	-	-	-	-
Stage 42		37				-	-	-	-	-	-	-	-	-	-
Stage 43		37				-	-	-	-	-	-	-	-	-	-
Stage 44		37				-	-	-	-	-	-	-	-	-	-
Stage 45		37				-	-	-	-	-	-	-	-	-	-
Stage 46		37				-	-	-	-	-	-	-	-	-	-
Stage 47		37				-	-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land		37				-	6	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land		37				-	24	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land		37				-	-	8	-	-	-	-	-	-	-
Stage 51 - WAPC Land		37				-	-	22	-	-	-	-	-	-	-
TOTAL CONTRACTS ON HAND		2,395					40	40	34	40	40	40	10		
TITLES ON HAND		TOTALLOTS													
Stage 01		35				-	-	-	-	-	-	-	-	-	-
Stage 02		37				-	-	-	-	-	-	-	-	-	-
Stage 03		43				-	-	-	-	-	-	-	-	-	-
Stage 04		47				-	-	-	-	-	-	-	-	-	-
Stage 05		63				-	-	-	-	-	-	-	-	-	-
Stage 6A		8				-	-	-	-	-	-	-	-	-	-
Stage 6C		10				-	-	-	-	-	-	-	-	-	-
Stage 6B		24				-	-	-	-	-	-	-	-	-	-
Stage 07		63				-	-	-	-	-	-	-	-	-	-
Stage 08		53				-	-	-	-	-	-	-	-	-	-
Stage 09		51				-	-	-	-	-	-	-	-	-	-
Stage 10		30				-	-	-	-	-	-	-	-	-	-
Stage 11		64				-	-	-	-	-	-	-	-	-	-
Stage 12		49				-	-	-	-	-	-	-	-	-	-
Stage 13A		37				-	-	-	-	-	-	-	-	-	-
Stage 13B		45				-	-	-	-	-	-	-	-	-	-
Stage 14A		63				-	-	-	-	-	-	-	-	-	-
Stage 14B		10				-	-	-	-	-	-	-	-	-	-
Stage 15		55				-	-	-	-	-	-	-	-	-	-
Stage 16A		17				-	-	-	-	-	-	-	-	-	-
Stage 16B		55				-	-	22	-	-	-	-	-	-	-
Stage 17A		25				-	-	-	-	-	-	-	-	-	-
Stage 17B		36				-	-	-	-	-	-	-	-	-	-
Stage 18A		29				-	-	-	-	-	-	-	-	-	-
Stage 18B		31				-	-	-	-	-	-	-	-	-	-
Stage 18C		28				-	-	-	-	-	-	-	-	-	-
Stage 19		48				-	-	-	4	-	-	-	-	-	-
Stage 20		50				-	-	-	-	50	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 21		41									23				
Stage 22		47													
Stage 23		60										58			
Stage 24		0													
Stage 25		58													
Stage 26		38													
Stage 27A		20													
Stage 28		34													
Stage 27B		34													
Stage 29		33													
Stage 30		29													
Stage 31		43													
Stage 32		51													
Stage 33		51					49	25	1						
Stage 34		51							51	28	4				
Stage 35		54										34	10		
Stage 36		79													
Stage 37		48													
Stage 38		37													
Stage 39		37													
Stage 40		37													
Stage 41		37													
Stage 42		37													
Stage 43		37													
Stage 44		37													
Stage 45		37													
Stage 46		37													
Stage 47		37													
Stage 48 - WAPC Land		37					6								
Stage 49 - WAPC Land		37													
Stage 50 - WAPC Land		37						8							
Stage 51 - WAPC Land		37													
TOTAL TITLES ON HAND		2,395					55	33	74	82	27	92	10		
TITLED UNSOLD STOCK															
Stage 01															
Stage 02															
Stage 03															
Stage 04															
Stage 05															
Stage 6A															
Stage 6C															
Stage 6B															
Stage 07															
Stage 08															
Stage 09															
Stage 10															
Stage 11															
Stage 12															
Stage 13A															
Stage 13B															
Stage 14A															
Stage 14B															
Stage 15															
Stage 16A															
Stage 16B															
Stage 17A															
Stage 17B															
Stage 18A															
Stage 18B															
Stage 18C															
Stage 19															
Stage 20										18					
Stage 21															
Stage 22															
Stage 23												22			
Stage 24															
Stage 25															
Stage 26															
Stage 27A															
Stage 28															
Stage 27B															
Stage 29															
Stage 30															
Stage 31															
Stage 32															
Stage 33							37	13						15	
Stage 34									40	16					
Stage 35												22			
Stage 36															
Stage 37															
Stage 38															
Stage 39															
Stage 40															
Stage 41															
Stage 42															

CashFlow

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 43							-	-	-	-	-	-	-	-	-
Stage 44							-	-	-	-	-	-	-	-	-
Stage 45							-	-	-	-	-	-	-	-	-
Stage 46							-	-	-	-	-	-	-	-	-
Stage 47							-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land							-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land							7	-	-	-	-	-	-	-	-
Stage 50 - WAPC Land							-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land							-	9	-	-	-	-	-	-	-
TOTAL UNSOLD STOCK								44	22	40	34	-	44	-	15
CLOSING STOCK						<i>Neg Check</i>									
Stage 1							-	-	-	-	-	-	-	-	-
Stage 2							-	-	-	-	-	-	-	-	-
Stage 3							-	-	-	-	-	-	-	-	-
Stage 4A							-	-	-	-	-	-	-	-	-
Stage 5							-	-	-	-	-	-	-	-	-
Stage 6A							-	-	-	-	-	-	-	-	-
Stage 6C							-	-	-	-	-	-	-	-	-
Stage 6B							-	-	-	-	-	-	-	-	-
Stage 7							-	-	-	-	-	-	-	-	-
Stage 8							-	-	-	-	-	-	-	-	-
Stage 9							-	-	-	-	-	-	-	-	-
Stage 10							-	-	-	-	-	-	-	-	-
Stage 11							-	-	-	-	-	-	-	-	-
Stage 12							-	-	-	-	-	-	-	-	-
Stage 13A							-	-	-	-	-	-	-	-	-
Stage 13B							-	-	-	-	-	-	-	-	-
Stage 14A							-	-	-	-	-	-	-	-	-
Stage 14B							-	-	-	-	-	-	-	-	-
Stage 15							-	-	-	-	-	-	-	-	-
Stage 16A							-	-	-	-	-	-	-	-	-
Stage 16B							-	-	-	-	-	-	-	-	-
Stage 17A							-	-	-	-	-	-	-	-	-
Stage 17B							-	-	-	-	-	-	-	-	-
Stage 18A							-	-	-	-	-	-	-	-	-
Stage 18B							-	-	-	-	-	-	-	-	-
Stage 18C							-	-	-	-	-	-	-	-	-
Stage 19							-	-	46	-	-	-	-	-	-
Stage 20							-	-	-	24	-	-	-	-	-
Stage 21							-	-	-	-	40	-	-	-	-
Stage 22							-	-	-	-	-	28	-	-	-
Stage 23							-	-	-	-	-	-	-	-	-
Stage 24							-	-	-	-	-	-	-	-	-
Stage 25							-	-	-	-	-	-	-	-	-
Stage 26							-	-	-	-	-	-	-	-	-
Stage 27A							-	-	-	-	-	-	-	-	-
Stage 28							-	-	-	-	-	-	-	-	-
Stage 27B							-	-	-	-	-	-	-	-	-
Stage 29							-	-	-	-	-	-	-	-	-
Stage 30							-	-	-	-	-	-	-	-	-
Stage 31							-	-	-	-	-	-	-	-	-
Stage 32							-	-	-	-	-	-	-	-	-
Stage 33							-	39	15	-	-	-	-	-	-
Stage 34							-	-	42	18	-	-	-	-	-
Stage 35							-	-	-	-	48	24	-	-	-
Stage 36							-	-	-	-	-	-	-	-	-
Stage 37							-	-	-	-	-	-	-	-	-
Stage 38							-	-	-	-	-	-	-	-	-
Stage 39							-	-	-	-	-	-	-	-	-
Stage 40							-	-	-	-	-	-	-	-	-
Stage 41							-	-	-	-	-	-	-	-	-
Stage 42							-	-	-	-	-	-	-	-	-
Stage 43							-	-	-	-	-	-	-	-	-
Stage 44							-	-	-	-	-	-	-	-	-
Stage 45							-	-	-	-	-	-	-	-	-
Stage 46							-	-	-	-	-	-	-	-	-
Stage 47							-	-	-	-	-	-	-	-	-
Stage 48 - WAPC Land							-	-	-	-	-	-	-	-	-
Stage 49 - WAPC Land							-	13	-	-	-	-	-	-	-
Stage 50 - WAPC Land							-	-	-	-	-	-	-	-	-
Stage 51 - WAPC Land							-	-	15	-	-	-	-	-	-
TOTAL CLOSING STOCK								52	30	88	42	88	52	-	-
LOT INCOME	TOTALLOTS	UNESCALATED AVG.	ESCALATED AVG.	UNESCALATED TOTAL											
Stage 1	35		244,514	0		8,558,000	-	-	-	-	-	-	-	-	-
Stage 2	37		220,473	0		8,157,500	-	-	-	-	-	-	-	-	-
Stage 3	43		173,605	0		7,465,000	-	-	-	-	-	-	-	-	-
Stage 4	47		228,638	0		10,746,000	-	-	-	-	-	-	-	-	-
Stage 5	63		218,635	0		13,774,000	-	-	-	-	-	-	-	-	-
Stage 6A	8		334,375	0		2,675,000	-	-	-	-	-	-	-	-	-
Stage 6C	10		370,800	0		3,708,000	-	-	-	-	-	-	-	-	-
Stage 6B	24		310,500	0		7,452,000	-	-	-	-	-	-	-	-	-
Stage 7	63		213,524	0		13,452,000	-	-	-	-	-	-	-	-	-
Stage 8	53		229,170	0		12,146,000	-	-	-	-	-	-	-	-	-
Stage 9	51		235,275	0		11,999,000	-	-	-	-	-	-	-	-	-
Stage 10	30		300,667	0		9,020,000	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 11		64		275,172	0	17,611,000	-	-	-	-	-	-	-	-	-
Stage 12		49		287,000	0	14,063,000	-	-	-	-	-	-	-	-	-
Stage 13A		37		261,486	0	9,675,000	-	-	-	-	-	-	-	-	-
Stage 13B		45		268,956	0	12,103,000	-	-	-	-	-	-	-	-	-
Stage 14A		63		266,413	0	16,784,000	-	-	-	-	-	-	-	-	-
Stage 14B		10		244,400	0	2,444,000	-	-	-	-	-	-	-	-	-
Stage 15		55		280,800	0	15,444,000	-	-	-	-	-	-	-	-	-
Stage 16A		17	269,140	265,016	0	4,575,380	-	-	-	-	-	-	-	-	-
Stage 16B		55	102,067	136,216	0	5,613,670	-	-	4,484,056	3,007,833	-	-	-	-	-
Stage 17A		25	0	310,960	0	7,774,000	-	-	-	-	-	-	-	-	-
Stage 17B		36	0	275,208	0	9,907,500	-	-	-	-	-	-	-	-	-
Stage 18A		29		297,448	0	8,626,000	-	-	-	-	-	-	-	-	-
Stage 18B		31	0	285,903	0	8,863,000	-	-	-	-	-	-	-	-	-
Stage 18C		28	191,536	197,714	0	5,363,000	-	-	-	-	-	-	-	-	-
Stage 19		48	210,500	287,015	0	10,104,015	-	-	-	12,627,038	1,149,668	-	-	-	-
Stage 20		50	240,667	334,896	0	12,033,355	-	-	-	-	16,744,799	-	-	-	-
Stage 21		41	196,207	278,262	0	8,044,478	-	-	-	-	5,004,557	6,404,169	-	-	-
Stage 22		47	238,519	344,517	0	11,210,371	-	-	-	-	-	16,192,278	-	-	-
Stage 23		60	223,999	330,827	0	13,439,915	-	-	-	-	-	656,934	19,192,687	-	-
Stage 24		0					-	-	-	-	-	-	-	-	-
Stage 25		58	328,385	350,162	0	20,309,385	-	-	-	-	-	-	-	-	-
Stage 26		38	0	372,171	0	14,142,500	-	-	-	-	-	-	-	-	-
Stage 27A		20	340,400	314,320	0	6,808,000	-	-	-	-	-	-	-	-	-
Stage 28		34	365,980	372,632	0	12,443,320	-	-	-	-	-	-	-	-	-
Stage 27B		34	336,924	342,439	0	11,455,425	-	-	-	-	-	-	-	-	-
Stage 29		33	367,647	386,199	0	12,132,367	-	-	-	-	-	-	-	-	-
Stage 30		29	369,554	404,577	0	10,717,066	-	-	-	-	-	-	-	-	-
Stage 31		43	346,087	396,344	0	14,881,751	-	-	-	-	-	-	-	-	-
Stage 32		51	289,475	351,552	0	14,763,201	17,929,132	7,857,588	-	-	-	-	-	-	-
Stage 33		51	289,475	374,672	0	14,763,201	19,108,281	730,282	8,876,626	9,118,878	382,496	-	-	-	-
Stage 34		51	289,475	399,294	0	14,763,201	20,363,982	-	-	-	9,041,551	9,692,090	1,630,341	-	-
Stage 35		54	289,475	426,355	0	15,631,624	23,023,182	-	-	-	-	8,365,425	10,297,714	4,360,043	-
Stage 36		79	196,688	201,715	0	15,538,382	15,935,484	-	-	-	-	-	-	-	-
Stage 37		48	216,663	228,141	0	10,399,840	10,950,766	-	-	-	-	-	-	-	-
Stage 38		37	225,000	241,149	0	8,325,000	8,922,521	-	-	-	-	-	-	-	-
Stage 39		37	225,000	244,888	0	8,325,000	9,060,867	-	-	-	-	-	-	-	-
Stage 40		37	225,000	248,685	0	8,325,000	9,201,358	-	-	-	-	-	-	-	-
Stage 41		37	225,000	252,541	0	8,325,000	9,344,025	-	-	-	-	-	-	-	-
Stage 42		37	225,000	256,457	0	8,325,000	9,488,902	-	-	-	-	-	-	-	-
Stage 43		37	225,000	260,451	0	8,325,000	9,636,679	-	-	-	-	-	-	-	-
Stage 44		37	225,000	264,489	0	8,325,000	9,786,101	-	-	-	-	-	-	-	-
Stage 45		37	225,000	268,590	0	8,325,000	9,937,837	-	-	-	-	-	-	-	-
Stage 46		37	225,000	272,755	0	8,325,000	10,091,925	1,091,447	-	-	-	-	-	-	-
Stage 47		37	225,000	276,984	0	8,325,000	10,248,400	10,248,400	-	-	-	-	-	-	-
Stage 48 - WAPC Land		37	225,000	281,278	0	8,325,000	10,407,300	8,719,078	1,688,221	-	-	-	-	-	-
Stage 49 - WAPC Land		37	225,000	285,659	0	8,325,000	10,569,380	-	10,569,380	-	-	-	-	-	-
Stage 50 - WAPC Land		37	225,000	290,088	0	8,325,000	10,733,263	-	8,411,654	2,321,610	-	-	-	-	-
Stage 51 - WAPC Land		37	225,000	294,586	0	8,325,000	10,899,686	-	-	10,899,686	-	-	-	-	-
TOTAL LOT INCOME		2,395					680,162,140	28,646,796	29,545,881	26,824,229	25,058,919	32,591,114	33,249,146	29,490,400	4,360,043
SPECIAL SITE INCOME															
Special Sites: Sales Office Sale			320 m ² Complete				477,000	-	-	-	-	-	-	-	-
Special Sites: Charity Home			520 m ² Complete				707,500	-	-	-	-	-	-	-	-
GHS R60 Stage 1			4,600 m ² Complete				1,200,000	-	-	-	-	-	-	-	-
GHS R60 Stage 4			2,295 m ² Complete				695,000	-	-	-	-	-	-	-	-
Stage 11 Local Centre			4,011 m ² Complete				1,400,000	-	-	-	-	-	-	-	-
Stage 18C Demonstration Lot 1 (Land & Building)			Removed				-	-	-	-	-	-	-	-	-
GHS Stage 25 - Lot 2179			Removed				-	-	-	-	-	-	-	-	-
GHS Stage 28 (formerly GHS 9 - Catalina Beach and 0.1795ha)			Removed				-	-	-	-	-	-	-	-	-
Special Sites: Catalina Beach Sales Office Land & Building	846,576		255 m ²	May-24	May-24	1 Mths	846,576	-	-	-	-	-	-	-	-
Special Sites: Catalina Green Sales Office Building Only	500,000			Nov-35	Nov-35	1 Mths	500,000	-	-	-	-	-	-	500,000	-
GHS Stage 17B - Lot 341	1,730,250		6,921 m ²	Mar-23	Mar-23	1 Mths	1,883,346	-	-	-	-	-	-	-	-
GHS - School Site 1	1,797,250		7,189 m ²	Mar-30	Mar-30	1 Mths	2,249,989	-	2,249,989	-	-	-	-	-	-
GHS - School Site 2	359,000		1,436 m ²	Jun-30	Jun-30	1 Mths	451,685	-	451,685	-	-	-	-	-	-
GHS Stage 25 - Lot 2137	1,732,420		4,559 m ²	Dec-24	Dec-24	1 Mths	1,952,820	-	-	-	-	-	-	-	-
GHS Stage 28 - Lot 2138	1,432,220		3,769 m ²	Dec-24	Dec-24	1 Mths	1,614,428	-	-	-	-	-	-	-	-
Beach Commercial Site	750,500		1,975 m ²	Jun-26	Jun-26	1 Mths	871,721	-	-	-	-	-	-	-	-
GHS 1 Catalina Green	1,188,000		3,960 m ²	Nov-24	Nov-24	1 Mths	1,336,910	-	-	-	-	-	-	-	-
GHS 2 Catalina Green	666,600		2,222 m ²	Nov-26	Nov-26	1 Mths	780,743	-	-	-	-	-	-	-	-
GHS 3 Catalina Green	956,700		3,189 m ²	Nov-28	Nov-28	1 Mths	1,166,208	1,166,208	-	-	-	-	-	-	-
GHS 4 Catalina Green	823,200		2,744 m ²	Nov-30	Nov-30	1 Mths	1,044,391	-	-	1,044,391	-	-	-	-	-
GHS 5 Catalina Green	713,100		2,377 m ²	Nov-32	Nov-32	1 Mths	941,598	-	-	-	941,598	-	-	-	-
Catalina Green Commercial Site	7,005,250		20,015 m ²	Jun-22	Jun-22	1 Mths	7,511,660	-	-	-	-	-	-	-	-
TOTAL SPECIAL SITE INCOME							27,631,575	1,166,208	2,701,674	1,044,391	941,598			500,000	
OTHER INCOME															
Forfeited deposits							27,273	-	-	-	-	-	-	-	-
Interest Income							89,000	-	-	-	-	-	-	-	-
Other Income							147,570	-	-	-	-	-	-	-	-
TOTAL OTHER INCOME							263,843								
TOTAL INCOME							708,057,558	29,813,004	32,247,555	27,868,620	25,058,919	33,532,712	33,249,146	29,490,400	4,860,043
DIRECT SELLING COSTS															
Stage 1 Margin GST	\$4,500 /Lot	\$24m Margin					574,649	-	-	-	-	-	-	-	-
Stage 2 Margin GST	10,021	\$24m Margin					126,595	-	-	-	-	-	-	-	-
Stage 3 Margin GST	10,021	\$24m Margin					127,144	-	-	-	-	-	-	-	-
Stage 4 Margin GST	4,545	\$50,000 improvements per lot					146,683	-	-	-	-	-	-	-	-
Stage 5 Margin GST	4,545	\$50,000 improvements per lot					250,563	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 6A Margin GST		4,545	\$50,000 improvements per lot			24,565	-	-	-	-	-	-	-	-	-
Stage 6C Margin GST		4,545	\$50,000 improvements per lot			37,258	-	-	-	-	-	-	-	-	-
Stage 6B Margin GST		4,545	\$50,000 improvements per lot			76,325	-	-	-	-	-	-	-	-	-
Stage 7 Margin GST		4,545	\$50,000 improvements per lot			160,984	-	-	-	-	-	-	-	-	-
Stage 8 Margin GST		4,545	\$50,000 improvements per lot			193,475	-	-	-	-	-	-	-	-	-
Stage 9 Margin GST		4,545	\$50,000 improvements per lot			202,014	-	-	-	-	-	-	-	-	-
Stage 10 Margin GST		4,545	\$50,000 improvements per lot			114,915	-	-	-	-	-	-	-	-	-
Stage 11 Margin GST		4,545	\$50,000 improvements per lot			260,782	-	-	-	-	-	-	-	-	-
Stage 12 Margin GST		4,545	\$50,000 improvements per lot			159,262	-	-	-	-	-	-	-	-	-
Stage 13A Margin GST		4,545	\$50,000 improvements per lot			134,008	-	-	-	-	-	-	-	-	-
Stage 13B Margin GST		4,545	\$50,000 improvements per lot			138,215	-	-	-	-	-	-	-	-	-
Stage 14A Margin GST		4,545	\$50,000 improvements per lot			181,081	-	-	-	-	-	-	-	-	-
Stage 14B Margin GST		4,545	\$50,000 improvements per lot			30,357	-	-	-	-	-	-	-	-	-
Stage 15 Margin GST		4,545	\$50,000 improvements per lot			158,048	-	-	-	-	-	-	-	-	-
Stage 16A Margin GST		4,545	\$50,000 improvements per lot			77,307	-	-	-	-	-	-	-	-	-
Stage 16B Margin GST		4,545	\$50,000 improvements per lot			336,994	-	-	201,259	135,735	-	-	-	-	-
Stage 17A Margin GST		4,545	\$50,000 improvements per lot			75,750	-	-	-	-	-	-	-	-	-
Stage 17B Margin GST		4,545	\$50,000 improvements per lot			90,323	-	-	-	-	-	-	-	-	-
Stage 18A Margin GST		4,545	\$50,000 improvements per lot			89,733	-	-	-	-	-	-	-	-	-
Stage 18B Margin GST		4,545	\$50,000 improvements per lot			89,792	-	-	-	-	-	-	-	-	-
Stage 18C Margin GST		4,545	\$50,000 improvements per lot			133,029	-	-	-	-	-	-	-	-	-
Stage 19 Margin GST		4,545	\$50,000 improvements per lot			301,226	-	-	-	275,882	25,343	-	-	-	-
Stage 20 Margin GST		4,545	\$50,000 improvements per lot			320,230	-	-	-	-	320,230	-	-	-	-
Stage 21 Margin GST		4,545	\$50,000 improvements per lot			267,622	-	-	-	-	116,928	150,695	-	-	-
Stage 22 Margin GST		4,545	\$50,000 improvements per lot			312,453	-	-	-	-	-	312,453	-	-	-
Stage 23 Margin GST		4,545	\$50,000 improvements per lot			407,855	-	-	-	-	-	13,421	394,435	-	-
Stage 24 Margin GST		4,545	\$50,000 improvements per lot			-	-	-	-	-	-	-	-	-	-
Stage 25 Margin GST		4,545	\$50,000 improvements per lot			243,517	-	-	-	-	-	-	-	-	-
Stage 26 Margin GST		4,545	\$50,000 improvements per lot			131,290	-	-	-	-	-	-	-	-	-
Stage 27A Margin GST		4,545	\$50,000 improvements per lot			90,943	-	-	-	-	-	-	-	-	-
Stage 28 Margin GST		4,545	\$50,000 improvements per lot			157,111	-	-	-	-	-	-	-	-	-
Stage 27B Margin GST		4,545	\$50,000 improvements per lot			159,749	-	-	-	-	-	-	-	-	-
Stage 29 Margin GST		4,545	\$50,000 improvements per lot			159,947	-	-	-	-	-	-	-	-	-
Stage 30 Margin GST		4,545	\$50,000 improvements per lot			146,124	-	-	-	-	-	-	-	-	-
Stage 31 Margin GST		4,545	\$50,000 improvements per lot			226,649	-	-	-	-	-	-	-	-	-
Stage 32 Margin GST		4,545	\$50,000 improvements per lot			285,068	125,201	-	-	-	-	-	-	-	-
Stage 33 Margin GST		4,545	\$50,000 improvements per lot			303,816	11,553	140,914	145,200	6,149	-	-	-	-	-
Stage 34 Margin GST		4,545	\$50,000 improvements per lot			323,781	-	-	-	143,468	154,167	26,147	-	-	-
Stage 35 Margin GST		4,545	\$50,000 improvements per lot			366,062	-	-	-	-	-	132,710	163,688	69,664	-
Stage 36 Margin GST		4,545	\$50,000 improvements per lot			373,820	-	-	-	-	-	-	-	-	-
Stage 37 Margin GST		4,545	\$50,000 improvements per lot			232,626	-	-	-	-	-	-	-	-	-
Stage 38 Margin GST		4,545	\$50,000 improvements per lot			182,517	-	-	-	-	-	-	-	-	-
Stage 39 Margin GST		4,545	\$50,000 improvements per lot			185,347	-	-	-	-	-	-	-	-	-
Stage 40 Margin GST		4,545	\$50,000 improvements per lot			188,221	-	-	-	-	-	-	-	-	-
Stage 41 Margin GST		4,545	\$50,000 improvements per lot			191,140	-	-	-	-	-	-	-	-	-
Stage 42 Margin GST		4,545	\$50,000 improvements per lot			194,103	-	-	-	-	-	-	-	-	-
Stage 43 Margin GST		4,545	\$50,000 improvements per lot			197,126	-	-	-	-	-	-	-	-	-
Stage 44 Margin GST		4,545	\$50,000 improvements per lot			200,183	-	-	-	-	-	-	-	-	-
Stage 45 Margin GST		4,545	\$50,000 improvements per lot			203,287	-	-	-	-	-	-	-	-	-
Stage 46 Margin GST		4,545	\$50,000 improvements per lot			206,439	22,481	-	-	-	-	-	-	-	-
Stage 47 Margin GST		4,545	\$50,000 improvements per lot			209,639	209,639	-	-	-	-	-	-	-	-
Stage 48 Margin GST - WAPC Land		4,545	\$50,000 improvements per lot			212,890	178,143	34,747	-	-	-	-	-	-	-
Stage 49 Margin GST - WAPC Land		4,545	\$50,000 improvements per lot			216,205	-	216,205	-	-	-	-	-	-	-
Stage 50 Margin GST - WAPC Land		4,545	\$50,000 improvements per lot			219,558	-	171,790	47,768	-	-	-	-	-	-
Stage 51 Margin GST - WAPC Land		4,545	\$50,000 improvements per lot			222,962	-	-	222,962	-	-	-	-	-	-
Sales Office GST						39,127	-	-	-	-	-	-	-	-	-
Catalina Beach Sales Office Land & Building GST			Assumed full GST			76,961	-	-	-	-	-	-	-	-	-
Catalina Green Sales Office Land & Building GST			Assumed full GST			45,455	-	-	-	-	-	-	-	45,455	-
Charity Home Margin GST			Assumed full GST			64,318	-	-	-	-	-	-	-	-	-
GHS R60 Stage 1 Margin GST			Complete			109,091	-	-	-	-	-	-	-	-	-
GHS R60 Stage 4 Margin GST			Complete			15,967	-	-	-	-	-	-	-	-	-
Stage 11 Local Centre GST			Complete			26,791	-	-	-	-	-	-	-	-	-
GHS Stage 17B - Lot 341 GST			Assumed full GST		55 DUE's	171,213	-	-	-	-	-	-	-	-	-
Stage 18C Demonstration Lot 1 (Land & Building) GST			Assumed full GST			-	-	-	-	-	-	-	-	-	-
GHS - School Site 1 GST			Assumed full GST		22 DUE's	204,544	-	204,544	-	-	-	-	-	-	-
GHS - School Site 2 GST			Assumed full GST		4 DUE's	41,062	-	41,062	-	-	-	-	-	-	-
GHS Stage 25 - Lot 2137 GST			Assumed full GST		50 DUE's	177,529	-	-	-	-	-	-	-	-	-
GHS Stage 25 - Lot 2179 GST			Assumed full GST		0 DUE's	-	-	-	-	-	-	-	-	-	-
GHS Stage 28 - Lot 2138 GST			Assumed full GST		23 DUE's	146,766	-	-	-	-	-	-	-	-	-
GHS Stage 28 (formerly GHS 9) GST			Assumed full GST		0 DUE's	-	-	-	-	-	-	-	-	-	-
GHS 1 Catalina Green GST			Assumed full GST			121,537	-	-	-	-	-	-	-	-	-
GHS 2 Catalina Green GST			Assumed full GST			70,977	-	-	-	-	-	-	-	-	-
GHS 3 Catalina Green GST			Assumed full GST			106,019	106,019	-	-	-	-	-	-	-	-
GHS 4 Catalina Green GST			Assumed full GST			94,945	-	-	94,945	-	-	-	-	-	-
GHS 5 Catalina Green GST			Assumed full GST			85,600	-	-	-	-	85,600	-	-	-	-
Catalina Green Commercial Site GST			Assumed full GST			682,878	-	-	-	-	-	-	-	-	-
Selling Commission		2.10%				14,283,405	601,583	620,463	563,309	526,237	684,413	698,232	619,298	91,561	-
Project Management		2.25%				15,303,648	644,553	664,782	603,545	563,826	733,300	748,106	663,534	98,101	-
Selling Commission Special Sites		2.10%				565,406	24,490	56,735	21,932	-	19,774	-	-	10,500	-
Project Management Special Sites		2.25%				605,792	26,240	60,788	23,499	-	21,186	-	-	11,250	-
Settlement Fees		\$800 /Lot				1,489,183	77,600	78,400	82,400	72,000	77,600	76,800	65,600	8,800	-
Display builder rebates		1,622,886	Allows for \$825k Green in future		Aug-25	Aug-25	1 Mths								
Construction Rebates & Campaign Incentives		\$10,000 /Lot	\$10k for 1st stage Green		Manual elements →										
Construction Recycling rebate		\$300 /Lot													
Fencing Package		\$3,500 /Lot	Offset 12mth		Manual elements →	490,000	12 Mths								
						9,297,670	501,809	522,271	543,567	601,205	552,226	612,809	637,797	565,450	71,128

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Waterwise Landscaping Package	\$5,000 /Lot	Offset 12mth	Manual elements →	700,000	12 Mths	11,626,481	586,589	598,428	610,507	661,821	595,811	648,227	661,311	575,485	71,278
WELS Rebate	\$1,000 /Lot	Offset 3mth	80% Beach & Grove stlmts	103,000	3 Mths	900,337	93,854	95,749	88,445	24,913	25,416	25,929	26,452	17,931	-
Sustainability Rebate	\$700 /Lot	Offset 3mth	80% Beach & Grove stlmts	72,100	3 Mths	755,077	65,698	67,024	61,911	17,439	17,791	18,150	18,517	12,552	-
Energy Audit Rebate	\$300 /Lot	Offset 3mth	80% Beach & Grove stlmts	30,900	3 Mths	721,584	65,698	67,024	61,911	17,439	17,791	18,150	18,517	12,552	-
Solar Package	\$2,000 /Lot	Offset 12mth		280,000	12 Mths	4,663,199	234,635	239,371	244,203	264,728	238,324	259,291	264,524	230,194	28,511
TOTAL DIRECT SELLING COSTS						78,458,803	3,610,980	3,916,204	3,653,993	3,350,544	3,721,657	3,780,012	3,573,351	1,778,941	173,478
GROSS INCOME						629,598,756	26,202,024	28,331,351	24,214,626	21,708,375	29,811,055	29,469,134	25,917,049	3,081,102	(173,478)
LAND															
Land						-	-	-	-	-	-	-	-	-	-
Land Stamp Duty & Legals			1 Lots			-	-	-	-	-	-	-	-	-	-
Land Tax and Rates at Settlement			1 Lots			-	-	-	-	-	-	-	-	-	-
Land Due Diligence			1 Lots			-	-	-	-	-	-	-	-	-	-
WAPC Land Acquisition	2x 5,103,000		11.34 Hectares	50% Dec-21	50% Dec-22	10,206,000	-	-	-	-	-	-	-	-	-
TOTAL LAND						10,206,000									
CONSULTANTS															
Planning		refer Consultants schedule				6,514,801	302,460	308,565	317,655	318,227	327,629	167,121	166,878	-	-
Environmental		refer Consultants schedule				694,860	24,344	24,835	25,336	25,848	26,369	26,902	27,445	-	-
Sustainability		refer Consultants schedule				227,547	13,781	14,059	14,343	14,632	14,928	15,229	15,536	-	-
Geotechnical		refer Consultants schedule				121,987	7,436	7,587	7,740	7,896	8,055	8,218	8,384	-	-
Traffic Planning		refer Consultants schedule				100,421	1,104	1,126	1,149	1,172	1,196	1,220	1,245	-	-
General Surveying		refer Consultants schedule				440,518	19,487	19,880	20,281	20,691	21,108	21,534	21,969	-	-
Engineering Consultants		refer Consultants schedule				1,154,871	62,304	63,561	64,844	66,153	67,488	68,850	70,240	-	-
Architect		refer Consultants schedule				158,794	9,740	9,937	10,137	10,342	10,551	10,764	10,981	-	-
Fire		refer Consultants schedule				40,412	2,546	2,597	2,650	2,703	2,758	2,813	2,870	-	-
Arborist & Tree Mapping		refer Consultants schedule				68,024	4,841	4,939	5,038	5,140	5,244	5,350	5,458	-	-
Acoustic & Noise Consultants		refer Consultants schedule				24,243	1,746	1,781	1,817	1,854	1,891	1,929	1,968	-	-
Miscellaneous Consultants		refer Consultants schedule				483,162	32,597	33,255	33,927	34,611	35,310	36,023	36,750	-	-
Hydrology		refer Consultants schedule				544,483	29,019	29,604	30,202	30,812	31,434	32,068	32,715	-	-
TOTAL CONSULTANTS						10,574,123	511,404	521,726	535,119	540,081	553,960	398,021	402,438		
INFRASTRUCTURE															
INFRASTRUCTURE COSTS	AMOUNT		START	FINISH	DURATION										
Marmion Avenue Green Link Intersection		Complete				450,680	-	-	-	-	-	-	-	-	-
Marmion Avenue Green Link Intersection Engineering		Complete				48,750	-	-	-	-	-	-	-	-	-
Marmion Avenue Green Link Intersection Balance		Complete				3,041,955	-	-	-	-	-	-	-	-	-
Marmion Avenue Green Link Intersection Balance Engineering		Complete				151,585	-	-	-	-	-	-	-	-	-
Neerabup Road Key Largo Intersection		Complete				974,127	-	-	-	-	-	-	-	-	-
Neerabup Road Key Largo Intersection Engineering		Complete				54,024	-	-	-	-	-	-	-	-	-
Neerabup Rd Maroochydore Way Intersection		Complete				1,480,279	-	-	-	-	-	-	-	-	-
Neerabup Rd Maroochydore Way Intersection Engineering		Complete				97,321	-	-	-	-	-	-	-	-	-
Neerabup Road Green Link Underpass part 1		Complete				2,296,934	-	-	-	-	-	-	-	-	-
Housing Authority Scheme Contribution		Complete				162,919	-	-	-	-	-	-	-	-	-
Extension of services Stg 5-Connolly Drive		Complete				1,518,761	-	-	-	-	-	-	-	-	-
Extension of services Stg 5-Connolly Drive Engineering		Complete				100,778	-	-	-	-	-	-	-	-	-
UXO - Search Catalina Beach Phase 2		Complete				14,500	-	-	-	-	-	-	-	-	-
UXO - Search Catalina Beach Phase 2 Engineering		Complete				1,625	-	-	-	-	-	-	-	-	-
EPBC Offset - foraging & nesting		Complete				490,000	-	-	-	-	-	-	-	-	-
Waste Water Pump Station (West)		Complete				1,674,030	-	-	-	-	-	-	-	-	-
Waste Water Pump Station (West) Engineering		Complete				130,185	-	-	-	-	-	-	-	-	-
Rubbish removal - General Allowance	47,412		Feb-21	May-21	4 Mths	47,412	-	-	-	-	-	-	-	-	-
Catalina Beach North/South Dual Use Path	730,000		Apr-21	Apr-21	1 Mths	730,000	-	-	-	-	-	-	-	-	-
Catalina Beach North/South Dual Use Path Engineering	35,000		Apr-21	Apr-21	1 Mths	35,000	-	-	-	-	-	-	-	-	-
Connolly Drive Aviator Blvd Intersection	1,899,217		Jul-21	Dec-21	6 Mths	1,936,258	-	-	-	-	-	-	-	-	-
Connolly Drive Aviator Blvd Intersection Engineering	126,601		Jul-21	Dec-21	6 Mths	127,050	-	-	-	-	-	-	-	-	-
Additional allowance to scheme underpass (Connolly Drive)	400,000		Jul-21	Jan-23	7 Mths	431,785	-	-	-	-	-	-	-	-	-
Portofino Extension	2,610,000		Sep-21	Mar-22	7 Mths	2,702,822	-	-	-	-	-	-	-	-	-
Portofino Extension Engineering	169,650		Sep-21	Mar-22	7 Mths	174,182	-	-	-	-	-	-	-	-	-
Long Beach Extension	1,187,200		Oct-21	Jan-22	4 Mths	1,225,819	-	-	-	-	-	-	-	-	-
Long Beach Extension Engineering	77,168		Oct-21	Jan-22	4 Mths	79,678	-	-	-	-	-	-	-	-	-
Foreshore POS	75,000		Sep-21	Mar-22	7 Mths	77,669	-	-	-	-	-	-	-	-	-
Foreshore POS Engineering	4,875		Sep-21	Mar-22	7 Mths	5,048	-	-	-	-	-	-	-	-	-
Foreshore Access Road	1,529,800		Jul-21	Dec-21	6 Mths	1,561,285	-	-	-	-	-	-	-	-	-
Foreshore Access Road Engineering	99,437		Jul-21	Dec-21	6 Mths	100,712	-	-	-	-	-	-	-	-	-
Waste Water Pump Station (East)	2,000,000	w/ Stage 38 civils		Jul-23	Jan-24	7 Mths	2,202,502	-	-	-	-	-	-	-	-
Waste Water Pump Station (East) Engineering	159,000			Jan-23	Jun-23	18 Mths	169,618	-	-	-	-	-	-	-	-
Catalina Green Aviator Extension	4,849,500	w/ Stage 36 civils		Jul-22	Dec-22	6 Mths	5,230,489	-	-	-	-	-	-	-	-
Catalina Green Aviator Extension Engineering	315,218			Apr-22	Jun-23	15 Mths	340,561	-	-	-	-	-	-	-	-
TOTAL INFRASTRUCTURE COSTS	16,315,077					29,866,343									
INFRASTRUCTURE REFUNDS															
Neerabup Road Green Link Underpass Credit		Complete				(432,548)	-	-	-	-	-	-	-	-	-
Waste Water Pump Station (West) Refund		Complete				(1,397,613)	-	-	-	-	-	-	-	-	-
Waste Water Pump Station (East) Refund	(2,372,120)			Jan-25	Jan-25	1 Mths	(2,372,120)	-	-	-	-	-	-	-	-
School Site Carpark reimbursement	(150,000)			Jun-30	Jun-30	1 Mths	(150,000)	-	(150,000)	-	-	-	-	-	-
Primary School Earthworks Reimbursement	(1,100,000)			Jun-30	Jun-30	1 Mths	(1,100,000)	-	(1,100,000)	-	-	-	-	-	-
Primary School Site Services Reimbursement	(300,000)			Jun-30	Jun-30	1 Mths	(300,000)	-	(300,000)	-	-	-	-	-	-
TOTAL INFRASTRUCTURE REFUNDS	(3,922,120)					(5,752,281)									
TOTAL INFRASTRUCTURE	12,392,958		180			24,114,062									
SPECIAL SITE AND OTHER DEVELOPMENT COSTS															
Removal of temp sales office from site		Complete				8,636	-	-	-	-	-	-	-	-	-
Temp Sales office services		Complete				3,812	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Construction		Complete				512,396	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Retrofit & Maintenance		Complete				3,440	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Furniture & Fitout		Complete				61,586	-	-	-	-	-	-	-	-	-
Sales office carparks		Complete				98,087	-	-	-	-	-	-	-	-	-
Sales office carparks makegood		Complete				53,798	-	-	-	-	-	-	-	-	-
Sales office carparks Western		Complete				240,000	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Special Sites: Sales Office Furniture & Fitout Western		Complete				51,760	-	-	-	-	-	-	-	-	-
Lot 1 Group Housing Site Construction costs		Complete				172,782	-	-	-	-	-	-	-	-	-
Stage 18C Demonstration Lot 1 (Building)		Removed				-	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Construction Western	573,745		Feb-21	Mar-21	2 Mths	573,745	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Construction Green	500,000		Mar-23	Feb-24	12 Mths	549,258	-	-	-	-	-	-	-	-	-
Special Sites: Sales Office Furniture & Fitout Green	100,000		Mar-24	May-24	3 Mths	111,230	-	-	-	-	-	-	-	-	-
Sales office carparks Green	240,000	100 bays	Mar-24	Apr-24	2 Mths	266,731	-	-	-	-	-	-	-	-	-
Security Cameras		Complete				19,560	-	-	-	-	-	-	-	-	-
Stage 17B GHS - Lot 341	351,072		Sep-22	Feb-23	6 Mths	379,916	-	-	-	-	-	-	-	-	-
GHS School Site 1 Construction	872,112	7,189 m²	Sep-29	Feb-30	6 Mths	1,085,462	-	1,085,462	-	-	-	-	-	-	-
GHS School Site 2 Construction	174,204	1,436 m²	Dec-29	May-30	6 Mths	217,907	-	217,907	-	-	-	-	-	-	-
GHS 1 Catalina Green Construction		3,960 m²	May-24	Oct-24	6 Mths	-	-	-	-	-	-	-	-	-	-
GHS 2 Catalina Green Construction		2,222 m²	May-26	Oct-26	6 Mths	-	-	-	-	-	-	-	-	-	-
GHS 3 Catalina Green Construction		3,189 m²	May-28	Oct-28	6 Mths	-	-	-	-	-	-	-	-	-	-
GHS 4 Catalina Green Construction		2,744 m²	May-30	Oct-30	6 Mths	-	-	-	-	-	-	-	-	-	-
GHS 5 Catalina Green Construction		2,377 m²	May-31	Oct-32	6 Mths	-	-	-	-	-	-	-	-	-	-
Catalina Green Commercial Site Construction		20,015 m²	Dec-21	May-22	6 Mths	-	-	-	-	-	-	-	-	-	-
TOTAL SPECIAL SITE AND OTHER DEVELOPMENT COSTS						4,410,106		1,303,369							
LOT PRODUCTION	AMOUNT		START	FINISH	DURATION										
Main 01 Bulk Earthworks stgs 1-4,6		Complete				2,122,407	-	-	-	-	-	-	-	-	-
Main 01 Survey / Titles		Complete				24,940	-	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants		Complete				132,887	-	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 5 & 7		Complete				2,368,798	-	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 5 & 7		Complete				121,827	-	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stg 8		Complete				1,265,418	-	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stg 8		Complete				63,366	-	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 9-11 Cell B		Complete				4,066,094	-	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 9-11 Cell B		Complete				99,325	-	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 12 & 13 Cell B		Complete				1,139,937	-	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 12 & 13 Cell B		Complete				108,025	-	-	-	-	-	-	-	-	-
Main 01 Bulk Earthworks Stgs 14-18 Cell B		Complete				1,738,744	-	-	-	-	-	-	-	-	-
Main 01 Engineering Consultants Stgs 14-18 Cell B		Complete				250,660	-	-	-	-	-	-	-	-	-
Bulk Earthworks Primary School & GHS	2,232,400		Jun-29	Sep-29	4 Mths	2,760,073	688,295	2,071,777	-	-	-	-	-	-	-
Bulk Earthworks Stg 19-23	5,035,500	198 Lots	Dec-29	Sep-30	10 Mths	6,319,814	-	4,412,807	1,907,007	-	-	-	-	-	-
Survey / Titles Stgs 19-23 Earthworks	20,000		Apr-29	Jan-30	10 Mths	24,769	7,387	17,381	-	-	-	-	-	-	-
Engineering Consultants Stgs 19-23 Earthworks	149,490	755 /Lot	Jun-29	Mar-30	10 Mths	185,752	18,436	167,316	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 25-28	3,603,087	Complete				3,603,087	-	-	-	-	-	-	-	-	-
Catalina Beach Survey / Titles Stgs 25-28		Complete				16,665	-	-	-	-	-	-	-	-	-
Catalina Beach Engineering Consultants Stgs 25-28		Complete				172,859	-	-	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 29-31		Removed, incl. in individual stage costs				-	-	-	-	-	-	-	-	-	-
Catalina Beach Survey / Titles Stgs 29-31		Removed, incl. in individual stage costs				-	-	-	-	-	-	-	-	-	-
Catalina Beach Engineering Consultants Stgs 29-31		Removed, incl. in individual stage costs				-	-	-	-	-	-	-	-	-	-
Catalina Beach Bulk Earthworks Stgs 32-35	1,227,700	5,931 /Lot	May-25	Oct-25	6 Mths	1,401,287	-	-	-	-	-	-	-	-	-
Catalina Beach Survey / Titles Stgs 32-35	20,000	207 Lots	Sep-24	Feb-25	6 Mths	22,526	-	-	-	-	-	-	-	-	-
Catalina Beach Engineering Consultants Stgs 32-35	156,285	755 /Lot	Nov-24	Apr-25	6 Mths	176,609	-	-	-	-	-	-	-	-	-
Catalina Green Bulk Earthworks Stgs 39-40	679,015	9,176 /Lot	Feb-23	Jul-23	6 Mths	740,948	-	-	-	-	-	-	-	-	-
Catalina Green Survey / Titles Stgs 39-40	20,000	74 Lots	Jun-22	Nov-22	6 Mths	21,535	-	-	-	-	-	-	-	-	-
Catalina Green Engineering Consultants Stgs 39-40	58,090	785 /Lot	Feb-22	Jan-23	12 Mths	62,233	-	-	-	-	-	-	-	-	-
Catalina Green Bulk Earthworks Stgs 41-44	1,358,031	9,176 /Lot	Jul-23	Dec-23	6 Mths	1,494,286	-	-	-	-	-	-	-	-	-
Catalina Green Survey / Titles Stgs 41-44	20,000	148 Lots	Nov-22	Apr-23	6 Mths	21,715	-	-	-	-	-	-	-	-	-
Catalina Green Engineering Consultants Stgs 41-44	116,180	785 /Lot	Jul-22	Dec-22	6 Mths	125,307	-	-	-	-	-	-	-	-	-
Catalina Green Bulk Earthworks Stgs 45-47	1,018,523	9,176 /Lot	Aug-25	Jan-26	6 Mths	1,168,357	-	-	-	-	-	-	-	-	-
Catalina Green Survey / Titles Stgs 45-47	20,000	111 Lots	Dec-24	May-25	6 Mths	22,639	-	-	-	-	-	-	-	-	-
Catalina Green Engineering Consultants Stgs 45-47	87,135	785 /Lot	Aug-24	Jan-25	6 Mths	97,976	-	-	-	-	-	-	-	-	-
WAPC Land Bulk Earthworks Stgs 48-51	1,358,031	9,176 /Lot	Mar-27	Aug-27	6 Mths	1,607,886	-	-	-	-	-	-	-	-	-
WAPC Land Survey / Titles Stgs 48-51	20,000	148 Lots	Jul-26	Dec-26	6 Mths	23,366	-	-	-	-	-	-	-	-	-
WAPC Land Engineering Consultants Stgs 48-51	116,180	785 /Lot	Mar-26	Aug-26	6 Mths	134,834	-	-	-	-	-	-	-	-	-
BULK EARTHWORKS TOTAL	17,315,647					33,706,950	714,119	6,669,282	1,907,007						
Stage 01 Civils		Complete				2,785,128	-	-	-	-	-	-	-	-	-
Stage 01 Underground Power		Complete				419,465	-	-	-	-	-	-	-	-	-
Stage 01 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-
Stage 01 FTTH		Complete				3,940	-	-	-	-	-	-	-	-	-
Stage 01 Headworks		Complete				135,481	-	-	-	-	-	-	-	-	-
Stage 01 Local Auth Sprvision & WC plng		Complete				22,720	-	-	-	-	-	-	-	-	-
Stage 01 Local Auth Scheme Costs	12,610	360 /Lot	Jul-22	Jul-22	1 Mths	13,544	-	-	-	-	-	-	-	-	-
Stage 01 Survey / Titles		Complete				57,604	-	-	-	-	-	-	-	-	-
Stage 01 Engineering Consultants		Complete				157,313	-	-	-	-	-	-	-	-	-
STAGE 01 TOTAL	12,610	360	102,720		35 Lots	3,595,194									
Stage 02 Civils		Complete				2,060,894	-	-	-	-	-	-	-	-	-
Stage 02 Underground Power		Complete				539,490	-	-	-	-	-	-	-	-	-
Stage 02 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-
Stage 02 FTTH		Complete				90,903	-	-	-	-	-	-	-	-	-
Stage 02 Headworks		Complete				215,092	-	-	-	-	-	-	-	-	-
Stage 02 Local Auth Sprvision & WC plng		Complete				41,852	-	-	-	-	-	-	-	-	-
Stage 02 Local Auth Scheme Costs	13,331	360 /Lot	Jul-22	Jul-22	1 Mths	14,318	-	-	-	-	-	-	-	-	-
Stage 02 Western Power Fees		Complete				(46,652)	-	-	-	-	-	-	-	-	-
Stage 02 Survey / Titles		Complete				31,966	-	-	-	-	-	-	-	-	-
Stage 02 Engineering Consultants		Complete				132,205	-	-	-	-	-	-	-	-	-
STAGE 02 TOTAL	13,331	360	83,245		37 Lots	3,080,068									
Stage 03 Civils		Complete				1,944,190	-	-	-	-	-	-	-	-	-
Stage 03 Underground Power		Complete				63,023	-	-	-	-	-	-	-	-	-
Stage 03 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-
Stage 03 FTTH		Complete				3,720	-	-	-	-	-	-	-	-	-
Stage 03 Headworks		Complete				237,710	-	-	-	-	-	-	-	-	-
Stage 03 Local Auth Sprvision & WC plng		Complete				46,445	-	-	-	-	-	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 03 Local Auth Scheme Costs	15,492	360 /Lot	Jul-22	Jul-22	1 Mths	16,640	-	-	-	-	-	-	-	-	-
Stage 03 Survey / Titles	Complete					33,694	-	-	-	-	-	-	-	-	-
Stage 03 Engineering Consultants	Complete					153,954	-	-	-	-	-	-	-	-	-
STAGE 03 TOTAL	15,492	360	58,125		43 Lots	2,499,376									
Stage 04 Civils	Complete					2,292,288	-	-	-	-	-	-	-	-	-
Stage 04 Underground Power	Complete					-	-	-	-	-	-	-	-	-	-
Stage 04 Third Pipe	Complete					2,933	-	-	-	-	-	-	-	-	-
Stage 04 FTTH	Complete					3,520	-	-	-	-	-	-	-	-	-
Stage 04 Headworks	Complete					-	-	-	-	-	-	-	-	-	-
Stage 04 Local Auth Sprvsn & WC plng	Complete					284,471	-	-	-	-	-	-	-	-	-
Stage 04 Local Auth Scheme Costs	16,934	360 /Lot	Jul-22	Jul-22	1 Mths	18,188	-	-	-	-	-	-	-	-	-
Stage 04 Survey / Titles	Complete					54,521	-	-	-	-	-	-	-	-	-
Stage 04 Engineering Consultants	Complete					165,462	-	-	-	-	-	-	-	-	-
STAGE 04 TOTAL	16,934	360	60,029		47 Lots	2,821,383									
Stage 6A Civils	Complete					297,465	-	-	-	-	-	-	-	-	-
Stage 6A Underground Power	Complete					-	-	-	-	-	-	-	-	-	-
Stage 6A Third Pipe	Complete					-	-	-	-	-	-	-	-	-	-
Stage 6A FTTH	Complete					-	-	-	-	-	-	-	-	-	-
Stage 6A Headworks	Complete					47,151	-	-	-	-	-	-	-	-	-
Stage 6A Local Auth Sprvsn & WC plng	Complete					3,056	-	-	-	-	-	-	-	-	-
Stage 6A Local Auth Scheme Costs	2,882	360 /Lot	Jul-22	Jul-22	1 Mths	3,096	-	-	-	-	-	-	-	-	-
Stage 6A Survey / Titles	Complete					4,621	-	-	-	-	-	-	-	-	-
Stage 6A Engineering Consultants	Complete					34,412	-	-	-	-	-	-	-	-	-
STAGE 6A TOTAL	2,882	360	48,725		8 Lots	389,801									
Stage 6C Civils	Complete					484,386	-	-	-	-	-	-	-	-	-
Stage 6C Headworks	Complete					60,796	-	-	-	-	-	-	-	-	-
Stage 6C Local Auth Sprvsn & WC plng	Complete					29,815	-	-	-	-	-	-	-	-	-
Stage 6C Local Auth Scheme Costs	3,603	360 /Lot	Jul-22	Jul-22	1 Mths	3,870	-	-	-	-	-	-	-	-	-
Stage 6C Survey / Titles	Complete					10,765	-	-	-	-	-	-	-	-	-
Stage 6C Engineering Consultants	Complete					41,250	-	-	-	-	-	-	-	-	-
STAGE 6C TOTAL	3,603	360	63,088		10 Lots	630,882									
Stage 6B Civils	Complete					708,104	-	-	-	-	-	-	-	-	-
Stage 6B Headworks	Complete					143,643	-	-	-	-	-	-	-	-	-
Stage 6B Local Auth Sprvsn & WC plng	Complete					5,352	-	-	-	-	-	-	-	-	-
Stage 6B Local Auth Scheme Costs	8,647	360 /Lot	Jul-22	Jul-22	1 Mths	9,287	-	-	-	-	-	-	-	-	-
Stage 6B Western Power Fees	Complete					53,422	-	-	-	-	-	-	-	-	-
Stage 6B Survey / Titles	Complete					20,535	-	-	-	-	-	-	-	-	-
Stage 6B Engineering Consultants	Complete					100,625	-	-	-	-	-	-	-	-	-
STAGE 6B TOTAL	8,647	346	41,639		25 Lots	1,040,969									
Stage 05 Civils	Complete					2,796,102	-	-	-	-	-	-	-	-	-
Stage 05 Underground Power	Complete					-	-	-	-	-	-	-	-	-	-
Stage 05 FTTH	Complete					-	-	-	-	-	-	-	-	-	-
Stage 05 Headworks	Complete					337,806	-	-	-	-	-	-	-	-	-
Stage 05 Local Auth Sprvsn & WC plng	Complete					54,276	-	-	-	-	-	-	-	-	-
Stage 05 Local Auth Scheme Costs	22,698	360 /Lot	Jul-22	Jul-22	1 Mths	24,380	-	-	-	-	-	-	-	-	-
Stage 05 Survey / Titles	Complete					55,569	-	-	-	-	-	-	-	-	-
Stage 05 Engineering Consultants	Complete					332,802	-	-	-	-	-	-	-	-	-
STAGE 05 TOTAL	22,698	360	57,158		63 Lots	3,600,934									
Stage 07 Civils	Complete					2,184,857	-	-	-	-	-	-	-	-	-
Stage 07 Underground Power	Complete					70,334	-	-	-	-	-	-	-	-	-
Stage 07 Third Pipe	Complete					2,493	-	-	-	-	-	-	-	-	-
Stage 07 FTTH	Complete					-	-	-	-	-	-	-	-	-	-
Stage 07 Headworks	Complete					348,434	-	-	-	-	-	-	-	-	-
Stage 07 Local Auth Sprvsn & WC plng	Complete					77,473	-	-	-	-	-	-	-	-	-
Stage 07 Local Auth Scheme Costs	22,698	360 /Lot	Jul-22	Jul-22	1 Mths	24,380	-	-	-	-	-	-	-	-	-
Stage 07 Survey / Titles	Complete					59,353	-	-	-	-	-	-	-	-	-
Stage 07 Engineering Consultants	Complete					231,525	-	-	-	-	-	-	-	-	-
STAGE 07 TOTAL	22,698	360	47,601		63 Lots	2,998,848									
Stage 08 Civils	Complete					2,494,187	-	-	-	-	-	-	-	-	-
Stage 08 Headworks	Complete					295,827	-	-	-	-	-	-	-	-	-
Stage 08 Local Auth Sprvsn & WC plng	Complete					19,165	-	-	-	-	-	-	-	-	-
Stage 08 Local Auth Scheme Costs	19,095	360 /Lot	Jul-22	Jul-22	1 Mths	20,510	-	-	-	-	-	-	-	-	-
Stage 08 Survey / Titles	Complete					56,330	-	-	-	-	-	-	-	-	-
Stage 08 Engineering Consultants	Complete					194,775	-	-	-	-	-	-	-	-	-
STAGE 08 TOTAL	19,095	360	58,128		53 Lots	3,080,793									
Stage 09 Civils	Complete					2,418,198	-	-	-	-	-	-	-	-	-
Stage 09 Headworks	Complete					287,395	-	-	-	-	-	-	-	-	-
Stage 09 Local Auth Sprvsn & WC plng	Complete					112,197	-	-	-	-	-	-	-	-	-
Stage 09 Local Auth Scheme Costs	18,375	360 /Lot	Jul-22	Jul-22	1 Mths	19,736	-	-	-	-	-	-	-	-	-
Stage 09 Western Power Fees	Complete					7,212	-	-	-	-	-	-	-	-	-
Stage 09 Survey / Titles	Complete					49,423	-	-	-	-	-	-	-	-	-
Stage 09 Engineering Consultants	Complete					187,425	-	-	-	-	-	-	-	-	-
STAGE 09 TOTAL	18,375	360	60,423		51 Lots	3,081,586									
Stage 10 Civils	Complete					1,229,760	-	-	-	-	-	-	-	-	-
Stage 10 Headworks	Complete					168,052	-	-	-	-	-	-	-	-	-
Stage 10 Local Auth Sprvsn & WC plng	Complete					13,874	-	-	-	-	-	-	-	-	-
Stage 10 Local Auth Scheme Costs	10,809	360 /Lot	Jul-22	Jul-22	1 Mths	11,609	-	-	-	-	-	-	-	-	-
Stage 10 Western Power Fees	Complete					-	-	-	-	-	-	-	-	-	-
Stage 10 Survey / Titles	Complete					31,105	-	-	-	-	-	-	-	-	-
Stage 10 Engineering Consultants	Complete					110,250	-	-	-	-	-	-	-	-	-
STAGE 10 TOTAL	10,809	360	52,155		30 Lots	1,564,650									
Stage 11 Civils	Complete					2,778,422	-	-	-	-	-	-	-	-	-
Stage 11 Third Pipe	Complete					-	-	-	-	-	-	-	-	-	-
Stage 11 Headworks	Complete					376,003	-	-	-	-	-	-	-	-	-
Stage 11 Local Auth Sprvsn & WC plng	Complete					19,076	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 11 Local Auth Scheme Costs	23,058	360 /Lot	Jul-22	Jul-22	1 Mths	24,767	-	-	-	-	-	-	-	-	-
Stage 11 Western Power Fees		Complete				46,505	-	-	-	-	-	-	-	-	-
Stage 11 Survey / Titles		Complete				60,802	-	-	-	-	-	-	-	-	-
Stage 11 Engineering Consultants		Complete				276,174	-	-	-	-	-	-	-	-	-
STAGE 11 TOTAL	23,058	349			66 Lots	3,581,748									
Stage 12 Civils		Complete				2,077,002	-	-	-	-	-	-	-	-	-
Stage 12 Third Pipe		Complete				-	-	-	-	-	-	-	-	-	-
Stage 12 Headworks		Complete				278,224	-	-	-	-	-	-	-	-	-
Stage 12 Local Auth Sprvision & WC plng		Complete				19,124	-	-	-	-	-	-	-	-	-
Stage 12 Local Auth Scheme Costs	17,654	360 /Lot	Jul-22	Jul-22	1 Mths	18,962	-	-	-	-	-	-	-	-	-
Stage 12 Western Power Fees		Complete				(39,144)	-	-	-	-	-	-	-	-	-
Stage 12 Survey / Titles		Complete				47,550	-	-	-	-	-	-	-	-	-
Stage 12 Engineering Consultants		Complete				199,683	-	-	-	-	-	-	-	-	-
STAGE 12 TOTAL	17,654	360	53,090		49 Lots	2,601,401									
Stage 13A Civils		Complete				1,932,316	-	-	-	-	-	-	-	-	-
Stage 13A Underground Power		Complete				-	-	-	-	-	-	-	-	-	-
Stage 13A Headworks		Complete				206,473	-	-	-	-	-	-	-	-	-
Stage 13A Local Auth Sprvision & WC plng		Complete				12,164	-	-	-	-	-	-	-	-	-
Stage 13A Local Auth Scheme Costs	13,331	360 /Lot	Jul-22	Jul-22	1 Mths	14,318	-	-	-	-	-	-	-	-	-
Stage 13A Western Power Fees		Complete				46,116	-	-	-	-	-	-	-	-	-
Stage 13A Survey / Titles		Complete				31,555	-	-	-	-	-	-	-	-	-
Stage 13A Engineering Consultants		Complete				151,714	-	-	-	-	-	-	-	-	-
STAGE 13A TOTAL	13,331	360	64,720		37 Lots	2,394,656									
Stage 13B Civils		Complete				2,115,792	-	-	-	-	-	-	-	-	-
Stage 13B Underground Power		Complete				-	-	-	-	-	-	-	-	-	-
Stage 13B Headworks		Complete				249,828	-	-	-	-	-	-	-	-	-
Stage 13B Local Auth Sprvision & WC plng		Complete				11,016	-	-	-	-	-	-	-	-	-
Stage 13B Local Auth Scheme Costs	16,213	360 /Lot	Jul-22	Jul-22	1 Mths	17,414	-	-	-	-	-	-	-	-	-
Stage 13B Western Power Fees		Complete				(65,410)	-	-	-	-	-	-	-	-	-
Stage 13B Survey / Titles		Complete				48,927	-	-	-	-	-	-	-	-	-
Stage 13B Engineering Consultants		Complete				182,227	-	-	-	-	-	-	-	-	-
STAGE 13B TOTAL	16,213	360	56,884		45 Lots	2,559,794									
Stage 14A Civils		Complete				2,221,820	-	-	-	-	-	-	-	-	-
Stage 14A Underground Power		Complete				-	-	-	-	-	-	-	-	-	-
Stage 14A Headworks		Complete				350,984	-	-	-	-	-	-	-	-	-
Stage 14A Local Auth Sprvision & WC plng		Complete				10,389	-	-	-	-	-	-	-	-	-
Stage 14A Western Power Fees		Complete				106,167	-	-	-	-	-	-	-	-	-
Stage 14A Local Auth Scheme Costs	22,698	360 /Lot	Jul-22	Jul-22	1 Mths	24,380	-	-	-	-	-	-	-	-	-
Stage 14A Survey / Titles		Complete				67,374	-	-	-	-	-	-	-	-	-
Stage 14A Engineering Consultants		Complete				234,175	-	-	-	-	-	-	-	-	-
STAGE 14A TOTAL	22,698	360	47,862		63 Lots	3,015,288									
Stage 14B Civils		Complete				500,000	-	-	-	-	-	-	-	-	-
Stage 14B Underground Power		Complete				850	-	-	-	-	-	-	-	-	-
Stage 14B Headworks		Complete				51,015	-	-	-	-	-	-	-	-	-
Stage 14B Local Auth Sprvision & WC plng		Complete				1,691	-	-	-	-	-	-	-	-	-
Stage 14B Western Power Fees		Complete				58,285	-	-	-	-	-	-	-	-	-
Stage 14B Local Auth Scheme Costs	3,603	360 /Lot	Jul-22	Jul-22	1 Mths	3,870	-	-	-	-	-	-	-	-	-
Stage 14B Survey / Titles		Complete				12,639	-	-	-	-	-	-	-	-	-
Stage 14B Engineering Consultants		Complete				5,000	-	-	-	-	-	-	-	-	-
STAGE 14B TOTAL	3,603	360	63,335		10 Lots	633,350									
Stage 15 Civils		Complete				1,999,681	-	-	-	-	-	-	-	-	-
Stage 15 Underground Power		Complete				-	-	-	-	-	-	-	-	-	-
Stage 15 Headworks		Complete				305,351	-	-	-	-	-	-	-	-	-
Stage 15 Local Auth Sprvision & WC plng		Complete				11,192	-	-	-	-	-	-	-	-	-
Stage 15 Western Power Fees		Complete				41,298	-	-	-	-	-	-	-	-	-
Stage 15 Local Auth Scheme Costs	19,816	360 /Lot	Jul-22	Jul-22	1 Mths	21,284	-	-	-	-	-	-	-	-	-
Stage 15 Survey / Titles		Complete				56,691	-	-	-	-	-	-	-	-	-
Stage 15 Engineering Consultants		Complete				206,550	-	-	-	-	-	-	-	-	-
STAGE 15 TOTAL	19,816	360	48,037		55 Lots	2,642,046									
Stage 16A Civils	2,651,400	155,965 /Lot	Feb-21	Apr-21	3 Mths	2,651,400	-	-	-	-	-	-	-	-	-
Stage 16A Underground Power		Complete				923	-	-	-	-	-	-	-	-	-
Stage 16A Headworks	245,400	14,435 /Lot	Apr-21	Jun-21	3 Mths	245,400	-	-	-	-	-	-	-	-	-
Stage 16A Local Auth Sprvision & WC plng	0	/Lot	Apr-21	Jun-21	3 Mths	28,623	-	-	-	-	-	-	-	-	-
Stage 16A Western Power Fees	88,000	5,176 /Lot	Apr-21	Jun-21	3 Mths	88,000	-	-	-	-	-	-	-	-	-
Stage 16A Local Auth Scheme Costs	6,125	360 /Lot	Jul-22	Jul-22	1 Mths	6,579	-	-	-	-	-	-	-	-	-
Stage 16A Survey / Titles	22,800	1,200 /Lot	Feb-21	Apr-21	3 Mths	22,800	-	-	-	-	-	-	-	-	-
Stage 16A Engineering Consultants	121,600	7,153 /Lot	Feb-21	Apr-21	3 Mths	121,600	-	-	-	-	-	-	-	-	-
STAGE 16A TOTAL	3,135,325	184,431	186,196		17 Lots	3,165,325									
Stage 16B Civils	1,573,200	28,604 /Lot	Aug-30	Jan-31	6 Mths	1,994,260	-	-	1,994,260	-	-	-	-	-	-
Stage 16B Underground Power	0	/Lot	Aug-30	Jan-31	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 16B Headworks	156,200	2,840 /Lot	Nov-30	Nov-30	1 Mths	198,170	-	-	198,170	-	-	-	-	-	-
Stage 16B Local Auth Sprvision & WC plng	16,400	298 /Lot	Nov-30	Nov-30	1 Mths	20,807	-	-	20,807	-	-	-	-	-	-
Stage 16B Western Power Fees	56,000	1,018 /Lot	Nov-30	Nov-30	1 Mths	71,047	-	-	71,047	-	-	-	-	-	-
Stage 16B Local Auth Scheme Costs	76,789	1,396 /Lot	Jun-32	Jun-32	1 Mths	100,553	-	-	-	100,553	-	-	-	-	-
Stage 16B Survey / Titles	68,400	1,200 /Lot	Feb-30	Oct-30	9 Mths	86,060	-	47,652	38,408	-	-	-	-	-	-
Stage 16B Engineering Consultants	83,000	1,509 /Lot	Feb-30	Jan-31	12 Mths	97,897	-	29,782	42,114	-	-	-	-	-	-
STAGE 16B TOTAL	2,029,989	36,909	46,705		55 Lots	2,568,794		77,434	2,364,806	100,553					
Stage 17A Civils		Complete				732,033	-	-	-	-	-	-	-	-	-
Stage 17A Underground Power		Complete				-	-	-	-	-	-	-	-	-	-
Stage 17A Headworks		Complete				116,369	-	-	-	-	-	-	-	-	-
Stage 17A Local Auth Sprvision & WC plng		Complete				6,839	-	-	-	-	-	-	-	-	-
Stage 17A Western Power Fees		Complete				38,071	-	-	-	-	-	-	-	-	-
Stage 17A Local Auth Scheme Costs	9,007	360 /Lot	Jul-22	Jul-22	1 Mths	9,674	-	-	-	-	-	-	-	-	-
Stage 17A Survey / Titles		Complete				25,000	-	-	-	-	-	-	-	-	-
Stage 17A Engineering Consultants		Complete				85,250	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
STAGE 17A TOTAL	9,007	360	40,529		25 Lots	1,013,237	-	-	-	-	-	-	-	-	-
Stage 17B Civils		Complete				1,273,015	-	-	-	-	-	-	-	-	-
Stage 17B Underground Power		Incl in civils				-	-	-	-	-	-	-	-	-	-
Stage 17B Headworks		Complete				174,117	-	-	-	-	-	-	-	-	-
Stage 17B Local Auth Sprvsn & WC plng		Complete				12,684	-	-	-	-	-	-	-	-	-
Stage 17B Western Power Fees		Complete				7,610	-	-	-	-	-	-	-	-	-
Stage 17B Local Auth Scheme Costs	12,970	360 /Lot	Jul-22	Jul-22	1 Mths	13,931	-	-	-	-	-	-	-	-	-
Stage 17B Survey / Titles		Complete				34,280	-	-	-	-	-	-	-	-	-
Stage 17B Engineering Consultants		Complete				146,589	-	-	-	-	-	-	-	-	-
STAGE 17B TOTAL	12,970	360	46,173		36 Lots	1,662,226	-	-	-	-	-	-	-	-	-
Stage 18A Civils		Complete				871,358	-	-	-	-	-	-	-	-	-
Stage 18A Underground Power		Incl in civils				-	-	-	-	-	-	-	-	-	-
Stage 18A Headworks		Complete				161,333	-	-	-	-	-	-	-	-	-
Stage 18A Local Auth Sprvsn & WC plng		Complete				4,072	-	-	-	-	-	-	-	-	-
Stage 18A Western Power Fees		Complete				51,132	-	-	-	-	-	-	-	-	-
Stage 18A Local Auth Scheme Costs	10,448	360 /Lot	Jul-22	Jul-22	1 Mths	11,222	-	-	-	-	-	-	-	-	-
Stage 18A Survey / Titles		Complete				31,664	-	-	-	-	-	-	-	-	-
Stage 18A Engineering Consultants		Complete				94,000	-	-	-	-	-	-	-	-	-
STAGE 18A TOTAL	10,448	360	42,234		29 Lots	1,224,781	-	-	-	-	-	-	-	-	-
Stage 18B Civils	1,968,290		Apr-21	May-21	2 Mths	1,968,290	-	-	-	-	-	-	-	-	-
Stage 18B Underground Power						-	-	-	-	-	-	-	-	-	-
Stage 18B Headworks	149,000	5,138 /Lot	Apr-21	Apr-21	1 Mths	149,000	-	-	-	-	-	-	-	-	-
Stage 18B Local Auth Sprvsn & WC plng		Complete				14,252	-	-	-	-	-	-	-	-	-
Stage 18B Western Power Fees		Complete				107,696	-	-	-	-	-	-	-	-	-
Stage 18B Local Auth Scheme Costs	11,169	360 /Lot	Jul-22	Jul-22	1 Mths	11,996	-	-	-	-	-	-	-	-	-
Stage 18B Survey / Titles		Complete				31,000	-	-	-	-	-	-	-	-	-
Stage 18B Engineering Consultants		Complete				160,390	-	-	-	-	-	-	-	-	-
STAGE 18B TOTAL	2,128,459	68,660	78,794		31 Lots	2,442,624	-	-	-	-	-	-	-	-	-
Stage 18C Civils	1,363,100	65,230 /Lot	Nov-21	Mar-22	5 Mths	1,419,792	-	-	-	-	-	-	-	-	-
Stage 18C Underground Power	0	/Lot	Nov-21	Apr-22	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 18C Headworks	156,200	5,579 /Lot	Jan-22	Jan-22	1 Mths	162,691	-	-	-	-	-	-	-	-	-
Stage 18C Local Auth Sprvsn & WC plng	17,000	462 /Lot	Jan-22	Jan-22	1 Mths	17,706	-	-	-	-	-	-	-	-	-
Stage 18C Western Power Fees	56,000	2,000 /Lot	Jan-22	Jan-22	1 Mths	58,327	-	-	-	-	-	-	-	-	-
Stage 18C Local Auth Scheme Costs	10,088	360 /Lot	Jul-22	Jul-22	1 Mths	10,835	-	-	-	-	-	-	-	-	-
Stage 18C Survey / Titles	36,000	1,200 /Lot	Apr-21	Dec-21	9 Mths	36,436	-	-	-	-	-	-	-	-	-
Stage 18C Engineering Consultants	83,400	3,092 /Lot	Apr-21	Dec-21	9 Mths	84,546	-	-	-	-	-	-	-	-	-
STAGE 18C TOTAL	1,721,788	61,492	63,940		28 Lots	1,790,334	-	-	-	-	-	-	-	-	-
Stage 19 Civils	3,131,044	65,230 /Lot	Jun-31	Nov-31	6 Mths	4,035,703	-	-	669,820	3,365,883	-	-	-	-	-
Stage 19 Underground Power	0	/Lot	Jun-31	Nov-31	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 19 Headworks	267,805	5,579 /Lot	Sep-31	Sep-31	1 Mths	345,468	-	-	-	345,468	-	-	-	-	-
Stage 19 Local Auth Sprvsn & WC plng	22,166	462 /Lot	Sep-31	Sep-31	1 Mths	28,594	-	-	-	28,594	-	-	-	-	-
Stage 19 Western Power Fees	96,000	2,000 /Lot	Sep-31	Sep-31	1 Mths	123,840	-	-	-	123,840	-	-	-	-	-
Stage 19 Local Auth Scheme Costs	67,016	1,396 /Lot	Jun-32	Jun-32	1 Mths	87,756	-	-	-	87,756	-	-	-	-	-
Stage 19 Survey / Titles	60,000	1,200 /Lot	Sep-30	May-31	9 Mths	76,376	-	-	76,376	-	-	-	-	-	-
Stage 19 Engineering Consultants	148,410	3,092 /Lot	Sep-30	May-31	9 Mths	188,917	-	-	188,917	-	-	-	-	-	-
STAGE 19 TOTAL	3,792,440	79,009	101,805		48 Lots	4,886,654	-	-	935,113	3,951,541	-	-	-	-	-
Stage 20 Civils	3,261,504	65,230 /Lot	Feb-32	Jul-32	6 Mths	4,260,237	-	-	-	3,547,238	712,999	-	-	-	-
Stage 20 Underground Power	0	/Lot	Feb-32	Jul-32	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 20 Headworks	278,963	5,579 /Lot	May-32	May-32	1 Mths	364,689	-	-	-	364,689	-	-	-	-	-
Stage 20 Local Auth Sprvsn & WC plng	23,089	462 /Lot	May-32	May-32	1 Mths	30,185	-	-	-	30,185	-	-	-	-	-
Stage 20 Western Power Fees	100,000	2,000 /Lot	May-32	May-32	1 Mths	130,730	-	-	-	130,730	-	-	-	-	-
Stage 20 Local Auth Scheme Costs	69,808	1,396 /Lot	Jun-32	Jun-32	1 Mths	91,412	-	-	-	91,412	-	-	-	-	-
Stage 20 Survey / Titles	62,400	1,200 /Lot	May-31	Jan-32	9 Mths	80,497	-	-	17,784	62,713	-	-	-	-	-
Stage 20 Engineering Consultants	154,593	3,092 /Lot	May-31	Jan-32	9 Mths	199,428	-	-	44,059	155,368	-	-	-	-	-
STAGE 20 TOTAL	3,950,358	79,007	103,144		50 Lots	5,157,177	-	-	61,843	4,382,335	712,999	-	-	-	-
Stage 21 Civils	2,674,433	65,230 /Lot	Nov-32	Apr-33	6 Mths	3,546,146	-	-	-	-	3,546,146	-	-	-	-
Stage 21 Underground Power	0	/Lot	Nov-32	Apr-33	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 21 Headworks	228,750	5,579 /Lot	Feb-33	Feb-33	1 Mths	303,561	-	-	-	-	303,561	-	-	-	-
Stage 21 Local Auth Sprvsn & WC plng	18,933	462 /Lot	Feb-33	Feb-33	1 Mths	25,125	-	-	-	-	25,125	-	-	-	-
Stage 21 Western Power Fees	82,000	2,000 /Lot	Feb-33	Feb-33	1 Mths	108,817	-	-	-	-	108,817	-	-	-	-
Stage 21 Local Auth Scheme Costs	57,243	1,396 /Lot	Jun-32	Jun-32	1 Mths	74,958	-	-	-	74,958	-	-	-	-	-
Stage 21 Survey / Titles	51,600	1,200 /Lot	Feb-32	Oct-32	9 Mths	67,570	-	-	-	37,414	30,156	-	-	-	-
Stage 21 Engineering Consultants	126,767	3,092 /Lot	Feb-32	Oct-32	9 Mths	166,000	-	-	-	91,915	74,085	-	-	-	-
STAGE 21 TOTAL	3,239,726	79,018	104,687		41 Lots	4,292,177	-	-	-	204,287	4,087,890	-	-	-	-
Stage 22 Civils	3,065,814	65,230 /Lot	May-33	Oct-33	6 Mths	4,105,915	-	-	-	-	1,364,082	2,741,832	-	-	-
Stage 22 Underground Power	0	/Lot	May-33	Oct-33	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 22 Headworks	262,226	5,579 /Lot	Aug-33	Aug-33	1 Mths	351,479	-	-	-	-	-	351,479	-	-	-
Stage 22 Local Auth Sprvsn & WC plng	21,704	462 /Lot	Aug-33	Aug-33	1 Mths	29,091	-	-	-	-	-	29,091	-	-	-
Stage 22 Western Power Fees	94,000	2,000 /Lot	Aug-33	Aug-33	1 Mths	125,995	-	-	-	-	-	125,995	-	-	-
Stage 22 Local Auth Scheme Costs	65,620	1,396 /Lot	Jun-32	Jun-32	1 Mths	85,927	-	-	-	85,927	-	-	-	-	-
Stage 22 Survey / Titles	58,800	1,200 /Lot	Aug-32	Apr-33	9 Mths	77,771	-	-	-	-	77,771	-	-	-	-
Stage 22 Engineering Consultants	145,318	3,092 /Lot	Aug-32	Apr-33	9 Mths	192,204	-	-	-	-	192,204	-	-	-	-
STAGE 22 TOTAL	3,713,481	79,010	105,710		47 Lots	4,968,382	-	-	-	85,927	1,634,057	3,248,397	-	-	-
Stage 23 Civils	3,913,805	65,230 /Lot	Jan-34	Jun-34	6 Mths	5,311,890	-	-	-	-	-	5,311,890	-	-	-
Stage 23 Underground Power	0	/Lot	Jan-34	Jun-34	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 23 Headworks	334,756	5,579 /Lot	Apr-34	Apr-34	1 Mths	454,714	-	-	-	-	-	454,714	-	-	-
Stage 23 Local Auth Sprvsn & WC plng	27,707	462 /Lot	Apr-34	Apr-34	1 Mths	37,636	-	-	-	-	-	37,636	-	-	-
Stage 23 Western Power Fees	120,000	2,000 /Lot	Apr-34	Apr-34	1 Mths	163,001	-	-	-	-	-	163,001	-	-	-
Stage 23 Local Auth Scheme Costs	83,770	1,396 /Lot	Jun-32	Jun-32	1 Mths	109,695	-	-	-	109,695	-	-	-	-	-
Stage 23 Survey / Titles	74,400	1,200 /Lot	Apr-33	Dec-33	9 Mths	99,724	-	-	-	-	33,075	66,649	-	-	-
Stage 23 Engineering Consultants	185,512	3,092 /Lot	Apr-33	Dec-33	9 Mths	248,657	-	-	-	-	82,472	166,185	-	-	-
STAGE 23 TOTAL	4,739,950	78,999	107,089		60 Lots	6,425,317	-	-	-	109,695	115,547	6,200,075	-	-	-
Stage 24 Civils	0	/Lot				-	-	-	-	-	-	-	-	-	-
Stage 24 Underground Power	0	/Lot				-	-	-	-	-	-	-	-	-	-
Stage 24 Headworks	0	/Lot				-	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 24 Local Auth Sprvsn & WC plng	0	/Lot				-	-	-	-	-	-	-	-	-	-
Stage 24 Western Power Fees	0	/Lot				-	-	-	-	-	-	-	-	-	-
Stage 24 Local Auth Scheme Costs	0	360 /Lot		Jul-22	Jul-22	1 Mths	-	-	-	-	-	-	-	-	-
Stage 24 Survey / Titles	0	/Lot					-	-	-	-	-	-	-	-	-
Stage 24 Engineering Consultants	0	/Lot					-	-	-	-	-	-	-	-	-
STAGE 24 TOTAL	0	#DIV/0!	#DIV/0!			Lots	-	-	-	-	-	-	-	-	-
Stage 25 Civils		Complete					5,105,707	-	-	-	-	-	-	-	-
Stage 25 Underground Power		Complete					418,274	-	-	-	-	-	-	-	-
Stage 25 Headworks		Complete					279,895	-	-	-	-	-	-	-	-
Stage 25 Local Auth Sprvsn & WC plng		Complete					48,673	-	-	-	-	-	-	-	-
Stage 25 Local Auth Scheme Costs	20,897	360 /Lot		Jul-22	Jul-22	1 Mths	22,445	-	-	-	-	-	-	-	-
Stage 25 Western Power Fees		Complete. CR received.					(115,639)	-	-	-	-	-	-	-	-
Stage 25 Survey / Titles		Complete					58,580	-	-	-	-	-	-	-	-
Stage 25 Engineering Consultants		Complete					218,391	-	-	-	-	-	-	-	-
STAGE 25 TOTAL	20,897	354	102,311			59 Lots	6,036,325	-	-	-	-	-	-	-	-
Stage 26 Civils	1,425,000	37,500 /Lot		Feb-21	Apr-21	3 Mths	1,425,000	-	-	-	-	-	-	-	-
Stage 26 Earthworks	0						-	-	-	-	-	-	-	-	-
Stage 26 Underground Power	0						-	-	-	-	-	-	-	-	-
Stage 26 Headworks		Complete					183,682	-	-	-	-	-	-	-	-
Stage 26 Local Auth Sprvsn & WC plng		Complete					12,947	-	-	-	-	-	-	-	-
Stage 26 Local Auth Scheme Costs	13,691	360 /Lot		Jul-22	Jul-22	1 Mths	14,705	-	-	-	-	-	-	-	-
Stage 26 Western Power Fees		Complete					43,149	-	-	-	-	-	-	-	-
Stage 26 Survey / Titles	48,000	1,200 /Lot		Feb-21	Apr-21	3 Mths	48,000	-	-	-	-	-	-	-	-
Stage 26 Engineering Consultants	114,500	3,013 /Lot		Feb-21	Apr-21	3 Mths	114,500	-	-	-	-	-	-	-	-
STAGE 26 TOTAL	1,601,191	42,137	48,473			38 Lots	1,841,982	-	-	-	-	-	-	-	-
Stage 27A Civils	1,731,592	86,580 /Lot		Feb-21	Apr-21	3 Mths	1,731,592	-	-	-	-	-	-	-	-
Stage 27A Earthworks	0						-	-	-	-	-	-	-	-	-
Stage 27A Underground Power	27,152	1,358 /Lot		Apr-21	Jun-21	3 Mths	27,152	-	-	-	-	-	-	-	-
Stage 27A Headworks	145,050	7,253 /Lot		Apr-21	Apr-21	1 Mths	145,050	-	-	-	-	-	-	-	-
Stage 27A Local Auth Sprvsn & WC plng	17,424	871 /Lot		Apr-21	Apr-21	1 Mths	17,424	-	-	-	-	-	-	-	-
Stage 27A Local Auth Scheme Costs	7,206	360 /Lot		Jul-22	Jul-22	1 Mths	7,740	-	-	-	-	-	-	-	-
Stage 27A Western Power Fees	52,000	2,600 /Lot		Apr-21	Apr-21	1 Mths	52,000	-	-	-	-	-	-	-	-
Stage 27A Survey / Titles	26,400	1,200 /Lot		Feb-21	Apr-21	3 Mths	26,400	-	-	-	-	-	-	-	-
Stage 27A Engineering Consultants	78,350	3,918 /Lot		Feb-21	Apr-21	3 Mths	78,350	-	-	-	-	-	-	-	-
Stage 27A TOTAL	2,085,174	104,259	104,285			20 Lots	2,085,708	-	-	-	-	-	-	-	-
Stage 28 Civils	2,354,238	69,242 /Lot		Feb-21	Jun-21	5 Mths	2,354,238	-	-	-	-	-	-	-	-
Stage 28 Earthworks	0	/Lot		Apr-21	Aug-21	5 Mths	-	-	-	-	-	-	-	-	-
Stage 28 Underground Power	0	/Lot		Apr-21	Sep-21	6 Mths	-	-	-	-	-	-	-	-	-
Stage 28 Headworks	200,900	5,909 /Lot		Jun-21	Jun-21	1 Mths	200,900	-	-	-	-	-	-	-	-
Stage 28 Local Auth Sprvsn & WC plng	13,200	388 /Lot		Jun-21	Jun-21	1 Mths	13,200	-	-	-	-	-	-	-	-
Stage 28 Local Auth Scheme Costs	12,250	360 /Lot		Jul-22	Jul-22	1 Mths	13,157	-	-	-	-	-	-	-	-
Stage 28 Western Power Fees	72,000	2,118 /Lot		Apr-21	Apr-21	1 Mths	72,000	-	-	-	-	-	-	-	-
Stage 28 Survey / Titles	44,400	6,343 /Lot		Feb-21	Jul-21	6 Mths	44,442	-	-	-	-	-	-	-	-
Stage 28 Engineering Consultants	108,500	3,191 /Lot		Feb-21	Jul-21	6 Mths	108,518	-	-	-	-	-	-	-	-
STAGE 28 TOTAL	2,805,488	82,514	82,543			34 Lots	2,806,456	-	-	-	-	-	-	-	-
Stage 27B Civils	2,311,322	67,980 /Lot		Sep-21	Mar-22	7 Mths	2,393,569	-	-	-	-	-	-	-	-
Stage 27B Earthworks	0	/Lot		Feb-21	Aug-21	7 Mths	-	-	-	-	-	-	-	-	-
Stage 27B Underground Power	0	/Lot		Sep-21	Feb-22	6 Mths	-	-	-	-	-	-	-	-	-
Stage 27B Headworks	189,600	5,576 /Lot		Jan-22	Jan-22	1 Mths	197,479	-	-	-	-	-	-	-	-
Stage 27B Local Auth Sprvsn & WC plng	14,700	432 /Lot		Jan-22	Jan-22	1 Mths	15,311	-	-	-	-	-	-	-	-
Stage 27B Local Auth Scheme Costs	12,250	360 /Lot		Jul-22	Jul-22	1 Mths	13,157	-	-	-	-	-	-	-	-
Stage 27B Western Power Fees	68,000	2,000 /Lot		Jan-22	Jan-22	1 Mths	70,826	-	-	-	-	-	-	-	-
Stage 27B Survey / Titles	43,200	1,200 /Lot		Jul-21	Jun-22	12 Mths	44,874	-	-	-	-	-	-	-	-
Stage 27B Engineering Consultants	116,100	3,415 /Lot		Feb-21	Jan-22	12 Mths	117,699	-	-	-	-	-	-	-	-
STAGE 27B TOTAL	2,755,172	81,034	83,909			34 Lots	2,852,914	-	-	-	-	-	-	-	-
Stage 29 Civils	2,292,815	53,843 /Lot		Nov-21	Jun-22	8 Mths	2,409,233	-	-	-	-	-	-	-	-
Stage 29 Earthworks	0	/Lot		Mar-21	Oct-21	8 Mths	-	-	-	-	-	-	-	-	-
Stage 29 Underground Power	0	/Lot		Nov-21	Apr-22	6 Mths	-	-	-	-	-	-	-	-	-
Stage 29 Headworks	184,100	5,579 /Lot		May-22	May-22	1 Mths	196,264	-	-	-	-	-	-	-	-
Stage 29 Local Auth Sprvsn & WC plng	19,800	286 /Lot		May-22	May-22	1 Mths	21,108	-	-	-	-	-	-	-	-
Stage 29 Local Auth Scheme Costs	11,890	360 /Lot		Jul-22	Jul-22	1 Mths	12,770	-	-	-	-	-	-	-	-
Stage 29 Western Power Fees	66,000	2,000 /Lot		May-22	May-22	1 Mths	70,361	-	-	-	-	-	-	-	-
Stage 29 Survey / Titles	42,000	1,200 /Lot		Feb-21	Oct-21	9 Mths	42,274	-	-	-	-	-	-	-	-
Stage 29 Engineering Consultants	121,600	2,843 /Lot		Feb-21	Oct-21	9 Mths	122,393	-	-	-	-	-	-	-	-
STAGE 29 TOTAL	2,738,205	82,976	87,103			33 Lots	2,874,403	-	-	-	-	-	-	-	-
Stage 30 Civils	1,642,989	53,843 /Lot		Sep-23	Apr-24	8 Mths	1,816,895	-	-	-	-	-	-	-	-
Stage 30 Earthworks	0	/Lot		Jan-23	Aug-23	8 Mths	-	-	-	-	-	-	-	-	-
Stage 30 Underground Power	0	/Lot		Sep-23	Feb-24	6 Mths	-	-	-	-	-	-	-	-	-
Stage 30 Headworks	161,800	5,579 /Lot		Feb-24	Feb-24	1 Mths	179,372	-	-	-	-	-	-	-	-
Stage 30 Local Auth Sprvsn & WC plng	10,300	286 /Lot		Feb-24	Feb-24	1 Mths	11,419	-	-	-	-	-	-	-	-
Stage 30 Local Auth Scheme Costs	40,489	1,396 /Lot		Jun-32	Jun-32	1 Mths	53,019	-	-	-	-	-	-	-	-
Stage 30 Western Power Fees	58,000	2,000 /Lot		Feb-24	Feb-24	1 Mths	64,299	-	-	-	-	-	-	-	-
Stage 30 Survey / Titles	37,200	1,200 /Lot		Dec-22	Aug-23	9 Mths	40,559	-	-	-	-	-	-	-	-
Stage 30 Engineering Consultants	112,600	2,843 /Lot		Dec-22	Aug-23	9 Mths	122,768	-	-	-	-	-	-	-	-
STAGE 30 TOTAL	2,063,378	71,151	78,908			29 Lots	2,288,332	-	-	-	53,019	-	-	-	-
Stage 31 Civils	2,513,329	53,843 /Lot		Dec-24	Jul-25	8 Mths	2,849,658	-	-	-	-	-	-	-	-
Stage 31 Earthworks	0	/Lot		Apr-24	Nov-24	8 Mths	-	-	-	-	-	-	-	-	-
Stage 31 Underground Power	0	/Lot		Dec-24	May-25	6 Mths	-	-	-	-	-	-	-	-	-
Stage 31 Headworks	239,907	5,579 /Lot		May-25	May-25	1 Mths	272,689	-	-	-	-	-	-	-	-
Stage 31 Local Auth Sprvsn & WC plng	12,298	286 /Lot		May-25	May-25	1 Mths	13,978	-	-	-	-	-	-	-	-
Stage 31 Local Auth Scheme Costs	60,035	1,396 /Lot		Jun-32	Jun-32	1 Mths	78,615	-	-	-	-	-	-	-	-
Stage 31 Western Power Fees	86,000	2,000 /Lot		May-25	May-25	1 Mths	97,752	-	-	-	-	-	-	-	-
Stage 31 Survey / Titles	54,000	1,200 /Lot		Mar-24	Nov-24	9 Mths	60,366	-	-	-	-	-	-	-	-
Stage 31 Engineering Consultants	122,249	2,843 /Lot		Mar-24	Nov-24	9 Mths	136,660	-	-	-	-	-	-	-	-
STAGE 31 TOTAL	3,087,817	71,810	81,621			43 Lots	3,509,717	-	-	-	78,615	-	-	-	-

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 32 Civils	2,980,926	53,843 /Lot	Nov-26	Apr-27	6 Mths	3,505,936	-	-	-	-	-	-	-	-	-
Stage 32 Earthworks	0	/Lot	May-26	Oct-26	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 32 Underground Power	0	/Lot	Nov-26	Apr-27	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 32 Headworks	284,541	5,579 /Lot	Feb-27	Feb-27	1 Mths	334,932	-	-	-	-	-	-	-	-	-
Stage 32 Local Auth Sprvision & WC plng	14,586	286 /Lot	Feb-27	Feb-27	1 Mths	17,169	-	-	-	-	-	-	-	-	-
Stage 32 Local Auth Scheme Costs	71,204	1,396 /Lot	Jun-32	Jun-32	1 Mths	93,240	-	-	-	93,240	-	-	-	-	-
Stage 32 Western Power Fees	102,000	2,000 /Lot	Feb-27	Feb-27	1 Mths	120,064	-	-	-	-	-	-	-	-	-
Stage 32 Survey / Titles	63,600	1,200 /Lot	Feb-26	Oct-26	9 Mths	73,873	-	-	-	-	-	-	-	-	-
Stage 32 Engineering Consultants	144,993	2,843 /Lot	Feb-26	Oct-26	9 Mths	168,414	-	-	-	-	-	-	-	-	-
STAGE 32 TOTAL	3,661,849	71,801	84,581		51 Lots	4,313,628				93,240					
Stage 33 Civils	2,980,926	53,843 /Lot	Jan-29	Jun-29	6 Mths	3,661,067	3,661,067	-	-	-	-	-	-	-	-
Stage 33 Earthworks	0	/Lot	Jul-28	Dec-28	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 33 Underground Power	0	/Lot	Jan-29	Jun-29	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 33 Headworks	284,541	5,579 /Lot	Apr-29	Apr-29	1 Mths	349,752	349,752	-	-	-	-	-	-	-	-
Stage 33 Local Auth Sprvision & WC plng	14,586	286 /Lot	Apr-29	Apr-29	1 Mths	17,928	17,928	-	-	-	-	-	-	-	-
Stage 33 Local Auth Scheme Costs	71,204	1,396 /Lot	Jun-32	Jun-32	1 Mths	93,240	-	-	-	93,240	-	-	-	-	-
Stage 33 Western Power Fees	102,000	2,000 /Lot	Apr-29	Apr-29	1 Mths	125,377	125,377	-	-	-	-	-	-	-	-
Stage 33 Survey / Titles	63,600	1,200 /Lot	Apr-28	Dec-28	9 Mths	77,142	51,556	-	-	-	-	-	-	-	-
Stage 33 Engineering Consultants	144,993	2,843 /Lot	Apr-28	Dec-28	9 Mths	175,866	117,536	-	-	-	-	-	-	-	-
STAGE 33 TOTAL	3,661,849	71,801	88,243		51 Lots	4,500,373	4,323,218			93,240					
Stage 34 Civils	2,980,926	53,843 /Lot	Feb-31	Jul-31	6 Mths	3,816,702	-	-	3,177,934	638,768	-	-	-	-	-
Stage 34 Earthworks	0	/Lot	Aug-30	Jan-31	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 34 Underground Power	0	/Lot	Feb-31	Jul-31	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 34 Headworks	284,541	5,579 /Lot	May-31	May-31	1 Mths	364,621	-	-	364,621	-	-	-	-	-	-
Stage 34 Local Auth Sprvision & WC plng	14,586	286 /Lot	May-31	May-31	1 Mths	18,690	-	-	18,690	-	-	-	-	-	-
Stage 34 Local Auth Scheme Costs	71,204	1,396 /Lot	Jun-32	Jun-32	1 Mths	93,240	-	-	-	93,240	-	-	-	-	-
Stage 34 Western Power Fees	102,000	2,000 /Lot	May-31	May-31	1 Mths	130,706	-	-	130,706	-	-	-	-	-	-
Stage 34 Survey / Titles	63,600	1,200 /Lot	May-30	Jan-31	9 Mths	80,422	17,767	62,654	-	-	-	-	-	-	-
Stage 34 Engineering Consultants	144,993	2,843 /Lot	May-30	Jan-31	9 Mths	183,342	40,505	142,836	-	-	-	-	-	-	-
STAGE 34 TOTAL	3,661,849	71,801	91,916		51 Lots	4,687,724	58,273	3,897,442		732,009					
Stage 35 Civils	3,156,274	53,843 /Lot	Apr-33	Sep-33	6 Mths	4,220,031	-	-	-	-	2,104,745	2,115,286	-	-	-
Stage 35 Earthworks	0	/Lot	Oct-32	Mar-33	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 35 Underground Power	0	/Lot	Apr-33	Sep-33	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 35 Headworks	301,278	5,579 /Lot	Jul-33	Jul-33	1 Mths	403,152	-	-	-	-	-	403,152	-	-	-
Stage 35 Local Auth Sprvision & WC plng	15,443	286 /Lot	Jul-33	Jul-33	1 Mths	20,665	-	-	-	-	-	20,665	-	-	-
Stage 35 Local Auth Scheme Costs	75,393	1,396 /Lot	Jun-32	Jun-32	1 Mths	98,725	-	-	-	98,725	-	-	-	-	-
Stage 35 Western Power Fees	108,000	2,000 /Lot	Jul-33	Jul-33	1 Mths	144,519	-	-	-	-	-	144,519	-	-	-
Stage 35 Survey / Titles	67,200	1,200 /Lot	Jul-32	Mar-33	9 Mths	88,734	-	-	-	-	88,734	-	-	-	-
Stage 35 Engineering Consultants	153,522	2,843 /Lot	Jul-32	Mar-33	9 Mths	202,716	-	-	-	-	202,716	-	-	-	-
STAGE 35 TOTAL	3,877,110	71,798	95,899		54 Lots	5,178,542				98,725	2,396,195	2,683,622			
Stage 36 Civils	9,145,800	115,770 /Lot	Aug-21	May-22	10 Mths	9,499,516	-	-	-	-	-	-	-	-	-
Stage 36 Earthworks	0	/Lot	Apr-21	Jan-22	10 Mths	-	-	-	-	-	-	-	-	-	-
Stage 36 Underground Power	0	/Lot	Aug-21	Jan-22	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 36 Headworks	435,200	5,509 /Lot	Mar-22	Mar-22	1 Mths	458,588	-	-	-	-	-	-	-	-	-
Stage 36 Local Auth Sprvision & WC plng	59,700	756 /Lot	Mar-22	Mar-22	1 Mths	62,908	-	-	-	-	-	-	-	-	-
Stage 36 Local Auth Scheme Costs	28,463	360 /Lot	Jul-22	Jul-22	1 Mths	30,571	-	-	-	-	-	-	-	-	-
Stage 36 Western Power Fees	156,000	1,975 /Lot	Mar-22	Mar-22	1 Mths	164,384	-	-	-	-	-	-	-	-	-
Stage 36 Survey / Titles	97,200	1,200 /Lot	Apr-21	Dec-21	9 Mths	98,536	-	-	-	-	-	-	-	-	-
Stage 36 Engineering Consultants	327,000	4,139 /Lot	Apr-21	Dec-21	9 Mths	331,494	-	-	-	-	-	-	-	-	-
STAGE 36 TOTAL	10,249,363	129,739	134,759		79 Lots	10,645,998									
Stage 37 Civils	2,958,800	61,642 /Lot	Dec-22	Apr-23	5 Mths	3,215,251	-	-	-	-	-	-	-	-	-
Stage 37 Earthworks	0	/Lot	Jul-22	Nov-22	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 37 Underground Power	0	/Lot	Dec-22	Apr-23	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 37 Headworks	262,200	5,463 /Lot	Feb-23	Feb-23	1 Mths	284,925	-	-	-	-	-	-	-	-	-
Stage 37 Local Auth Sprvision & WC plng	23,200	483 /Lot	Feb-23	Feb-23	1 Mths	25,211	-	-	-	-	-	-	-	-	-
Stage 37 Local Auth Scheme Costs	67,016	1,396 /Lot	Jun-32	Jun-32	1 Mths	87,756	-	-	-	87,756	-	-	-	-	-
Stage 37 Western Power Fees	94,000	1,958 /Lot	Feb-23	Feb-23	1 Mths	102,147	-	-	-	-	-	-	-	-	-
Stage 37 Survey / Titles	60,000	1,200 /Lot	Mar-22	Nov-22	9 Mths	64,269	-	-	-	-	-	-	-	-	-
Stage 37 Engineering Consultants	129,300	2,694 /Lot	Mar-22	Nov-22	9 Mths	138,499	-	-	-	-	-	-	-	-	-
STAGE 37 TOTAL	3,594,516	74,886	81,626		48 Lots	3,918,057				87,756					
Stage 38 Civils	2,238,586	60,502 /Lot	Jul-23	Dec-23	6 Mths	2,463,189	-	-	-	-	-	-	-	-	-
Stage 38 Earthworks	0	/Lot	Jan-23	Jun-23	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 38 Underground Power	0	/Lot	Jul-23	Dec-23	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 38 Headworks	208,414	5,633 /Lot	Oct-23	Oct-23	1 Mths	229,515	-	-	-	-	-	-	-	-	-
Stage 38 Local Auth Sprvision & WC plng	14,750	399 /Lot	Oct-23	Oct-23	1 Mths	16,243	-	-	-	-	-	-	-	-	-
Stage 38 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 38 Western Power Fees	74,714	2,019 /Lot	Oct-23	Oct-23	1 Mths	82,279	-	-	-	-	-	-	-	-	-
Stage 38 Survey / Titles	46,800	1,200 /Lot	Oct-22	Jun-23	9 Mths	50,857	-	-	-	-	-	-	-	-	-
Stage 38 Engineering Consultants	109,614	2,963 /Lot	Oct-22	Jun-23	9 Mths	119,116	-	-	-	-	-	-	-	-	-
STAGE 38 TOTAL	2,744,537	74,177	81,861		37 Lots	3,028,844				67,645					
Stage 39 Civils	2,238,586	60,502 /Lot	Jan-24	Jun-24	6 Mths	2,487,924	-	-	-	-	-	-	-	-	-
Stage 39 Earthworks	0	/Lot	Jul-23	Dec-23	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 39 Underground Power	0	/Lot	Jan-24	Jun-24	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 39 Headworks	208,414	5,633 /Lot	Apr-24	Apr-24	1 Mths	231,820	-	-	-	-	-	-	-	-	-
Stage 39 Local Auth Sprvision & WC plng	14,750	399 /Lot	Apr-24	Apr-24	1 Mths	16,406	-	-	-	-	-	-	-	-	-
Stage 39 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 39 Western Power Fees	74,714	2,019 /Lot	Apr-24	Apr-24	1 Mths	83,105	-	-	-	-	-	-	-	-	-
Stage 39 Survey / Titles	46,800	1,200 /Lot	Apr-23	Dec-23	9 Mths	51,367	-	-	-	-	-	-	-	-	-
Stage 39 Engineering Consultants	109,614	2,963 /Lot	Apr-23	Dec-23	9 Mths	120,312	-	-	-	-	-	-	-	-	-
STAGE 39 TOTAL	2,744,537	74,177	82,664		37 Lots	3,058,579				67,645					
Stage 40 Civils	2,238,586	60,502 /Lot	Jul-24	Dec-24	6 Mths	2,512,907	-	-	-	-	-	-	-	-	-
Stage 40 Earthworks	0	/Lot	Jan-24	Jun-24	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 40 Underground Power	0	/Lot	Jul-24	Dec-24	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 40 Headworks	208,414	5,633 /Lot	Oct-24	Oct-24	1 Mths	234,148	-	-	-	-	-	-	-	-	-
Stage 40 Local Auth Sprvision & WC plng	14,750	399 /Lot	Oct-24	Oct-24	1 Mths	16,571	-	-	-	-					

CashFlow

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 40 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 40 Western Power Fees	74,714	2,019 /Lot	Oct-24	Oct-24	1 Mths	83,939	-	-	-	-	-	-	-	-	-
Stage 40 Survey / Titles	46,800	1,200 /Lot	Oct-23	Jun-24	9 Mths	51,883	-	-	-	-	-	-	-	-	-
Stage 40 Engineering Consultants	109,614	2,963 /Lot	Oct-23	Jun-24	9 Mths	121,520	-	-	-	-	-	-	-	-	-
STAGE 40 TOTAL	2,744,537	74,177	83,476		37 Lots	3,088,613				67,645					
Stage 41 Civils	2,238,586	60,502 /Lot	Jan-25	Jun-25	6 Mths	2,538,141	-	-	-	-	-	-	-	-	-
Stage 41 Earthworks	0	/Lot	Jul-24	Dec-24	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 41 Underground Power	0	/Lot	Jan-25	Jun-25	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 41 Headworks	208,414	5,633 /Lot	Apr-25	Apr-25	1 Mths	236,499	-	-	-	-	-	-	-	-	-
Stage 41 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Apr-25	Apr-25	1 Mths	16,738	-	-	-	-	-	-	-	-	-
Stage 41 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 41 Western Power Fees	74,714	2,019 /Lot	Apr-25	Apr-25	1 Mths	84,782	-	-	-	-	-	-	-	-	-
Stage 41 Survey / Titles	46,800	1,200 /Lot	Apr-24	Dec-24	9 Mths	52,404	-	-	-	-	-	-	-	-	-
Stage 41 Engineering Consultants	109,614	2,963 /Lot	Apr-24	Dec-24	9 Mths	122,740	-	-	-	-	-	-	-	-	-
STAGE 41 TOTAL	2,744,537	74,177	84,296		37 Lots	3,118,949				67,645					
Stage 42 Civils	2,238,586	60,502 /Lot	Jul-25	Dec-25	6 Mths	2,563,628	-	-	-	-	-	-	-	-	-
Stage 42 Earthworks	0	/Lot	Jan-25	Jun-25	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 42 Underground Power	0	/Lot	Jul-25	Dec-25	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 42 Headworks	208,414	5,633 /Lot	Oct-25	Oct-25	1 Mths	238,874	-	-	-	-	-	-	-	-	-
Stage 42 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Oct-25	Oct-25	1 Mths	16,906	-	-	-	-	-	-	-	-	-
Stage 42 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 42 Western Power Fees	74,714	2,019 /Lot	Oct-25	Oct-25	1 Mths	85,634	-	-	-	-	-	-	-	-	-
Stage 42 Survey / Titles	46,800	1,200 /Lot	Oct-24	Jun-25	9 Mths	52,930	-	-	-	-	-	-	-	-	-
Stage 42 Engineering Consultants	109,614	2,963 /Lot	Oct-24	Jun-25	9 Mths	123,973	-	-	-	-	-	-	-	-	-
STAGE 42 TOTAL	2,744,537	74,177	85,124		37 Lots	3,149,590				67,645					
Stage 43 Civils	2,238,586	60,502 /Lot	Feb-26	Jul-26	6 Mths	2,593,687	-	-	-	-	-	-	-	-	-
Stage 43 Earthworks	0	/Lot	Aug-25	Jan-26	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 43 Underground Power	0	/Lot	Feb-26	Jul-26	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 43 Headworks	208,414	5,633 /Lot	May-26	May-26	1 Mths	241,675	-	-	-	-	-	-	-	-	-
Stage 43 Local Auth Sprvsn & WC plng	14,750	399 /Lot	May-26	May-26	1 Mths	17,104	-	-	-	-	-	-	-	-	-
Stage 43 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 43 Western Power Fees	74,714	2,019 /Lot	May-26	May-26	1 Mths	86,638	-	-	-	-	-	-	-	-	-
Stage 43 Survey / Titles	46,800	1,200 /Lot	May-25	Jan-26	9 Mths	53,551	-	-	-	-	-	-	-	-	-
Stage 43 Engineering Consultants	109,614	2,963 /Lot	May-25	Jan-26	9 Mths	125,426	-	-	-	-	-	-	-	-	-
STAGE 43 TOTAL	2,744,537	74,177	86,101		37 Lots	3,185,726				67,645					
Stage 44 Civils	2,238,586	60,502 /Lot	Aug-26	Jan-27	6 Mths	2,619,732	-	-	-	-	-	-	-	-	-
Stage 44 Earthworks	0	/Lot	Feb-26	Jul-26	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 44 Underground Power	0	/Lot	Aug-26	Jan-27	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 44 Headworks	208,414	5,633 /Lot	Nov-26	Nov-26	1 Mths	244,102	-	-	-	-	-	-	-	-	-
Stage 44 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Nov-26	Nov-26	1 Mths	17,276	-	-	-	-	-	-	-	-	-
Stage 44 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 44 Western Power Fees	74,714	2,019 /Lot	Nov-26	Nov-26	1 Mths	87,508	-	-	-	-	-	-	-	-	-
Stage 44 Survey / Titles	46,800	1,200 /Lot	Nov-25	Jul-26	9 Mths	54,089	-	-	-	-	-	-	-	-	-
Stage 44 Engineering Consultants	109,614	2,963 /Lot	Nov-25	Jul-26	9 Mths	126,686	-	-	-	-	-	-	-	-	-
STAGE 44 TOTAL	2,744,537	74,177	86,947		37 Lots	3,217,037				67,645					
Stage 45 Civils	2,238,586	60,502 /Lot	Feb-27	Jul-27	6 Mths	2,646,039	-	-	-	-	-	-	-	-	-
Stage 45 Earthworks	0	/Lot	Aug-26	Jan-27	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 45 Underground Power	0	/Lot	Feb-27	Jul-27	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 45 Headworks	208,414	5,633 /Lot	May-27	May-27	1 Mths	246,553	-	-	-	-	-	-	-	-	-
Stage 45 Local Auth Sprvsn & WC plng	14,750	399 /Lot	May-27	May-27	1 Mths	17,449	-	-	-	-	-	-	-	-	-
Stage 45 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 45 Western Power Fees	74,714	2,019 /Lot	May-27	May-27	1 Mths	88,387	-	-	-	-	-	-	-	-	-
Stage 45 Survey / Titles	46,800	1,200 /Lot	May-26	Jan-27	9 Mths	54,632	-	-	-	-	-	-	-	-	-
Stage 45 Engineering Consultants	109,614	2,963 /Lot	May-26	Jan-27	9 Mths	127,958	-	-	-	-	-	-	-	-	-
STAGE 45 TOTAL	2,744,537	74,177	87,802		37 Lots	3,248,662				67,645					
Stage 46 Civils	2,238,586	60,502 /Lot	Aug-27	Jan-28	6 Mths	2,672,610	-	-	-	-	-	-	-	-	-
Stage 46 Earthworks	0	/Lot	Feb-27	Jul-27	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 46 Underground Power	0	/Lot	Aug-27	Jan-28	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 46 Headworks	208,414	5,633 /Lot	Nov-27	Nov-27	1 Mths	249,029	-	-	-	-	-	-	-	-	-
Stage 46 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Nov-27	Nov-27	1 Mths	17,624	-	-	-	-	-	-	-	-	-
Stage 46 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 46 Western Power Fees	74,714	2,019 /Lot	Nov-27	Nov-27	1 Mths	89,274	-	-	-	-	-	-	-	-	-
Stage 46 Survey / Titles	46,800	1,200 /Lot	Nov-26	Jul-27	9 Mths	55,181	-	-	-	-	-	-	-	-	-
Stage 46 Engineering Consultants	109,614	2,963 /Lot	Nov-26	Jul-27	9 Mths	129,243	-	-	-	-	-	-	-	-	-
STAGE 46 TOTAL	2,744,537	74,177	88,665		37 Lots	3,280,605				67,645					
Stage 47 Civils	2,238,586	60,502 /Lot	Feb-28	Jul-28	6 Mths	2,699,448	451,783	-	-	-	-	-	-	-	-
Stage 47 Earthworks	0	/Lot	Aug-27	Jan-28	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 47 Underground Power	0	/Lot	Feb-28	Jul-28	6 Mths	-	-	-	-	-	-	-	-	-	-
Stage 47 Headworks	208,414	5,633 /Lot	May-28	May-28	1 Mths	251,529	-	-	-	-	-	-	-	-	-
Stage 47 Local Auth Sprvsn & WC plng	14,750	399 /Lot	May-28	May-28	1 Mths	17,801	-	-	-	-	-	-	-	-	-
Stage 47 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 47 Western Power Fees	74,714	2,019 /Lot	May-28	May-28	1 Mths	90,171	-	-	-	-	-	-	-	-	-
Stage 47 Survey / Titles	46,800	1,200 /Lot	May-27	Jan-28	9 Mths	55,735	-	-	-	-	-	-	-	-	-
Stage 47 Engineering Consultants	109,614	2,963 /Lot	May-27	Jan-28	9 Mths	130,541	-	-	-	-	-	-	-	-	-
STAGE 47 TOTAL	2,744,537	74,177	89,537		37 Lots	3,312,869	451,783			67,645					
Stage 48 Civils	2,238,586	60,502 /Lot	Sep-28	Jan-29	5 Mths	2,728,822	2,728,822	-	-	-	-	-	-	-	-
Stage 48 Earthworks	0	/Lot	Apr-28	Aug-28	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 48 Underground Power	0	/Lot	Sep-28	Jan-29	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 48 Headworks	208,414	5,633 /Lot	Nov-28	Nov-28	1 Mths	254,055	254,055	-	-	-	-	-	-	-	-
Stage 48 Local Auth Sprvsn & WC plng	14,750	399 /Lot	Nov-28	Nov-28	1 Mths	17,980	17,980	-	-	-	-	-	-	-	-
Stage 48 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 48 Western Power Fees	74,714	2,019 /Lot	Nov-28	Nov-28	1 Mths	91,076	91,076	-	-	-	-	-	-	-	-
Stage 48 Survey / Titles	46,800	1,200 /Lot	Dec-27	Aug-28	9 Mths	56,388	12,604	-	-	-	-	-	-	-	-
Stage 48 Engineering Consultants	109,614	2,963 /Lot	Dec-27	Aug-28	9 Mths	132,071	29,521	-	-	-	-	-	-	-	-
STAGE 48 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,348,038	3,134,058			67,645					

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 49 Civils	2,238,586	60,502 /Lot	Apr-29	Aug-29	5 Mths	2,760,818	1,653,732	1,107,087	-	-	-	-	-	-	-
Stage 49 Earthworks	0	/Lot	Nov-28	Mar-29	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 49 Underground Power	0	/Lot	Apr-29	Aug-29	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 49 Headworks	208,414	5,633 /Lot	Jun-29	Jun-29	1 Mths	257,034	257,034	-	-	-	-	-	-	-	-
Stage 49 Local Auth Sprvision & WC plng	14,750	399 /Lot	Jun-29	Jun-29	1 Mths	18,191	18,191	-	-	-	-	-	-	-	-
Stage 49 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 49 Western Power Fees	74,714	2,019 /Lot	Jun-29	Jun-29	1 Mths	92,144	92,144	-	-	-	-	-	-	-	-
Stage 49 Survey / Titles	46,800	1,200 /Lot	Jul-28	Mar-29	9 Mths	57,049	57,049	-	-	-	-	-	-	-	-
Stage 49 Engineering Consultants	109,614	2,963 /Lot	Jul-28	Mar-29	9 Mths	133,620	133,620	-	-	-	-	-	-	-	-
STAGE 49 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,386,501	2,211,770	1,107,087		67,645					
Stage 50 Civils	2,238,586	60,502 /Lot	Oct-29	Feb-30	5 Mths	2,788,542	-	2,788,542	-	-	-	-	-	-	-
Stage 50 Earthworks	0	/Lot	May-29	Sep-29	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 50 Underground Power	0	/Lot	Oct-29	Feb-30	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 50 Headworks	208,414	5,633 /Lot	Dec-29	Dec-29	1 Mths	259,615	-	259,615	-	-	-	-	-	-	-
Stage 50 Local Auth Sprvision & WC plng	14,750	399 /Lot	Dec-29	Dec-29	1 Mths	18,374	-	18,374	-	-	-	-	-	-	-
Stage 50 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 50 Western Power Fees	74,714	2,019 /Lot	Dec-29	Dec-29	1 Mths	93,069	-	93,069	-	-	-	-	-	-	-
Stage 50 Survey / Titles	46,800	1,200 /Lot	Jan-29	Sep-29	9 Mths	57,622	38,319	19,303	-	-	-	-	-	-	-
Stage 50 Engineering Consultants	109,614	2,963 /Lot	Jan-29	Sep-29	9 Mths	134,962	89,750	45,212	-	-	-	-	-	-	-
STAGE 50 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,419,829	128,068	3,224,115		67,645					
Stage 51 Civils	2,238,586	60,502 /Lot	Apr-30	Aug-30	5 Mths	2,816,544	-	1,687,111	1,129,432	-	-	-	-	-	-
Stage 51 Earthworks	0	/Lot	Nov-29	Mar-30	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 51 Underground Power	0	/Lot	Apr-30	Aug-30	5 Mths	-	-	-	-	-	-	-	-	-	-
Stage 51 Headworks	208,414	5,633 /Lot	Jun-30	Jun-30	1 Mths	262,222	-	262,222	-	-	-	-	-	-	-
Stage 51 Local Auth Sprvision & WC plng	14,750	399 /Lot	Jun-30	Jun-30	1 Mths	18,558	-	18,558	-	-	-	-	-	-	-
Stage 51 Local Auth Scheme Costs	51,658	1,396 /Lot	Jun-32	Jun-32	1 Mths	67,645	-	-	-	67,645	-	-	-	-	-
Stage 51 Western Power Fees	74,714	2,019 /Lot	Jun-30	Jun-30	1 Mths	94,004	-	94,004	-	-	-	-	-	-	-
Stage 51 Survey / Titles	46,800	1,200 /Lot	Jul-29	Mar-30	9 Mths	58,201	-	58,201	-	-	-	-	-	-	-
Stage 51 Engineering Consultants	109,614	2,963 /Lot	Jul-29	Mar-30	9 Mths	136,317	-	136,317	-	-	-	-	-	-	-
STAGE 51 - WAPC LAND TOTAL	2,744,537	74,112			37 Lots	3,453,490		2,256,413	1,129,432	67,645					
TOTAL LOT PRODUCTION	130,370,503					221,954,238	10,963,016	13,392,604	10,295,644	11,017,973	8,946,689	12,132,094			
LANDSCAPE	AMOUNT		START	FINISH	DURATION										
Drainage Space and Neerabup Road		Complete				795,713	-	-	-	-	-	-	-	-	-
Drainage Space and Neerabup Road Consultancy		Complete				47,056	-	-	-	-	-	-	-	-	-
Aviator Blvd Greenlink (2.4)		Complete				164,882	-	-	-	-	-	-	-	-	-
Aviator Blvd Greenlink (2.4) Consultancy		Complete				11,980	-	-	-	-	-	-	-	-	-
Roundabout		Complete				7,162	-	-	-	-	-	-	-	-	-
Roundabout Consultancy		Complete				1,035	-	-	-	-	-	-	-	-	-
Public Access Way Lot 8005 (3.1)		Complete				40,537	-	-	-	-	-	-	-	-	-
Aviator Blvd Greenlink (5.2) Consultancy		Complete				6,072	-	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg3		Complete				180,487	-	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg3 Consultancy		Complete				23,134	-	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg4		Complete				206,713	-	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg4 Consultancy		Complete				12,759	-	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg5		Complete				157,346	-	-	-	-	-	-	-	-	-
Neerabup Road Verge Treatment Stg5 Consultancy		Complete				14,093	-	-	-	-	-	-	-	-	-
Neerabup Entry Statement		Complete				87,605	-	-	-	-	-	-	-	-	-
Neerabup Entry Statement Consultancy		Complete				1,927	-	-	-	-	-	-	-	-	-
Public Open Space 1		Complete				369,509	-	-	-	-	-	-	-	-	-
Public Open Space 1 Consultancy		Complete				46,158	-	-	-	-	-	-	-	-	-
POS Lot 8009 (2.2)		Complete				166,728	-	-	-	-	-	-	-	-	-
POS Lot 8009 (2.2) Consultancy		Complete				11,504	-	-	-	-	-	-	-	-	-
Sales Centre Landscaping		Complete				8,498	-	-	-	-	-	-	-	-	-
Sales Centre Landscaping Stg 2 Consultancy		Complete				7,527	-	-	-	-	-	-	-	-	-
POS Lot 8007 (4.3)		Complete				1,083,262	-	-	-	-	-	-	-	-	-
POS Lot 8007 (4.3) Consultancy		Complete				76,262	-	-	-	-	-	-	-	-	-
Feature Entry Statement 1.2		Complete				76,010	-	-	-	-	-	-	-	-	-
Feature Entry Statement 1.2 Consultancy		Complete				4,801	-	-	-	-	-	-	-	-	-
Public Access Way 2.1		Complete				150,700	-	-	-	-	-	-	-	-	-
Public Access Way 2.1 Consultancy		Complete				11,232	-	-	-	-	-	-	-	-	-
Catalina Central Street Trees and Other Items		Complete				59,051	-	-	-	-	-	-	-	-	-
Stage 7 Landscaping		Complete				169,816	-	-	-	-	-	-	-	-	-
Stage 7 Landscaping Consultancy		Complete				7,193	-	-	-	-	-	-	-	-	-
Stage 8 Landscaping POS Lot 8020		Complete				412,952	-	-	-	-	-	-	-	-	-
Stage 8 Landscaping POS Lot 8020 Consultancy		Complete				30,857	-	-	-	-	-	-	-	-	-
Stage 8 Landscaping Verge Landscaping Lot 475		Complete				1,001	-	-	-	-	-	-	-	-	-
Stage 8 Landscaping Street Trees / Streetscapes		Complete				63,552	-	-	-	-	-	-	-	-	-
Stage 8 Landscaping Street Trees / Streetscapes Consultancy		Complete				2,587	-	-	-	-	-	-	-	-	-
Stage 8 Medium Density Lot Verges		Complete				19,598	-	-	-	-	-	-	-	-	-
Stage 8 Medium Density Lot Verges consultancy		Complete				1,346	-	-	-	-	-	-	-	-	-
Stage 9 Landscaping Aviator Blvd Greenlink		Complete				104,134	-	-	-	-	-	-	-	-	-
Stage 9 Landscaping Aviator Blvd Greenlink Consultancy		Complete				11,489	-	-	-	-	-	-	-	-	-
Stage 9 Landscaping Biodiversity Conservation Area (South) verge		Complete				40,000	-	-	-	-	-	-	-	-	-
Stage 9 Landscaping Biodiversity Conservation Area (South) verge Consultancy		Complete				3,120	-	-	-	-	-	-	-	-	-
Stage 10 POS (10.1)		Complete				198,747	-	-	-	-	-	-	-	-	-
Stage 10 POS (10.1) Consultancy		Complete				14,417	-	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) verge (10.2)		Complete				116,647	-	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) verge (10.2) Consultancy		Complete				7,918	-	-	-	-	-	-	-	-	-
Biodiversity Conservation Area (North)		Complete/Removed				354,111	-	-	-	-	-	-	-	-	-
Biodiversity Conservation Area (North) Consultancy		Complete/Removed				19,093	-	-	-	-	-	-	-	-	-
Aviator Blvd Entry Stmt		Complete/Removed				511,858	-	-	-	-	-	-	-	-	-
Aviator Blvd Entry Stmt Consultancy		Complete/Removed				27,897	-	-	-	-	-	-	-	-	-
Stage 6 McCallister Blvd Verge		Complete/Removed				145,252	-	-	-	-	-	-	-	-	-
Stage 6 McCallister Blvd Verge Consultancy		Complete/Removed				6,768	-	-	-	-	-	-	-	-	-
Public Art Consultancy		Complete/Removed				13,105	-	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
Stage 9 Medium Density Lot Verges		Complete/Removed				95,700	-	-	-	-	-	-	-	-	-
Stage 9 Medium Density Lot Verges Consultancy		Complete/Removed				5,500	-	-	-	-	-	-	-	-	-
Catalina Central Landscape Upgrade		Complete/Removed				821,012	-	-	-	-	-	-	-	-	-
Catalina Central Landscape Upgrade Consultancy		Complete/Removed				63,128	-	-	-	-	-	-	-	-	-
Marmion Ave Shrub Planting		Complete/Removed				17,282	-	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) (10.3)		Complete/Removed				228,092	-	-	-	-	-	-	-	-	-
Stage 10 Biodiversity Conservation Area (South) (10.3) Consultancy		Complete/Removed				28,012	-	-	-	-	-	-	-	-	-
Stage 11 Landscaping		Complete/Removed				1,328,968	-	-	-	-	-	-	-	-	-
Stage 11 Landscaping Consultancy		Complete/Removed				162,929	-	-	-	-	-	-	-	-	-
Stage 11 Landscaping Phase 2		Complete/Removed				743,690	-	-	-	-	-	-	-	-	-
Stage 12 Landscaping		Complete/Removed				236,650	-	-	-	-	-	-	-	-	-
Stage 12 Landscaping Consultancy		Complete/Removed				27,377	-	-	-	-	-	-	-	-	-
Stage 12 Landscaping - Greenlink		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 13 Landscaping		Complete/Removed				789,993	-	-	-	-	-	-	-	-	-
Stage 13 Landscaping Consultancy		Complete/Removed				61,433	-	-	-	-	-	-	-	-	-
Stage 13 Landscaping - Greenlink		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 12/13 Greenlink Bore 5		Complete/Removed				70,354	-	-	-	-	-	-	-	-	-
Stage 14A Landscaping		Complete/Removed				553,652	-	-	-	-	-	-	-	-	-
Stage 14A Landscaping Consultancy		Complete/Removed				8,430	-	-	-	-	-	-	-	-	-
Stage 14B Landscaping		Complete/Removed				216,700	-	-	-	-	-	-	-	-	-
Stage 14B Landscaping Consultancy		Complete/Removed				15,457	-	-	-	-	-	-	-	-	-
Stage 15 Landscaping		Complete/Removed				115,933	-	-	-	-	-	-	-	-	-
Stage 15 Landscaping Consultancy		Complete/Removed				18,838	-	-	-	-	-	-	-	-	-
Stage 16 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 16 Landscaping Consultancy		Complete/Removed				11,303	-	-	-	-	-	-	-	-	-
Stage 17 Landscaping		Complete/Removed				213,992	-	-	-	-	-	-	-	-	-
Stage 17 Landscaping Consultancy		Complete/Removed				2,720	-	-	-	-	-	-	-	-	-
Stage 18 Landscaping		Complete/Removed				267,780	-	-	-	-	-	-	-	-	-
Stage 18 Landscaping Consultancy		Complete/Removed				46,251	-	-	-	-	-	-	-	-	-
Stage 18C Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 19 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 20 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 21 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 22 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Stage 23 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
School Oval		Complete/Removed				44,219	-	-	-	-	-	-	-	-	-
School Oval Passive POS		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Marmion Ave Eastern Verge Upgrade		Complete/Removed				269,451	-	-	-	-	-	-	-	-	-
Marmion Ave Eastern Verge Upgrade Consultancy		Complete/Removed				19,688	-	-	-	-	-	-	-	-	-
Connolly Dve Median Upgrade		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Aviator Blvd Roundabouts Upgrade		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Bore 6		Complete/Removed				30,906	-	-	-	-	-	-	-	-	-
Catalina Beach Greenlink Stage 25		Complete/Removed				3,941,448	-	-	-	-	-	-	-	-	-
Catalina Beach Greenlink Stage 25 Consultancy		Complete/Removed				118,508	-	-	-	-	-	-	-	-	-
Catalina Beach Portofino Entry Statement Consultancy		Complete/Removed				19,164	-	-	-	-	-	-	-	-	-
Catalina Beach Portofino Greenlink Consultancy		Complete/Removed				11,880	-	-	-	-	-	-	-	-	-
Catalina Beach Marmion Ave Verge Consultancy		Complete/Removed				19,196	-	-	-	-	-	-	-	-	-
Catalina Beach POS Consultancy		Complete/Removed				83,145	-	-	-	-	-	-	-	-	-
Catalina Beach POS2		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach POS2 Consultancy		Complete/Removed				64,091	-	-	-	-	-	-	-	-	-
Catalina Beach Bore, Pump, Electrics & Iron Filtration System Stg 25		Complete/Removed				118,324	-	-	-	-	-	-	-	-	-
Catalina Beach Bore, Pump, Electrics & Iron Filtration System Stg 25 Consultancy		Complete/Removed				9,466	-	-	-	-	-	-	-	-	-
Catalina Beach Stage 26 Landscaping		Complete/Removed				40,000	-	-	-	-	-	-	-	-	-
Catalina Beach Stage 27A Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Stage 27B Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Portofino Medians Stg 27 Consultancy		Complete/Removed				19,357	-	-	-	-	-	-	-	-	-
Catalina Beach Stage 28 Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Coastal Node Public Open Space / Greenlink		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Bore, Pump, Electrics & Iron Filtration System 5.3		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Foreshore Reserve Interface		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Foreshore Node / Beach Connection		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Southern Boundary Bush Forever Interface		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Portofino Medians		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Catalina Beach Display Village Verge Landscaping		Complete/Removed				53,415	-	-	-	-	-	-	-	-	-
Catalina Green Initial Scoping Works		Complete/Removed				16,803	-	-	-	-	-	-	-	-	-
Catalina Green Landscaping		Complete/Removed				-	-	-	-	-	-	-	-	-	-
Landscaping Consultancy		10%				4,478,444	258,459	271,853	374,456	83,209	71,044	301,687	4,935	-	-
Environmental Landscaping		371,133	Non-OPC, Final POs	Jul-21	Oct-21	4 Mths	371,940	-	-	-	-	-	-	-	-
Public Art		601,764	Non-OPC, incl manual adjs →	Jul-23	Jun-28	60 Mths	766,870	-	-	-	-	-	-	-	-
Central Connolly Drive		351,700	Green Connolly Drive Phase 1	May-22	Oct-22	6 Mths	377,809	-	-	-	-	-	-	-	-
Central Connolly Drive South of Aviator		263,640	Stage 16B	Dec-30	Mar-31	4 Mths	335,875	-	335,875	-	-	-	-	-	-
Central Green Link		2,321,380		Nov-21	Jul-22	9 Mths	2,445,259	-	-	-	-	-	-	-	-
Central Streetscape - High Density		179,920		Jan-22	Aug-22	8 Mths	190,965	-	-	-	-	-	-	-	-
Central Stage 18C Subdivision		235,500	Stage 18C	Feb-22	Jul-22	6 Mths	250,168	-	-	-	-	-	-	-	-
Central Bore, Pump & Filtration Unit		200,000	School Site/GHS completion	May-30	Oct-30	6 Mths	252,266	-	83,809	168,457	-	-	-	-	-
Central School Oval & Passive POS		2,123,300	Stage 16B	Dec-30	May-31	6 Mths	2,709,581	-	2,709,581	-	-	-	-	-	-
Central Stage 19 Passive POS & Bore		512,060	Stage 19	Oct-31	Mar-32	6 Mths	664,422	-	-	664,422	-	-	-	-	-
Central Stage 21 POS & Bore		607,150	Stage 21	Mar-33	Aug-33	6 Mths	810,427	-	-	-	539,384	271,042	-	-	-
Central Stage 22 POS & Bore		1,921,650	Stage 22	Sep-33	Feb-34	6 Mths	2,590,785	-	-	-	-	2,590,785	-	-	-
Central Streetscape - Balance Stages		288,000	Stages 16B, 19-23	Jan-31	Dec-34	48 Mths	381,336	-	46,017	93,425	95,310	97,234	49,351	-	-
Beach Display Village Verge		350,900	Stage 28	Jul-22	Oct-22	4 Mths	377,837	-	-	-	-	-	-	-	-
Beach Portofino Verge - North		195,520	Stage 33	May-29	Aug-29	4 Mths	241,333	120,465	120,867	-	-	-	-	-	-
Beach Portofino Verge - South		951,080	Portofino Extension	Apr-22	Dec-22	9 Mths	1,021,843	-	-	-	-	-	-	-	-
Beach Park 2		684,190	Portofino Extension	Apr-22	Dec-22	9 Mths	735,096	-	-	-	-	-	-	-	-

DESCRIPTION	MISCDESC	MISCDESC	MISCDESC	MISCDESC	MISCDESC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37	
Beach Foreshore POS Area 1	3,977,340	Portofino Extension		Apr-22	Dec-22	9 Mths	4,273,265	-	-	-	-	-	-	-	-	
Beach Foreshore POS Area 2	956,060	Area 1 + 5 yrs		Apr-27	Dec-27	9 Mths	1,136,688	-	-	-	-	-	-	-	-	
Beach Foreshore Access Area 1	650,706	FY22		Jul-21	Jun-22	12 Mths	675,914	-	-	-	-	-	-	-	-	
Beach Foreshore Access Area 2	162,676	FY23		Jul-21	Jun-23	12 Mths	176,338	-	-	-	-	-	-	-	-	
Beach Streetscapes - Commercial & South of Portofino	120,630	Commercial PC (assumed settle -1)		May-26	Aug-26	4 Mths	140,231	-	-	-	-	-	-	-	-	
Beach Streetscapes - North of Portofino	227,110	Stages 32-35		Apr-27	Mar-34	84 Mths	287,649	39,649	40,449	41,266	42,098	42,948	32,779	-	-	
Beach Mallaca Way Medians	37,000	Stage 30		Mar-24	Jun-24	4 Mths	41,190	-	-	-	-	-	-	-	-	
Beach South Buffer	315,900	Stages 28-35		Jul-21	Mar-34	153 Mths	377,893	30,278	30,889	31,513	32,149	32,798	25,032	-	-	
Beach Long Beach Promenade Verge	91,980	Long Beach Extension		Feb-22	Oct-22	9 Mths	98,180	-	-	-	-	-	-	-	-	
Beach Bore, Pump & Filtration Unit	200,000			Apr-22	Dec-22	9 Mths	214,881	-	-	-	-	-	-	-	-	
Green Neerabup Road Phase 1	572,800	↓ with Connolly		May-22	Jan-23	9 Mths	617,007	-	-	-	-	-	-	-	-	
Green Connolly Drive Phase 1	1,086,150	↑ with Neerabup		May-22	Jan-23	9 Mths	1,169,977	-	-	-	-	-	-	-	-	
Green POS 1 Phase 1	1,219,450			May-22	Jan-23	9 Mths	1,313,564	-	-	-	-	-	-	-	-	
Green Widened Verges Phase 1	137,490	Stage 36		Aug-22	Nov-22	4 Mths	148,291	-	-	-	-	-	-	-	-	
Green Green Link POS Phase 1	313,950	FY23		Jul-22	Jun-23	12 Mths	340,315	-	-	-	-	-	-	-	-	
Green Streetscapes Phase 1	875,825	FY23		Jul-22	Jun-23	12 Mths	949,375	-	-	-	-	-	-	-	-	
Green Central Bore, Pump & Filtration Unit	200,000			May-22	Jun-22	2 Mths	213,836	-	-	-	-	-	-	-	-	
Green Balance Landscaping	13,060,980	Stages 38-51		Jan-24	Aug-30	80 Mths	15,449,612	2,394,194	2,442,520	411,853	-	-	-	-	-	
TOTAL LANDSCAPE	36,364,934						63,769,895	2,843,046	2,990,388	4,119,017	915,303	781,485	3,318,560	54,286	-	
MARKETING																
Brand Development	SM Schedule						2,050,408	128,911	132,956	120,709	112,765	146,660	149,621	132,707	19,620	
Sales Office and Builder Relations	SM Schedule						561,785	32,228	33,239	30,177	28,191	36,665	37,405	33,177	4,905	
Brochures	SM Schedule						597,370	32,228	33,239	30,177	28,191	36,665	37,405	33,177	4,905	
Advertising	SM Schedule						5,414,089	322,277	332,391	301,773	281,913	366,650	374,053	331,767	49,051	
Signage	SM Schedule						1,815,616	96,683	99,717	90,532	84,574	109,995	112,216	99,530	14,715	
Website	SM Schedule						455,672	32,228	33,239	30,177	28,191	36,665	37,405	33,177	4,905	
Sponsorship							7,000	-	-	-	-	-	-	-	-	
Promotions	SM Schedule						665,084	-	-	-	-	-	-	-	-	
Public Relations	SM Schedule						13,198	-	-	-	-	-	-	-	-	
Sales and Marketing Contingency	SM Schedule						-	-	-	-	-	-	-	-	-	
TOTAL MARKETING						1.70%	11,580,222	644,553	664,782	603,545	563,826	733,300	748,106	663,534	98,101	
COMMUNITY DEVELOPMENT																
Comm Devmt - Resident Development	CD Schedule						2,526,105	144,000	144,000	144,000	144,000	144,000	144,000	78,000	-	
Comm Devmt - Youth and Over 50's							184	-	-	-	-	-	-	-	-	
Comm Devmt - Community Events							60,158	-	-	-	-	-	-	-	-	
Comm Devmt - Communications							25,161	-	-	-	-	-	-	-	-	
Comm Devmt - Sponsorship							2,000	-	-	-	-	-	-	-	-	
Comm Devmt - Internal Consultants							-	-	-	-	-	-	-	-	-	
Comm Devmt - External Consultants							-	-	-	-	-	-	-	-	-	
TOTAL COMMUNITY DEVELOPMENT						0.38%	2,613,609	144,000	144,000	144,000	144,000	144,000	144,000	78,000	-	
ADMINISTRATION																
Audit and Tax		FY20	ONWARDS				608,283	24,299	24,789	25,290	25,800	26,321	26,852	27,394	27,947	
Cleaning	\$1,000/Mth	\$20,000/PA		Feb-21	Until final settlement		257,035	14,665	14,961	15,263	15,571	15,885	16,206	16,533	5,585	
Computer Costs	\$500/Mth	\$500/Mth		Feb-21	Until final settlement		109,794	7,332	7,480	7,631	7,785	7,943	8,103	8,266	2,792	
Couriers	\$300/Mth	\$300/Mth		Feb-21	Until final settlement		74,567	4,399	4,488	4,579	4,671	4,766	4,862	4,960	1,675	
Electricity & Gas	\$1,000/Mth	\$1,000/Mth		Feb-21	Until final settlement		331,913	14,665	14,961	15,263	15,571	15,885	16,206	16,533	5,585	
Insurance	\$500/Mth	\$500/Mth		Feb-21	Until final settlement		110,296	7,332	7,480	7,631	7,785	7,943	8,103	8,266	2,792	
Legal fees	\$4,167/Mth	\$4,167/Mth		Feb-21	Until final settlement		1,096,168	61,103	62,336	63,595	64,878	66,188	67,524	68,887	23,270	
Licences and Fees	\$500/Mth	\$500/Mth		Feb-21	Until final settlement		108,394	7,332	7,480	7,631	7,785	7,943	8,103	8,266	2,792	
Postage, Print & Stationery	\$500/Mth	\$500/Mth		Feb-21	Until final settlement		136,103	7,332	7,480	7,631	7,785	7,943	8,103	8,266	2,792	
Rent - Temp Sales Office		Complete					19,000	-	-	-	-	-	-	-	-	
Rent - Carpark lots Stg 2		Complete					448,350	-	-	-	-	-	-	-	-	
Sundry Office Expenses	\$1,500/Mth	\$1,500/Mth		Feb-21	Until final settlement		337,613	21,997	22,441	22,894	23,356	23,828	24,309	24,799	8,377	
OSH Audit	\$2,083/Mth	\$2,083/Mth		Feb-21	Until final settlement		448,384	30,551	31,168	31,797	32,439	33,094	33,762	34,443	11,635	
Travel & Accommodation	\$0/Mth	n/a					-	-	-	-	-	-	-	-	-	
Valuations	\$40,000/PA	\$3,333/Mth			Until final settlement		890,428	48,882	49,869	50,876	51,903	52,950	54,019	55,109	18,616	
Rates & Taxes	\$400,000/PA	Reduces from \$400k per year as land is developed			Until final settlement		3,005,736	146,084	127,615	108,340	86,843	67,276	45,434	22,682	2,515	
Maintenance	\$70,833/Mth	32%		Feb-21	Jun-33	May-37	15,986,784	1,038,751	1,059,717	1,081,107	1,102,928	1,125,190	366,728	374,130	381,681	356,639
Maintenance Supervision	5.5%	Forecast only, Actuals included above					759,756	57,131	58,284	59,461	60,661	61,885	20,170	20,577	19,615	
Security	\$3,000/Mth	\$			Until final settlement		674,970	43,994	44,882	45,788	46,712	47,655	48,617	49,598	16,754	
TOTAL ADMINISTRATION							25,403,574	1,535,851	1,545,433	1,554,777	1,562,474	1,572,692	757,097	748,711	535,802	
FINANCE																
Bank Charges	2,000,000	0.75%					-	-	-	-	-	-	-	-	-	
GST Paid							-	-	-	-	-	-	-	-	(581,087)	
GST Collected							-	-	-	-	-	-	-	-	495,311	
Bonds							-	350,000	(350,000)	350,000	(350,000)	700,000	(700,000)	(350,000)	-	
Creditors							-	-	-	-	-	-	-	-	-	
TPRC Cash Adjustment	0			Feb-21	Aug-32	139 Mths	-	-	-	-	-	-	-	-	(211,292)	
Receivables							-	-	-	-	-	-	-	-	-	
Depreciation							-	-	-	-	-	-	-	-	(264,063)	
Depreciation BS							-	-	-	-	-	-	-	-	114,103	
Plant & Equipment Write Off							-	-	-	-	-	-	-	-	(197,181)	
Bad Debts							-	-	-	-	-	-	-	-	(1,000)	
Prefunds							-	-	-	-	-	-	-	-	-	
Trade Debtors							-	-	-	-	-	-	-	-	-	
BAS Refund Due							-	-	-	-	-	-	-	-	-	
Prepayments							-	-	-	-	-	-	-	-	(69,451)	
Accruals							-	-	-	-	-	-	-	-	(0)	
Loans							-	-	-	-	-	-	-	-	(0)	
Creditors/Recharges Pending							-	-	-	-	-	-	-	-	475,888	
Catalina Beach Contingency	5.0%						1,645,934	216,161	2,914	194,872	57,442	119,810	134,181	-	-	
Contingency	5.0%		Final date:		May-37		11,001,285	615,933	947,701	667,733	679,740	516,797	740,713	97,348	31,695	18,813
TOTAL FINANCE							12,647,219	1,182,093	600,615	1,212,605	387,183	1,336,606	174,894	(252,652)	(207,078)	
TOTAL DEVELOPMENT COSTS							387,273,049	17,823,963	19,612,917	18,464,707	15,130,841	14,068,732	17,672,772	1,694,317	593,066	

CashFlow

DESCRIPTION	MISCDISC	MISCDISC	MISCDISC	MISCDISC	MISCDISC	CURRENT JUN-21	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	FY37
CASHFLOW						242,325,707	8,378,061	8,718,435	5,749,919	6,577,534	15,742,323	11,796,363	24,222,732	2,654,277	(568,545)
CAPITAL															
Opening: Cash at Bank / Interest Bearing Debt							16,407,081	15,942,447	15,459,255	14,883,385	17,012,317	15,617,157	17,647,529	16,147,218	14,123,760
Available to distribute						388,625,707	8,000,000	9,000,000	6,000,000	6,000,000	16,000,000	12,000,000	24,000,000	4,000,000	13,625,707
Distribution adjustment						(133,000,000)	0	0	0	0	0	0	0	0	0
Closing: Cash at Bank / Interest Bearing Debt							15,732,669	15,451,104	15,201,023	15,778,557	15,520,880	15,317,243	15,539,975	14,194,252	0
Capital Contributed						(13,300,000)	0	0	0	0	0	0	0	0	0
Capital Returns						13,300,000	0	0	0	0	0	0	0	0	0
PROFIT DISTRIBUTIONS						242,325,707	8,000,000	9,000,000	6,000,000	6,000,000	16,000,000	12,000,000	24,000,000	4,000,000	13,625,707